

**Ian M. Sheldon**

***CURRICULUM VITAE***

February 2021

**PRESENT POSITION:** Andersons Chair of Agricultural Marketing and Policy, Department of Agricultural, Environmental, and Development Economics, The Ohio State University, 2120 Fyffe Road, Columbus, OH 43210

**BORN:** United Kingdom, August 28, 1956      **CITIZENSHIP:** US/British

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**WEB-PAGE:** <http://aede.osu.edu/research/andersons-program>

**EDUCATION**

| <u>Institution</u>        | <u>Degree</u> | <u>Year</u> | <u>Field</u> |
|---------------------------|---------------|-------------|--------------|
| University of Salford, UK | B.Sc. (Hons.) | 1978        | Economics    |
| University of Salford, UK | Ph.D.         | 1981        | Economics    |

**MAJOR FIELDS OF INTEREST**

Industrial Organization, International Trade, Policy Analysis

**CURRENT RESEARCH**

(i) Interaction between trade and environmental policy

(ii) Product quality and trade

**PROFESSIONAL EXPERIENCE**

2016-present      Andersons Chair of Agricultural Marketing, Trade and Policy, The Ohio State University

2006-2016      Andersons Professor of International Trade, The Ohio State University

2012      Visiting Professor, CUCEA, University of Guadalajara, Mexico

1998-2006      Professor of Agricultural Economics, The Ohio State University

1990-1998      Associate Professor of Agricultural Economics, The Ohio State University

1989-1990      Visiting Professor in Agricultural Economics, The Ohio State University

1982-1989      Lecturer in Agricultural Economics and Economics, University of Exeter, UK

1981-1982      Post-Doctoral Researcher, University of Manchester, Institute of Science and Technology, UK

## RESEARCH GRANTS AND CONTRACTS

Co-Principal Investigator, "Global Disruption Due to Covid-19: Evaluating the Potential Impact on the Ohio Economy." (\$30,000) (Office of Research, Ohio State University). May 2020-December 2020.

Associate Investigator, "Impacts of De-globalization on the Sustainability of Regional Food, Energy, Water Systems." (\$2,400,000) (NSF Grant). October 2017-September 2020.

Principal Investigator, "Complementarities in Commodity and Environmental Goods Trade: Implications for Analysis of Food and Agricultural Trade Liberalization." (\$45,000) (A Cooperative Agreement with the Economic Research Service of USDA). October 2013-September 2018.

Principal Investigator, "Globalization, Changing Market Structure and the Biotechnology Sector." (\$183,790) (Sponsored by the USDA Cooperative State Research, Education and Extension Service, NRI Competitive Grant). July 2008-September 2011.

Principal Investigator, "Exchange Rate Uncertainty and US Bilateral Fresh Vegetable Trade: An Application of Panel Econometric Methods to the Gravity Model." (\$25,000). (A Cooperative Agreement with the Economic Research Service of USDA). September 2007-August 2009.

Principal Investigator, "Tariff Escalation and the Developing Countries: Improving Market Access when Market Structure Matters." (\$21,520) (Collaborative Proposal, University of Wisconsin and USDA/CSREES). October 2004-September 2007.

Principal Investigator, "Exchange Rate Uncertainty and Trade in Fruit and Vegetables." (\$20,000). (A Cooperative Agreement with the Economic Research Service of USDA). September 2003-August 2006.

Principal Investigator, "Genetically Modified Soybeans: Competitiveness of the U.S. Crushing Industry." (\$75,000) (Sponsored by the USDA Cooperative State Research, Education and Extension Service, NRI Competitive Grant). June 2001-June 2003.

Principal Investigator, "Estimation of Oligopsony Power in U.S. Regional Markets for Live Hogs." (\$18,665). (A Cooperative Agreement with the Economic Research Service of USDA). October 1998-December 2001.

Principal Investigator, "Food and Agricultural Trade and Exchange Rate Uncertainty." (\$36,000). (Sponsored by the USDA Cooperative State Research, Education and Extension Service, NRI Competitive Grant). September 1998-August 2000.

Principal Investigator, "Agricultural Trade and Exchange Rate Uncertainty." (\$17,956). (Seed Grant, OARDC Research Enhancement Competitive Grants Program). April 1998-March 2000.

Principal Investigator, "Vertical Markets, Vertical Ties and Firm Behavior: Implications for the Reform of U.S. Agricultural Policy." (\$20,000). (A Cooperative Agreement with the Economic Research Service of USDA). October 1993-December 1996.

Principal Investigator, "Optimal Use of Export Subsidies in a Vertical Food Marketing System." (\$17,000). (A Cooperative Agreement with the Economic Research Service of USDA). October 1994-September 1996.

Co-Principal Investigator, "Structural Determinants of U.S. Competitiveness in the World Soybean Complex." (\$100,000). (Sponsored by the USDA Cooperative State Research Service, NRI Competitive Grant). October 1993-September 1996.

Principal Investigator, 3 National Needs Fellowships. (\$170,000). (Sponsored by the USDA Cooperative State Research Service). October 1992- September 1997.

Co-Principal Investigator (1990-1992) and Principal Investigator (1993-1995), "The Organization and Performance of World Food Systems." (\$1,250,000). (Sponsored by the USDA Cooperative State Research Service, Special Grants Program). October 1989-May 1995.

Principal Investigator, 1 National Needs Fellowships. (\$54,000). (Sponsored by the USDA Cooperative State Research Service). October 1990-April 1994.

Principal Investigator, "U.S. Inbound Licensing of Branded Food Products." (\$15,000). (A Cooperative Agreement with the Economic Research Service of USDA). October 1992-September 1994.

Principal Investigator, "Licensing of Branded Food Products." (\$13,500). (Sponsored by The Ohio State University Seed Grant Program). October 1992-September 1993.

Principal Investigator, "Product Licensing as a Competitive Strategy in World Food Markets." (\$2,500). (Sponsored by the Farm Income Enhancement Program, The Ohio State University). October 1991-September 1992.

## EDITING AND REVIEWING

### I. Editorships

Editorial Council, Ensayos Revista de Economía, 2013-

Editorial Council, EconoQuantum, 2008-

Advisory Board Member, Journal of Agricultural and Food Industrial Organization, 2002-

Editorial Board Member, European Review of Agricultural Economics, 2009-2017

Featured Articles Editor, Applied Economic Perspectives and Policy, 2009-2012

Editor, American Journal of Agricultural Economics, 2002-2005

Editorial Board Member, Agribusiness - An International Journal, 1998-2001

Associate Editor, American Journal of Agricultural Economics. 1997-2000

Co-Editor, Commissioned Paper on Tariff-Rate Quotas, International Agricultural Trade Research Consortium, 2000

Co-Editor, April Issue, Agricultural and Resource Economics Review, 2000

### II. Journal Reviewing

**Reviewer for:** Omega, The European Review of Marketing, Applied Economics, Oxford Economic Papers, The Economic Journal, North Central Journal of Agricultural Economics, International Journal of Industrial Organization, Journal of Agricultural Economics, Journal of Agricultural and Applied Economics, American Journal of Agricultural Economics, Journal of Agricultural and Resource Economics, Journal of Economic Behavior and Organization, Canadian Journal of Agricultural Economics, European Review of Agricultural Economics, Journal of Environmental Economics and Management, Agribusiness: An International Journal, Canadian Journal of Economics, Review of Agricultural Economics, Journal of Agribusiness, Systems Research and Behavioral Science, World Economy, Journal of International Agricultural Trade and Development, Japanese Journal of International Economics, China Economic Review, Journal of Applied Economics, Review of Industrial Organization, International Review of Law and Economics, International Tax and Public Finance, Climate Policy, EconoQuantum, Land Economics, Economics Bulletin, Journal of Industry, Competition and Trade, Applied Economic Perspectives

and Policy, Agricultural Economics, Review of Industrial Organization, Environmental and Resource Economics, Papers in Regional Science, Environmental Politics, Australian Journal of Agricultural and Resource Economics, African Development Review, Spatial Economic Analysis, Economic Inquiry, Economic Modelling, Food Policy, Managerial and Decision Economics, European Journal of Political Economy, Q Open.

### **III. Other Reviewing**

Contributed Papers Reviewer, IAAE Meetings, 2015

Selected Papers Reviewer, EAAE Meetings, 2008

Reviewer, Canadian Social Sciences and Humanities Research Council Grant Proposal, 2008

Reviewer, Posters for OARDC Annual Research Conference, 2007, 2013

Reviewer, Contributed Papers for IATRC Symposium, Bonn, Germany, 2006

Reviewer, National Science Foundation Grant Proposal, 2003

Reviewer, Contributed Papers for EAAE Seminar, Helsinki, 2001

Reviewer, Poster Papers for IAAE Meetings, Berlin, Germany, 2000

Reviewer, Organized Symposia and Free Session submissions for AAEA Annual Meetings, Tampa, Florida, 2000

Panel Member, National Research Initiative Competitive Grants Program, 1997

Selected Papers Reviewer, AAEA Annual Meetings, 1992, 1994, 1996, 1997, 2006, 2017, 2018

Selected Posters Reviewer, AAEA Annual Meetings, 1997, 2007

Reviewer, ERS/USDA Staff Publications, 1995, 1996, 2000, 2010, 2011, 2014, 2018

Reviewer, USDA/CSRS National Research Initiative Grant Applications, 1993, 1996, 1998, 1999, 2000, 2001, 2003

Reviewer, USDA/CSRS Small Business Research Initiatives, 1994, 1995, 1996, 1997, 1998

## **PROFESSIONAL ACTIVITIES/SERVICE**

### **I. Professional Service**

Member, AAEA Galbraith Forum and Award Committee, 2019-2020

Member, AAEA Awards Committee, 2018-2019

Member, ERAE Committee to pick outstanding article in European Review of Agricultural Economics, 2013, 2014, 2015, 2016

Chair of AAEA Committee to select Quality of Communication Award, 2014-15

External reviewer, Department of Agricultural and Resource Economics, University of Connecticut, 2014

Member of AAEA Committee to select Quality of Communication Award, 2012-2015

Member of CAFIO-Policy Research Group External Advisory Board, University of Nebraska, 2012-2015

Chair, IATRC, 2008 – 2010

Member of AAEA Publication Negotiation Ad Hoc Committee, 2008-2009

Member, IATRC Executive Board, 2006-2010

Chair, IATRC Program Committee, 2006-2007

Chair of the AAEA Communications and Publications Committee, 2007-2009

Member of the AAEA Communications and Publications Committee, 2006-2007

Member of Journal Task Force of the AAEA Communications and Publications Committee, 2005-2006

Chair, AAEA Committee to pick the Publication of Enduring Quality, 2002

Member, AAEA Committee to pick the Publication of Enduring Quality, 2000-2001

Aided editor of the American Journal of Agricultural Economics in preparation of a report on electronic submission of manuscripts to the journal, 2000

Member, AAEA Committee to pick outstanding article in the American Journal of Agricultural Economics, 1998, 1999, 2000

Member, President's Planning Committee for AAEA Annual Meetings, Tampa Bay, Florida, 1999-2000

Member, Technical Committee, and Ohio State representative for Regional Research Project, "Private Strategies, Public Policies, and Food System Performance". 1996-2002

Member, Executive Committee for Regional Research Project, "The Organization and Performance of World Food Systems". 1993-1996

Member, Organizing Committee for International Agricultural Trade Research Consortium Conference on "Global Markets for Processed Foods: Theoretical and Practical Issues". 1995-1996

Member, Technical Committee for NC-194 Project, "The Organization and Performance of World Food Systems: Implications for US Policies". 1989-1993

Member, NC-194 sub-committees:

EC 1992 and the Food Industry, 1990

Vertical Coordination in the Food Industry, 1990-1993

Industrial Organization and International Trade Workshop, 1990-1991

North American Free Trade Agreement (*ex officio*), 1990-1992

Industrial Organization and International Trade (Chairman), 1991-1993

## **II. Conference Organization and Other Professional Activities**

Joint Organizer and Sponsor, IATRC Theme Day, "Recent Advances in Applied General Equilibrium Modeling: Relevance and Application to Agricultural Trade Analysis", IATRC Annual Meeting, Washington DC, December 2019

Moderator of Session, “Industrial Organization and Supply Chain Management”, AAEA Annual Meetings, Atlanta, Georgia, July 2019

Moderator and Discussant for Session, “Trade Measures”, IATRC Summer Symposium, “Trading for Good. Agricultural Trade in the Context of Climate Change Adaptation and Mitigation: Synergies, Obstacles and Possible Solutions”, Seville, Spain, June 2019

Joint Organizer and Sponsor of Conference, “Economic Nationalism and Trade”, Ohio State University, Columbus, Ohio 2019

Compiled special virtual issue of American Journal of Agricultural Economics on international trade, 2019

Chair of Session, “Water Quality: Pathways to Sustainability”, AEDE Environmental Policy and Outlook Conference, Ohio State University, Columbus, Ohio, 2018

Organizer of AAEA Invited Session, “Trade in an Environment of Increasing Economic Nationalism”, ASSA Meetings, Philadelphia, Pennsylvania, 2018

Sponsor for IATRC Theme Day, “Globalization Adrift”, Washington DC, 2017

Sponsor for IATRC Theme Day, “Climate Change and International Agricultural Trade in the Aftermath of COP21”, Scottsdale, Arizona, 2016

Chair of Session, “Price Relationships in Agricultural Markets”, IATRC Annual Meeting, Clearwater Beach, Florida, 2015

Organizer of IAAE Symposium, “Economics of Food Quality: Geographical Indicators, Trade and Regulation”, ICAE, Milan, 2015

Organizer of AAEA Invited Session, “Heterogeneity and Trade: Applications to the Food and Agricultural Sector”, ASSA Meetings, Boston, 2015

Chair of Session, “Technology, Productivity and Trade”, IATRC Annual Meeting, San Diego, California, 2014

Joint Organizer and Sponsor, IATRC Theme Day, “Food and Resources: Conflict and Trade”, IATRC Annual Meeting, San Diego, California, 2014

Chair of Session, “Public Goods and Externalities”, Southern Economics Association Meetings, Atlanta, 2014

Organizer, FAMPS/International Track Session, “Food Quality and Trade”, AAEA Annual Meetings, Minneapolis, Minnesota, 2014

Chair of Session, “Carbon Leakage and Border Adjustments: Empirical Applications”, Fifth World Congress of Environmental and Resource Economists, Istanbul, Turkey, 2014

Chair of Session, “International Trade”, IATRC Public Trade Policy Research and Analysis Symposium, “IAMO Forum: Markets and Trade”, Halle, Germany, 2014

Organizer of session, “Trade and Productivity in Food and Agriculture”, IATRC Annual Meeting, Clearwater Beach, Florida, 2013

Organizer of Joint EAAE/AAEA Session, “Comparative Perspectives on Animal Welfare Issues”, XIII<sup>th</sup> Congress of the European Association of Agricultural Economists, Zurich, Switzerland, 2011

Joint Organizer, IATRC 30<sup>th</sup> Anniversary Theme Day, “Trade in Agriculture: Much Done, So Much More to Do”, Berkeley, California, 2010

Joint Organizer, International Track Session, “Exchange Rates, Prices, and Agricultural Trade: What Have We Learned?” AAEA Annual Meetings, Denver, Colorado, 2010

Joint Organizer, Organized Symposia, “Genetically Modified Food and Welfare – I and II”, AAEA Annual Meetings, Denver, Colorado, 2010

Joint Organizer, IATRC Summer Symposium, “Climate Change in World Agriculture: Mitigation, Adaptation, Trade and Food Security”, University of Hohenheim, Stuttgart, Germany, 2010

Organizer, International Track Session, “Paul Krugman: His Contributions to Trade and Economic Geography”, AAEA Annual Meetings, Milwaukee, Wisconsin, 2009

Joint Organizer, IATRC Theme Day, “Biofuels, Agriculture and Trade”, Scottsdale, Arizona, 2008

Joint Organizer, IATRC Summer Symposium, “China’s Agricultural Trade: Issues and Prospects”, Beijing, China, 2007

Joint Organizer, IATRC Theme Day, “From Farm to Port: The Export Decision in Agricultural and Food Industries”, St. Petersburg, Florida, 2006

Organizer of Theme Day, “Market Structure, Competition, and International Trade”, International Agricultural Trade Research Consortium, Annual Meeting, San Antonio, Texas, 2003

Chair of Contributed Papers Session, EAAE Meetings, Zaragoza, Spain, 2002

Chair of Seminar, Seminar on Development Finance, Heidelberg, Germany, 2001

Participant in Kettering Foundation issue-framing seminar for the National Issues Forums Institute, Columbus, 2001

Moderator of Selected Paper Session, Symposium in honor of Luther Tweeten, Columbus, 2000

Discussant of Contributed Papers, IACBR Meetings, Ravello, Italy, 2000

Chair of Poster Sessions, IAAE Meetings, Berlin, Germany, 2000

Organizer, Contributed Paper Sessions for AAEA Annual Meetings, Tampa Bay, Florida, 2000

Moderator, Selected Papers Session, AAEA Meetings, Nashville, 1999

Chair, Plenary Session, IATRC Symposium, Minneapolis, 1996

Chair, Panel Discussion, NE-165 Conference, Washington D.C., 1996

Organizer, NCR-182 Conference on "Political Economy, Trade and the Food Industry", Washington D.C., March 1994

Chair, Selected Papers Session, AAEA Meetings, San Diego, 1994

Chair, Papers Session, Southern Economics Association Meetings, Orlando, 1994

Discussant, Southern Economics Association Meetings, Orlando, 1994

Organizer, AAEA Invited Papers Session on "Empirical Analysis of Imperfect Competition and Trade in the Food Industries", Orlando, Florida, August 1993

Organizer, NC-194 Conference on "Empirical Analysis in Industrial Organization and Trade", Indianapolis, Indiana, April 1993

Rapporteur, IAAE Meetings, Tokyo, 1991

Organizer, NC-194 Workshop on "Industrial Organization and International Trade", Columbus, Ohio, April 1991

### **III. Membership of Professional Associations**

Agricultural and Applied Economics Association, Royal Economics Society, American Economic Association, International Agricultural Trade Research Consortium

### **AWARDS, HONORS, AND CITATIONS**

- 2019 Elected Fellow of the Agricultural and Applied Economics Association
- 2017 Most Valuable Professor to member of Ohio State Varsity Women's Field Hockey Team
- 2014 AEDE Agribusiness Club Outstanding Professor of the Year
- 2012 AAEEA Quality of Communication Award for Genetically Modified Food and Global Welfare
- 2012 AAEEA Recognition for Leadership and Service as Featured Article Editor, Applied Economic Perspectives and Policy, Volumes 32-34
- 2012 Award for Outstanding Commitment to Student Education, Ohio State Pan-Hellenic Association
- 2011 Presidential Recognition Award for Special Service to the Agricultural and Applied Economics Association – In recognition of outstanding leadership as inaugural editor of the AAEEA journal: Applied Economic Perspectives and Policy
- 2011 AEDE Agribusiness Club Outstanding Professor of the Year
- 2007 Advisor to Department of Agricultural Economics, best Ph.D. dissertation in 2006 by Sharon May
- 2003 Appointed Fellow, Rural Development Research Association
- 2001 Admitted to Ohio State University Teaching Academy
- 2001 The Ohio State University Alumni Award for Distinguished Teaching
- 2000 Ohio Agricultural Research and Development Center, Departmental Research Award, Department of Agricultural, Environmental, and Development Economics
- 1999 College of Food, Agricultural and Environmental Sciences, Outstanding Teacher Award
- 1999 Appointed Associate Faculty Member, John Glenn Institute for Public Service and Public Policy
- 1998 Admitted for membership of Gamma Sigma Delta, the Honor Society for Agriculture
- 1998 Admitted as Associate Member of Alpha Tau Zeta
- 1998 Advisor to Don Birchler, winner of OARDC William E. Krauss Director's Award for Excellence in Research
- 1998 Advisor to Department of Agricultural Economics, best Ph.D. dissertation in 1997 by Donald Birchler



- 1998 Gamma Sigma Delta Teaching Award of Merit
- 1997 Plimpton Outstanding Teaching Award, College of Food, Agricultural, and Environmental Sciences, The Ohio State University
- 1995 Advisor to Department of Agricultural Economics, best Ph.D. dissertation in 1994 by Satish Deodhar
- 1995 Advisor to winner of the 1995 Food Distribution Research Society's Applebaum Memorial Scholarship for best PhD dissertation, by Satish Deodhar
- 1993 Honorary Award for Distinction from the Agricultural Economics Society for best article in the Society's journal: S. McCorrison and I.M. Sheldon, "Policy-Induced Capacity Constraints and Strategic Interaction in Processed Food Markets", Journal of Agricultural Economics, May 1992.

