

Labor Market Outlook

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Outline

- What has changed since the pandemic?
 - General trends
 - Outlook for agricultural employment
 - Growth in visa workers
 - Outlook for agricultural wages

Quick updates on U.S. agricultural labor policy

General labor market trends

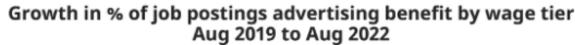
General employment update: introduction

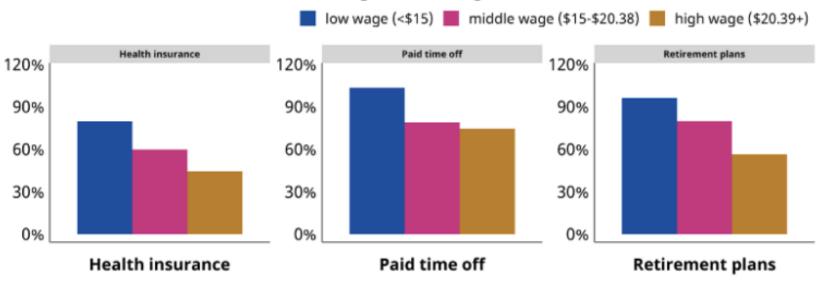
- No longer in the period of intense labor demand that characterized 2021
- Major concerns about inflation eroding wage growth, which has been unequally distributed:



Changes in employer behavior

Growth in importance of non-wage amenities:





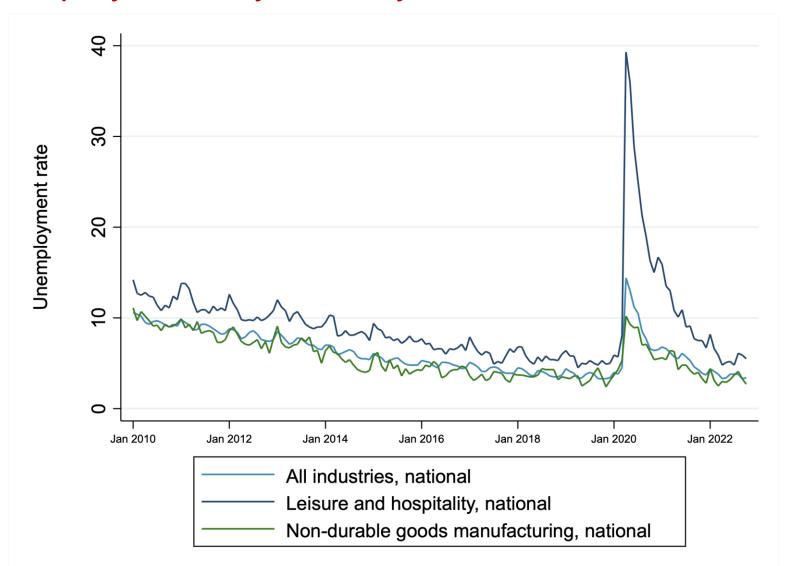
Source: Calculations from Indeed Job Search Survey

 Industries leading this change include childcare, construction, and dentistry

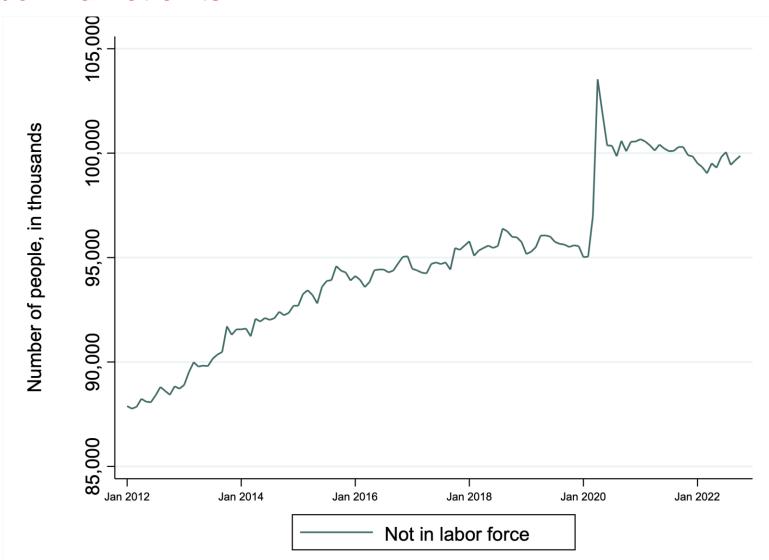
Other trends on the horizon:

