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Labor Market Outlook

2023 Agricultural Policy & Outlook Conference November 13, 2023

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Outline

General labor market update

Agricultural employment update

Agricultural wage update

Agricultural labor policy?



General labor market trends

General employment update: introduction

- Period of "balance" after disruptions of the pandemic and early post-pandemic years
 - Headwinds from inflation and tighter monetary policy
 - Sustainable, rather than reckless, growth in key employment figures

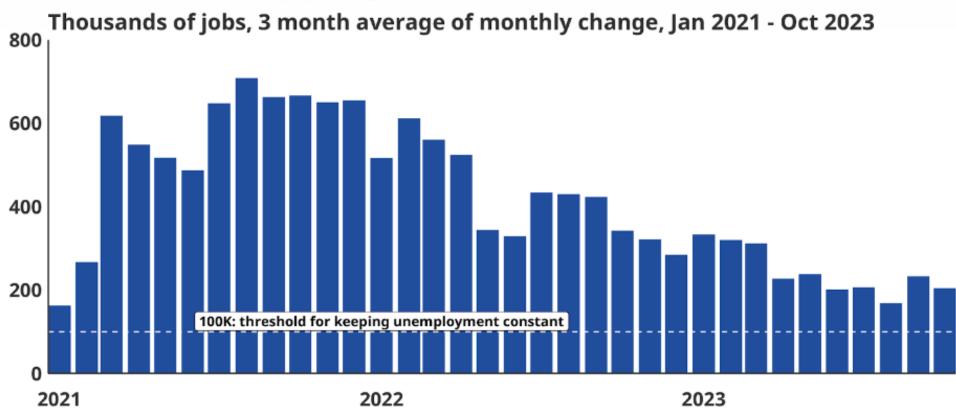
Evidence that job switching behavior is moderating

- Nominal wage growth is moderating
 - Approaching their pre-pandemic levels



Job growth shows labor market loosening:

Pace of monthly job gains



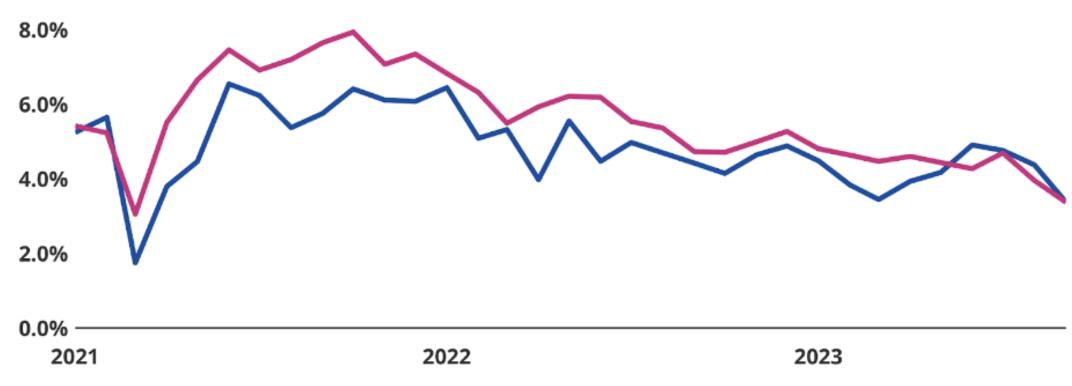
Source: Calculations from BLS by Indeed



Wage growth tempering job growth:

Average Hourly Earnings, 3 month annualized growth, Jan 2021 - Sep 2023

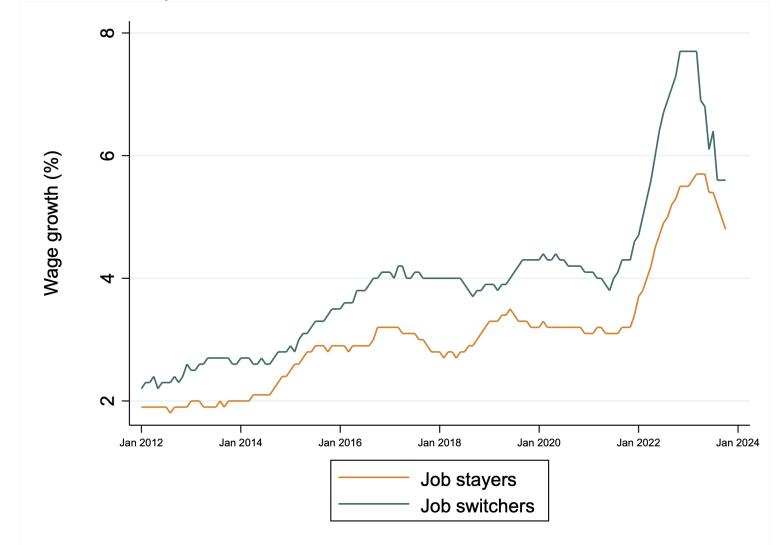




Source: Calculations from BLS by Indeed



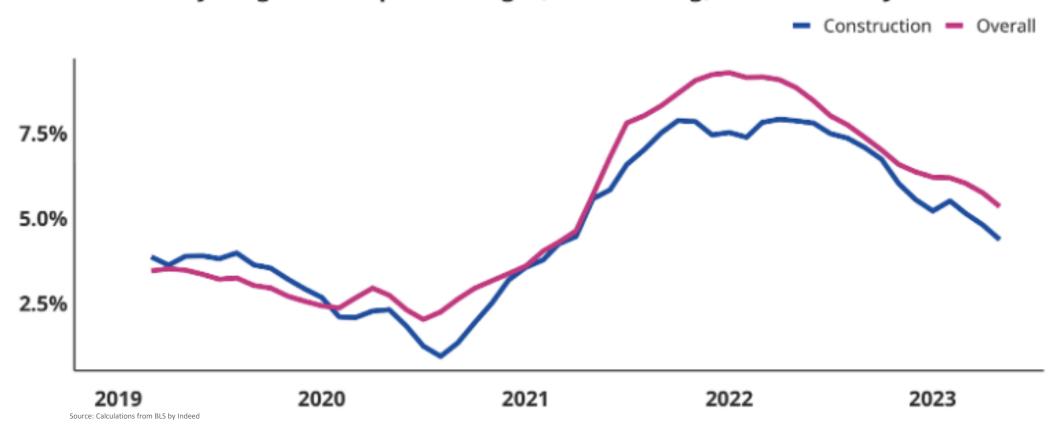
Wage growth: Job stayers vs. switchers





Have higher interest rates affected construction wage growth? Nationally:

Year-over-year growth in posted wages, 3 month avg, Mar 2019 - May 2023

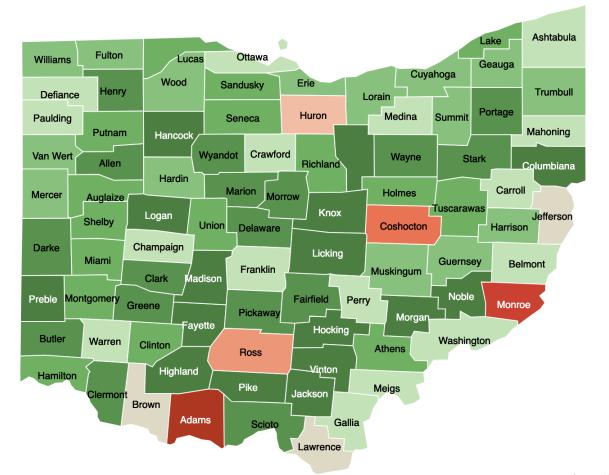


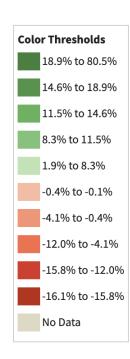
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Have higher interest rates affected construction wage growth?

In Ohio:

12 month percent change in average weekly wage, Construction Private Mar 2022-Mar 2023 (p)



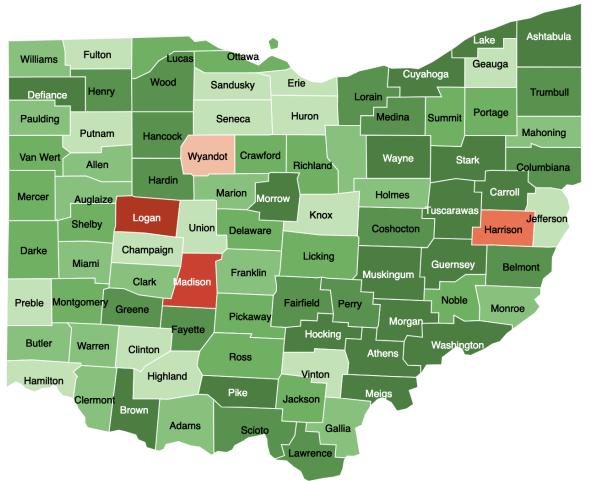






Still seeing strong wage growth in sector with lowest wages:

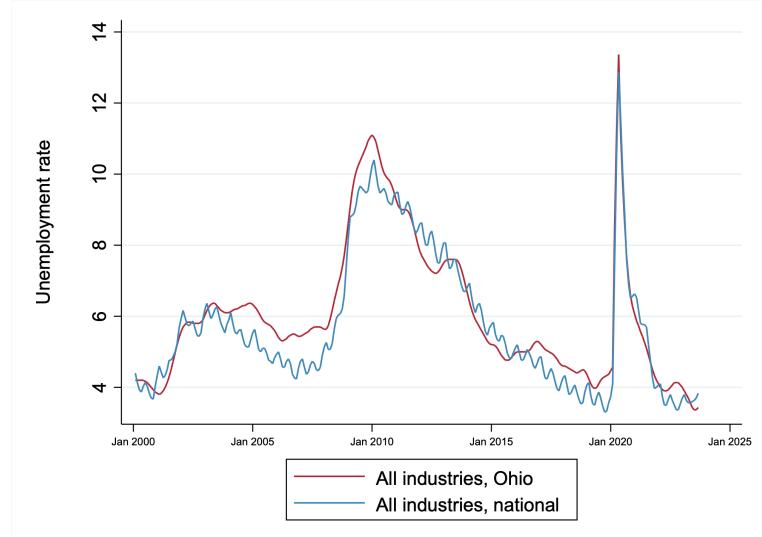
12 month percent change in average weekly wage, Leisure and Hospitality Private Mar 2022-Mar 2023 (p)







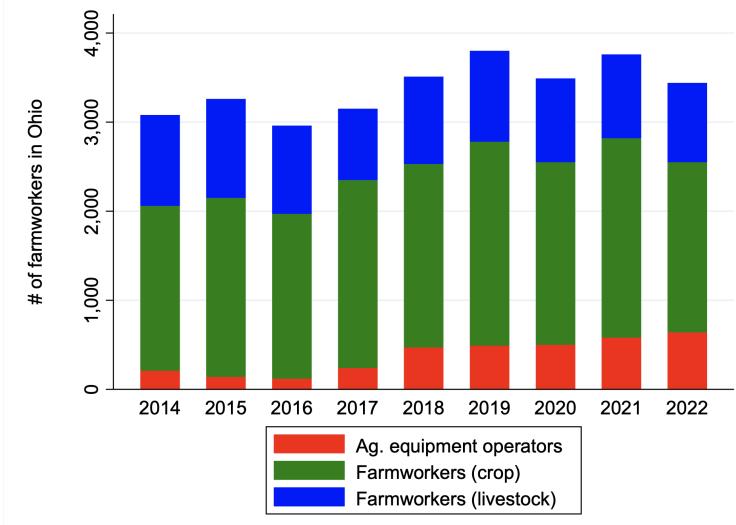
Unemployment in Ohio:



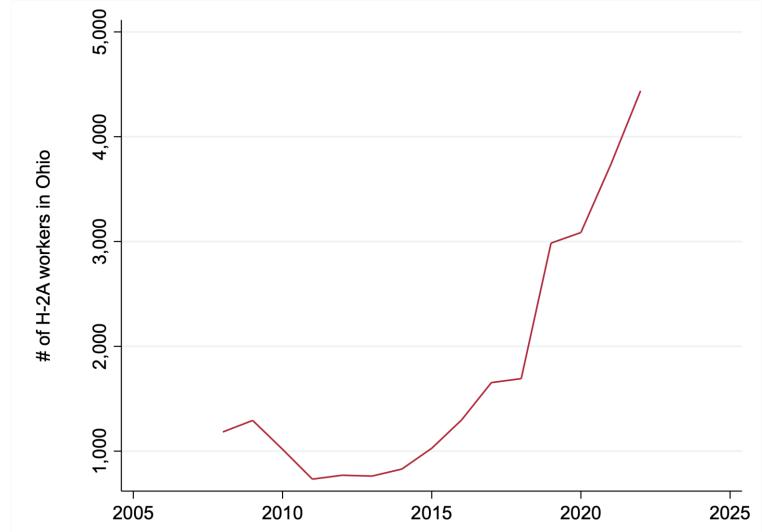
Agricultural employment update



Agricultural workers, by type:

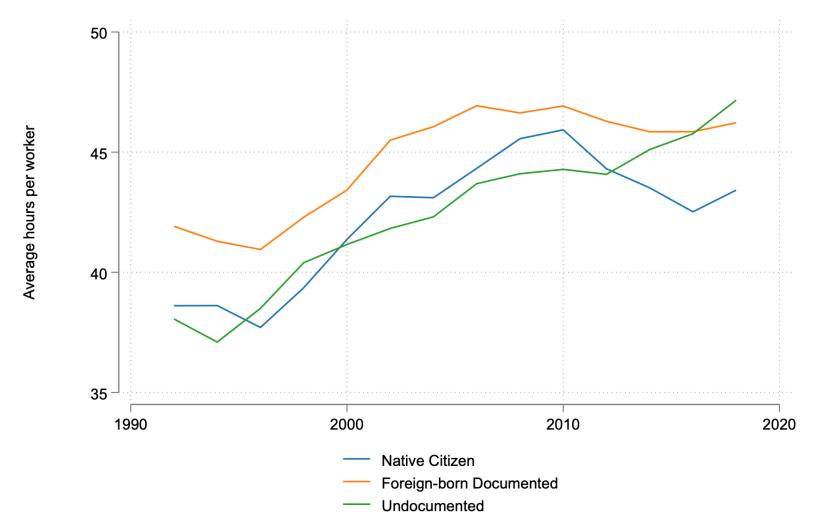


H-2A employment trends



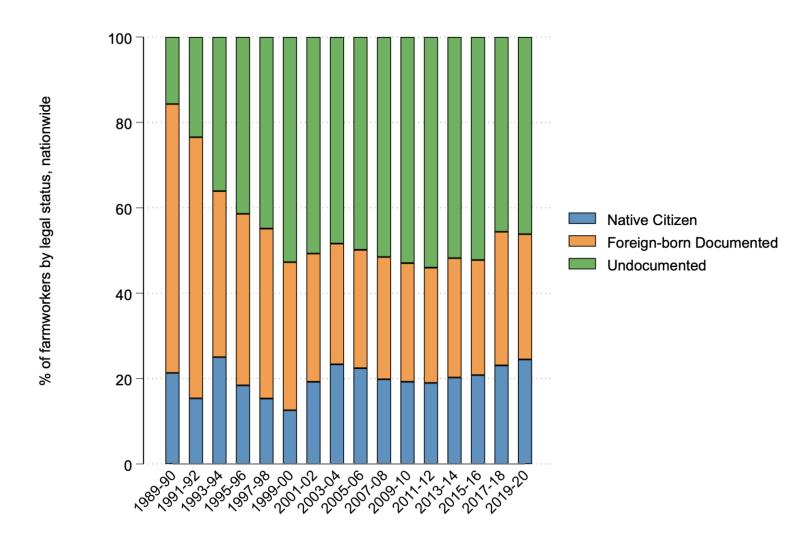


Average hours per worker, by legal status:





Proportion of workers by legal status, nationwide:

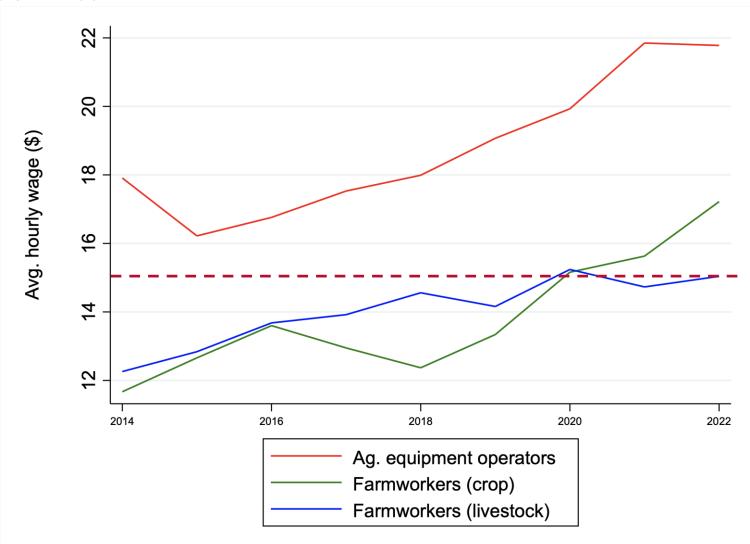


Agricultural wage update

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"skilled" worker wage growth

Farm wages by job type, Ohio

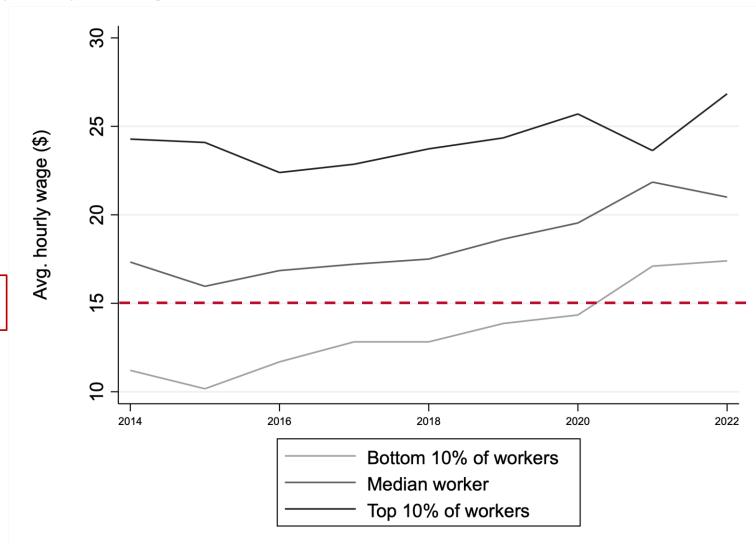


National comparison

New "reference point" wage: \$15.00/hour



Changes by "quality" of agricultural worker:



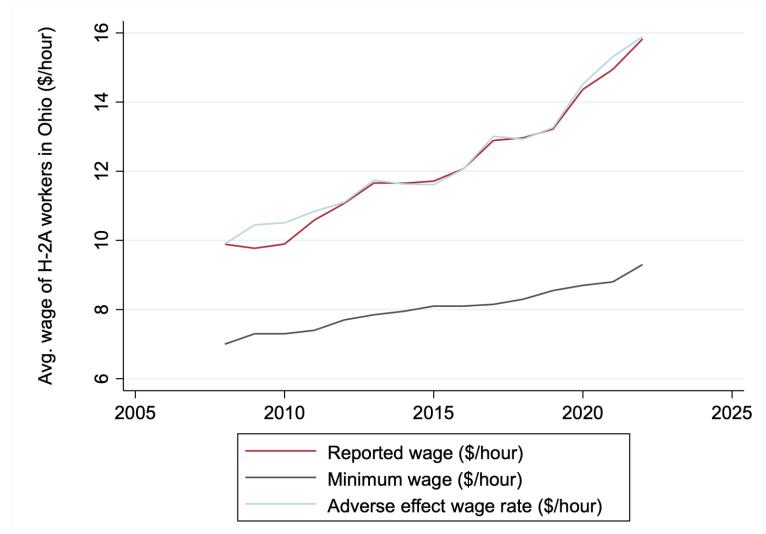
National comparison

New "reference point"

wage: \$15.00/hour

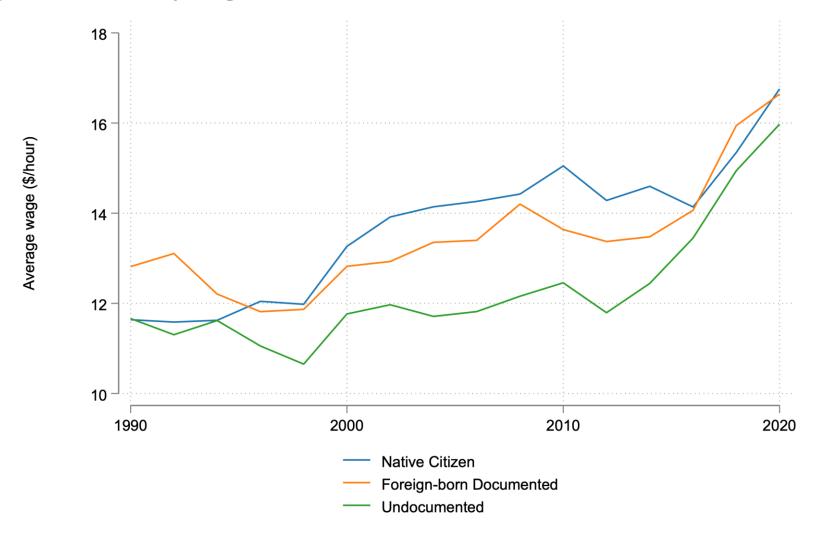


H-2A wage trends





National wage trends, by legal status:



Agricultural labor policy



Agricultural labor policy feels like a non-starter

 Farm Bill discussions getting a lot of attention; labor issues not main factor there

 Higher wage bills contributing to overall uncertainty / production pressure in farm economy, which informs Farm Bill discussions

 Requires bipartisanship, which becomes less likely as the election gets closer

New proposed rule from DoL: Changes to H-2A program Improving Protections for Workers in Temporary Agricultural Employment in the United States

- Proposed Sept. 12, comment period ends tomorrow (Nov 14)
- Protects workers from retaliation if complaints (about working conditions, etc.) are filed
- Other basic safety protections, like ensuring seatbelts are present/functional in every vehicle
- Operators cannot disrupt workers' involvement with labor unions and other orgs

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Thank you! Any questions?

