

"China-US Trade: Is It All 'Yuan'-Way?"

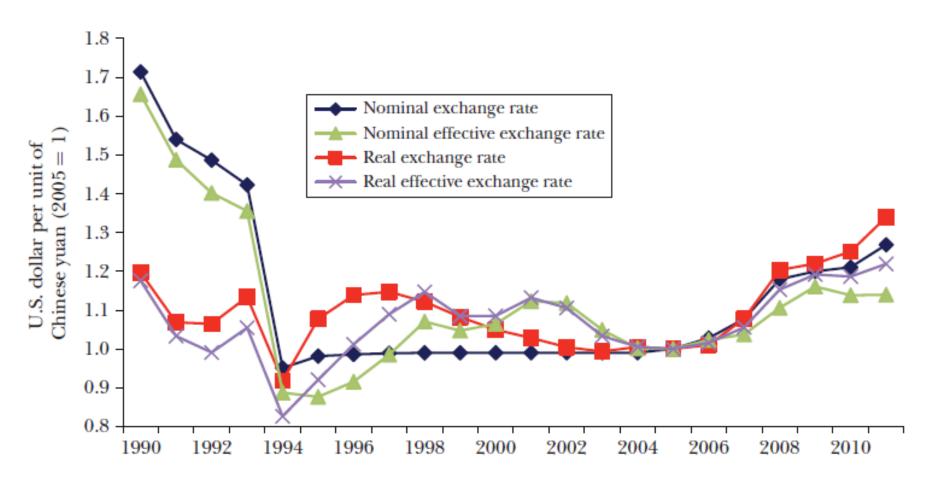
Ian Sheldon
Andersons Professor of International Trade

- China recently became world's largest trading economy, trade being significant factor in its economic growth
- 1991-2007: US imports from China increased by 1,156% compared to US exports to China which increased by 456%
- During 2000s, China's current-account surplus averaged 5% of GDP – similar to share of US trade deficit in GDP
- High rate of US unemployment has intensified concerns over perceived impact of China's exchange rate on US economy

- Historically, US imports from low-wage countries have been small, but this changed in 2000s
- Between 2000 and 2007, share of US imports from low-income countries rose from 15 to 28%, China accounting for 89% of growth
- Recent research suggests significant impact on US unemployment and wages in local labor markets with import-competing sectors (Autor et al., 2013)
- What has been role of China's exchange rate?

- Pre-1994: China maintained dual exchange rate an official rate (5.77 RMB/\$), and rate set in "swap market" (8.7 RMB/\$)
- 1994: two rates unified at 8.7 RMB/\$, allowed to rise to 8.28 RMB/\$ and pegged essentially convertible on current account basis
- July 2005: a "managed float", whereby peg was relaxed, RMB appreciating 20.8% by July 2008
- July 2008-June 2010: exchange rate kept relatively constant at 6.83 RMB/\$
- June 2010: RMB/\$ appreciation resumed, value increasing 10.7% by July 2013

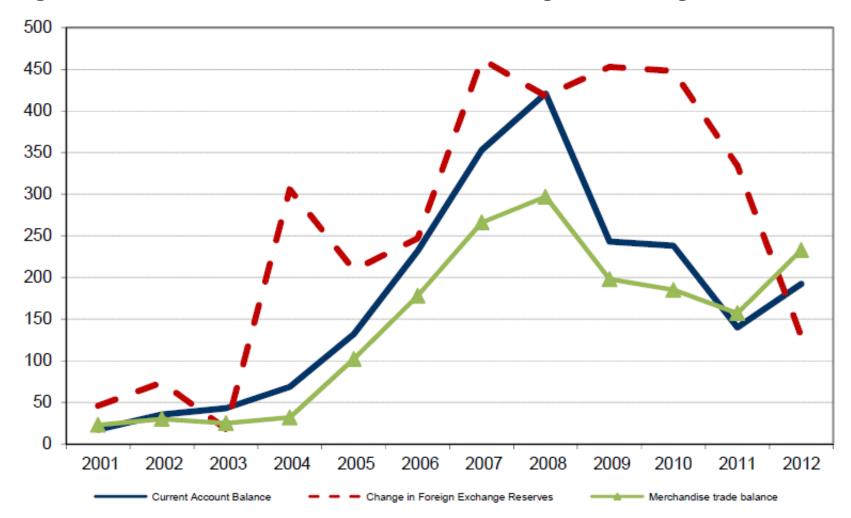
Figure 1: RMB Exchange Rate Against US\$, 1990-2011