- Job growth is slowing but remains strong and unemployment is at pre-pandemic levels
- Area for concern: drop-off in the ratio of prime age employment to population
 - Implications for who is (and isn't) returning to the job market postpandemic
- Interest in part-time seasonal work for winter higher than in 2021, with employer demand lower
 - Potential for reduced bargaining power for these workers

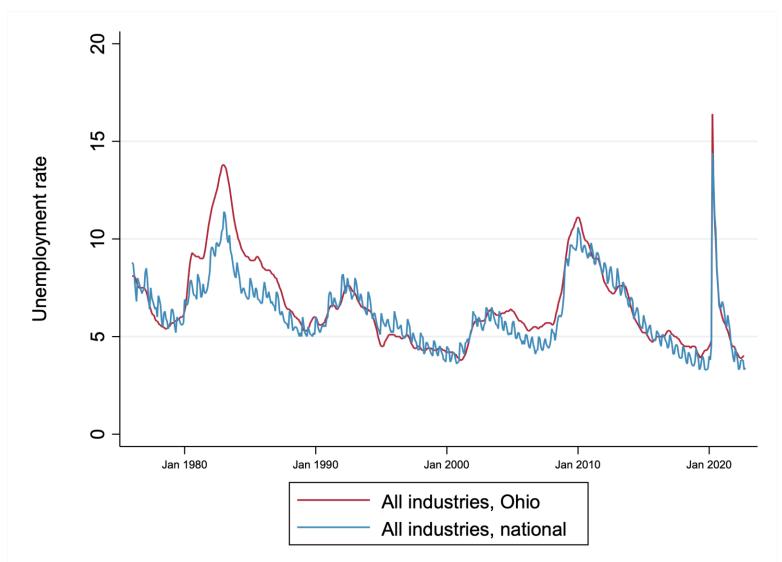
Unemployment, by industry



Labor market exits

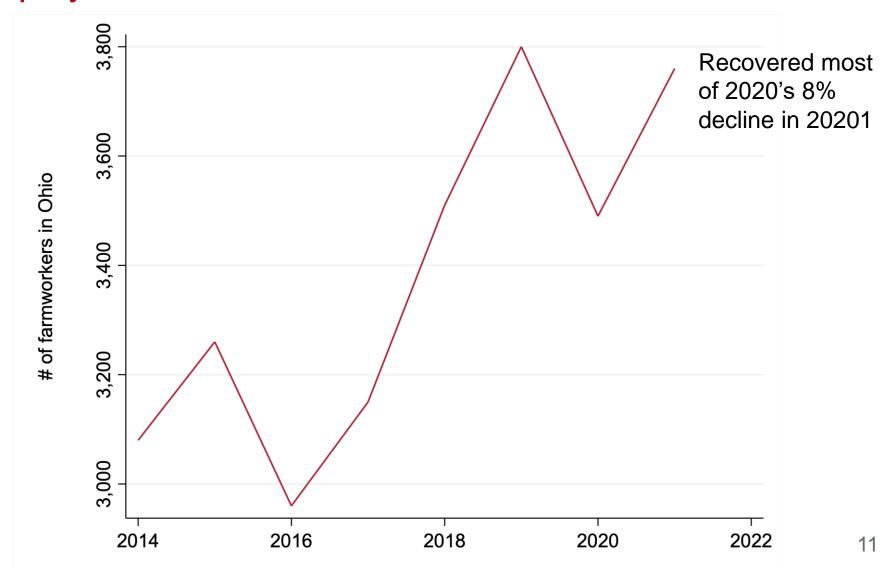


Unemployment in Ohio

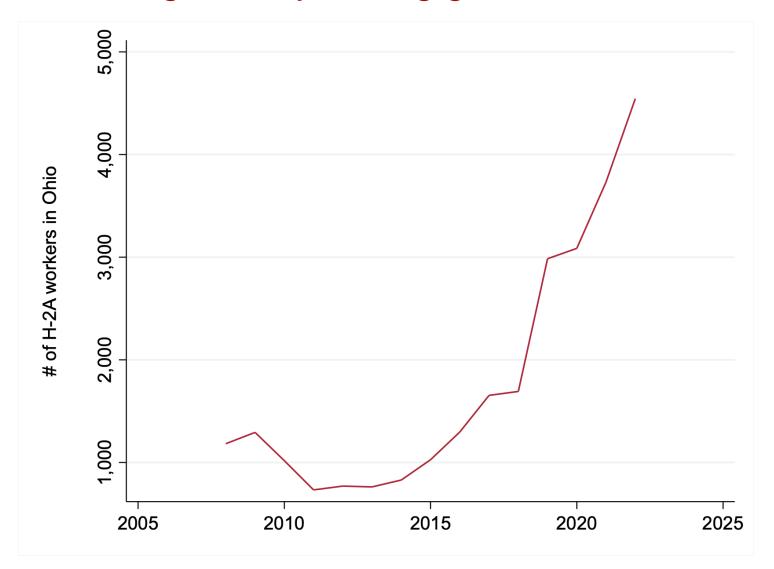


Agricultural employment update

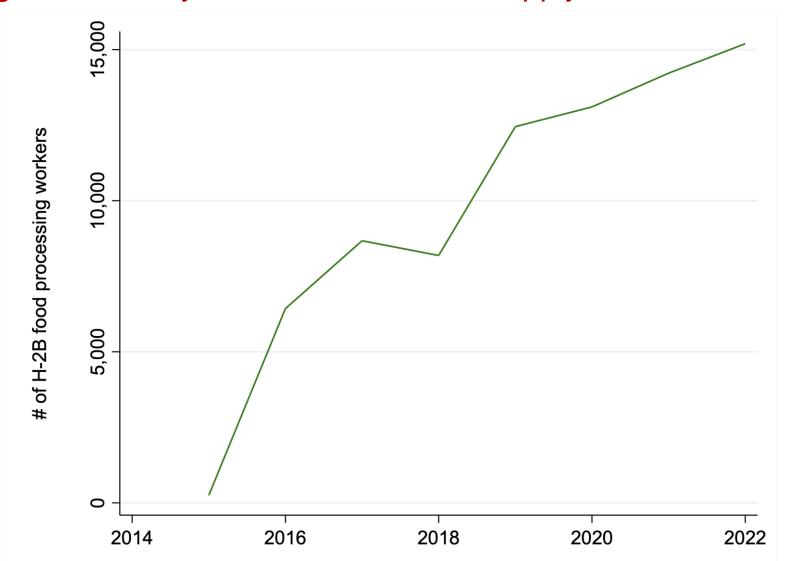
Employment trends: Farm workers



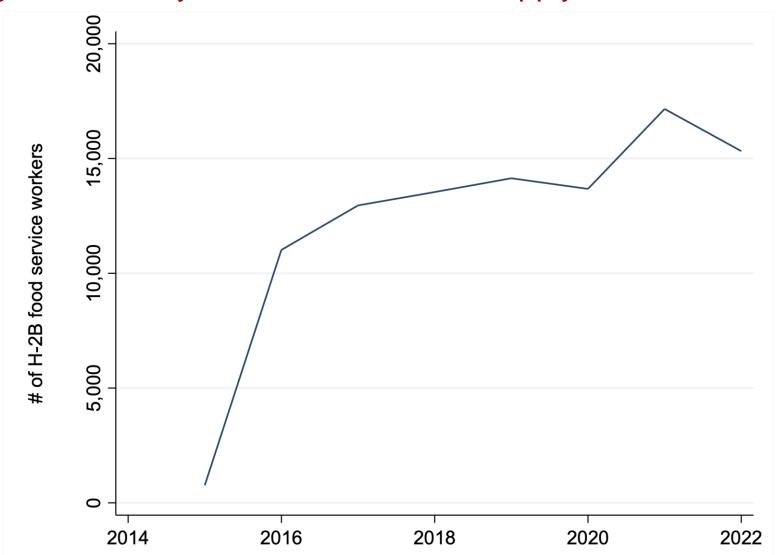
Worker shortages likely driving growth in visa workers