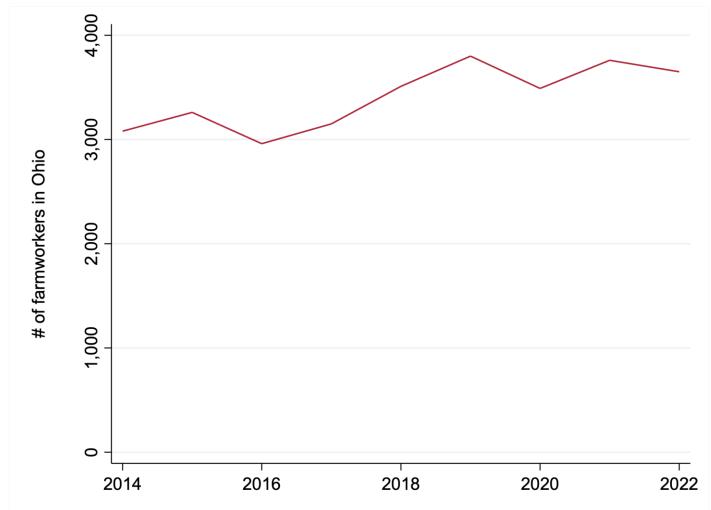
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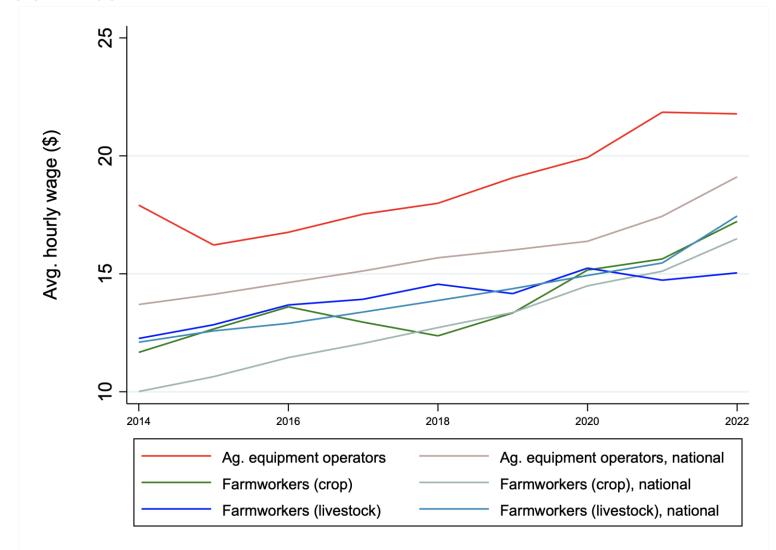


Very few agricultural workers:





Farm wages by job type, Ohio vs. national



Research question

Do workers with different legal statuses respond differently to changes in labor market conditions?

Is one legal status more responsive to changes in wages than another?

Ultimately:

Do workers change their labor market behavior when their legal status changes?

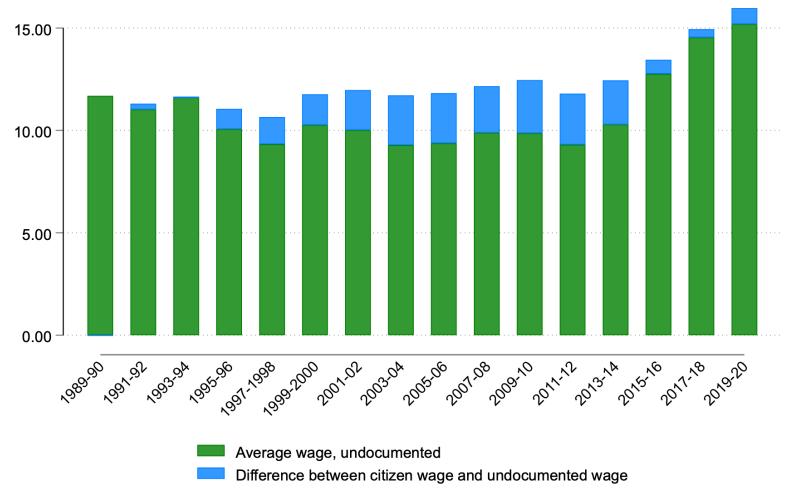
About the data:

- Data are from the National Agricultural Worker Survey
 - Random sample of farmworkers
 - Interviewed at workplace and not at home
- Who is surveyed?
 - Crop workers
 - Currently employed
 - Survey timing designed to capture migrant/seasonal workers

- Who is not surveyed?
 - H-2A visa workers
 - Workers not currently working in agriculture