## PUBLICATIONS

### I. Books and Monographs

- S. McCorrison and I.M. Sheldon, Handbook on the UK Agricultural Input Industries, Agricultural Economics Unit, University of Exeter, August 1987.
- I.M. Sheldon and D.R. Henderson (eds.), Industrial Organization and International Trade: Methodological Foundations for International Food and Agricultural Market Research, Organization and Performance of World Food Systems: NC-194, Research Monograph Number 1, 1992.
- I.M. Sheldon and P.C. Abbott (eds.), Industrial Organization and Trade: Applications to the Food Industry, Westview Press, 1996.
- D. Pick, J. Kinsey, D.R. Henderson, and I.M. Sheldon, (eds.), Global Markets for Processed Foods: Theoretical and Practical Issues, Westview Press, 1997.
- I.M. Sheldon (ed.), China's Agricultural Trade: Issues and Prospects, IATRC, 2009.
- C. A. Carter, G. Moschini and I. Sheldon, (eds.), Genetically Modified Food and Global Welfare, Emerald, 2011.

### II. Book Reviews

1. I.M. Sheldon, Review of An Economic Theory of the Entrepreneur, by Mark Casson, R&D Management, July 1984.
- I.M. Sheldon, Review of Fertilizers in UK Farming, by J.L. Jollans, Journal of Agricultural Economics, May 1986.
- I.M. Sheldon, Review of From Farming to Biotechnology, by D. Goodman, B. Sorj and J. Wilkinson, Journal of Agricultural Economics, January 1988.
- I.M. Sheldon, Review of A Competitive Future for Europe? Towards a New European Industrial Policy, by P.R. Beije et.al, Journal of Interdisciplinary Economics, Spring 1988.
- I.M. Sheldon, Review of Competition in Theory and Practice, by T. Burke, A. Genn-Bash and B. Haines, Journal of Interdisciplinary Economics, Spring 1989.
- I.M. Sheldon, Review of Market Response Models: Econometric and Time Series Analysis, by D.M. Hanssens, L.J. Parsons and R.L. Schultz, American Journal of Agricultural Economics, November 1990.

I.M. Sheldon, Review of Primary industries facing global markets: The supply chains and markets for Norwegian food by F. Asche (ed.), Agricultural Economics, (38) 2008.

I.M. Sheldon, Review of Globalization and the Rural-Urban Divide by Munisamy Gopinath and Hanho Kim (eds.), Journal of Agricultural Economics, (63) 2012.

### **III.i Refereed Journal Articles**

I.M. Sheldon, T.A.J. Cockerill and D.F. Ball, "The UK Process Plant Contracting Industry", Industrial Chemistry Bulletin, August 1982.

J.F. Pickering and I.M. Sheldon, "International Trade Performance and Concentration in British Industry", Applied Economics, 16 (June) 1984.

I.M. Sheldon, T.A.J. Cockerill and D.F. Ball, "The UK Process Plant Contracting Industry: Aspects of Market Structure", The Journal of Industrial Affairs, August 1984.

I.M. Sheldon, "The Early Development of the London Meat Futures Exchange: Some Interview Results", Journal of Agricultural Economics, 37 (January) 1986.

I.M. Sheldon, "Testing for Weak Form Efficiency in New Agricultural Futures Markets: Some UK Evidence", Journal of Agricultural Economics, 38 (January) 1987.

S. McCorrison and I.M. Sheldon, "Measuring Patterns of Intra-Industry Specialization within the EC", Scottish Journal of Political Economy, 36 (February) 1989.

S. McCorrison and I.M. Sheldon, "The Welfare Implications of Nitrogen Limitation Policies", Journal of Agricultural Economics, 40 (May) 1989.

S. McCorrison and I.M. Sheldon, "The UK Agricultural Input Industries: Estimated Effects of EC Accession", Journal of Agricultural Economics, 40 (September) 1989.

S. McCorrison and I.M. Sheldon, "Imperfect Competition, Trade Policy and Processed Agricultural Products: Some Initial Results", Journal of Food Distribution Research, 21 (June) 1990.

I.M. Sheldon and D.R. Henderson, "The Importance of and Economic Motivation for the International Licensing of Branded Food and Related Products," Journal of Food Distribution Research, 22 (February) 1991.

S. McCorrison and I.M. Sheldon, "Intra-Industry Trade and Specialization in Processed Agricultural Products: The Case of the US and EC", Review of Agricultural Economics, 13 (July) 1991.

S. McCorrison and I.M. Sheldon, "Government Intervention in Imperfectly Competitive Agricultural Input Markets", American Journal of Agricultural Economics, 73 (August) 1991.

J. Brenes, D.R. Henderson and I.M. Sheldon, "Effectiveness of Alternative Export Promotion Strategies for Food," Journal of Food Distribution Research, 23 (February) 1992.

S. McCorrison and I.M. Sheldon, "Policy-Induced Capacity Constraints and Strategic Interaction in Processed Food Markets", Journal of Agricultural Economics, 43 (May) 1992.

D.R. Henderson and I.M. Sheldon, "International Licensing of Branded Food Products", Agribusiness: An International Journal, 8 (September) 1992.

I.M. Sheldon and D.R. Henderson, "The International Licensing of Branded Food Products: A Game-Theoretic Analysis", Journal of Agricultural Economics, 43 (September) 1992.

- S. McCorrison and I.M. Sheldon, "Optimal Trade Policies: An Application to the UK Fertiliser Market", Oxford Economic Papers, 45 (January) 1993.
- D.A. Hartman, D.R. Henderson and I.M. Sheldon, "A Cross-Section Analysis of Intra-Industry Trade in the U.S. Processed Food and Beverage Sectors", Journal of Food Distribution Research, 24 (February) 1993.
- D.A. Hartman, D.R. Henderson, and I.M. Sheldon, "A Cross-Section Analysis of Intra-Industry Trade in the U.S. Processed Food and Beverage Sectors", Agricultural and Resource Economics Review, 22 (October) 1993.
- S. McCorrison, I.M. Sheldon, and J.G. Hirschberg, "Simulating Changes in Conjectural Variations: The Case of Tariff and Quota Non-Equivalence in Food Processing", American Journal of Agricultural Economics, 26 (December) 1993.
- J.G. Hirschberg, I.M. Sheldon, and J. Dayton, "An Analysis of Bilateral Intra-Industry Trade in the Food Processing Sector", Applied Economics, 26 (February) 1994.
- S. McCorrison and I.M. Sheldon, "Selling Import Quota Licenses: The U.S. Cheese Case", American Journal of Agricultural Economics, 76 (November) 1994.
- S. Deodhar and I.M. Sheldon, "Is Foreign Trade (Im)perfectly Competitive? An Analysis of the German Market for Banana Imports", Journal of Agricultural Economics, 46 (September) 1995.
- I.M. Sheldon, "Contracting, Imperfect Information and the Food System", Review of Agricultural Economics, 18 (January) 1996.
- S. Deodhar and I.M. Sheldon, "Estimation of Imperfect Competition in Food Marketing: A Dynamic Analysis of the German Banana Market", Journal of Food Distribution Research, 27 (September) 1996.
- S. McCorrison and I.M. Sheldon, "The Effect of Vertical Markets on Trade Policy Reform", Oxford Economic Papers, 48 (October) 1996.
- S. McCorrison and I.M. Sheldon, "Vertical Restraints and Competition Policy in the U.S. and UK Food Marketing Systems", Agribusiness: An International Journal, 13 (March/April) 1997.
- S. Deodhar and I.M. Sheldon, "Econometric Estimation of the Magnitude of Market Power in the Soymeal Export Market", Journal of Agricultural and Resource Economics, 22 (July) 1997.
- S. McCorrison and I.M. Sheldon, "The (Non)-Equivalence of Tariffs and Quantity Restraints as 'Rent-Shifting' Policies", Canadian Journal of Economics, 30 (November) 1997.
- S. McCorrison and I.M. Sheldon, "Cross-Border Acquisitions and Foreign Direct Investment in the US Food Industry", American Journal of Agricultural Economics, 80 (December) 1998.
- B. Lavoie and I.M. Sheldon, "The Source of Comparative Advantage in Biotechnology: A Real Options Approach," Agribusiness - An International Journal, 16 (Winter) 2000.
- H. de Gorter and I.M. Sheldon, "Issues in the Administration of Tariff-Rate Import Quotas in The Agreement on Agriculture in the WTO", Agricultural and Resource Economics Review, 29 (April) 2000.
- D. S. Boughner, H. de Gorter and I.M. Sheldon, "The Economics of Two-Tier Tariff-Rate Import Quotas in Agriculture", Agricultural and Resource Economics Review, 29 (April) 2000.
- B. Lavoie and I.M. Sheldon, "The (Comparative) Advantage of Real Options: An Explanation for the US Specialization in Biotechnology", AgBioForum, 3 (Winter) 2000.

- I.M. Sheldon, D.H. Pick, and S. McCorriston, "Export Subsidies and Profit-Shifting in Vertical Markets", Journal of Agricultural and Resource Economics, 26 (July) 2001.
- I.M. Sheldon, "Regulation of Biotechnology: Will We Ever Freely Trade GMOs?" European Review of Agricultural Economics, 29 (January) 2002.
- G. Cho, I.M. Sheldon, and S. McCorriston, "Exchange Rate Uncertainty and Agricultural Trade," American Journal of Agricultural Economics, 84 (November) 2002.
- I.M. Sheldon and R. Sperling, "Estimating the Extent of Imperfect Competition in the Food Industry: What have we learned?" Journal of Agricultural Economics, 54 (March) 2003.
- I.M. Sheldon. "Europe's Regulation of Agricultural Biotechnology: Precaution or Protection?" Journal of Agricultural and Food Industrial Organization, 2 (April) 2004.
- A. Katchova, I.M. Sheldon, and M. Miranda, "A Dynamic Model of Oligopoly and Oligopsony in the U.S. Potato Processing Industry," Agribusiness – An International Journal, 21 (July) 2005.
- S. McCorriston and I.M. Sheldon, "Export Competition and the Remission of Domestic Environmental Taxes", International Tax and Public Finance, 12 (September) 2005.
- S. McCorriston and I.M. Sheldon, "Market Access and WTO Border Tax Adjustments for Environmental Excise Taxes under Imperfect Competition", Journal of Public Economic Theory, 7 (September) 2005.
- I.M. Sheldon, "Trade Liberalization: Welfare Distribution and Costs: Discussant Remarks." Review of Agricultural Economics, 28 (Fall) 2006.
- I.M. Sheldon, "Trade and Environmental Policy: A Race to the Bottom?" Journal of Agricultural Economics, 57 (September) 2006.
- I.M. Sheldon, "Monopolistic competition and trade: does the theory carry any 'empirical weight'?" Journal of International Agricultural Trade and Development, 2(1) 2006.
- R. Sexton, I.M. Sheldon, S. McCorriston and H. Wang, "Agricultural Trade Liberalization and Economic Development: The Role of Downstream Market Power," Agricultural Economics, 36 (2) 2007.
- B. Roe and I.M. Sheldon, "Credence Labeling: Efficiency and Distributional Implications of Several Policy Approaches," American Journal of Agricultural Economics, 89 (4) 2007.
- I.M. Sheldon, "Food Principles: Likely Impact of the 2006 WTO Ruling on the Regulatory Environment for GM Crops?" Brown Journal of World Affairs, 14 (1) 2007.
- A. Martinez-Gonzalez, I.M. Sheldon and S. Thompson, "Estimating the Welfare Effects of U.S. Distortions in the Ethanol Market Using a Partial Equilibrium Trade Model," Journal of Agricultural and Food Industrial Organization, 5 (2) 2007.
- I.M. Sheldon and M. Roberts, "US Comparative Advantage in Bioenergy: A Heckscher-Ohlin-Ricardian Approach," American Journal of Agricultural Economics, 90(5), 2008.
- I.M. Sheldon, "Comments on, 'Is the Chinese Growth Miracle Built to Last?' and 'Will the Renminbi become a World Currency?'" China Economic Review, 20(1), 2009.
- I.M. Sheldon and B. Roe, "Vertical Product Differentiation and Credence Goods: Mandatory Labeling and Gains from International Integration," EconoQuantum, 5(1), 2009.
- I.M. Sheldon and B. Roe, "Public vs. Private Eco-Labeling of Environmental Credence Goods: Maximizing the Gains from International Integration," Journal of Agricultural and Food Industrial Organization, 7(2), 2009.

- I.M. Sheldon and S. McCorriston, "Tariff De-escalation with Successive Oligopoly: Implications for Developing Country Market Access," EconoQuantum, 6(1), 2009.
- I.M. Sheldon, "Climate Policy and Border Tax Adjustments: Some New Wine Mixed with Old Wine in New Green Bottles?" Estey Centre Journal of Law and Trade Policy, 11(1), 2010.
- I.M. Sheldon, "Is There Anything New about Border Tax Adjustments and Climate Policy?" American Journal of Agricultural Economics, 93(2), 2011.
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- S. McCorrison and I.M. Sheldon, "The Non-Neutrality of WTO Border Adjustments for Environmental Excise Taxes under Imperfect Competition." Working Paper, AgEconSearch, May 2002. (<http://agecon.lib.umn.edu/>).
- D. Nadolynak and I.M. Sheldon, "A Model of Development of Agricultural Biotechnological Innovations: Patent Policy Analysis." Working Paper, AgEconSearch, May 2002. (<http://agecon.lib.umn.edu/>).
- S. McCorrison and I.M. Sheldon, "Export Competition and the Remission of Domestic Environmental Taxes." Working Paper, AgEconSearch, May 2003. (<http://agecon.lib.umn.edu/>).
- D. Nadolynak and I.M. Sheldon, "Valuation of International Patent Rights for Agricultural Biotechnology: A Real Options Approach," Working Paper, AgEconSearch, May 2003. (<http://agecon.lib.umn.edu/>).
- R. Sexton, I.M. Sheldon, S. McCorrison and H. Wang, "Analyzing Vertical Market Structure and Its Implications for Trade Liberalization and Market Access," IATRC Working Paper # 03-8, December 2003. (<http://www.iatrcweb.org>).
- S. McCorrison and I.M. Sheldon, "Tariff Escalation and the Developing Countries: How Can Market Access be improved in the Doha Round of Trade Negotiations?" Working Paper, AgEconSearch, May 2004. (<http://agecon.lib.umn.edu/>).
- R. Sexton, I.M. Sheldon, S. McCorrison and H. Wang, "Analyzing Vertical Market Structure and Its Implications for Trade Liberalization and Market Access," Working Paper, AgEconSearch, May 2004. (<http://agecon.lib.umn.edu/>).
- Y. Xu and I.M. Sheldon, "Pricing to Market, Seasonal Cointegration and US Agricultural Exports," Working Paper, AgEconSearch, May 2005. (<http://agecon.lib.umn.edu/>).
- M. Gopinath, I.M. Sheldon, and R. Echeverria, "Firm Heterogeneity and International Trade: Implications for Agricultural and Food Industries", IATRC Trade Issues Paper #5, March 2007. (<http://www.iatrcweb.org>).
- A. Martinez-Gonzalez, I.M. Sheldon, and S. Thompson, "Estimating the Effects of U.S. Distortions in the Ethanol Market Using a Partial Equilibrium Trade Model," Working Paper, AgEconSearch, June 2007. (<http://agecon.lib.umn.edu/>).
- I.M. Sheldon, S.K. Mishra, D. Pick, and S. Thompson, "Exchange Rate Uncertainty and US Bilateral Fresh Fruit Trade: An Application of the Gravity Model," unpublished working paper, Ohio State University, July 2007.
- I.M. Sheldon and B. Roe, "Vertical Differentiation and Credence Goods: Harmonized Labeling and Gains from International Integration," Working Paper, AgEconSearch, May 2008. (<http://agecon.lib.umn.edu/>).
- I.M. Sheldon, "The Biotechnology Sector: "Bounds" to Market Structure," Working Paper, AgEconSearch, May 2008. (<http://agecon.lib.umn.edu/>).
- B. Anderson and I.M. Sheldon, "A Model of Endogenous Market Structure, Innovation, and Licensing in Agricultural Biotechnology," Working Paper, AgEconSearch, May 2010. (<http://agecon.lib.umn.edu/>).
- I.M. Sheldon, "Climate Policy and Border Tax Adjustments: Some New Wine Mixed with Old Wine in New Green Bottles," Working Paper, AgEconSearch, May 2010. (<http://agecon.lib.umn.edu/>).
- I.M. Sheldon and S. McCorrison, "Climate Policy, Carbon Leakage and Competitiveness: How Might Border Tax Adjustments Help?" Working Paper, AgEconSearch, May 2011. (<http://agecon.lib.umn.edu/>).
- B. Anderson and I.M. Sheldon, "Endogenous R&D Investment and Market Structure: A Case Study of the Agricultural Biotechnology Industry," Working Paper, AgEconSearch, May 2011. (<http://agecon.lib.umn.edu/>).

- M. Zhou and I.M. Sheldon, "The Role of Intellectual Property Rights in Seed Technology Transfer through Trade: Evidence from US Field Crop Exports" Working Paper, Andersons Program in International Trade, May 2013
- S. Hasan and I.M. Sheldon, "Credit Constraints, Technology Choice and Exports: A Firm Level Study for Latin American Countries", Working Paper, Andersons Program in International Trade, September 2013.
- W. McGuire and I.M. Sheldon, "Voluntary Standards and International Trade: A Heterogeneous Firms Approach", Working Paper, Andersons Program in International Trade, October 2013.
- B. Anderson and I.M. Sheldon, "R&D Concentration under Endogenous Fixed Costs: Evidence from the Agricultural Biotechnology Industry", Working Paper, Andersons Program in International Trade, October 2013.
- I.M. Sheldon and S. McCorriston, "Climate Policy and BTAs: The Case of the North American Aluminum Sector," Working Paper, Andersons Program in International Trade, January 2014.
- S. Hasan, A. Klaiber and I.M. Sheldon, "Selection, Agglomeration, and Firm Productivity in Taiwan: What Impact on the High-Tech Sector?" Working Paper, Andersons Program in International Trade, April 2014.
- E. Tseng and I.M. Sheldon, "Food Processing Firms, Input Quality Upgrading and Trade," Working Paper, Andersons Program in International Trade, November 2014.
- I.M. Sheldon, B. Roe, and J. Olimov, "Regulation of Food Quality: Deep Capture and Economies of Scope between Innovation and Influence," Working Paper, Andersons Program in International Trade, August 2015.
- E. Tseng and I.M. Sheldon, "Quality Upgrading, Trade, and Market Structure in Food-Processing Industries," Working Paper, Andersons Program in International Trade, December 2015.
- S. Hasan, A. Klaiber, and I.M. Sheldon, "Regional innovation policy in Taiwan and South Korea: Impact of science parks on firm-productivity distributions," Working Paper, Andersons Program in International Trade, December 2015.
- I.M. Sheldon, "The Competitiveness of Agricultural Product and Input Markets: A Review and Synthesis of Recent Research," Working Paper, Andersons Program in International Trade, March 2016.
- K. Heerman and I.M. Sheldon, "Eco-Labeling and the Gains from Agricultural and Food trade: A Ricardian Approach, Andersons Program in International Trade, July 2016.
- J. Eum, S.R. Thompson, and I.M. Sheldon, "Food Safety Standards and Quality Upgrading through Import Competition," Andersons Program in International Trade, September 2016.
- I.M. Sheldon, "Certification Mechanisms for Credence Attributes of Foods: Does it Matter who provides Diagnosis," Andersons Program in International Trade, November 2016.
- D.C.K. Chow, W. McGuire and I.M. Sheldon, "A legal and Economic Critique of President Trumps' China Trade Policies", Public Law and Legal Theory Working Paper No. 393, Moritz School of Law, Ohio State University, April 2017.
- J. Eum, I. M. Sheldon and S. Thompson, "Upgrading Food Product Quality: The Impact of Tariffs and Standards," Working Paper, Andersons Program in International Trade, August 2017.
- J. Eum, I. M. Sheldon and S. Thompson, "Asymmetric Trade Costs: Agricultural Trade among Developing and Developed Countries," Working Paper, Andersons Program in International Trade, August 2017.
- I.M. Sheldon, "Economic and Legal Analysis of Climate Policy and Border Tax Adjustments: Federal vs. State Regulation," Working Paper, Andersons Program in International Trade, October 2017.

- K.E.R. Heerman and I.M. Sheldon, "Gravity and Comparative Advantage: Estimation of Trade Elasticities for the Agricultural Sector," Working Paper, Andersons Program in International Trade, November 2017.
- I.M. Sheldon, D.C.K. Chow, and W. McGuire, "Trade Liberalization and Institutional Constraints on Moves to Protectionism: Multilateralism vs. Regionalism," Working Paper, Andersons Program in International Trade, December 2017.
- I.M. Sheldon, D.C.K. Chow, and W. McGuire, "The Revival of Economic Nationalism and the Global Trading System," Public Law and Legal Theory Working Paper No. 441, Moritz School of Law, Ohio State University, March 2018.
- K.E.R. Heerman and I.M. Sheldon, "Gravity and Comparative Advantage: Estimation of Trade Elasticities for the Agricultural Sector," NBER Working Paper 24772, June 2018.
- D.C. K. Chow, I. Sheldon, and W. McGuire, "How the United States Withdrawal from the Trans-Pacific Partnership Benefits China," Public Law and Legal Theory Working Paper No. 451, Moritz School of Law, Ohio State University, August 2018.
- D.C. K. Chow and I. Sheldon, "Is Strict Reciprocity Required for Fair Trade?" Public Law and Legal Theory Working Paper No. 454, Moritz School of Law, Ohio State University, August 2018.
- I.M. Sheldon, "Brexit: Will it be a game of 'chlorinated chicken'?", Working Paper, Andersons Program in International Trade, May 2019.
- S. McCorrison and I. Sheldon, "Economic Nationalism: US Trade Policy vs. Brexit" Public Law and Legal Theory Working Paper No. 502, Moritz School of Law, Ohio State University, September 2019.
- D.C.K. Chow and I.M. Sheldon, "Understanding the Economic and Political Effects of Trump's China Tariffs," Public Law and Legal Theory Working Paper No. 563, Moritz School of Law, Ohio State University, August 2020.