Sign of recovery: visa workers in the supply chain



Sign of recovery: visa workers in the supply chain

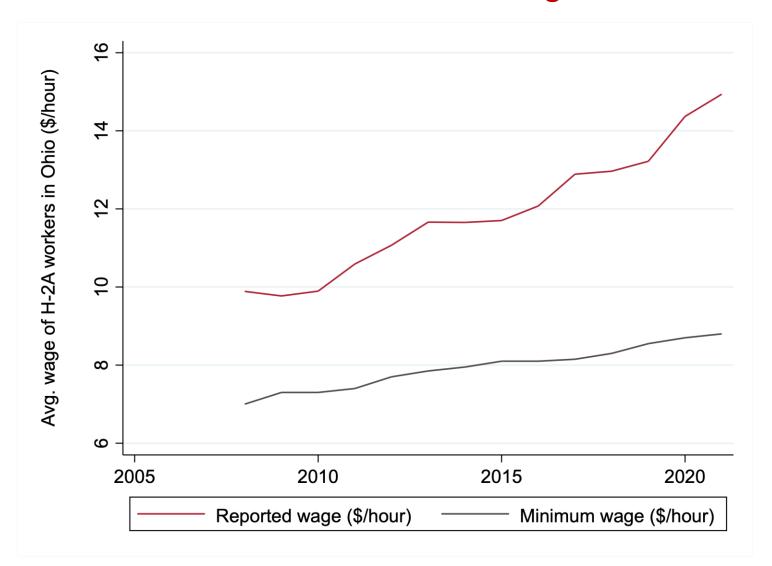


How long can we rely on immigrant labor?

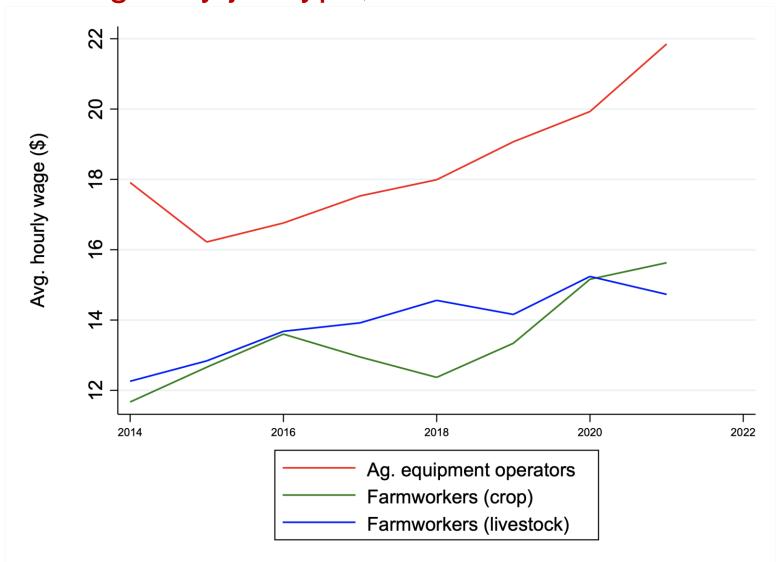
- Composition of undocumented immigrants has changed dramatically
 - Fewer from Mexico, more from "non-traditional" nations of origin
 - Fewer family units
- Composition of farmworkers changing
 - Fewer families, more "temporary" mindset
 - Older
- Will immigrants continue to be attracted to agriculture?