Source: IMF (2012)

- Argued China deliberately manipulates currency, resulting in growth of US bilateral trade deficit with China - \$325 billion in 2013
- Increases in foreign exchange reserves seen as evidence of Chinese manipulation of RMB
- Decline in China's trade surplus linked to RMB appreciation, but more likely due to falling global demand and foreign direct investment in China
- Nevertheless, some analysts claim US trade deficit and US job losses are correlated – hence, RMB appreciation will boost US jobs

Figure 2: China's Trade Balance and Foreign Exchange Reserves

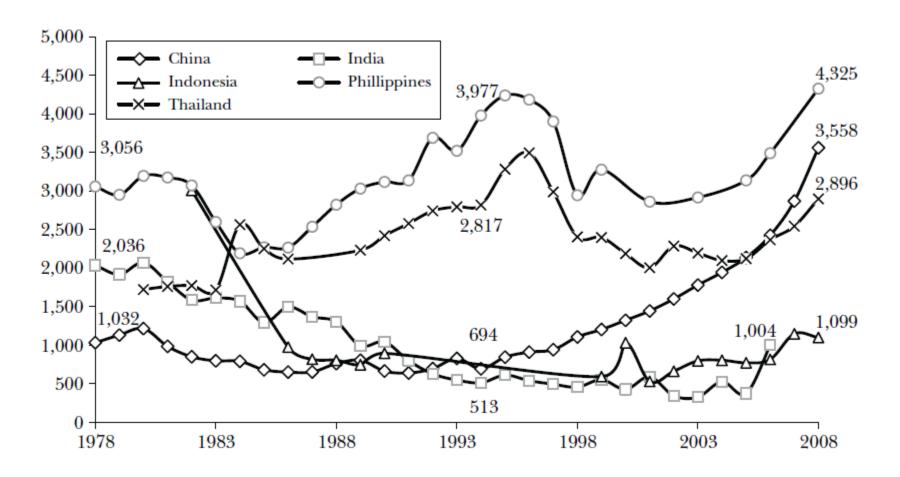


Source: EIU, IMF and CSAFE (2012)

- Some argue China has managed exchange rate to provide an anchor for its inflation rate
- But if RMB is undervalued, common claim it is equivalent to an export subsidy-cum-import tariff
- Nominal depreciation only leads to temporary real depreciation - increase in import prices eventually feeds back into higher wages and domestic prices
- Hard to detect impact of RMB change on US-China trade: despite appreciation of RMB between 2005-08, US trade deficit with China grew by 30%
- So what has driven Chinese exports?

- China has competitive edge in labor-intensive industries – shifting over past decade from footwear and toys to electronics
- Due to availability of cheap labor, multinational firms have outsourced assembly to China
- Foreign-invested firms account for over half of China's trade flows, importing intermediate goods used to assemble final goods for export
- Appreciation of RMB in combination with rising Chinese wages may result in outsourcing elsewhere in emerging Asia – but US trade deficit unlikely to decline

Figure 3: Manufacturing Wages in Emerging Asia (2010 dollars)



- Overall trade balance a function of difference between domestic savings and investment
- Disparity between US and Chinese savings rates means US is a net debtor (trade deficit) and China a net creditor (trade surplus)
- US and Chinese contribution to global imbalances unlikely to change with appreciation of RMB
- As China's capital account becomes more porous, its ability to manage its exchange rate and target inflation will simply become unsustainable