### **VIII. Papers in Proceedings of Conferences and Symposia**

- S. McCorrison and I.M. Sheldon, "The EC Agricultural Input Industries and European Integration", Proceedings of an Agricultural Economics Society Conference, University of Newcastle, March 1987.
- S. McCorrison and I.M. Sheldon, "Agricultural Policy and the Industrial Organization of the European Agricultural Inputs Sector," Proceedings of the V<sup>th</sup> European Association of Agricultural Economists Conference, University of Budapest, September 1987.
- S. McCorrison and I.M. Sheldon, "Industrial Organization of the UK Food System," in Integration and Cooperation in the Agrofood Industry: Proceedings of a European Association of Agricultural Economists Conference, University of Kiev, November 1989.
- I.M. Sheldon and S. McCorrison, "Imperfect Competition and Strategic Trade Policy in the Food Industries," Proceedings of the 3<sup>rd</sup> Annual Symposium on International Competitiveness, Radford University, Virginia, March 1990.
- S. McCorrison and I.M. Sheldon, "Foreign Subsidies, Dumping and Optimal Trade Policies: The Case of the UK Fertilizer Market," Proceedings of the VI<sup>th</sup> European Association of Agricultural Economists Conference, The Hague, September 1990.
- I.M. Sheldon and D.R. Henderson, "Non-Cooperative Game Theory: An Application to Branded Product Licensing," Proceedings of NE-165 Conference, "Competitive Strategy Analysis in the Food System", June 1991.



- H. von Witzke and I.M. Sheldon, "Europäischer Binnenmarkt: Auswirkungen auf die Politikgestaltung und die Internationale Arbeitsteilung", in Land-und Ernährungswirtschaft im Europäischen Binnenmarkt und in der Internationalen Arbeitsteilung. Eds. P.M. Schmitz and H., Weindlmaier, October 1991.
- I.M. Sheldon and H. von Witzke, "EC 1992: Market Imperfections and their Implications for the Food Sector," Proceedings of a USDA/World Bank Conference, "EC 1992: Implications for World Food and Agricultural Trade", October 1991.
- D.R. Henderson, A. Swinbank and I.M. Sheldon, "Cooperative Research on Global Implications for a Single EC Market for the Food Manufacturing Industries," Proceedings of International Agribusiness Management Association Symposium, "Evolution of the Food Chain in a Changing International Environment", December 1992.
- D.R. Henderson and I.M. Sheldon, "International Licensing of Branded Food Products," Proceedings of International Agribusiness Management Association Symposium, "Evolution of the Food Chain in a Changing International Environment", December 1992.
- I.M. Sheldon, "Contracting, Imperfect Information and the Food System", Proceedings of a Food and Agricultural Marketing Association Symposium on "Public Policy in Foreign and Domestic Market Development", September 1995.
- I.M. Sheldon, "Concluding Comments", Proceedings of NCR-182 Conference on "Foreign Direct Investment and Processed Food Trade", March 1997.
- I.M. Sheldon, "Trade and Overseas Investment in the Food Processing Industry", Proceedings of a Conference on "Markets, Prices, Policies and Risks: The Economic Future of Agriculture in the Northern Plains", Trade Research Center, Montana State University, 1998.
- B.F. Lavoie and I.M. Sheldon, "The Source of Comparative Advantage in the Biotechnology Industry: A Real Options Approach", Proceedings of NE-165 Conference on "Transitions in Agbiotech: Economics of Strategy and Policy", edited by William H. Lesser, Food Marketing Policy Center, Department of Agricultural and Resource Economics, University of Connecticut, and Department of Resource Economics, University of Massachusetts, 2000. (<http://agecon.lib.umn.edu/ne165>).
- I.M. Sheldon, "Genetically Modified Organisms: Regulatory Issues and Consumer Concerns in the European Union." In Emerging Issues in Public Policy, Farm Foundation. Oak Brook, IL, February 2001.
- I.M. Sheldon, "The Current Status and Perspective on Regulation of GMOs in the US and EU", Proceedings of Conference on "Trade and Regulation of Living Modified Organisms", Korea Institute of Bioscience and Biotechnology, 2001.
- I.M. Sheldon, "Consumer and Food Labeling Issues with Biotechnology", Economics of Identity Preservation, edited by T.L. Sporleder and L.E. Moss, The Ohio State University, Columbus, OH, 2002.
- I.M. Sheldon, "Monopolistic competition and trade: does the theory carry any empirical 'weight'?", in "New Dimensions in Modeling Food and Agricultural Markets", <http://iatrcweb.org/publications/Presentations/2005WinterMeetings/2005WinterMeetings.htm>
- I.M. Sheldon, "Market Structure, Industrial Concentration, and Price Transmission", Proceedings of workshop on "Market Integration and Vertical and Spatial Price Transmission in Agricultural Markets", University of Kentucky, Lexington, 2006, <http://www.uky.edu/Ag/AgEcon/workshop-spatial06.html>

## PRESENTATIONS

### I. Invited Papers, Lectures and Seminars

- S. McCorrison and I.M. Sheldon, "EC Integration and the Agricultural Supply Industries", Joint Exeter/Tilburg University Conference on European Integration, Exeter University, Exeter, United Kingdom, August 1986.
- S. McCorrison and I.M. Sheldon, "Europe's Agricultural Input Industries: Some Methodological Aspects", Seminar, Reading University, Reading, United Kingdom, November 1986.
- S. McCorrison and I.M. Sheldon, "The Agricultural Supply Industries and European Integration", Agricultural Economics Society Conference on the Agricultural Input Industries, London, United Kingdom, December 1986.
- S. McCorrison and I.M. Sheldon, "Estimating the Effects of Anti-Dumping Policies on the UK Fertilizer Market", Economic and Social Science Research Council Industrial Economics Study Group, Exeter University, Exeter, United Kingdom, April 1988.
- I.M. Sheldon, "Estimating the Effects of Anti-Dumping Policies on the UK Fertilizer Market", Seminar, Brunel University, Hayes, United Kingdom, November 1988.
- I.M. Sheldon, "Estimating the Effects of Anti-Dumping Policies on the UK Fertilizer Market", Seminar, Salford University, Salford, United Kingdom, November 1988.
- I.M. Sheldon, "Intra-Industry Trade and Specialization in Processed Agricultural Products: Theory and Issues", Invited Paper, Organization and Performance of World Food Systems: Implications for US Policies, NC-194, Technical Committee Meeting, The Ohio State University, Columbus, Ohio, October 1989.
- I.M. Sheldon, "Government Intervention in Imperfectly Competitive Agricultural Input Markets", Seminar, Ohio State University, Columbus, Ohio, February 1990.
- I.M. Sheldon, "Imperfect Competition, Trade Policy and Processed Agricultural Products", Seminar, University of Massachusetts, Amherst, Massachusetts, March 1990.
- I.M. Sheldon, "Imperfect Competition, Trade Policy and Processed Agricultural Products", Seminar, University of Connecticut, Storrs, Connecticut, March 1990.
- I.M. Sheldon and H. von Witzke, "EC 1992: Market Imperfections and their Implications for the Food Sector", Invited Paper, USDA/World Bank Conference on EC 1992, Washington D.C., November 1990.
- I.M. Sheldon, "EC-1992: Market Imperfections and their Implications for Food Sectors and for Intra-community Trade," Seminar, University of Minnesota, St. Paul, Minnesota, February 1991.
- I.M. Sheldon, "Imperfect Competition and International Trade: The Use of Simulation Techniques," Invited Paper, NC-194 Workshop on "Industrial Organization and International Trade", Columbus, Ohio, April 1991.
- I.M. Sheldon, "Vertical Coordination: An Overview," Invited Paper, NC-194 Symposium, "Examining the Economic Theory Base for Vertical Coordination," Chicago, Illinois, October 1991.
- I.M. Sheldon, "Optimal Trade Policies: An Application to the UK Fertilizer Market", Seminar, University of Purdue, West Lafayette, Indiana, January 1992.
- I.M. Sheldon, "Auctioning Import Licenses: Lessons from Strategic Trade Theory," Seminar, Economic Research Service, USDA, Washington D.C., March 1992.
- I.M. Sheldon, "Concepts of Competitiveness," Invited Panelist, Panel Discussion, NC-194 Technical Committee Meeting, Washington D.C., March 1992.

- D.R. Henderson, A. Swinbank and I.M. Sheldon, Invited Paper, "Cooperative Research on Global Implications for a Single EC Market for the Food Manufacturing Industries," International Agribusiness Management Association Symposium, "Evolution of the Food Chain in a Changing International Environment", Oxford, United Kingdom, May 1992.
- I.M. Sheldon, "An Analysis of Bilateral Intra-Industry Trade in the Food Processing Sector," Seminar, University of Reading, Reading, United Kingdom, June 1992.
- S. McCorrison and I.M. Sheldon, "International Competitiveness: Implications of New International Economics," Invited Paper, International Agricultural Trade Research Association Conference on International Competitiveness, Annapolis, Maryland, August 1992.
- I.M. Sheldon, "International Competitiveness: Implications of New International Economics," Seminar, General Accounting Office, Washington DC, November 1992.
- S. McCorrison and I.M. Sheldon, "Is Strategic Trade Theory Relevant to Agricultural Trade Policy Research?" Plenary Paper, European Association of Agricultural Economists Conference, Frankfurt, Germany, December 1992.
- I.M. Sheldon, "Trade Reform in Vertically-Related Markets," Seminar, Ohio State University, Columbus, Ohio, May 1993.
- S. McCorrison, I.M. Sheldon, and J.G. Hirschberg, "Simulating Changes in Conjectural Variations: The Case of Tariff and Quota Non-Equivalence in Food Processing", Invited Paper, American Association of Agricultural Economists Annual Conference, Orlando, Florida, August 1993.
- D.R. Henderson, S. McCorrison and I.M. Sheldon, "Vertical Coordination: Concept, Practice, Theory and Policy Implications for the Agro-Food Sector," Invited Paper, VII<sup>th</sup> European Association of Agricultural Economists Conference, Stresa, Italy, September 1993.
- I.M. Sheldon, "Effects of Imperfect Competition in Food Manufacturing on Agricultural Policy Reform," Food Marketing Review Seminar, USDA, Economic Research Service, Washington D.C., September 1993.
- S. McCorrison and I.M. Sheldon, "Incorporating Industrial Organization into Agricultural Trade Modelling," Invited Paper, Conference on "Agricultural Markets: Mechanisms, Failures, Regulations", Institut d'Economie Industrielle, University of Toulouse, France, October 1993.
- I.M. Sheldon, "Trade Policy Reform and the Food Industry," Seminar, University of Minnesota, St. Paul, Minnesota, December 1993.
- I.M. Sheldon, "Trade Reform and Vertically Related Markets," Seminar, University of Connecticut, Storrs, Connecticut, December 1993.
- I.M. Sheldon, "The Non-Equivalence of Tariffs and Quotas," Seminar, University of Portsmouth, Portsmouth, United Kingdom, December 1993.
- I.M. Sheldon, "The (Non-) Equivalence of Tariffs and Quantity Restraints as `Rent-Shifting Policies," Seminar, University of Wisconsin, Madison, Wisconsin, March 1994.
- I.M. Sheldon, "The Economics of Vertical Restraints," Invited Paper, Annual Meetings, Agricultural Economics Society, University of Exeter, Exeter, United Kingdom, April 1994.
- I.M. Sheldon, "Contracting, Imperfect Information and the Food System", Invited Paper at Food and Agricultural Marketing Consortium Conference on "Public Policy in Foreign and Domestic Market Development", Orlando, Florida, January 1995.
- I.M. Sheldon, "The Effect of Vertical Markets on Trade Policy Reform", Seminar, Swedish University of Agricultural Sciences, Uppsala, Sweden, January 1995.

- I.M. Sheldon, "The Economics of Vertical Relationships between Manufacturers and Retailers", Invited Paper, Nordic Risk Project Seminar on "Multiple Criteria Decision Support and Optimal Contracts in Agriculture", Helsinki, Finland, January 1995.
- I.M. Sheldon, "Incorporating Industrial Organization into Agricultural Trade Modelling", Seminar, Humboldt University, Berlin, Germany, January 1995.
- I.M. Sheldon, Invited Panelist, NCR-182 Conference on "Foreign Direct Investment and Processed Food Trade", Arlington, Virginia, March 1995.
- I.M. Sheldon, "Increased Contracting in Agriculture: Its Implications for Public Policy and Consumers", Food Market Review Seminar, USDA, Economic Research Service, Washington D.C., January 1996.
- I.M. Sheldon, "Contracting, Imperfect Information and the Food System", Seminar, Ohio State University, Columbus, Ohio, March 1996.
- S. McCorrison and I.M. Sheldon, "EU Agriculture and the Economics of Vertically-Related Markets", Invited Paper, Conference on "European Agriculture at the Crossroads: Competition and Sustainability", University of Crete, Rethimino, Greece, May 1996.
- I.M. Sheldon, "The (Non-)Equivalence of Tariffs and Quantity Restraints as 'Rent-Shifting' Policies", Seminar, Department of Economics, Ohio State University, May 1996.
- I.M. Sheldon, "Market Imperfections - Some Issues for Empirical Analysis", Seminar, Swedish University of Agricultural Sciences, Uppsala, Sweden, December 1996.
- I.M. Sheldon, Invited Discussant at Nordic Risk Project Seminar, Sigtuna, Sweden, December 1996.
- I.M. Sheldon, "Principal-Agent Theory and Applications to Food and Agriculture", Frontier Session, American Association of Agricultural Economists Annual Conference, Toronto, Canada, July 1997.
- I.M. Sheldon, "The Non-Neutrality of Border Tax Adjustments for Environmental Taxes under Imperfect Competition", Seminar, Ohio State University, Columbus, Ohio, October 1997.
- I.M. Sheldon, "Principal-Agent Theory and Applications to Food and Agriculture", Seminar, Ohio State University, Columbus, Ohio, November 1997.
- S. McCorrison and I.M. Sheldon, "Interdependencies between Agriculture and the Food Industry in Transition Economies", Plenary Paper, Conference on "Food Processing and Distribution in Transition Economies: Problems and Prospects", Halle, Germany, December 1997.
- I.M. Sheldon, "Trade and Overseas Investment in the Food Processing Industry", Invited Paper, Conference on "Markets, Prices, Policies and Risks: The Economic Future of Agriculture in the Northern Plains", Bozeman, Montana, May 1998.
- S. McCorrison and I.M. Sheldon, "Cross-Border Acquisitions and Foreign Direct Investment in the US Food Industry", Invited Paper, American Association of Agricultural Economists Annual Conference, Salt Lake City, Utah, August 1998.
- I.M. Sheldon, "Regulatory Approaches to GMOs in the U.S. vs. The European Union", Seminar, Department of Food, Agricultural, and Biological Engineering, Ohio State University, Columbus, Ohio, April 2000.
- I.M. Sheldon, "GMOs and the Future: A Global Perspective", OARDC Annual Conference, "Biotechnology and the Land Grant Universities: What Does the Future Hold?" Wooster, Ohio, April 2000.
- I.M. Sheldon, "Biotechnology: The Key Issues", Ethics Seminar, Ashland University, Ashland, Ohio, July 2000.

- I.M. Sheldon, "European Regulatory Issues and Consumer Concerns in Biotechnology", Invited Paper, "Biotechnology, Food and the Environment", Farm Foundation, National Public Policy Education Conference, Albany, New York, September 2000.
- I.M. Sheldon, "Consumer and Food Labeling Issues with Biotechnology", Invited Paper, The Economics of Identity Preservation Symposium, Ohio Department of Agriculture, Reynoldsburg, Ohio, November 2000.
- I.M. Sheldon, "The Biotechnology Debate: A Clash of "Rights" or Something Else?", Invited Paper, "Advances in Agriculture: Promises and Problems", New York State Agricultural Society, 169<sup>th</sup> Agricultural Forum, Syracuse, New York, January 2001.
- I.M. Sheldon, "The Impacts of Labeling on Trade in Goods that may be Vertically Differentiated According to Quality", Seminar, Ohio State University, Columbus, Ohio, February 2001.
- I.M. Sheldon, "The Current Status and Perspective on Regulation of GMOs in the US and EU", Invited Paper, "Trade and Regulation of Living Modified Organisms", Korea Institute of Bioscience and Biotechnology, Second Seminar on The Biosafety of Living Modified Organisms, Taejon, Korea, May 2001.
- I.M. Sheldon, "Regulation of Biotechnology: Will We Ever "Freely" Trade GMOs?", Plenary Paper, "International Agricultural Trade: Old and New Challenges for Economic Analysis", 77<sup>th</sup> EAAE Seminar, Helsinki, Finland, August 2001.
- I.M. Sheldon, "Learning from Visa? Incorporating Insurance Provisions in Micro-Finance Contracts", by Loic Sadoulet, Invited Discussant, Workshop on Development Finance, Heidelberg, Germany, September 2001.
- I.M. Sheldon and R. Sperling, "Estimating the Extent of Imperfect Competition in the Food Industry: What Have We Learned?" Invited Paper, "Competition in the Food Industry", Symposium, AES Annual Meetings, Newport, England, September 2001.
- I.M. Sheldon and T. Josling, "Biotechnology Regulations and the WTO", Invited Paper, Theme Day, "Globalization, Technology, and Trade", IATRC Meetings, Tucson, Arizona, December 2001.
- I.M. Sheldon, "Finding what Works for You: A Panel Discussion on Excellence in Teaching", McCormick Seminar, Ohio State University, Columbus, Ohio, January 2002.
- I.M. Sheldon, "Regulation of Biotechnology: Will We Ever "Freely" Trade GMOs?", Invited Presentation, Van Buren Farm Management Club, Ohio State University, Columbus, Ohio, January 2002.
- I.M. Sheldon, "How to Write a Good Journal Article", Invited Presentation, PhD Seminar, Ohio State University, Columbus, Ohio, February 2002.
- I.M. Sheldon, "The Non-Neutrality of WTO Border Tax Adjustments for Environmental Excise Taxes under Imperfect Competition", Seminar, University of Wisconsin, Madison, March 2002.
- I.M. Sheldon, "Biotechnology Regulation: Will We Ever "Freely" Trade GMOs?", Seminar, Purdue University, West Lafayette, April 2002.
- I.M. Sheldon, "The Market Effects of Labeling Genetically Modified Foods: Who Bears the Costs?" Workshop, "Labeling Products of Food Biotechnology: Panacea or Hidden Trade Barrier?", The European Forum, IIS, Stanford University, Palo Alto, June 2002.
- R. Sperling and I.M. Sheldon, "Estimation of Oligopsony Power in the U.S. Market for Slaughter Hogs: An Error Correction Approach." Contracting in Agriculture Seminar Program, USDA, Economic Research Service, Washington D.C., September 2002.
- I.M. Sheldon, "The Non-Neutrality of WTO Border Tax Adjustments for Environmental Excise Taxes under Imperfect Competition", Seminar, University of California, Davis, February 2003.