Agricultural wage update

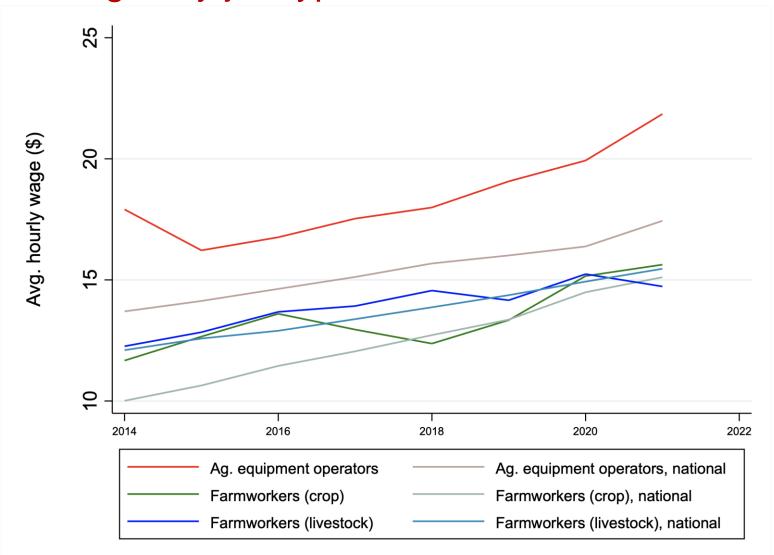
H-2A workers relative to minimum wage:



Farm wages by job type, Ohio



Farm wages by job type, Ohio vs. national



Conclusions:

- Labor remains a pressure point
- Fueling interest in both visa workers and also labor-saving technology
- Agriculture is keeping pace with the general economy in terms of wages but is likely falling behind in terms of benefits

Agricultural (labor) policy update

Policy update: FWMA

- Inflation & labor shortages renewed interest in the Farm Workforce Modernization Act
 - Interest peaked during the early summer and fell off ahead of elections
- Support from leadership in Senate; already passed House (March 2021)
 - Senate version to be expected "soon"
 - Time pressure in the lame duck session: must be voted on before the new session starts or the process starts over

 Outstanding question: will the bill be coupled with border security measures?

Looking ahead to the Farm Bill

- Labor situation one challenge amongst many that will dictate conversation around 2023 Farm Bill
- Farm Bill may get more attention that usual this year
 - Global security context
 - High grocery store prices

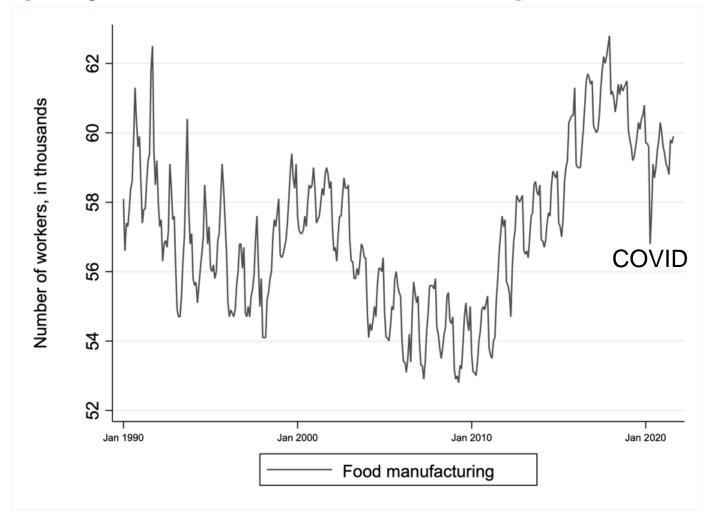


Thank you!