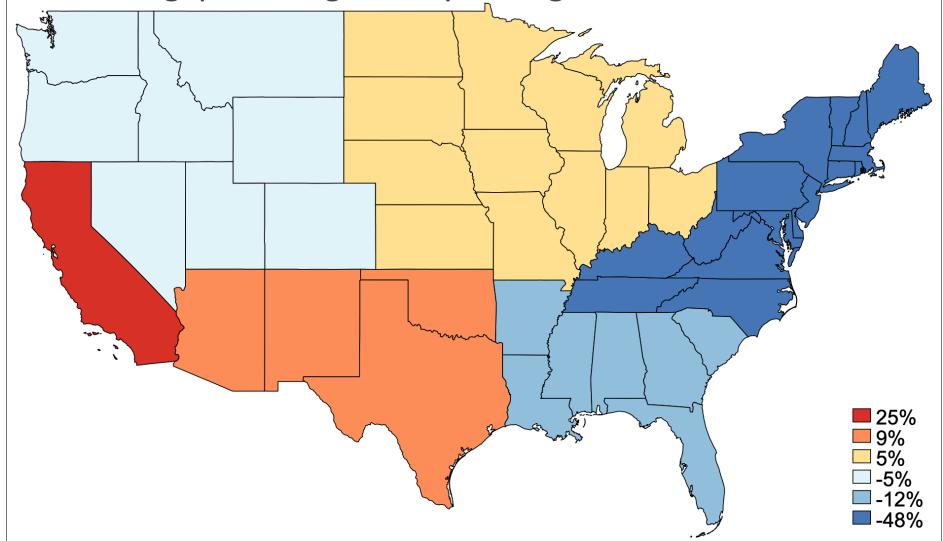


How large is the gap in wages between citizen and undocumented workers?



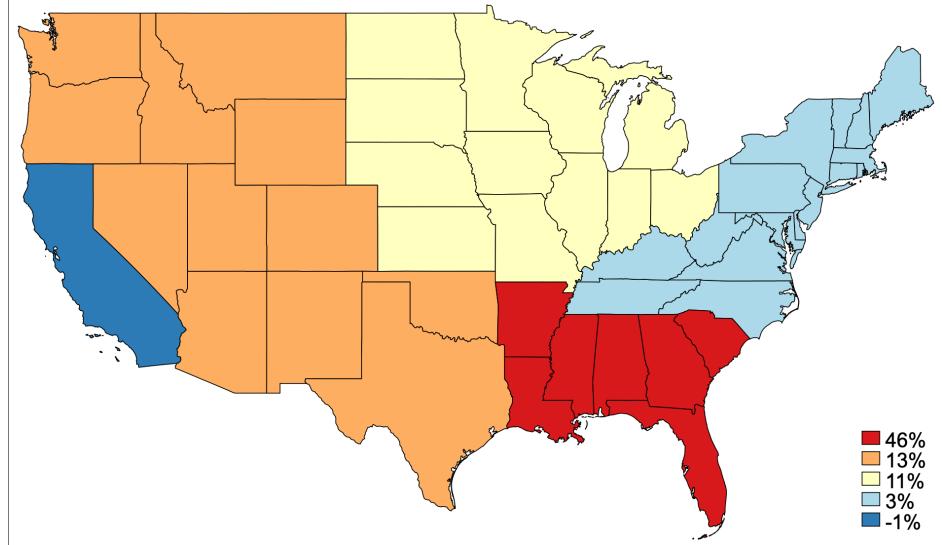


Where was this gap the largest 30 years ago?



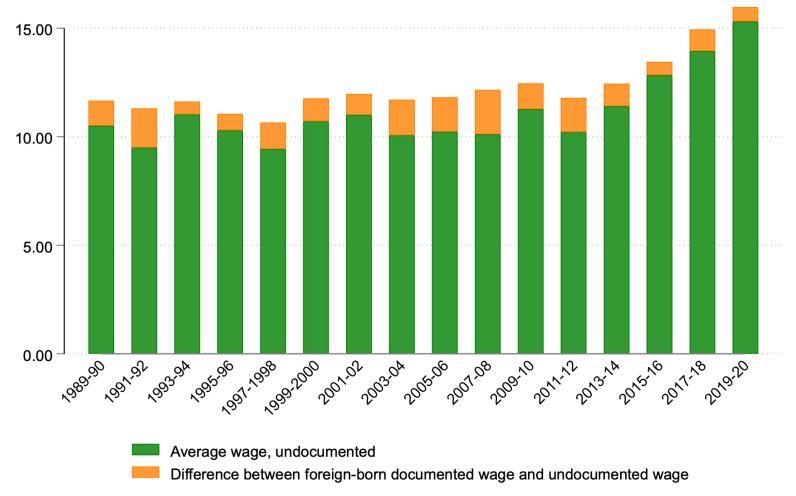


And more recently:



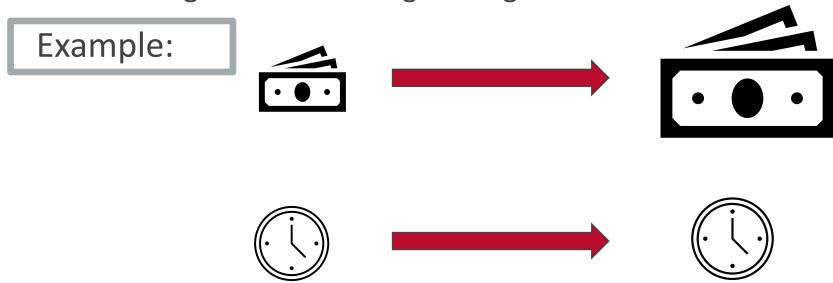
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What about between foreign-born documented versus undocumented workers?



How do we measure how responsive workers are to changes in wages?

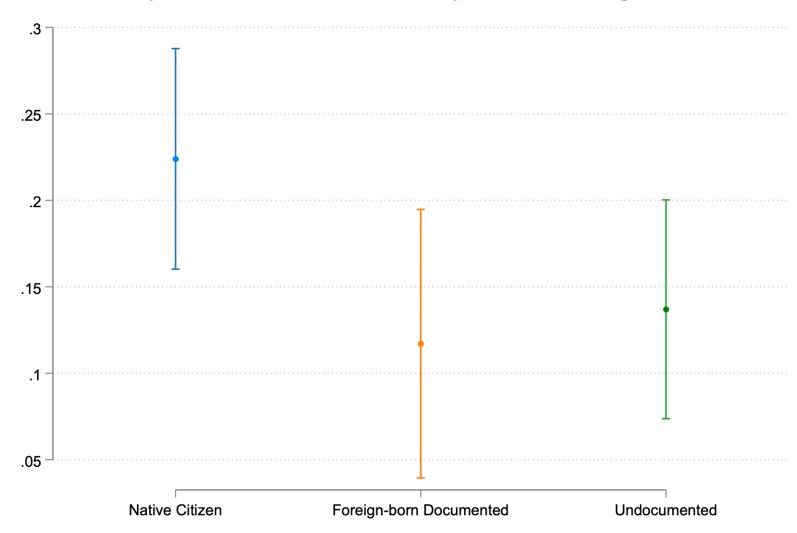
- Use elasticities to measure responsiveness
- Labor supply elasticity measures how the number of hours workers "supply" to the market changes when the wage changes:



Hold other worker characteristics constant (task, demographics, etc.)

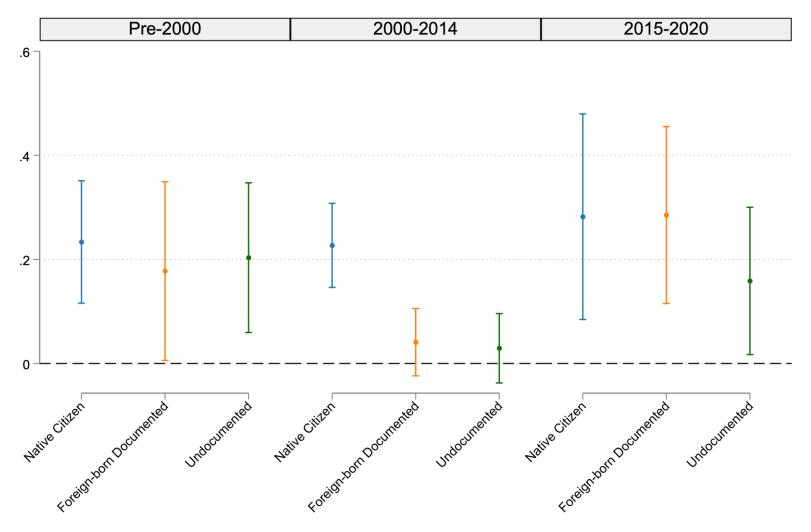


How does this responsiveness differ by worker legal status?





How have these different levels of responsiveness changed over time?



Policy Implications:

- Evidence that policies designed to provide a path to legalization effectively move would increase workers' responsiveness to wages
- Such a policy would have limited labor supply impacts in the middle period of our sample
 - Low labor supply response from immigrant workers in this period
 - Marked by the largest gaps between citizen and undocumented wages
- Given the relative wage levels, possible that such a policy would increase wage bill but may help to attract and retain workers



Increasing wage competition from traditional sources...

Average weekly wage, Construction Private Q1 2022 (p)