- I.M. Sheldon and S. McCorriston, “Globalization, Food Industry Consolidation and Market Access: Implications for Developing Countries.” Invited Paper, at conference on “Globalization, Agricultural Development, and Rural Livelihoods,” Cornell University, Ithaca, April 2003.
- I.M. Sheldon, “Globalization, Food Industry Consolidation and Market Access: Implications for Developing Countries”, Seminar, Ohio State University, Columbus, Ohio, May 2003.
- I.M. Sheldon, “Exchange Rate Uncertainty and Agricultural Trade”, Invited Paper, at conference on “Agricultural Competitiveness and World Trade Liberalization: Implications of the WTO and NAFTA,” Fargo, North Dakota, May 2003.
- I.M. Sheldon and S. McCorriston, “Globalization and Food Industry Consolidation: What Does Industrial Organization Have to Say About Market Access?”, Invited Paper, at the First Biennial Research Conference, the Food System Research Group, University of Wisconsin, Madison, Wisconsin, June 2003.
- I.M. Sheldon, “The Role of Agriculture in the Failure of the WTO negotiations in Cancun”, Invited Presentation, Undergraduate Economics Society, Department of Economics, Ohio State University, October 2003.
- I.M. Sheldon, “Successive Oligopoly, Tariff Escalation, and Market Access”, Invited Seminar, University of Nebraska, Lincoln, October 2003.
- I.M. Sheldon, “Europe’s Regulation of Agricultural Biotechnology: Precaution or Protection?” Invited Paper, conference on “The Role of GMOs in Trade Disputes,” San Antonio, Texas, October 2003.
- R. Sexton, I.M. Sheldon, S. McCorriston and H. Wang, “Analyzing Vertical Market Structure and Its Implications for Trade Liberalization and Market Access,” Invited Paper, Theme Day, “Market Structure, Competition, and International Trade”, IATRC, San Antonio, Texas, December 2003.
- I.M. Sheldon and C. Zulauf, “Our Changing Student Body,” Roundtable Discussion, University Academy of Teaching, Ohio State University, Columbus, Ohio, February 2004.
- I.M. Sheldon, “Analyzing Vertical Market Structure and Its Implications for Trade Liberalization and Market Access,” Invited Seminar, University of Sydney, Australia, February 2004.
- I.M. Sheldon, “I.M. Sheldon, “Writing a ‘Good’ Journal Article and Getting It Published”, Invited Seminar, University of Sydney, Australia, February 2004.
- I.M. Sheldon, “Successive Oligopoly, Tariff Escalation, and Market Access”, Invited Seminar, Michigan State University, Lansing, April 2004.
- I.M. Sheldon, “Successive Oligopoly, Tariff Escalation, and Market Access”, Invited Seminar, Oregon State University, Corvallis, May 2004.
- I.M. Sheldon, “Analyzing Vertical Market Structure and Its Implications for Trade Liberalization”, Invited Seminar, North Carolina State University, Raleigh, November 2004.
- I.M. Sheldon, “Evolution of Food and Agricultural Market Structure and the Rise of Product Differentiation”, Invited Presentation, Seminar on “All Food is Not Created Equal: Policy for Agricultural Product Differentiation”, Berkeley, California, November 2004.
- I.M. Sheldon, “Analyzing Vertical Market Structure and Its Implications for Trade Liberalization”, Invited Seminar, Ohio State University, Columbus, February 2005.
- I.M. Sheldon, “Trade and Environmental Policy: A Race to the Bottom?” Opening Plenary Session, Annual Conference, Agricultural Economics Society, University of Nottingham, Nottingham, UK, April 2005.

- I.M. Sheldon, "Agricultural Marketing Channels as Competing Entities: What are the Main Research Needs?" Invited Presentation, FAMPS Conference on "Marketing Channels as Competing Entities: Implications for Agricultural Marketing Policy", Washington DC, May 2005.
- I.M. Sheldon, "Industrial Organization and Product Differentiation", FAMPS Track Session, Symposium on "Agricultural Product Differentiation and Public Policy", AAEA Annual Conference, Providence, Rhode Island, July 2005.
- I.M. Sheldon, "Globalization and the Developing Countries: Is Free Trade Beneficial?" Invited Presentation, Agribusiness Leadership Plus at Purdue, Seminar Three, Washington DC, September 2005.
- I.M. Sheldon, "The Publishing Seminar", Invited Seminar Participant, Ohio State University, Columbus, October 2005.
- I.M. Sheldon, "Outsourcing and Globalization", Invited Presentation, Conference on "Local Impact of Globalization: Ohio Dialogue", John Glenn Institute and Carnegie Council on Ethics and International Affairs, Columbus, November 2005.
- I.M. Sheldon, "Trade and Domestic Policy: A Case of Regulatory Chill?" Invited Seminar, The Ohio State University, Columbus, November 2005.
- I.M. Sheldon, "Monopolistic competition and trade: does the theory carry any empirical 'weight'?" Invited Paper, Theme Day, "New Dimensions in Modeling Food and Agricultural Markets", IATRC, San Diego, California, December 2005.
- I.M. Sheldon, Invited Discussant, Principal Paper Session, "Trade Liberalization: Welfare Distribution and Costs", Allied Social Sciences Meeting, Boston, Massachusetts, January 2006.
- I.M. Sheldon, "Market Structure, Industrial Concentration, and Price Transmission", Invited Paper, workshop on "Market Integration and Vertical and Spatial Price Transmission in Agricultural Markets", University of Kentucky, Lexington, April 2006.
- I.M. Sheldon, "Credence Goods and Vertical Product Differentiation: The Impact of Labeling Policies", Invited Seminar, North Dakota State University, Fargo, May, 2006.
- I.M. Sheldon, "Trade and the Environment: What's the Connection?" Invited Presentation, Agribusiness Leadership Plus at Purdue, Seminar Three, Washington DC, September 2006.
- I.M. Sheldon, "Competitiveness of American Agriculture in the Global Economy," Invited Seminar, Food and Agricultural Engineering, The Ohio State University, Columbus, November 2006.
- I.M. Sheldon, "Vertical Product Differentiation and Credence Goods: Labeling and the Gains from Trade", Invited Seminar, University of Nebraska, Lincoln, September 2007.
- I.M. Sheldon, "Vertical Product Differentiation and Credence Goods: Labeling and the Gains from Trade", Invited Seminar, The Ohio State University, Columbus, November 2007.
- I.M. Sheldon, "China and the US Trade Deficit: Who Gains from a Rise in the Yuan?" Invited Seminar, Horticultural and Crop Sciences, OARDC, Wooster, Ohio, November 2007.
- I.M. Sheldon, "Vertical Product Differentiation and Credence Goods: Labeling and the Gains from Trade", Invited Seminar, University of Guadalajara, Mexico, December 2007.
- I.M. Sheldon. "Sustainability of China's Growth and Macroeconomic Policy", Invited Lecture to AEDE 439/IS 439, "China's Economic Reforms and Globalization", Ohio State University, Columbus, Ohio, May 2008

- I.M. Sheldon and M. Roberts, “U.S. Comparative Advantage in Bioenergy: A Heckscher-Ohlin-Ricardian Approach,” Principal Paper, American Agricultural Economics Association Annual Conference, Orlando, Florida, July 2008.
- I.M. Sheldon, “The Food vs. Fuel Controversy,” Invited Lecture, El Instituto Tecnológico y de Estudios Superiores de Monterrey, Guadalajara, Mexico, August 2008.
- I.M. Sheldon, “The Food vs. Fuel Controversy,” Invited Lecture, La Universidad Autónoma de San Luis Potosi . San Luis Potosi, Mexico, September 2008.
- I.M. Sheldon. “Trade Relations between US and Mexico (NAFTA)”, Invited Lecture to Mexico Study Abroad Preparation Course, Ohio State University, Columbus, Ohio, November 2008.
- I.M. Sheldon, “China’s Financial System: Past, Present and Future”, Invited Discussant, in ACES Paper Session “Institutions, Financial Development, and Cluster-Based Industrialization in China and Africa”, Allied Social Sciences Meeting, San Francisco, California, January 2009.
- I.M. Sheldon, “Climate Policy and Border Tax Adjustments: What’s New?” Invited Seminar/Lecture, Innovation Seminar Series and Johnson-Shoyoma Public Lecture, University of Saskatchewan, Canada, March 2009.
- I.M. Sheldon and B. Roe, “Vertical Product Differentiation and Credence Goods: Mandatory Labeling and Gains from International Integration”, Invited Speaker, 2<sup>nd</sup> International Workshop on, “Quality Promotion through Ecolabeling: Theoretical and Empirical Advances on the Feasibility of Developing Social and Environmental Claims”, The Laboratory of Forest Economics, Nancy, France, June 2009.
- I.M. Sheldon, “Issues in Credence Good Labeling”, Invited Seminar, Tecnológico de Monterrey, Guadalajara, Mexico, August 2009.
- I.M. Sheldon, “Impact of the Financial Crisis on the Global Economy”, Invited Seminar, Tecnológico de Monterrey, Guadalajara, Mexico, August 2009.
- I.M. Sheldon, “Climate Change and Border Tax Adjustments: What’s New?” Invited Seminar, Tecnológico de Monterrey, Guadalajara, Mexico, August 2009.
- I.M. Sheldon, “Tariff De-escalation “Tariff De-escalation with Successive Oligopoly: Implications for Developing Country Market Access”, Invited Paper, “Primer Seminario Internacional en Teoría Económica Contemporánea: La Agenda del Desarrollo Económico”, CUCEA, University of Guadalajara, Mexico, September 2009.
- I.M. Sheldon, “Climate Policy and Border Tax Adjustments: Some New Wine Mixed with Old Wine in New Green Bottles?” Invited Paper, CAES-CATPRN Workshop, “Beyond the Three Pillars: The New Agenda in Agri-Food Trade”, Québec City, Canada, October 2009.
- I.M. Sheldon, “North-South Trade and Standards: General vs. Partial Equilibrium Analysis”, Invited Paper, Theme Day, “Private Standards and Non-Tariff Barriers: Measurement, Impacts and Legal Issues”, IATRC, Fort Myers, Florida, December 2009.
- I.M. Sheldon, “Climate Policy and Border Tax Adjustments: Some New Wine Mixed with Old Wine in New Green Bottles?” 36th Annual James C. Snyder Memorial Lecture, Department of Agricultural Economics, Purdue University, West Lafayette, Indiana, April 2010.
- I.M. Sheldon, “Tariff De-Escalation with Successive Oligopoly”, Invited Seminar, Ohio State University, May 2010.
- I.M. Sheldon, “Is There Anything New about Border Tax Adjustments and Climate Policy?” Invited Paper, in session, “Trade Liberalization, Climate Change Policies, and the Environment: The Growing Interaction and Impact”, Agricultural and Applied Economics Association Annual Conference, Denver, Colorado, July 2010.



- I.M. Sheldon, Invited Discussant, International Track Session, “The Contribution of Agricultural Economists to the Understanding of International Trade”, Agricultural and Applied Economics Association Annual Conference, Denver, Colorado, July 2010.
- I.M. Sheldon, “Climate Policy, Carbon Tariffs and Trade”, Invited Speaker, “Alternative Energy, the Environment and Trade”, Policy Education Program, University of Guelph, Guelph, ON, Canada, September 8, 2010.
- I.M. Sheldon, “Competitiveness, Carbon Leakage, and Border Tax Adjustments: Might Imperfect Competition Matter?” Invited Seminar, North Carolina State University, November 2010.
- I.M. Sheldon, Invited Discussant, Principal Paper Session, “Agricultural Export Restrictions”, Allied Social Sciences Meeting, Denver, Colorado, January 2011.
- I.M. Sheldon, “Chinese Economic Growth: Is it Sustainable?” Invited Lecture, El Instituto Tecnológico y de Estudios Superiores de Monterrey, Guadalajara, Mexico, February 2011.
- I.M. Sheldon, “Reflections on Publishing in Academic Journals: An Editor’s View”, Invited Seminar, Economic Research Service, USDA, Washington DC, March 2011.
- I.M. Sheldon, “Competitiveness, Carbon Leakage, and Border Tax Adjustments: Might Imperfect Competition Matter?” Invited Seminar, Economic Research Service, USDA, Washington DC, March 2011.
- I.M. Sheldon, Invited Discussant, “Optimal Food Price Stabilization in a Small Developing Country”, Theme Day, “Agricultural Price Volatility, Trade Policy and Food Security in Developing Countries”, IATRC, St. Petersburg, Florida, December 2011.
- I.M. Sheldon, “Carbon Taxes and Border Tax Adjustments: Might Industrial Organization Matter?” Invited Seminar, CUCEA, University of Guadalajara, Guadalajara, Mexico, February 2012.
- I.M. Sheldon, “Can the Euro Survive?” Invited Lecture, CUCEA, University of Guadalajara, Guadalajara, Mexico, February 2012.
- I.M. Sheldon, “Carbon Taxes and Border Tax Adjustments: Might Industrial Organization Matter?” Invited Seminar, UCEA, University of Guanajuato, Guanajuato, Mexico, March 2012.
- I.M. Sheldon, “North-South Trade and Food Standards: What Can General Equilibrium Tell Us?” Invited Seminar, CUCEA, University of Guadalajara, Guadalajara, Mexico, March 2012.
- I.M. Sheldon, “Carbon Taxes and Border Tax Adjustments: Might Industrial Organization Matter?” Invited Seminar, Universidad Autónoma de Nuevo León, Monterrey, Mexico, March 2012.
- I.M. Sheldon, Invited Discussant, “What Does Globalization Mean for the WTO? A View from Economics”, Theme Day, “New Rules for Trade”, IATRC, San Diego, California, December 2012.
- I.M. Sheldon, “The Role of Intellectual Property Rights in Seed Technology Transfer through Trade: Evidence from US Field Crop Exports,” Invited Seminar, Economic Research Service, USDA, Washington DC, March 2013.
- I.M. Sheldon, “International Trade and the Environment,” Invited Discussion, Market and Trade Economics Division, Economic Research Service, USDA, Washington DC, March 2013.
- I.M. Sheldon, “How to Make a Good Presentation,” Invited Panelist, “The Presentation and Publication Process in Academia,” Midwest Graduate Student Conference on Regional and Applied Economics, Columbus, OH, April 2013.
- I.M. Sheldon, Invited Discussant, “Migrant Workers in Israeli Agriculture and Export Expansion: Is There a Link?” Theme Day, “Employment, Immigration and Trade”, IATRC, Clearwater Beach, Florida, December 2013.

- I.M. Sheldon, “Whither the WTO?” Tweeten Policy Lecture, Department of Agricultural, Environmental and Development Economics, Ohio State University, February, 2014.
- I.M. Sheldon, Guest Lecture, “Food Prices and Trade Policy”, in class “Controversies in Food Science”, Ohio State University, March 2014.
- I.M. Sheldon, Invited Panelist, Jeffrey Sachs, “Sustainable Development”, Keynote Speaker for Spring COMPAS Conference and Provost’s Discovery Themes Lecturer Program, Ohio State University, April 2014.
- I.M. Sheldon, Guest Lecture, “How will China maintain its international competitiveness?”, in class “China’s Economic Reforms and Globalization,” Ohio State University, April 2014.
- I.M. Sheldon, Invited Speaker, “China-US Trade: Is it All ‘Yuan’-Way?” Swank Chair Advisory Group Meeting, Ohio State University, May 2014.
- I.M. Sheldon, Invited Discussant, “Would border carbon adjustments prevent carbon leakage and heavy industry competitiveness losses? Insights from a meta-analysis of recent economic studies”, World Congress of Environmental and Resource Economists, Istanbul, Turkey, July 2014.
- I.M. Sheldon, “How will China maintain its international competitiveness?” Invited Lecture, El Instituto Tecnológico y de Estudios Superiores de Monterrey, Guadalajara, Mexico, August 2014.
- I.M. Sheldon, “Climate Policy and Border Measures: The Case of the US Aluminum Industry”, Invited Seminar, Iowa State University, Ames, IA, October 2014.
- I.M. Sheldon, “Climate Policy and Border Measures: The Case of the US Aluminum Industry”, Glenn School Colloquium, Ohio State University, Columbus, OH, October 2014.
- I.M. Sheldon, Invited Discussant, “Corruption in the Public Distribution System in Karnataka: Estimating the Cost of Leakage”, Southern Economic Association Meetings, Atlanta, Georgia, November 2014.
- I.M. Sheldon, Invited Discussant, “Misperceptions and Attitudes towards Income Distribution: A ‘Real Donation Experiment’”, Southern Economic Association Meetings, Atlanta, Georgia, November 2014.
- E. Tseng and I.M. Sheldon, “Food Processing Firms, Input Quality Upgrading and Trade”, AAEA Invited Paper, “Heterogeneity and Trade: Applications to the Food and Agricultural Sector”, ASSA Meetings, Boston, January 2015.
- E. Tseng and I.M. Sheldon, “Food Processing Firms, Input Quality Upgrading and Trade”, Invited Seminar, Virginia Tech, Blacksburg, VA, April 2015.
- I.M. Sheldon, Invited Discussant, “Contract (In) Completeness, Product Quality and Trade – Evidence from the Food Industry”, ICAE, Milan, Italy, August 2015.
- I.M. Sheldon, B. Roe, and J. Olimov, “Regulation of Food Quality: Deep Capture and Economies of Scope between Innovation and Influence”, in Organized Symposium, “Economics of Food Quality: Geographical Indicators, Trade and Regulation”, ICAE, Milan, Italy, August 2015.
- E. Tseng and I.M. Sheldon, “Quality Upgrading, Trade, and Market Structure in Food-Processing Industries”, Invited Seminar, University of Nebraska, Lincoln, NE, October 2015.
- I.M. Sheldon, “Regional Innovation Policy in Taiwan and South Korea: Impact of Science Parks on Firm-Productivity”, Invited Presentation, East Asian Studies Interdisciplinary Graduate Seminar, Ohio State University, Columbus, OH, February 2016.
- I.M. Sheldon, Invited Speaker, “Trade and Macroeconomic Implications of BREXIT”, Roundtable Session, “BREXIT – Implications for EU Agriculture and Agriculture Policy and Beyond”, Agricultural and Applied Economics Association Annual Conference, Boston, Massachusetts, August 2016.

- I.M. Sheldon, “Eco-Labeling and the Gains from Agricultural and Food Trade: A Ricardian Approach”, Invited Seminar, Colorado State University, Fort Collins, CO, October 2016.
- I.M. Sheldon, Invited Discussant, “Paris after Trump: Carbon Tariffs Reloaded”, Theme Day, “Climate Change and International Agricultural Change in the Aftermath of COP21”, IATRC, Scottsdale, AZ, December 2016.
- I.M. Sheldon, Invited Panelist, Theme Day, “Climate Change and International Agricultural Change in the Aftermath of COP21”, IATRC, Scottsdale, AZ, December 2016.
- I.M. Sheldon, Invited Speaker, “Expected Macroeconomic Effects of a Hard Brexit”, Panel, “International Affairs, Agriculture, and Article 50: Brexit’s effects on the UK, the EU, and the World”, IATRC, Scottsdale, AZ, December 2016.
- I.M. Sheldon, Invited Panelist, “Trade and Labor”, Spring COMPAS Conference, “On Global Inequality”, Center for Human Ethics and Human Values, Ohio State University, March 2017.
- I.M. Sheldon, “Eco-Labeling and the Gains from Agricultural and Food Trade: A Ricardian Approach”, Invited Seminar, University of Wyoming, Laramie, WY, April 2017.
- I.M. Sheldon, “Agricultural Trade and the Environment: What Does a Ricardian Approach Offer?” Invited Speaker, EAAE Symposium on “Non-Trade Concerns in Agriculture”, Agricultural and Applied Economics Association Annual Conference, Chicago, IL, August 2017.
- I.M. Sheldon, “Economic and Legal Analysis of Climate Policy and Border Tax Adjustments: Federal vs. State Regulation” Invited Speaker, Ohio State Law Journal Symposium, “Re-Thinking State Relevance”, Ohio State University, Columbus, OH, November 2017.
- I.M. Sheldon, “International Trade in Carbon-Based Products: What are the Rules and Consequences?” Invited Lecture, Public Affairs Class 5610, John Glenn College of Public Affairs, Ohio State University, Columbus, OH, November 2017.
- I.M. Sheldon, Invited Discussant, “Why is the Employment Share in Manufacturing Declining? Perspectives from Advanced and Developing Countries”, Theme Day, “Globalization Adrift”, IATRC, Washington DC, December 2017.
- I.M. Sheldon, D.C.K. Chow, and W. McGuire, “Trade Liberalization and Institutional Constraints on Moves to Protectionism: Multilateralism vs. Regionalism”, AAEA Invited Paper, “Trade in an Environment of Increasing Economic Nationalism”, ASSA Meetings, Philadelphia, PA, January 2018.
- K.E.R. Heerman and I.M. Sheldon, “Gravity and Comparative Advantage: Estimation of Trade Elasticities for the Agricultural Sector”, presented at “Trade and Agriculture Conference”, NBER, Cambridge, MA, May 2018.
- I.M. Sheldon, Moderator for Organized Symposium, Renegotiating Trade Agreements: Implications for Agriculture”, Agricultural and Applied Economics Association Annual Conference, Washington DC, August 2018.
- I.M. Sheldon, Invited Lecturer, Trade and Policy in Executive MBA Class, Global Environment of Business, Fisher College of Business, Ohio State University, Columbus, OH, August 2018.
- I.M. Sheldon, Invited Lecturer, Trade and Policy in Executive MBA Class, Global Environment of Business, Fisher College of Business, Ohio State University, Columbus, OH, April 2019.
- I.M. Sheldon, Keynote Speaker, “US Economic Nationalism and the Trade War with China: Is it a Threat to the WTO?” at Post-Conference Workshop, “Challenges, Implications, and the Future of Agricultural Trade between the US and China”, Agricultural and Applied Economics Association Annual Conference, Atlanta, Georgia, July 2019.

I.M. Sheldon, Plenary Speaker, "The Threat to Multilateralism: What Impact on Agricultural Trade?" Western Agricultural Economics Association Virtual Annual Conference, June 2020.