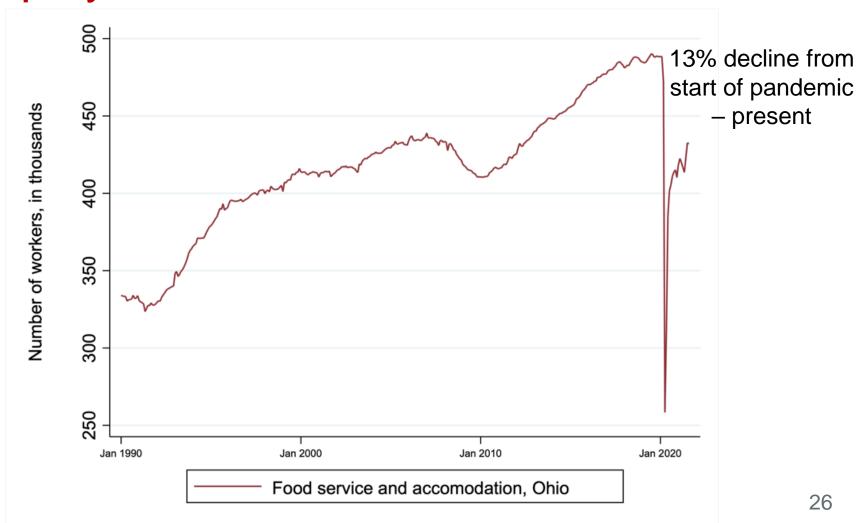
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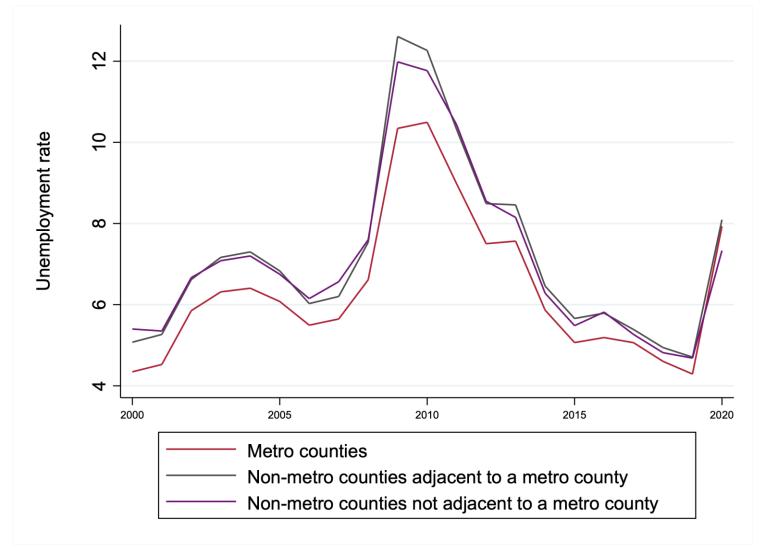
Employment trends: Food processing



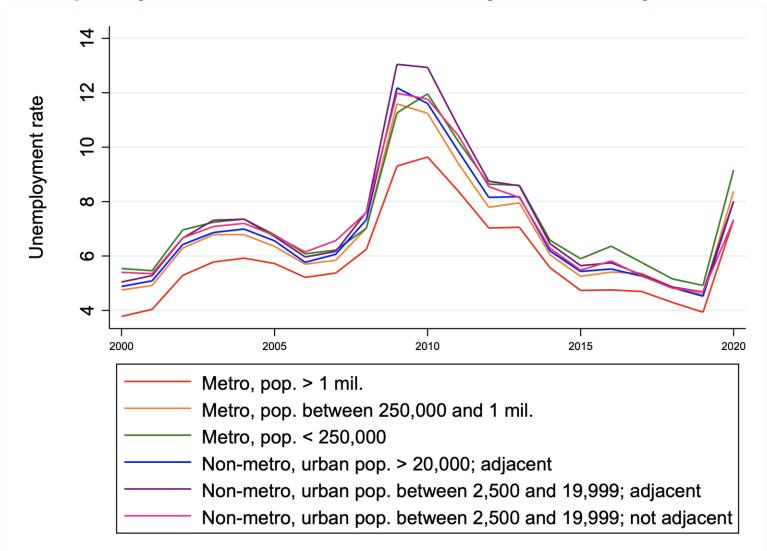
Employment trends: Food service



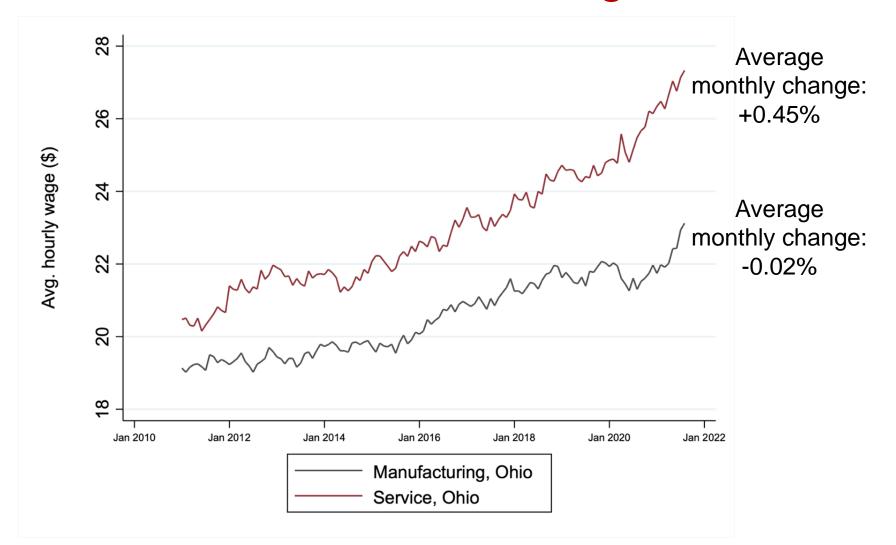
Unemployment in Ohio, by metro adjacency



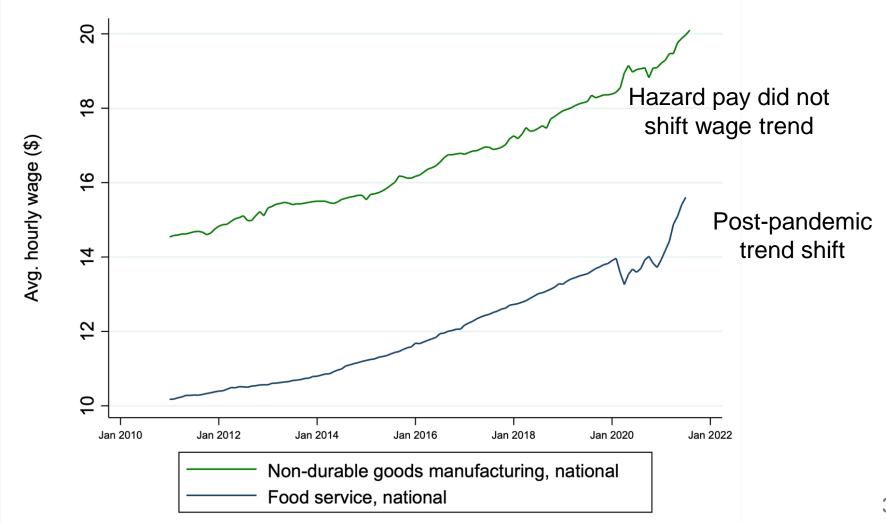
Unemployment in Ohio, by county rurality



Pull factors: sector-level wages in Ohio



Pull factors: sector-level wages nationally



- Passed in the House in March 2021, currently being read in committee in the Senate
- Two major components:
 - Creation of special immigrant status for certified agricultural workers (CAW)
 - Changes to H-2A program

Definite compromise: is anyone happy?

Certified worker status:

- Worker must meet 3 qualifying requirements
 - 1,035 hours of ag labor in two years prior to March 8, 2021
 - No legal status on that date
 - Has not left the U.S. between that date and receiving status
- Benefits
 - Valid for 5.5 years
 - Spouse and children may receive dependent status
 - CAWs can apply for legal permanent residency after meeting ag. work requirements

H-2A changes:

- Easier for operators:
 - Changes to how to satisfy requirement to recruit domestic workers
 - Changing program availability to include ag work that is not temporary or seasonal
 - Electronic platform for ease of facilitation
- Possible increased burden for operators?
 - New method for calculating the H-2A minimum wage
 - Guaranteed minimum work hours
 - Electronic system (similar to E-Verify) for employment authorization

Other changes:

- Some workers may get "portable" status, meaning they can move from one H-2A job to another without leaving U.S.
- Visa allocation for dairy industry specifically
- Establishment of Housing Preservation and Revitalization Program
 - Grants for new farm worker housing
 - Financial assistance for improving rural rental housing
 - Rental assistance for qualified tenants

Farm Workforce Modernization Act, 2021 Impacts

- Open path to legal status for hundreds of thousands of farm workers
- Represents significant bi-partisan effort in this area
- Establishment of Housing Preservation and Revitalization Program
 - Grants for new farm worker housing
 - Financial assistance for improving rural rental housing
 - Rental assistance for qualified tenants