I.M. Sheldon, Invited Speaker, "Economic Nationalism: U.S. Trade Policy vs. Brexit", Fisher College of Business, Global Business Association, Ohio State University, Columbus, OH, October 2020.

## **II. Conference Presentations**

J.F. Pickering and I.M. Sheldon, "International Trade Performance and Concentration in British Industry", Social Science Research Council Industrial Economics Study Group Meeting, Warwick University, Warwick, United Kingdom, April 1983.

I.M. Sheldon, "An Initial Examination of the London Meat Futures Exchange", Agricultural Economics Society Annual Conference, Edinburgh University, Edinburgh, United Kingdom, March 1985.

S. McCorrison and I.M. Sheldon, "The Agricultural Input Industries and the European Community", Agricultural Economics Society Annual Conference, Newcastle University, Newcastle, United Kingdom, April 1986.

S. McCorrison and I.M. Sheldon, "Agricultural Policy and the Industrial Organization of the European Agricultural Inputs Sector", V<sup>th</sup> European Association of Agricultural Economists Conference, Balaton, Hungary, September 1987.

S. McCorrison and I.M. Sheldon, "The UK Agricultural Input Industries: Estimated Effects of EC Accession", Agricultural Economics Society Annual Conference, Manchester University, Manchester, United Kingdom, April 1988.

S. McCorrison and I.M. Sheldon, "Estimating the Effects of Anti-Dumping Policies on the UK Fertilizer Market", American Association of Agricultural Economists Annual Conference, Knoxville, Tennessee, August 1988.

S. McCorrison and I.M. Sheldon, "The UK Fertilizer Industry and Economic Welfare in Agriculture", International Association of Agricultural Economists Conference, Buenos Aires, Argentina, September 1988.

S. McCorrison and I.M. Sheldon, "Imperfect Competition, Trade Policy and Processed Agricultural Products", Agricultural Economics Society Annual Conference, Aberystwyth University, Aberystwyth, United Kingdom, April 1989.

S. McCorrison and I.M. Sheldon, "Intra-Industry Trade and Specialization in Processed Agricultural Products: The Case of the US and EC", American Association of Agricultural Economists Annual Conference, Baton Rouge, Louisiana, August 1989.

S. McCorrison and I.M. Sheldon, "Imperfect Competition, Trade Policy and Processed Agricultural Products", Food Distribution Research Society Annual Conference, Albuquerque, New Mexico, November 1989.

I.M. Sheldon and S. McCorrison, "Imperfect Competition and Strategic Trade Policy in the Food Industries", 3<sup>rd</sup> Annual Symposium on International Competitiveness, Radford University, Radford, Virginia, March 1990.

I.M. Sheldon and D.R. Henderson, "Motives for the International Licensing of Branded Food and Related Products," American Association of Agricultural Economists Annual Conference, Vancouver, Canada, August 1990.

S. McCorrison and I.M. Sheldon, "Agricultural Protectionism in a Strategic Trade Policy Context: An Application to the US Cheese Market," American Association of Agricultural Economists Annual Conference, Vancouver, Canada, August 1990.

H. von Witzke and I.M. Sheldon, "Europäische Einigung: Auswirkungen auf die internationale Arbeitsteilung", Jahrestagung der Gesellschaft fuer Wirtschafts- und Sozialwissenschaften, Frankfurt, Germany, November 1990.

- I.M. Sheldon and D.R. Henderson, "The Importance of and Economic Motivation for the International Licensing of Branded Food and Related Products," Food Distribution Research Society Annual Conference, University of Maryland, College Park, Maryland, October 1990.
- I.M. Sheldon and D.R. Henderson, "Product Licensing as a Competitive Strategy in World Food Markets," Farm Income Enhancement Conference, Ohio State University, Columbus, Ohio, January 1991.
- S. McCorrison and I.M. Sheldon, "Strategic Interaction, Vertical Market Linkages and Government Intervention in Food Markets," Agricultural Economics Society, Annual Conference, Nottingham University, Nottingham, United Kingdom, March 1991.
- I.M. Sheldon and D.R. Henderson, "Non-Cooperative Game Theory: An Application to Branded Food Product Licensing," NE-165 Conference on Competitive Strategy Analysis in the Food System, Washington D.C., June 1991.
- I.M. Sheldon and H. von Witzke, "EC 1992 and the Food Industry: Food Quality and Market Failure," European Association of Agricultural Economists Conference, Braunschweig, Germany, June 1991.
- I.M. Sheldon and D.R. Henderson, "Branded Product Licensing: An Alternative Marketing Strategy for Food and Beverages," International Association of Agricultural Economists Conference, Tokyo, Japan, September 1991.
- H. von Witzke and I.M. Sheldon, "The Growing Demand for Food Quality: Implications for Agricultural and Trade Policy," International Association of Agricultural Economists Conference, Tokyo, Japan, September 1991.
- S. McCorrison and I.M. Sheldon, "Optimal Import Quotas in Oligopolistic Processed Food Markets," International Association of Agricultural Economists Conference, Tokyo, Japan, September 1991.
- I.M. Sheldon, "Comments on the Interface between Industrial Organization and International Trade," Discussion Group Paper, "National Competition/Industrial Structure Policies and International Trade in Food and Processed Agricultural Commodities", International Association of Agricultural Economists Conference, Tokyo, Japan, September 1991.
- J. Brenes, D.R. Henderson and I.M. Sheldon, "Effectiveness of Alternative Export Promotion Strategies for Food," Food Distribution Research Society Annual Conference, Western Michigan University, Kalamazoo, Michigan, October 1991.
- D.R. Henderson and I.M. Sheldon, "International Licensing of Branded Food Products," International Agribusiness Management Association Symposium, "Evolution of the Food Chain in a Changing International Environment", Oxford, United Kingdom, May 1992.
- I.M. Sheldon, "EC and the Food Industries: Beyond 1992," Discussant, International Agribusiness Management Association Symposium, "Evolution of the Food Chain in a Changing International Environment", Oxford, United Kingdom, May 1992.
- I.M. Sheldon and D.R. Henderson, "An Analysis of Retail Slotting Allowances," American Association of Agricultural Economists Annual Conference, Baltimore, Maryland, August 1992.
- S. McCorrison and I.M. Sheldon, "Auctioning Import Licenses," American Association of Agricultural Economists Annual Conference, Baltimore, Maryland, August 1992.
- J.G. Hirschberg, I.M. Sheldon and J. Dayton, "An Analysis of Bilateral Intra-Industry Trade in the Food Processing Industry," American Association of Agricultural Economists Annual Conference, Baltimore, Maryland, August 1992.
- D.A. Hartman, D.R. Henderson and I.M. Sheldon, "A Cross-Section Analysis of Multilateral Intra-Industry Trade in the U.S. Processed Food and Beverage Sectors," Food Distribution Research Society Annual Conference, Boston, Massachusetts, November 1992.

- J.G. Hirschberg, I.M. Sheldon and J. Dayton, "An Analysis of Bilateral Intra-Industry Trade in the Food Processing Industry," Southern Economics Association Annual Conference, Washington DC, November 1992.
- S. McCorrison and I.M. Sheldon, "Changes in Firm Behavior and Alternative Trade Policy Instruments," NC-194 Conference on Empirical Studies in Industrial Organization and Trade, Indianapolis, Indiana, April 1993.
- S. McCorrison and I.M. Sheldon, "Trade Reform with Vertically-Related Markets," Conference on "New Dimensions in North American-European Agricultural Trade Relations", Calabria, Italy, June 1993.
- S. McCorrison and I.M. Sheldon, "Policy Reform in Vertically-Related Processed Food Markets," VII<sup>th</sup> European Association of Agricultural Economists Conference, Stresa, Italy, September 1993.
- J. Ding and I.M. Sheldon, "Toward a Framework for Analyzing Multimarket Contact and Multinational Competition," Food Distribution Research Society Annual Conference, Cincinnati, Ohio, October 1993.
- S. McCorrison and I.M. Sheldon, "The Effect of Vertical Markets on Trade Policy Reform," NE-165 Conference on "Interactions between Public Policies and Private Strategies in the Food Industries", Montreal, Canada, June 1994.
- S. McCorrison and I.M. Sheldon, "Trade Policy Reform with Market Intermediaries: The Case of the European Community Banana Regime", American Association of Agricultural Economists Annual Conference, San Diego, California, August 1994.
- S. McCorrison and I.M. Sheldon, "Trade Reform with Market Intermediaries", International Association of Agricultural Economists, Harare, Zimbabwe, August 1994.
- S. Deodhar and I.M. Sheldon, "Estimation of Dynamic Oligopolistic Interaction: The Case of the Banana Export Market", Southern Economics Association Annual Conference, Orlando, Florida, November 1994.
- S. McCorrison and I.M. Sheldon, "The Economics of Vertical Restraints and its Relevance to Competition Policy in the Food Marketing System", Conference on "Food Retailer-Manufacturer Competitive Relationships in the EU and USA: Emerging Research Issues", University of Reading, Reading, UK, July 1995.
- S. Deodhar and I.M. Sheldon, "Estimation of Dynamic Oligopolistic Interaction: The Case of the Banana Export Market", American Agricultural Economics Association Annual Conference, Indianapolis, Indiana, August 1995.
- S. Deodhar and I.M. Sheldon, "Econometric Estimation of the Magnitude of Market Power in the Soybean Export Market", American Agricultural Economics Association Annual Conference, San Antonio, Texas, July 1996.
- S. McCorrison and I.M. Sheldon, "Vertical Restraints and Competition Policy in the US and UK Food Marketing Systems", American Agricultural Economics Association Annual Conference, San Antonio, Texas, July 1996.
- S. McCorrison and I.M. Sheldon, "Agricultural Policy Reform in Successive-Oligopolistic Markets: A General Framework", VIII<sup>th</sup> European Association of Agricultural Economists Conference, Edinburgh, Scotland, September 1996.
- I.M. Sheldon, D. Pick and S. McCorrison, "Export Subsidies in a Vertically-Interrelated Marketing System: The Case of Durum Wheat and Pasta", Conference on "Vertical Relationships and Coordination in the Food System", Università Cattolica del Sacre Cuore, Piacenza, Italy, June 1997.
- D. Birchler and I.M. Sheldon, "The Effects of Antidumping Laws in Agricultural Markets", American Agricultural Economics Association Annual Conference, Toronto, Canada, July 1997.
- D.A. Hartman, I.M. Sheldon and L. Tweeten, "Vertically Linked Industries and Location under Free Trade: The Case of Tomato Paste in the Western Hemisphere", International Food and Agribusiness Management Association's Pre-Congress on Agribusiness, Punta del Este, Uruguay, June 1998.

- D.A. Hartman, I.M. Sheldon and L. Tweeten, "Equilibrium Location of Vertically Linked Industries under Free Trade: A Case Study of Tomato Paste in the Western Hemisphere", American Agricultural Economics Association Annual Conference, Salt Lake City, Utah, August 1998.
- B. Lavoie and I.M. Sheldon, "The Source of Comparative Advantage in Biotechnology: A Real Options Approach," NE-165 Conference on "Transitions in Agbiotech: Economics of Strategy and Policy", Washington D.C., June 1999.
- B. Lavoie and I.M. Sheldon, "The Source of Comparative Advantage in Biotechnology: A Real Options Approach," American Agricultural Economics Association Annual Conference, Nashville, Tennessee, August 1999
- B. Roe and I.M. Sheldon, "The Impacts of Labeling on Trade in Goods that may be Vertically Differentiated According to Quality," IATRC/NE-165 Conference on "Global Food Trade and Consumer Demand for Quality", Montreal, Canada, June 2000.
- B. Lavoie and I.M. Sheldon, "Market Structure in Biotechnology: Implications for Long-Run Comparative Advantage," American Agricultural Economics Association Annual Conference, Tampa, Florida, August 2000.
- G.Cho, I. M. Sheldon, and S. McCorriston, "Exchange Rate Misalignment and Agricultural Trade," American Agricultural Economics Association Annual Conference, Tampa, Florida, August 2000.
- A. Katchova, I.M. Sheldon, and M. Miranda, "A Dynamic Model of Oligopoly and Oligopsony in the Potato Processing Industry," American Agricultural Economics Association Annual Conference, Tampa, Florida, August 2000.
- G.Cho, I. M. Sheldon, and S. McCorriston, "The Effect of Nominal Exchange Rate Misalignment on Agricultural Trade," International Association of Agricultural Economists Conference, Berlin, Germany, August 2000.
- B. Lavoie and I.M. Sheldon, "Market Structure in Biotechnology: Implications for Long-Run Comparative Advantage," International Consortium on Agricultural Biotechnology Research, 4<sup>th</sup> International Conference on the "Economics of Agricultural Biotechnology", Ravello, Italy, August 2000.
- D. Nadolynak and I.M. Sheldon, "Modeling Distributional Effects of Adoption of Genetically Modified Soybeans in the US," The Hawaii Conference on Business, Honolulu, Hawaii, June 2001.
- D. Nadolynak and I.M. Sheldon, "Simulating the Effects of Adoption of Genetically Modified Soybeans in the United States," American Agricultural Economics Association Annual Conference, Chicago, Illinois, August 2001.
- B. Roe and I.M. Sheldon, "The Impacts of Labeling on the Production and Trade of Vertically Differentiated Goods with Process Attributes," American Agricultural Economics Association Annual Conference, Chicago, Illinois, August 2001.
- M.S. Safavian, I.M. Sheldon, D.H. Graham, and C. Gonzalez-Vega, "The Differential Impact of Corruption on Microenterprises in Russia", American Agricultural Economics Association Annual Conference, Chicago, Illinois, August 2001.
- B. Roe and I.M. Sheldon. "The Impacts of Labeling on the Production and Trade of Vertically Differentiated Goods with Process Attributes," Association of Environmental and Resource Economists 2nd World Congress, Monterey, California, June 2002.
- S. McCorriston and I.M. Sheldon, "The Non-Neutrality of WTO Border Adjustments for Environmental Excise Taxes under Imperfect Competition," American Agricultural Economics Association Annual Conference, Long Beach, California, July 2002.
- D. Nadolynak and I.M. Sheldon, "A Model of Development of Agricultural Biotechnological Innovations: Patent Policy Analysis," American Agricultural Economics Association Annual Conference, Long Beach, California, July 2002.

- D. Nadolynak and I.M. Sheldon, "A Model of Diffusion of Genetically Modified Crop Technology in Concentrated Agricultural Processing – The Case of Soybeans," X<sup>th</sup> European Association of Agricultural Economists Conference, Zaragoza, Spain, August 2002.
- D. Nadolynak and I.M. Sheldon, "Valuation of International Patent Rights for Agricultural Biotechnology: A Real Options Approach," American Agricultural Economics Association Annual Conference, Montreal, Canada, July 2003.
- I.M. Sheldon, "Writing a 'Good' Journal Article and Getting It Published," American Agricultural Economics Association Annual Conference, Montreal, Canada, July 2003.
- S. McCorrison and I.M. Sheldon, "Export Competition and the Remission of Domestic Environmental Excise Taxes," American Agricultural Economics Association Annual Conference, Montreal, Canada, July 2003.
- S. McCorrison and I.M. Sheldon, "Successive Oligopoly, Market Access and Tariff Escalation," European Trade Study Group, Madrid, September 2003.
- S. McCorrison, R. J. Sexton, and I.M. Sheldon, "Vertical Market Structure, Commodity Exports and Trade Reform", 7<sup>th</sup> Annual Conference on Global Economic Analysis – "Trade, Poverty and the Environment", The World Bank, Washington D.C., June 2004.
- S. McCorrison and I.M. Sheldon, "Tariff Escalation and the Developing Countries: How Can Market Access be improved in the Doha Round of Trade Negotiations?" American Agricultural Economics Association Annual Conference, Denver, Colorado, August 2004.
- R. Sexton, I.M. Sheldon, S. McCorrison and H. Wang, "Analyzing Vertical Market Structure and Its Implications for Trade Liberalization and Market Access," American Agricultural Economics Association Annual Conference, Denver, Colorado, August 2004.
- Y. Xu and I.M. Sheldon, "Pricing to Market, (Seasonal Cointegration) and US Agricultural Exports," American Agricultural Economics Association Annual Conference, Providence, Rhode Island, July 2005.
- S. McCorrison, R. J. Sexton, and I.M. Sheldon, "Vertical Market Structure, Commodity Exports and Trade Reform," XI<sup>th</sup> European Association of Agricultural Economists Conference, Copenhagen, Denmark, August 2005.
- A. Martinez-Gonzalez, I.M. Sheldon, and S. Thompson, "The effects of trade distortions: The Brazilian sugarcane-ethanol industry vs, the U.S. corn-ethanol industry," OARDC Annual Research Conference – "Ohio's Future in Renewable Energy and the Bioeconomy", Columbus, April 2007
- A. Martinez-Gonzalez, I.M. Sheldon, and S. Thompson, "The effects of trade distortions: The Brazilian sugarcane-ethanol industry vs, the U.S. corn-ethanol industry," Edward Hayes Graduate Research Forum, Ohio State University, Columbus, April 2007
- A. Martinez-Gonzalez, I.M. Sheldon, and S. Thompson, "The effects of trade distortions: The Brazilian sugarcane-ethanol industry vs, the U.S. corn-ethanol industry," University Clean Energy Alliance of Ohio – Inaugural Meeting, Columbus, April 2007
- W. McGuire, B. Fleisher, and I.M. Sheldon, "Off-Farm Employment Opportunities and Educational Attainment in Rural China," Contributed Paper IATRC Summer Symposium – "China's Agricultural Trade: Issues and Prospects", Beijing, China, July 2007.
- A. Martinez-Gonzalez, I.M. Sheldon, and S. Thompson, "Estimating the Effects of U.S. Distortions in the Ethanol Market Using a Partial Equilibrium Trade Model," American Agricultural Economics Association Annual Conference, Portland, Oregon, July 2007.



- I.M. Sheldon and B. Roe, “Vertical Differentiation and Credence Goods: Harmonized Labeling and Gains from International Integration,” American Agricultural Economics Association Annual Conference, Orlando, Florida, August 2008.
- I.M. Sheldon, “The Biotechnology Sector: “Bounds” to Market Structure,” American Agricultural Economics Association Annual Conference, Orlando, Florida, August 2008.
- M. Ramirez and I.M. Sheldon, “Trade Openness and City Interaction,” UNU-WIDER Workshop, “Beyond the Tipping Point: Latin American Development in an Urban World”, Buenos Aires, Argentina, May 2009.
- B. Anderson and I.M. Sheldon, “Biotechnology and Competing in Capabilities,” CSREES/NRI Project Directors Workshop, Milwaukee, Wisconsin, July 2009.
- I.M. Sheldon, “Increasing Returns and International Trade,” in International Track Session, “Paul Krugman: His Contributions to Trade and Economic Geography,” Agricultural and Applied Economics Association Annual Conference, Milwaukee, Wisconsin, July 2009.
- B. Anderson and I.M. Sheldon, “Innovation, Licensing, and Market Structure in Agricultural Biotechnology,” Southern Economic Association Annual Meetings, San Antonio, Texas, November 2009.
- I.M. Sheldon, “Agricultural Trade: Exchange Rate Volatility vs. Uncertainty,” in International Track Session, “Exchange Rates, Prices, and Agricultural Trade: What Have We Learned?” Agricultural and Applied Economics Association Annual Conference, Denver, Colorado, July 2010.
- B. Anderson and I.M. Sheldon, “A Model of Endogenous Market Structure, Innovation, and Licensing in Agricultural Biotechnology,” Agricultural and Applied Economics Association Annual Conference, Denver, Colorado, July 2010.
- I.M. Sheldon, “Review of AEPP Featured Articles,” in AAEA Organized Symposium, “Applied Economic Perspectives and Policy: Lessons Learned in the First Year and a Forecast for the Future”, Agricultural and Applied Economics Association Annual Conference, Denver, Colorado, July 2010.
- B. Anderson and I.M. Sheldon, “Extending Sutton’s “Bounds”: A Model of Endogenous Market Structure, Innovation and Licensing,” Southern Economic Association Annual Meetings, Atlanta, Georgia, November 2010.
- B. Anderson and I.M. Sheldon, “Endogenous R&D Investment and Market Structure: A Case Study of the Agricultural Biotechnology Industry,” 9<sup>th</sup> Annual International Industrial Organization Conference, Boston, Massachusetts, April 2011.
- I.M. Sheldon and S. McCorriston, “Climate Policy, Carbon Leakage and Competitiveness: How Might Border Tax Adjustments Help?” Agricultural and Applied Economics Association Annual Conference, Pittsburgh, Pennsylvania, July 2011.
- B. Anderson and I.M. Sheldon, “Endogenous R&D Investment and Market Structure: A Case Study of the Agricultural Biotechnology Industry,” Agricultural and Applied Economics Association Annual Conference, Pittsburgh, Pennsylvania, July 2011.
- I.M. Sheldon, “WTO-Compatible Border Tax Adjustments to Mitigate Climate Change: One Price for Carbon?” in International Track Session, “One Price for Carbon? International Coordination of Climate Change Policies,” Agricultural and Applied Economics Association Annual Conference, Pittsburgh, Pennsylvania, July 2011.
- I.M. Sheldon and S. McCorriston, “Climate Policy, Carbon Leakage and Competitiveness: How Might Border Tax Adjustments Help?” IATRC Annual Meeting, St. Petersburg, Florida, December 2011.
- W. McGuire and I.M. Sheldon, “Voluntary Standards and International Trade: A Heterogeneous Approach,” Agricultural and Applied Economics Association Annual Conference, Seattle, Washington, August 2012.

- B. Anderson and I.M. Sheldon, "Endogenous R&D Investment and Market Structure: A Case Study of the Agricultural Biotechnology Sector," Southern Economic Association Annual Meetings, New Orleans, Louisiana, November 2012.
- M. Zhou and I.M. Sheldon, "The Role of Intellectual Property Rights in Seed Technology Transfer through Trade: Evidence from US Field Crop Exports," IATRC Public Trade Policy Research and Analysis Symposium, "Productivity and Its Impacts on Global Trade," Seville, Spain, June 2013.
- M. Zhou and I.M. Sheldon, "The Role of Intellectual Property Rights in Seed Technology Transfer through Trade: Evidence from US Field Crop Exports," Agricultural and Applied Economics Association Annual Conference, Washington DC, August 2013.
- S. Hasan, A. Klaiber, and I.M. Sheldon, "Selection and Agglomeration Impact on Firms' Productivity – A Study of Taiwan's Manufacturing Sector," Agricultural and Applied Economics Association Annual Conference, Washington DC, August 2013.
- S. Hasan, A. Klaiber, and I.M. Sheldon, "Selection and Agglomeration Impact on Firms' Productivity – A Study of Taiwan's Manufacturing Sector," North American Regional Science Council Conference, Atlanta, Georgia, November 2013.
- I.M. Sheldon, "Firms, Quality Upgrading and Trade," in organized session, "Trade and Productivity in Food and Agriculture: A Discussion of the Old and the New," IATRC Annual Meeting, Clearwater Beach, Florida, December 2013.
- S. Hasan and I.M. Sheldon, "Credit Constraints, Technology Choice and Exports: A Firm Level Study for Latin American Countries," IATRC Annual Meeting, Clearwater Beach, Florida, December 2013.
- S. Hasan, A. Klaiber and I.M. Sheldon, "Selection, agglomeration and firm productivity in Taiwan: What impact on the high-tech sector?" IAMO Forum 2014, Halle, Germany, June 2014.
- I.M. Sheldon and S. McCorriston, "Climate Policy and Border Tax Adjustments: The Case of the North American Aluminum Industry," World Congress of Environmental and Resource Economists, Istanbul, Turkey, July 2014.
- I.M. Sheldon and B. Roe, "Deep Capture and Economies of Scope between Innovation and Influence", in FAMPS/International Track Session, "Food Quality and Trade," Agricultural and Applied Economics Association Annual Conference, Minneapolis, Minnesota, July 2014.
- I.M. Sheldon and S. McCorriston, "Climate Policy and Border Measures: The Case of the US Aluminum Industry," Agricultural and Applied Economics Association Annual Conference, Minneapolis, Minnesota, July 2014.
- I.M. Sheldon and S. McCorriston, "Climate Policy and Border Measures: The Case of the US Aluminum Industry," Southern Economic Association Meetings, Atlanta, Georgia, November 2014.
- B. Roe, J. Olimov and I.M. Sheldon, "Deep Capture by Innovating Firms: A Modeling Framework and Policy Considerations," in IBES Track Session "The Economics and Psychology of 'Deep Capture'" Agricultural and Applied Economics Association Annual Conference, San Francisco, California, July 2015.
- E. Tseng and I.M. Sheldon, "Quality Upgrading, Trade, and Market Structure," IATRC Annual Meeting, Clearwater Beach, Florida, December 2015.
- K. Heerman and I.M. Sheldon, "Eco-Labeling and the Gains from Agricultural and Food Trade: A Ricardian Approach," IATRC Annual Meeting, Clearwater Beach, Florida, December 2015.
- K. Heerman and I.M. Sheldon, "Eco-Labeling and the Gains from Agricultural and Food Trade: A Ricardian Approach," Agricultural and Applied Economics Association Annual Conference, Boston, Massachusetts, August 2016.

- J. Eum and I.M. Sheldon, "Trade liberalization and Endogenous Quality Choice in Food and Agricultural Trade," IATRC Annual Meeting, Scottsdale, Arizona, December 2016.
- J. Eum and I.M. Sheldon, "Trade liberalization and Endogenous Quality Choice in Food and Agricultural Trade," Mid-Western Economics Association Annual Meeting, Cincinnati, Ohio, March 2017.
- J. Eum and I.M. Sheldon, "Trade liberalization and Endogenous Quality Choice in Food and Agricultural Trade," Agricultural and Applied Economics Association Annual Conference, Chicago, Illinois, August 2017.
- J. Bielecki, E. Irwin, B. Bakshi, Y. Cai, D. Jackson-Smith, J. Martin, A. Randall, I. Sheldon, R. Wilson, J. Fiskel, "Deglobalization and Its Discontents in Interconnected Regional Food, Energy, and Water Systems," American Geophysical Union Fall Meeting, New Orleans, Louisiana, December 2017
- J. Eum and I. M. Sheldon, "Asymmetric Trade Costs: Agricultural Trade among Developing and Developed Countries," IATRC Annual Meeting, Washington DC, December 2017.
- S. Hasan, A. Klaiber, and I.M. Sheldon, "Regional Innovation Policy in Taiwan and South Korea: The Impact of Science Parks on Small and Medium-Sized Enterprises' Productivity Distributions," ASSA Meetings, Philadelphia, PA, January 2018.
- K. Heerman and I.M. Sheldon, "Gravity and Comparative Advantage: Estimation of Trade Elasticities for the Agricultural Sector," IATRC Annual Meeting, Whistler, BC, Canada, July 2018.
- K. Heerman and I.M. Sheldon, "Increased Economic Integration in the Asia-Pacific Region: What Might be the Potential Impact on Agricultural Trade?," Agricultural and Applied Economics Association Annual Conference, Washington DC, August 2018.
- B.C. Anderson and I.M. Sheldon, "R&D Concentration in Soybean and Cotton Markets", Agricultural and Applied Economics Association Annual Conference, Washington DC, August 2018.
- J. Bielecki, E. Irwin, L. A. Antequera, B. Bakshi, M. Beetstra, C. Brock, Y. Cai, B. Cultice, M. Doidge, D. Jackson-Smith, J. Kast, J. Martin, A. Randall, I. Sheldon, S. Tang, Y. Wang, and R. Wilson, "The Dynamic Regional Food, Energy, Water Systems Framework for Investigating Effects of Deglobalization," American Geophysical Union Fall Meeting, Washington DC, December 2018.
- I.M. Sheldon, "Brexit: Why did the 'chlorinated chicken' cross the pond?," IATRC Summer Symposium, "Trading for Good. Agricultural Trade in the Context of Climate Change Adaptation and Mitigation: Synergies, Obstacles and Possible Solutions", Seville, Spain, June 2019.
- I.M. Sheldon, "Brexit: Will it be a game of 'chlorinated chicken'?", Agricultural and Applied Economics Association Annual Conference, Atlanta, Georgia, July 2019.
- Y. Cai, B. Cultice, Z. Gong, Z. Guo, S. Tang, Y. Wang, J. Bielicki, A. Randall, I. Sheldon, E. Irwin, "Dynamic Regional Economic Model for Food/Energy/Water System (DR FEWS)", INFORMS Annual Meeting, Seattle, Washington, October 2019.
- I.M. Sheldon, "The WTO: Is it Really at Risk?", in session, "International Trade in Disarray: A Watershed Moment?", IATRC Annual Meeting, Washington DC, December 2019.
- J.M. Bielicki, E. Irwin, B.R. Bakshi, Y. Cai, M. Doidge, D.B. Jackson-Smith, J.F. Martin, A.J. Randall, I.M. Sheldon, R.S. Wilson. "Scenarios for the U.S. Great Lakes Region Using SSPs, Spatially Explicit Data, and Iterative Participatory Processes", 13<sup>th</sup> Integrated Assessment Modeling Consortium Virtual Meeting, December 2020.
- J.M. Bielicki, E. Irwin, B.R. Bakshi, Y. Cai, M. Doidge, D.B. Jackson-Smith, J.F. Martin, A.J. Randall, I.M. Sheldon, R.S. Wilson. "Evolutions in Food, Energy, and Water Systems at the Intersection of Sustainability and Trade", American Geophysical Union Fall Virtual Meeting, San Francisco, California, December 2020.

## OUTREACH AND EXTENSION

### I. Outreach Presentations

- I.M. Sheldon, "A Vision of the Agri-Economic Landscape for 1996", Invited Presentation, Annual Conference of the Corrugated Polyethylene Pipe Association, San Marco, Florida, March 1996.
- I.M. Sheldon, "Farmers' Information Needs in an Integrated Marketplace", Agricultural Outlook Forum, Washington, D.C., February 1997.
- I.M. Sheldon, "Trends and Issues in the Globalization of the World's, U.S. and Ohio's Economies: Trade, Multinationals and Finance", Invited Presentation, Ohio LEAD Program, Maumee, Ohio, December 1998.
- I.M. Sheldon, "Outlook for International Agricultural Trade", Invited Panelist, Ohio Farm Bureau Federation Policy Development Committee, Columbus, Ohio, September 1999.
- I.M. Sheldon, "Economic and Societal Issues Defining Ohio Agriculture", Panelist, OSU Farm Science Review, London, Ohio, September 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", 2000 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, November 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", 2000 Agricultural Policy and Outlook, Wooster, Ohio, November 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", 2000 Agricultural Policy and Outlook, Wilmington, Ohio, November 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", 2000 Agricultural Policy and Outlook, Plain City, Ohio, November 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", 2000 Agricultural Policy and Outlook, Bucyrus, Ohio, November 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", Presentation to OSU Extension, Grain Marketing Short Course, Newark, Ohio, November 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", 2000 Agricultural Policy and Outlook, Mount Victory, Ohio, December 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", 2000 Agricultural Policy and Outlook, Upper Sandusky, Ohio, December 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", 2000 Agricultural Policy and Outlook, Willard, Ohio, December 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", 2000 Agricultural Policy and Outlook, Van Wert, Ohio, December 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Key Issues", Presentation to Conservation Tillage Club, Mount Victory, Ohio, January 2000.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?" Seminar on GMOs for Chadwick Arboretum Volunteers, Columbus, Ohio, January 2000.
- I.M. Sheldon, "GMO Crops - Passing Fancy or Future Market?" 2000 Putnam County Agronomy Night, Kalida, Ohio, January 2000.

- I.M. Sheldon, "GMOs and Regulation", Dean's Advisory Council, Columbus, Ohio, February 2000.
- I.M. Sheldon, "Economic Issues in Biotechnology - Trade, Environment and Food Safety", Muskingum County Agronomy Day, Zanesville, Ohio, February 2000.
- I.M. Sheldon, "The Future of GMOs in US Agriculture", Tri-County Agronomy Day, Dellroy, Ohio, February 2000.
- I.M. Sheldon, "GMOs: Consumer, Trade and Societal Concerns", Understanding the Megatrends of US and Ohio Commercial Agriculture/Horticulture Industries, Columbus, Ohio, March 2000.
- I.M. Sheldon, "GMO Media Information Session", Presenter, Ohio State University, Columbus, OH, March 2000.
- I.M. Sheldon, "Bio-Genetics and GMOs", Morrow County Agriculture Breakfast, Mt. Gilead, Ohio, March 2000.
- I.M. Sheldon, "GMOs in US Agriculture", Presentation for Agriculture Day, Columbus, Ohio, March 2000.
- I.M. Sheldon, "The Future of GMOs in US Agriculture", Rural Urban Day, Coshocton, Ohio, April 2000.
- I.M. Sheldon, "GMO Media Information Session", Presenter, Cleveland, OH, May 2000.
- I.M. Sheldon, "Biotechnology: What is it and what are the key issues?" Hands on Teaching Conference, ATI, Wooster, Ohio, June 2000.
- I.M. Sheldon, "The Future of GMOs in US Agriculture." Licking County Extension, Newark, Ohio, June 2000.
- I.M. Sheldon, "The Economics of Biotechnology." Ask the Expert Interview with Stan Ernst, OSU Farm Science Review, London, Ohio, September 2000.
- I.M. Sheldon, "Economics of GMOs". Presentation, Nationwide Board Council Meeting, Columbus, OH, November 2000.
- I.M. Sheldon, "Exchange Rates and International Trade", 2001 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, November 2000.
- I.M. Sheldon, "Exchange Rates and International Trade", 2001 Agricultural Policy and Outlook, Wooster, Ohio, November 2000.
- I.M. Sheldon, "Exchange Rates and International Trade", 2001 Agricultural Policy and Outlook, Cincinnati, Ohio, November 2000.
- I.M. Sheldon, "Exchange Rates and International Trade", 2001 Agricultural Policy and Outlook, Hillsboro, Ohio, November 2000.
- I.M. Sheldon, "Exchange Rates and International Trade", 2001 Agricultural Policy and Outlook, Greenville, Ohio, December 2000.
- I.M. Sheldon, "Exchange Rates and International Trade", 2001 Agricultural Policy and Outlook, Wapakoneta, Ohio, December 2000.
- I.M. Sheldon, "Exchange Rates and International Trade", 2001 Agricultural Policy and Outlook, Mount Victory, Ohio, December 2000.
- I.M. Sheldon, "Exchange Rates and International Trade", 2001 Agricultural Policy and Outlook, Bowling Green, Ohio, December 2000.
- I.M. Sheldon, "Exchange Rates and International Trade", 2001 Agricultural Policy and Outlook, Bellvue, Ohio, December 2000.

- I.M. Sheldon, "Exchange Rates and International Trade", 2001 Agricultural Policy and Outlook, Lima, Ohio, December 2000.
- I.M. Sheldon, "Exchange Rates and International Trade", 2001 Agricultural Policy and Outlook, Van Wert, Ohio, December 2000.
- I.M. Sheldon, "Exchange Rates and International Trade", 2001 Agricultural Policy and Outlook, Urbana, Ohio, December 2000.
- I.M. Sheldon, "Exchange Rates and International Trade", 2001 Agricultural Policy and Outlook, Sugar Creek, Ohio, December 2000.
- I.M. Sheldon, "The Biotechnology Debate: A Clash of 'Rights'?", Kiwanis Club Rural-City Lunch, Mansfield, Ohio, January 2001.
- I.M. Sheldon, "Exchange Rates and International Trade", 2001 Agricultural Policy and Outlook, Archbold, Ohio, January 2001.
- I.M. Sheldon, "The Biotechnology Debate: A Clash of 'Rights'?", Marion County Chamber of Commerce Agriculture Breakfast, Marion, Ohio, February 2001.
- I. M. Sheldon, "Biotechnology: Societal and Regulatory Issues", Presentation in, Agriculture: Interdisciplinary 694 "Our Food and Our Land in the 21<sup>st</sup> Century", Ohio State University, Columbus, Ohio, February 2001.
- I.M. Sheldon, "The Biotechnology Debate: A Clash of 'Rights'?" Farm Credit Services Regional Advisory Meeting, Smithville, Ohio, March 2001. I.M. Sheldon, "The Biotechnology Debate: A Clash of 'Rights'?" Farm Credit Services Regional Advisory Meeting, Sydney, Ohio, March 2001.
- I.M. Sheldon, "Regulation of Biotechnology: Will We Ever "Freely" Trade GMOs?", Presentation in HNFM-694, "Food Safety: A Comprehensive Approach", Ohio State University, Columbus, Ohio, May 2001.
- I.M. Sheldon, "Trade and the WTO", 2002 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, November 2001.
- I.M. Sheldon, "Trade and the WTO", 2002 Agricultural Policy and Outlook, Wooster, Ohio, November 2001.
- I.M. Sheldon, "Consumer and Food Labeling Issues with Biotechnology", Ohio Certified Seed Growers' School, Columbus, Ohio, January 2002.
- I.M. Sheldon, "International Trade: Issues and Challenges for Agriculture", Marion County Chamber of Commerce Agriculture Breakfast, Marion, Ohio, March 2002.
- I.M. Sheldon, "Economic and Policy Issues Defining Ohio Agriculture – The 2002 Farm Bill & Beyond", Panel Moderator, OSU Farm Science Review, London, Ohio, September 2002.
- I.M. Sheldon, "Anti-Globalization and Free Trade", 2003 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, November 2002.
- I.M. Sheldon, "Anti-Globalization and Free Trade", 2003 Agricultural Policy and Outlook, Hillsboro, Ohio, December 2002.
- I.M. Sheldon, "Anti-Globalization and Free Trade", 2003 Agricultural Policy and Outlook, Circleville, Ohio, December 2002.
- I.M. Sheldon, "Anti-Globalization and Free Trade", 2003 Agricultural Policy and Outlook, Urbana, Ohio, December 2002.

- I.M. Sheldon, "GMOs and Less Developed Countries", Round Table Discussion with US Ambassador to the FAO, April 2003.
- I.M. Sheldon, "Eat what we grow or grow what they'll eat?", Panel Moderator, OSU Farm Science Review, London, Ohio, September 2003.
- I.M. Sheldon, "China: The Giant Awakes?" 2004 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, November 2003.
- I.M. Sheldon, "China: The Giant Awakes?" 2004 Agricultural Policy and Outlook, Plain City, Ohio, November 2003.
- I.M. Sheldon, "Globalization: What does it mean?" Licking County Agronomy Club, Reynoldsburg, Ohio, December 2003.
- I.M. Sheldon, "China: The Giant Awakes?" 2004 Agricultural Policy and Outlook, Lancaster, Ohio, December 2003.
- I.M. Sheldon, "China: The Giant Awakes?" 2004 Agricultural Policy and Outlook, Urbana, Ohio, December 2003.
- I.M. Sheldon, "Outsourcing – will your job move to Bangalore?" 2005 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, October 2004.
- I.M. Sheldon, "Why Does Success in the WTO Trade Negotiations Matter?" Invited Presentation, Ohio LEAD Program, Columbus, Ohio, January 2005.
- I.M. Sheldon, "The Economics of Outsourcing", Poster Presentation, Economic Update, Columbus, Ohio, January 2005.
- I.M. Sheldon and Stan Thompson, "Why Does Success in the WTO Negotiations Matter?" Poster Presentation, Economic Update, Columbus, Ohio, January 2005.
- I.M. Sheldon, "Politics, Policy and Money", Panelist OSU Farm Science Review, London, Ohio, September 2005.
- I.M. Sheldon, "The US current account deficit: will there be a hard landing?" 2006 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, November 2005.
- I.M. Sheldon, "The US current account deficit: Black hole or dark matter?" Globalization Outlook: Its Impacts and our Region's Response, Shawnee State University, Portsmouth, Ohio, March 2006.
- I.M. Sheldon, "Multilateral vs. Regional Free Trade?" 2007 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, October 2006.
- I.M. Sheldon, "Failure in the global trade talks: A lost opportunity?" Invited Presentation, Ohio LEAD Program, Walnut Creek, Ohio, January 2007.
- I.M. Sheldon, "International Trade and Ethanol", The Future of Renewable Energy in Ohio, Columbus, Ohio, March 2007.
- I.M. Sheldon, "Discussion of 2007 US Farm Bill", Panel Moderator, OSU Farm Science Review, London, Ohio, September 2007.
- I.M. Sheldon, "China and Trade," Question the Authorities with Stan Ernst, OSU Farm Science Review, London, Ohio, September 2007.
- I.M. Sheldon, "China and the US Trade Deficit: Who Gains from a Rise in the Yuan?" 2008 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, October 2007.

- I.M. Sheldon, “China and the US Trade Deficit: Who Gains from a Rise in the Yuan?” 2008 Agricultural Policy and Outlook, Ashland, Ohio, December 2007.
- I.M. Sheldon, “China and the US Trade Deficit: Who Gains from a Rise in the Yuan?” 2008 Agricultural Policy and Outlook, Attica, Ohio, December 2007.
- I.M. Sheldon, “China and the US Trade Deficit: Who Gains from a Rise in the Yuan?” 2008 Agricultural Policy and Outlook, Lima, Ohio, December 2007.
- I.M. Sheldon, “China and the US Trade Deficit: Who Gains from a Rise in the Yuan?” 2008 Agricultural Policy and Outlook, Versailles, Ohio, December 2007.
- I.M. Sheldon, “China and the US Trade Deficit: Who Gains from a Rise in the Yuan?” 2008 Agricultural Policy and Outlook, Ridgeville Corners, Ohio, January 2008.
- I.M. Sheldon, “China and the US Trade Deficit: Who Gains from a Rise in the Yuan?” 2008 AEDE Extension Educator Update, Columbus, Ohio, March 2008.
- I.M. Sheldon, “The Andersons Program in International Trade: Current Research and Outreach”, The Andersons Lectures on Agriculture, Science, Society, and the Environment, The Andersons, Maumee, Ohio, March 2008.
- I.M. Sheldon, “China and US Trade Relations”, Discussion Facilitator, Foreign Policy Association, Great Decisions Program, Columbus, Ohio, April 2008.
- I.M. Sheldon. “The Food vs. Fuel Controversy”, presentation to Ohio Congressional Aides, Wooster, Ohio, August 2008.
- I.M. Sheldon, “US-China Trade Policy: Who Gains from a Rise in the Yuan?” Invited Speaker, Foreign Policy Association/Columbus Council on World Affairs, Great Decisions Program, Dublin, Ohio, October 2008.
- I.M. Sheldon, “The Macro-economy and the Global Financial Crisis”, 2009 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, October 2008.
- I.M. Sheldon. “US-China Economic Relations: Evolving Rivalry” Invited Speaker, Foreign Policy Association/Columbus Council on World Affairs, Great Decisions Program, Worthington, Ohio, November 2008.
- I.M. Sheldon, “The Global Financial Crisis: To Regulate or not to Regulate?” Invited Speaker, Rotary Club, Worthington, Ohio, November 2008.
- I.M. Sheldon, “The Global Financial Crisis: To Regulate or not to Regulate?” 2009 Agricultural Policy and Outlook, Lancaster, Ohio, December 2008.
- I.M. Sheldon, “The Global Financial Crisis: To Regulate or not to Regulate?” 2009 Agricultural Policy and Outlook, Sidney, Ohio, December 2008.
- I.M. Sheldon, “The Global Financial Crisis: To Regulate or not to Regulate?” 2009 Agricultural Policy and Outlook, Lima, Ohio, December 2008.
- I.M. Sheldon, “The Global Financial Crisis: To Regulate or not to Regulate?” Invited Presentation, the Ohio Chapter of the American Society of Farm Managers and Rural Appraisers, Worthington, Ohio, January 2009.
- I.M. Sheldon, “The Global Financial Crisis: To Regulate or not to Regulate?” Economic Crisis and Policy Options Webcast, Columbus, Ohio, March 2009.



- I.M. Sheldon, “The Global Financial Crisis: To Regulate or not to Regulate?” Invited Speaker, Ohio State Retirees Association, Columbus, Ohio, March 2009.
- I.M. Sheldon. “The Global Food Crisis” Invited Speaker, Foreign Policy Association/Columbus Council on World Affairs, Great Decisions Program, Dublin, Ohio, May 2009.
- I.M. Sheldon, “The Global Financial Crisis - Any Progress?” Invited Speaker, Swank Advisory Council on Rural-Urban Policy Research and Education, Ohio State University, May 2009.
- I.M. Sheldon. Invited Speaker, Honors Collegium Economic Roundtable on the Financial Crisis, May 2009.
- I.M. Sheldon, “Climate Change: Economics and Policy”, Panel Moderator, OSU Farm Science Review, London, Ohio, September 2009.
- I.M. Sheldon, “Where’s the Economy Going?” Question the Authorities with Stan Ernst, OSU Farm Science Review, London, Ohio, September 2009.
- I.M. Sheldon. “The Global Food Crisis”, Invited Speaker, Foreign Policy Association/Columbus Council on World Affairs, Great Decisions Program, Granville, Ohio, September 2009.
- I.M. Sheldon, “The Macroeconomic Outlook”, 2010 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, October 2009.
- I.M. Sheldon, “The Macroeconomic Outlook”, 2010 Agricultural Policy and Outlook, Circleville, Ohio, December 2009.
- I.M. Sheldon, “The Macroeconomic Outlook”, 2010 Agricultural Policy and Outlook, Defiance, Ohio, December 2009.
- I.M. Sheldon, “The Macroeconomic Outlook”, 2010 Agricultural Policy and Outlook, Ashland, Ohio, December 2009.
- I.M. Sheldon, “The Macroeconomic Outlook”, 2010 Agricultural Policy and Outlook, Attica, Ohio, December 2009.
- I.M. Sheldon, “Border Tax Adjustments and Climate Policy: Effects on Ohio”, AEDE/OARDC Meeting, Columbus, Ohio, February 2010.
- I.M. Sheldon, “Carbon Tariffs: Some Economic and Legal Issues”, Presentation at Seminar on “Cap and Trade: The Implications of Carbon Regulation and Pricing”, Ohio State University, Columbus, Ohio, February 2010.
- I.M. Sheldon. “Post-financial crisis: How are we doing?”, Invited Speaker, Foreign Policy Association/Columbus Council on World Affairs, Great Decisions Program, Dublin, Ohio, April 2010.
- I.M. Sheldon. “Post-financial crisis: How are we doing?” Invited Speaker, Foreign Policy Association/Columbus Council on World Affairs, Great Decisions Program, Columbus, Ohio, April 2010.
- I.M. Sheldon. “Post-financial crisis: How are we doing?” Invited Speaker, International Business Club, Ohio State University, Columbus, Ohio, April 2010.
- I.M. Sheldon, “The Current World Food Scarcity Debate – Part II”, Panel Moderator, OSU Farm Science Review, London, Ohio, September 2010.
- I.M. Sheldon, “Macroeconomic Outlook” Question the Authorities with Stan Ernst, OSU Farm Science Review, London, Ohio, September 2010.
- I.M. Sheldon, “Securitization, Haircuts and Repo: Why Regulate Shadow Banking?” Invited presentation, Agricultural Lender Seminar, Urbana, Ohio, October 2010.

- I.M. Sheldon, “Securitization, Haircuts and Repo: Why Regulate Shadow Banking?” Invited presentation, Agricultural Lender Seminar, Ottawa, Ohio, October 2010.
- I.M. Sheldon, “Why Regulate Shadow Banking?” 2011 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, October 2010.
- I.M. Sheldon, “Why Regulate Shadow Banking?” 2011 Agricultural Policy and Outlook, Circleville, Ohio, December 2010.
- I.M. Sheldon, “Why Regulate Shadow Banking?” 2011 Agricultural Policy and Outlook, Versailles, Ohio, December 2010.
- I.M. Sheldon – on behalf of Applied Economic Perspectives and Policy, interviewed Robert E. Hall, Robert and Carole McNeil Joint Hoover Senior Fellow and Professor of Economics, Stanford University about AAEA Keynote Address, “Why is the US Recovery from the Financial Crisis So Sluggish?” Agricultural and Applied Economics Association Annual Conference, Pittsburgh, Pennsylvania, July 2011.
- I.M. Sheldon – on behalf of Applied Economic Perspectives and Policy, interviewed John Quiggin, Professor of Economics, University of Queensland about AAEA Fellows Address, “Stabilizing the Global Climate: A Simple and Robust Benefit Cost Analysis,” Agricultural and Applied Economics Association Annual Conference, Pittsburgh, Pennsylvania, July 2011.
- I.M. Sheldon – on behalf of Applied Economic Perspectives and Policy, interviewed Martin Ravallion, Director of Development Research, the World Bank, about Galbraith Forum Address, “Growth and Poverty Revisited,” Agricultural and Applied Economics Association Annual Conference, Pittsburgh, Pennsylvania, July 2011.
- I.M. Sheldon, “Can the Euro be Saved?” 2012 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, October 2011.
- I.M. Sheldon, “The Andersons Program in International Trade”, the Andersons, Maumee, Ohio, November 2011.
- I.M. Sheldon, “International Economic Outlook”, The Economic Outlook Conference 2012, Ohio Wesleyan University, Delaware, Ohio, November 2011.
- I.M. Sheldon, discussion leader, “Organics vs. Genetically Modified Organisms: The good, the bad, and the yummy”, Battelle Center for Science and Technology Policy and Glenn School of Public Affairs, Ohio State University, Columbus, Ohio, December 2011
- I.M. Sheldon, blog for Applied Economic Perspectives and Policy, “Let’s talk economic policy”, OUP blog, December 2011, <http://blog.oup.com/2011/12/policy/>.
- I.M. Sheldon, “Globalization and why I am not so excited by the World Cup anymore”, presentation to Collegiate Council on World Affairs, Ohio State University, Columbus, Ohio, May 2012.
- I.M. Sheldon, “Chinese economic growth: is it sustainable?” Why Economics and Business Matters, Yr12 Economics and Business Conference Day, Business School, University of Exeter, Exeter, UK, July 2012.
- I.M. Sheldon – on behalf of Applied Economic Perspectives and Policy, interviewed Vincent Smith, Professor of Economics at Montana State University about forthcoming featured article, “Agricultural Insurance in Developed Countries: Where Have We Been and Where Are We Going?” Agricultural and Applied Economics Association Annual Conference, Seattle, Washington, August 2012.
- I.M. Sheldon, “Drought and the Farm Bill: What 2012 Means for Farm Policy”, Panelist, OSU Farm Science Review, London, Ohio, September 2012.
- I.M. Sheldon, “High Food Prices and Riots: Trade Policy vs. Safety Nets?” 2013 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, December 2012.

- I.M. Sheldon – on behalf of Applied Economic Perspectives and Policy, interviewed John Crespi, Professor of Economics at Kansas State University about featured article, “Competition in U.S. Farm Product Markets: Do Long-Run Incentives Trump Short-Run Market Power?” Agricultural and Applied Economics Association, Milwaukee, Wisconsin, December 2012.
- I.M. Sheldon, “High Food Prices and Riots: Trade Policy vs. Safety Nets?” 2013 Agricultural Policy and Outlook, Ashland, Ohio, December 2012.
- I.M. Sheldon, “High Food Prices and Riots: Trade Policy vs. Safety Nets?” 2013 Agricultural Policy and Outlook, Attica, Ohio, December 2012.
- I.M. Sheldon, “High Food Prices and Riots: Trade Policy vs. Safety Nets?” 2013 Agricultural Policy and Outlook, Bellevue, Ohio, January 2013.
- I.M. Sheldon, “High Food Prices and Riots: Trade Policy vs. Safety Nets?” Presentation to Ohio Chapter of the American Society of Farm Managers and Rural Appraisers, Worthington, Ohio, January 2013.
- I.M. Sheldon, “Future of the euro”. Discussion Facilitator, Foreign Policy Association, Great Decisions Program, Columbus, Ohio, February 2013.
- I.M. Sheldon, “High Food Prices and Riots: Trade Policy vs. Safety Nets?” Presentation to US Business Practices Program, Fisher College of Business, Ohio State University, Columbus, Ohio, February 2013.
- I.M. Sheldon, “Global Economic Outlook”, The Economic Outlook Conference 2014, Ohio Wesleyan University, Delaware, Ohio, November 2013.
- I.M. Sheldon, “Do China’s rising wages mean the end of its competitive edge?” 2014 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, November 2013.
- I.M. Sheldon, “Do China’s rising wages mean the end of its competitive edge?” 2014 Agricultural Policy and Outlook, Bellevue, Ohio, December 2013.
- I.M. Sheldon, “Do China’s rising wages mean the end of its competitive edge?” 2014 Agricultural Policy and Outlook, Marysville, Ohio, December 2013.
- I.M. Sheldon, “How will China maintain its international competitiveness?” Andersons Company Grain Group National Sales Meeting, Nashville, Tennessee, January 2014.
- I.M. Sheldon, “Basics of WTO and Link to GM Crops”, discussion with US Grains Council Delegates, Ohio Corn Growers Association, Delaware, Ohio, July 2014.
- I.M. Sheldon, “Where are we, on economic and policy issues relating to GMOs?” presentation to Ohio Congressional Aides, Columbus, Ohio, August 2014.
- I.M. Sheldon, “Global Economic Outlook”, The Economic Outlook Conference 2015, Ohio Wesleyan University, Delaware, Ohio, November 2014.
- I.M. Sheldon, “Agricultural productivity and the impact of GM crops: What do we know?” 2015 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, December 2014.
- I.M. Sheldon, “Agricultural productivity and the impact of GM crops: What do we know?” 2014 Ohio Grain Farmers Symposium, Columbus, Ohio, December 2014.
- I.M. Sheldon, “Tackling Carbon Emissions: Some Key Policy Issues”, Panelist “The 2015 Environmental and Natural Resources Symposium: A Tax on Carbon: Would it Work for Business, Consumers and the Environment?” Ohio Wesleyan University, Delaware, Ohio, February 2015.

- I.M. Sheldon, “Agricultural Trade and GMOs”, International Visitor Leadership Program – US Foreign Policy Challenges II, US Department of State, Columbus, Ohio, August 2015.
- I.M. Sheldon, “The Trans-Pacific Trade Partnership: What might it mean for US agriculture?” 2016 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, December 2015.
- I.M. Sheldon, “The Trans-Pacific Trade Partnership: What might it mean for US agriculture?” 2016 Ohio Grain Farmers Symposium, Columbus, Ohio, December 2015.
- I.M. Sheldon, “The Trans-Pacific Trade Partnership: What might it mean for US agriculture?” 2016 Agricultural Policy and Outlook, Plain City, Ohio, January 2016.
- I.M. Sheldon, “The Trans-Pacific Trade Partnership: What might it mean for US agriculture?” 2016 Agricultural Policy and Outlook, Webinar, Ohio, February 2016.
- I.M. Sheldon, “GMO Labeling and the US Food System”, Panelist, OSU Farm Science Review, London, Ohio, September 2016.
- I.M. Sheldon, “Trade and Jobs”, Panelist and Organizer, “Economic Analysis of Key Presidential Election Issues”, Ohio State University, Columbus, Ohio, October 2016.
- I.M. Sheldon, “Global Economic Outlook”, Economic Outlook Conference 2017, Ohio Wesleyan University, Delaware, Ohio, November 2016.
- I.M. Sheldon, “Implications of BREXIT for UK Agriculture”, online presentation to University of Florida students, Gainesville, Florida, November 2016.
- I.M. Sheldon, “BREXIT and Future US Trade Policy: What Impact on the Global Economic Outlook?” 2017 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, December 2016.
- I.M. Sheldon, Invited Panelist, Annual Blue-Chip Economic Forecast, Columbus Metropolitan Club, Columbus, Ohio, January 2017.
- I.M. Sheldon, Invited Speaker, Columbus History Club, “The vote for Brexit: Did anybody actually think through the economic consequences?” Columbus, Ohio, March 2017.
- I.M. Sheldon, “Trade Agreements: How they Affect Agriculture.” Ask the Expert Interview with David Marrison, OSU Farm Science Review, London, Ohio, September 2017.
- I.M. Sheldon, “Economic Nationalism: Reality or Rhetoric.” Presentation to American Association of Independent Investors, Columbus Chapter, Columbus, Ohio, November 2017.
- I.M. Sheldon, “Free Trade Agreements: Why They Matter to U.S. Agriculture.” 2017-18 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, November 2017.
- I.M. Sheldon, “Free Trade Agreements: Why They Matter to U.S. Agriculture.” 2018 Agricultural Outlook, Circleville, Ohio, January 2018.
- I.M. Sheldon, “Free Trade Agreements: Why They Matter to U.S. Agriculture.” 2018 Agricultural Outlook, Bucyrus, Ohio, January 2018.
- I.M. Sheldon, “Free Trade Agreements: Why They Matter to U.S. Agriculture.” 2018 Agricultural Outlook, Plain City, Ohio, January 2018.
- I.M. Sheldon, “Free Trade Agreements: Why They Matter to U.S. Agriculture.” 2018 Agricultural Outlook, Wakeman, Ohio, January 2018.

- I.M. Sheldon, “Free Trade Agreements: Why They Matter to U.S. Agriculture.” 2018 Agricultural Outlook, Defiance, Ohio, January 2018.
- I.M. Sheldon, “Free Trade Agreements: Why They Matter to U.S. Agriculture.” 2018 Agricultural Outlook, Wooster, Ohio, January 2018.
- I.M. Sheldon, “Free Trade Agreements: Why They Matter to U.S. Agriculture.” Ohio Agribusiness Association Industry Conference, Dublin, Ohio, February 2018.
- I.M. Sheldon, “Emerging Issues: Uncertainty in US Ag Policy and Trade”, presentation to Ohio Congressional Aides, Columbus, Ohio, August 2018.
- I.M. Sheldon, “US Trade Policy and Its Impact on the Agricultural Sector”, presentation to Portage County Soil and Water Conservation District, Ravenna, Ohio, September 2018.
- I.M. Sheldon, “Ohio agriculture and the current policy environment”, Panelist, OSU Farm Science Review, London, Ohio, September 2018.
- I.M. Sheldon, “Uncertainty and US Trade Policy: What is the Impact on Agriculture?” Ask the Expert Interview with Chris Brunyis, OSU Farm Science Review, London, Ohio, September 2018.
- I.M. Sheldon invited panelist for “Tariffs Hurt the Heartland” roundtable, Columbus, Ohio, September 2018.
- I.M. Sheldon, “Trade Policy and the U.S. Trade Deficit.” 2018-19 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, November 2018.
- I.M. Sheldon, “US Trade Policy: Where is it Headed?”, Economic Outlook Conference 2019, Ohio Wesleyan University, Delaware, Ohio, November 2018.
- I.M. Sheldon, Invited Panelist, Annual Blue-Chip Economic Forecast, Columbus Metropolitan Club, Columbus, Ohio, January 2019.
- I.M. Sheldon, “U.S. Trade Policy: Where is it Headed?” 2019 Agricultural Outlook, Circleville, Ohio, January 2019.
- I.M. Sheldon, “U.S. Trade Policy: Where is it Headed?” 2019 Agricultural Outlook, Plain City, Ohio, January 2019.
- I.M. Sheldon, “U.S. Trade Policy: Where is it Headed?” 2019 Agricultural Outlook, Jewell, Ohio, January 2019.
- I.M. Sheldon, “U.S. Trade Policy: Where is it Headed?” 2019 Agricultural Outlook, Bucyrus, Ohio, February 2019.
- I.M. Sheldon, “U.S. Trade Policy: Where is it Headed?” Young Farmers Meeting, Anna, Ohio, March 2019.
- I.M. Sheldon, “U.S. Trade Policy: Where is it Headed?” Darke County Chamber Ag Day and 2019 Agricultural Outlook, Greenville, Ohio, March 2019.
- I.M. Sheldon, “U.S. Trade Policy: Where are we Heading?”, Extension Summer Outlook Conference, Cincinnati, Ohio, August 2019.
- I.M. Sheldon, “Farming in the Crosshairs: How Markets and Policies are Affecting the Farmer’s Bottom Line”, Panelist, OSU Farm Science Review, London, Ohio, September 2019.
- I.M. Sheldon, “Where Are We on US Trade Policy?” Ask the Expert Interview with David Marrison, OSU Farm Science Review, London, Ohio, September 2019.
- I.M. Sheldon, Organizer and Moderator for CFARE webinar, “Changes in the Multilateral Trading System: Impacts to U.S. Agriculture”, Columbus, Ohio, September 2019.

- I.M. Sheldon, “Global Economic Outlook: Risks from the Trade War”, Risk Management Association, Columbus, Ohio, November 2019.
- I.M. Sheldon, “Global Economic Outlook: Risks from the Trade War”, 2019-20 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, November 2019.
- I.M. Sheldon, “Global Economic Outlook: Risks from the Trade War.” Economic Outlook Conference 2019, Ohio Wesleyan University, Delaware, Ohio, November 2019.
- I.M. Sheldon, “The Trade Outlook: Where Are We Headed?” 2020 Agricultural Outlook, Circleville, Ohio, January 2020.
- I.M. Sheldon, “Agricultural Trade Issues in 2020”, Ohio Farmers Union Annual Convention, Lima, Ohio, January 2020.
- I.M. Sheldon, “Where Are We Headed with US Trade Policy?” 2020 Agricultural Outlook, Jewell, Ohio, January 2020.
- I.M. Sheldon, “Trade and Tariffs: Collateral Damage and Unintended Consequences,” Ohio Agribusiness Association Industry Conference, Columbus, Ohio, January 2020.
- I.M. Sheldon, “Global Economic Outlook: Risks from the Trade War,” 2020 Agricultural Outlook, Plain City, Ohio, January 2020.
- I.M. Sheldon, “Global Economic Outlook: Risks from the Trade War,” 2020 Agricultural Outlook, Lima, Ohio, February 2020.
- I.M. Sheldon, Invited Panelist, Ohio Ag Day, Ohio Farm Bureau, Columbus, Ohio, February 2020.
- I.M. Sheldon, Panel Moderator, “Sustainability on Ohio’s Farmland,” as part of webinar, “Sustainability and Ohio Lands: Creating Value for People and the Environment,” Columbus, Ohio, May 2020.
- I.M. Sheldon, Interviewed Mark Partridge on the employment impact of COVID-19 in Ohio, AEDE Podcast, May 2020.
- I.M. Sheldon, interviewed by Brent Sohngen in podcast, “International Trade in the Era of COVID-19”, Water Cooler Economics, AEDE, July 8, 2020.
- I.M. Sheldon, Interviewed Ben Brown on the impact of COVID-19 on commodity markets, AEDE Podcast, September 2020.
- I.M. Sheldon, “Current Issues Affecting U.S. Agricultural Trade”, Presentation to Food and Agriculture Working Group, Ohio Department of Agriculture, Columbus, Ohio, September 2020.
- I.M. Sheldon, “The Talk on Friday Avenue® - Value Chains in Food and Agriculture”, Panelist, OSU Virtual Farm Science Review, Ohio, September 2020.
- I.M. Sheldon, “Prospects for US Exports: Pandemic vs. the Phase 1 Agreement with China?” Ask the Expert Interview with David Marrison, OSU Virtual Farm Science Review, Ohio, September 2020.
- I.M. Sheldon presented analysis of global and agricultural trade to Director of Ohio Department of Agriculture, Dorothy Pelenda, Columbus, Ohio, October 28, 2020.
- I.M. Sheldon, “Where Are We Going with Global and U.S. Trade?”, 2020-21 Agricultural Policy and Outlook Preview Webinar, Columbus, Ohio, November 12, 2020.
- I.M. Sheldon moderated, “Commodity and Consumer Demand Outlooks”, 2020-21 Agricultural Policy and Outlook Preview Webinar, Columbus, Ohio, November 13, 2020.

I.M. Sheldon, “Where Are We Going with Global and U.S. Trade?”, 2020-21 Agricultural Policy and Outlook Webinar, Columbus, Ohio, January 5, 2021.

I.M. Sheldon, “Economic Considerations for Global and US Agricultural Trade and Markets”, Ohio Agribusiness Association Industry Conference, Columbus, Ohio, January 2021.

## **II. Media Presentations, Interviews, and Media Citations**

I.M. Sheldon, “Food for Thought”, Invited Guest, WOSU Radio, Columbus, Ohio, September 1999.

I.M. Sheldon, “Farm News Today”, Invited Guest, WRFD Radio, Columbus, Ohio, November 1999.

I.M. Sheldon, cited in “Biotechnology, Causing a Worldwide Ecological Debate”, Richard Payerchin, Daily Standard, Celina, Ohio, November 4, 1999.

I.M. Sheldon, cited in “Seeds of Discontent”, Brian Williams, Columbus Dispatch, Ohio, November 21, 1999.

I.M. Sheldon - interviewed by Bob Zigler, WILO, Lima, for “Ag. Day”, also syndicated to “Ag. Report”, ABC, December 1999.

I.M. Sheldon - interviewed by Bob Zigler, WILO, Lima, for “Ag. Day”, also syndicated to “Ag. Report”, ABC, January 2000.

I.M. Sheldon, “Food for Thought”, Invited Guest on Biotechnology Panel, WOSU Radio, Columbus, Ohio, January 2000.

I.M. Sheldon, “Farm News Today”, Invited Guest, WRFD Radio, Columbus, Ohio, March 2000.

I.M. Sheldon, cited in “Labels might be required on bioengineered foods”, David Lore, Columbus Dispatch, Ohio, March 26, 2000.

I.M. Sheldon, cited in “Former Ohio lawmaker heads biotech food committee”, Kathy Rizzo, Associated Press, Washington D.C., March 27, 2000, also cited in The Cincinnati Enquirer.

I.M. Sheldon, cited in “Biofoods-Dream or Danger, Peggy O’Farrell, Cincinnati Enquirer, September 24, 2000.

I.M. Sheldon, cited in “Biotech Crops and Taco Shells”, Agriculture, Ohio State Extension, Fall/Winter 2000.

I.M. Sheldon, cited in “Taking a Global View II”, Buckeye Farm News, Ohio Farm Bureau, December 2000.

I.M. Sheldon, interviewed by Kenneth Smailes, WTNS, Coshocton, for “Today’s Country”, April 2000.

I.M. Sheldon, “The Coffee Shop”, Invited Guest, WRFD Radio, Columbus, Ohio, April 2000.

I.M. Sheldon, interviewed about GMOs by Kathiann Kowalski for a book on GMOs to be published by Enslow Publishers, Columbus, OH, September 2000.

I.M. Sheldon, Interviewed about Aventis’ Starlink corn by Channel 10 News, Columbus, OH, October 2000.

I.M. Sheldon, Interviewed by Mel Krill, WMTR, Archbold, January 2001.

I.M. Sheldon, cited in “Taking a Global View III”, Buckeye Farm News, Ohio Farm Bureau, January 2001.

I.M. Sheldon, cited in “How will the recession affect agriculture?”, Matt Reese, Ohio’s Country Journal, March 2001.

I.M. Sheldon, “Morning Magazine with Ben Failor”, Invited Guest, WMRN<sup>AM</sup> Radio, Marion, Ohio, March 2001.

I.M. Sheldon, "Food for Thought", Invited Guest, WOSU Radio, Columbus, Ohio, March 2001.

I.M. Sheldon, Interviewed by Marylin Smith on foot and mouth disease, WOSU Radio, Columbus, Ohio, March 2001.

I.M. Sheldon, Interviewed by Eric Clinger on biotechnology, WGTE FM 91 Radio, Toledo, Ohio, April 2001.

I.M. Sheldon, "The Journal", Invited Guest, WBGU-TV, Bowling Green, Ohio, April 2001.

I.M. Sheldon, Interviewed by Court Squires on biotechnology, Columbus CEO Magazine, Columbus, Ohio, October 2001.

I.M. Sheldon, "Food for Thought", Invited Guest, WOSU Radio, Columbus, Ohio, November 2001.

I.M. Sheldon - interviewed by Mike Prigge on the Argentine Peso and soybean trade, Crescent News, Columbus, Ohio, January 2002.

I.M. Sheldon - interviewed by Kuma Arasu on China's biotechnology regulations, Reuters, March 2002.

I.M. Sheldon, cited in "China GMO rules: Great Wall or Euro-style caution?", BioExchange, March 2002.

I.M. Sheldon - interviewed by Mike Prigge on farm subsidies and trade, Crescent News, Columbus, Ohio, April 2002.

I.M. Sheldon - interviewed by Tim Bucey on China and agricultural trade, Springfield News-Sun, Urbana, Ohio, December 2003.

I.M. Sheldon, cited in "China joining WTO to benefit U.S. farmers", Springfield News, December 2003.

I.M. Sheldon - interviewed by Bob Paschen on WTO and EU retaliatory tariffs, Daily Reporter, Columbus, Ohio, March 2004.

I.M. Sheldon, cited in "Economists: World's consumers get last word in GM crop debate", Farm and Dairy, June 2004.

I.M. Sheldon, cited in "Future of genetically modified crops at critical point", Farm and Dairy, June 2004.

I.M. Sheldon - interviewed by Scott Kilman, Wall Street Journal, Chicago Office, on agro-industrialization, September 2004.

I.M. Sheldon - interviewed by Julie McKinnon, Toledo Blade on the WTO negotiations, Columbus, Ohio, November 2004.

I.M. Sheldon, "Town Hall Ohio – Importance of International Trade to Ohio", Invited Guest, WTVN Radio, Columbus, Ohio, August 2006.

I.M. Sheldon - interviewed by Matt Reese, Ohio's Country Journal, on WTO ruling on EU GM crop approvals, October 2006.

I.M. Sheldon, cited in "WTO rules on EU biotech moratorium", Ohio's Country Journal, October 2006.

I.M. Sheldon, "Economist: Trade Barriers Won't Solve Chinese/U.S. Economic Woes", Interview with Candace Pollock, Columbus, Ohio, September 2007, <http://www.ag.ohio-state.edu/~news/story.php?id=4281>.

I.M. Sheldon - interviewed by Jeremy Burton, Scranton Times Tribune, on the US ethanol sector, December 2007.

I.M. Sheldon - interviewed by David Portman, The Seattle Times, on NAFTA and Ohio, March 2008.

I.M. Sheldon - interviewed by Abdon Pallasch, The Chicago-Sun Times, on NAFTA and Ohio, March 2008.

I.M. Sheldon, cited in "NAFTA bashing popular, but is it justified?" The Seattle Times, March 2, 2008.



I.M. Sheldon - interviewed by Chip Nelson for “Ohio Farm and Country”, Ohio News Network, April 2008.

I.M. Sheldon - interviewed by Tom Knox for The Lantern, on the global food crisis, May 2008.

I.M. Sheldon, cited in “Global food shortage hits home.” The Lantern, May 2008.

I.M. Sheldon - appeared on “Ohio Farm and Country”, Ohio News Network, May 2008.

I.M. Sheldon, talk on “The Food vs. Fuel Controversy,” at La Universidad Autónoma de San Luis Potosi, San Luis Potosi, Mexico, cited in three local media outlets, La Razon, El Herald, and El Sol, September 2, 2008.

I.M. Sheldon, “Economist: Benefits of Country of Origin Labeling Not Quite Clear”, interview with Candace Pollock, Columbus, Ohio, October 2008, <http://extension.osu.edu/~news/story.php?id=4873>.

I.M. Sheldon - interviewed by Gary Jackson for Agri-Broadcast/Buckeye Ag Radio Network on COOL, October 2008.

I.M. Sheldon - interviewed by Fran Howard for eDairy on COOL, November 2008.

I.M. Sheldon, cited in “Ask the Analyst,” Weekly Insider, eDairyInc., November 14, 2008.

I.M. Sheldon - interviewed by Dean Thorpe for “Agribusiness Report” on COOL, CFCW Radio, Edmonton, Alberta, Canada, November 2008.

I.M. Sheldon - interviewed by Gary Jackson for Agri-Broadcast/Buckeye Ag Radio Network on global macroeconomic situation, December 2008.

I.M. Sheldon - interviewed by Dan Wilson for “In Ohio Country Today” on global macroeconomic situation, December 2008.

I.M. Sheldon - interviewed by Robert Arnason for Western Producer, Saskatoon, on protectionism and trade, February 2009.

I.M. Sheldon, “Town Hall Ohio – Current Economic Challenges”, Invited Guest, Ohio Farm Bureau, Columbus, Ohio, March 2009

I.M. Sheldon, “The Global Financial Crisis: To Regulate or not to Regulate?” Economic Crisis and Policy Options Webcast, Columbus, Ohio, March 2009.

I.M. Sheldon - interviewed by Tim White for Ohio Farmer on global macroeconomic situation, May 2009.

I.M. Sheldon - interviewed by Government Accountability Office on concentration and prices in the US food marketing system, May 2009.

I.M. Sheldon, cited in “Professors offer take on economic crisis.” The Lantern, June 1, 2009.

I.M. Sheldon - interviewed by Fran Odyniec, for The Madison Press, on climate policy, September 2009.

I.M. Sheldon - interviewed by Joe Corneally, for Town Hall Ohio, on climate policy, September 2009.

I.M. Sheldon - interviewed by Tom Borgerding, WOSU NPR News, on US-China trade relations, September 2009.

I.M. Sheldon, cited in “Panel: It’s time for farmers to think about climate change”, The Madison Press, September 24, 2009.

I.M. Sheldon - interviewed by Tom Borgerding, WOSU NPR News, on current food prices, February 2011.

I.M. Sheldon, “Town Hall Ohio – Food Prices and Inflation”, Invited Guest, Ohio Farm Bureau, Columbus, Ohio, April 2011.

I.M. Sheldon, “Economist: Don’t Blame Rising Food Prices on Fuel Costs”, interview with Martha Filipic, Columbus, Ohio, June 2011.

I.M. Sheldon, cited in “Rising price of fuel not the only reason for food-cost increases,” Farm and Dairy, June 24, 2011.

I.M. Sheldon, cited in “Economist: Don’t blame rising food prices on fuel costs,” Corn and Soybean Digest, June 27, 2011.

I.M. Sheldon, cited in “Economist: Don’t blame rising food prices on fuel costs,” North Texas E-News, June 27, 2011.

I.M. Sheldon, “Agricultural Exports Add Significant Value to Ohio Farmers Revenue”, interview with Andy Vance, Ohio State Extension, Columbus, Ohio, September 2011.

I.M. Sheldon, cited in “Ohio’s senators are split on South Korean trade deal,” Columbus Dispatch, October 3, 2011.

I.M. Sheldon, blog for Applied Economic Perspectives and Policy, “Let’s talk economic policy”, OUP blog, December 2011, <http://blog.oup.com/2011/12/policy/>.

I.M. Sheldon, cited in “China could lose its competitive edge”, Farm and Dairy News, December 16, 2013.

I.M. Sheldon, interviewed by Gary Brock, Rural Life, on Russian food import ban, August 2014.

I.M. Sheldon, cited in “Experts: Russian import ban won’t hurt Ohio farms”, [mydailytribune.com](http://mydailytribune.com), August 2014.

I.M. Sheldon, cited in “Open Food Trade, Safety Nets Crucial to Global Food Security: Ohio State Economist”, by Mauricio Espinoza, College of Food, Agricultural, and Environmental Sciences, November 2014.

I.M. Sheldon, cited in “Economist: Open Trade, Safety Nets Crucial to Global Food Security”, Ohio Ag Connection, November 2014.

I.M. Sheldon, cited in “TPP could provide a broad boost to agriculture”, Ohio’s Country Journal, November 2015.

I.M. Sheldon, cited in “International Economist: Pacific Trade deal could boost U.S. dairy, beef producers”, Drovers Cattle Network, November 2015.

I.M. Sheldon, cited in “Trade deal could boost U.S. dairy, beef producers”, Missouri Farmer Today, November 2015.

I.M. Sheldon, cited in “Economist: Trans-Pacific Partnership would boost US agriculture”, Pork Network, November 2015.

I.M. Sheldon, cited in “Economist: Trans-Pacific Partnership would boost US agriculture”, AGProfessional, November 2015.

I.M. Sheldon, cited in “Pacific Trade deal could boost U.S. dairy, beef producers”, Growing Alabama, November 2015.

I.M. Sheldon, cited in “International Economist: TPP Would Boost US Agriculture”, Kentucky AgConnection, November 2015.

I.M. Sheldon, cited in “International Economist: TPP Would Boost US Agriculture”, Kentucky AgConnection, November 2015.

I.M. Sheldon, cited in “International Economist: TPP Would Boost US Agriculture”, Indiana AgConnection, November 2015.

I.M. Sheldon, cited in “International Economist: TPP Would Boost US Agriculture”, Michigan AgConnection, November 2015.

I.M. Sheldon, cited in “International Economist: TPP Would Boost US Agriculture”, US Agnet, November 2015.

I.M. Sheldon, cited in “International Economist: TPP Would Boost US Agriculture”, Pennsylvania AgConnection, November 2015.

I.M. Sheldon, cited in “International Economist: TPP Would Boost US Agriculture”, Nebraska AgConnection, November 2015.

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## TEACHING

### **Ohio State:**

Advanced International Trade in Food and Agriculture, 1992-94; Political Economy of Trade, Development and Agricultural Policies, 1995-97; International Agricultural Trade Policy/International Economics and Policy, 1996-; Economics of Public Policy Analysis, 1995-; Applied Welfare Economics and Public Policy Analysis, 1999-2013; China's Economic Reforms and Globalization, 2009-2011; International Commerce and the World Economy, 2010-.

### **Tecnológico de Monterrey, Guadalajara, Mexico:**

Lectures on "Evolution of Monetary Policy", in Programa de Líderes Académicos, August 2009  
3-day CADi Workshop on The Monetary System and the Financial Crisis, May 2013

### **Universidad de Guadalajara, Guadalajara, Mexico:**

3-day short course, "Topics on International Trade", December 2007  
2-week course, "Advanced Topics on International Trade", August-September 2008  
1-week course, "Some Topics in International Trade and Trade Policy", February 2011  
1-week course, "Some issues in International Trade", August 2014  
3-day short course, "Topics on International Trade", December 2018

### **Universita Cattolica del Sacre Cuore, Cremona, Italy:**

2-week course, "Vertical Market Structures in the Food Sector and Implications for Anti-Trust Policy and other Government Policies", June 1997  
2-week course, "Topics in Industrial Organization, Trade and the Food and Agricultural Sector", June 2012

### **University of Exeter, UK:**

Economics of the Food and Related Industries, Industrial Organization, Advanced Economic Theory, 1983-1989

## ADMINISTRATION/SERVICE AT OHIO STATE

### **I. Department**

Chair, Search Committee for Farm Management and Agricultural Policy Position, 2020-2021

Co-Chair, Search Committee for Agricultural Policy Position, 2017-2019

Member, Outreach Committee, 2015-2018, 2019-

Chair, Search Committee for Agricultural and Food Systems Position, 2016-2017

Chair, Search Committee for Agribusiness Position, 2015-2016

Chair, Academic Affairs Committee Appeal Panel, 2015

Member, Search Committee for Discovery Theme Position in Integrated Assessment Modeling, 2015

Chair of Graduate Studies Committee, 2013-2015

Chair, Search Committee for Farm Income Enhancement Chair, 2014

Member of Graduate Studies Committee, 2011-2015

Chair, Search Committee for Energy and Environmental Economics Position, 2010

Member, Search Committee for Climate, Water and Carbon Position, 2010

Member of Department Chair Search Committee, 2010

Chair, Performance Evaluation, and Advisory Committee, 2007, 2015, 2019

Member, Department Academic Affairs Committee, 1998-2001, 2007-2012

Member, Department Scholarship Selection Program, 2007, 2008, 2009

Chair, Undergraduate Taskforce on Teaching Program, 2006-2009

Member of Department Senior Faculty Search Committee, 2006-2007

Chair, Department Junior Faculty Search Committee, 2005-2006

Member Department Junior Faculty Search Committee, 2003-2005, 2009-2011

Member of Performance Evaluation, and Advisory Committee, 2003-2007, 2013-2015, 2017-

Member of Mentoring Committee to Assistant Professors, 2003-2006, 2007-2010

Chair, Editorial Committee, Department Working Paper Series, 2000-2001

Member, Search Committee for Managerial Economics Position, 1999-2000

Member, Search Committee for Environmental Economics Position, 1999

Mentor to Graduate Teaching Associate, 1999

Chair, PhD Program Review Committee, 1998-2000

Member, Department Council, Agricultural, Environmental, and Development Economics, 1996-1998, 1999-2001, 2010-2012, 2017-2020

Member, Search Committee for Community Economics Position, 1996-1998

Member, Editorial Committee, Ohio's Challenge, 1995-1997

Member, Agricultural, Environmental, and Development Economics Strategic Planning Committee, 1995-1997

Co-Chair, Agricultural, Environmental, and Development Economics Seminar Committee, 1998-2001

Chair, Agricultural, Environmental, and Development Economics Seminar Committee, 1993-1995, 2006-2008

Member, Agricultural, Environmental, and Development Economics Seminar Committee, 1990-1993, 1997-1998, 2009-2012

Thesis/Dissertation Awards Committee, 1992, 1993, 1996, 2006, 2010

Chair, Agricultural, Environmental, and Development Economics Qualifier Examination Committee, 2001, 2002

Member, Agricultural, Environmental, and Development Economics Qualifier Examination Committee, 1992, 1994, 1996, 1997, 1999, 2000, 2001

## **II. College**

Chair, College Promotion and Tenure Committee, 2014

Vice-Chair, College Promotion and Tenure Committee, 2013

Member, College Promotion and Tenure Committee, 2012-2014

Panelist, Ohio Youth Institute, The World Food Prize, 2012

Chair, OARDC Research Enhancement Grant Committee, 2002- 2004

Vice-Chair, OARDC Research Enhancement Grant Committee, 2000-2002

Member, OARDC Research Enhancement Grant Committee, 1998-2000

Chair, College/University Committee on Biotechnology, 2000-2002

Member, College of Food, Agricultural, and Environmental Sciences Teaching Academy, 1999-

Chair, College Committee to Review Nominations for Gamma Sigma Delta Teaching Award of Merit, 2001

Member, College Committee to Review Nominations for Gamma Sigma Delta Teaching Award of Merit, 1998, 1999, 2000

Member, College Committee to Review Nominations for Plimpton Outstanding Teaching Award, 1998, 1999, 2000

Member, College Academic Affairs Committee, 1997-2000

Member, College Petitions Committee, 1997-2000

## **III. University**

Chair of East Asian Studies MA Program Graduate Studies Committee, 2020-

Member of East Asian Studies MA Program Graduate Studies Committee, 2019-

Judge for Denman Undergraduate Research Forum, 2016

2016-17 FLAS Fellowship Selection Committee, 2016

Reviewer of Discovery Theme Proposals, 2013

Fulbright Review Panelist, 2012

Member of Committee on University Wide Review of Undergraduate Education, 2004-2005

University Alumni Teaching Awards Committee, 2003-2005

Faculty Presenter to OSU Undergraduate Experience, 2003

Faculty Presenter to OSU Honors Program, 2003

Member, Executive Committee, University Teaching Academy, 2002-2005

Member, University Teaching Academy, 2001-

Member, University Selective Investment Review Committee, 1999 -2001

Member, Review Committee, Program for the Enhancement of Graduate Studies, Graduate School, Ohio State University, 1998, 1999

Faculty Advisor, OSU Honors Students participating in Joseph Kruzel Conference on Global Affairs, 1996

Reviewer, Graduate Research Forum Abstracts, 1994

Reviewer, University Seed Grant Proposals, 1993, 2000