

# **“Alternative Vertical Market Structures and CBAMs”**

**Ian Sheldon (Ohio State University)  
Steve McCorrison (University of Exeter)**

**Track Session:**

**“Agri-Food Trade: Is There A Role For Carbon Border  
Adjustment Mechanisms (CBAMs)?”**

**AAEA Annual Meetings  
July 28-30, 2024, New Orleans, LA**



# EU CBAM Mechanism

- EU has introduced “Fit for 55 Package” designed to meet 2030 target of reducing GHG emissions by 55% compared to 1990 (European Commission, 2021)
- Changes to EU’s emission trading system (ETS) combined with CBAMs on defined imports:
  - Progressive reduction of free allowances to sectors with carbon *leakage* risk, e.g., fertilizers\*, iron and steel, aluminum, chemicals, and cement
  - Importers of covered products required to purchase CBAM “certificates”, price reflecting EU emission allowances, surrendered to cover embodied emissions
- No refunds on exports

\* For N production, 3.5-10.3 kgCO<sub>2</sub> equiv./kg of N (Walling and Vaneckhaute, 2020)



# Vertical Market Structure

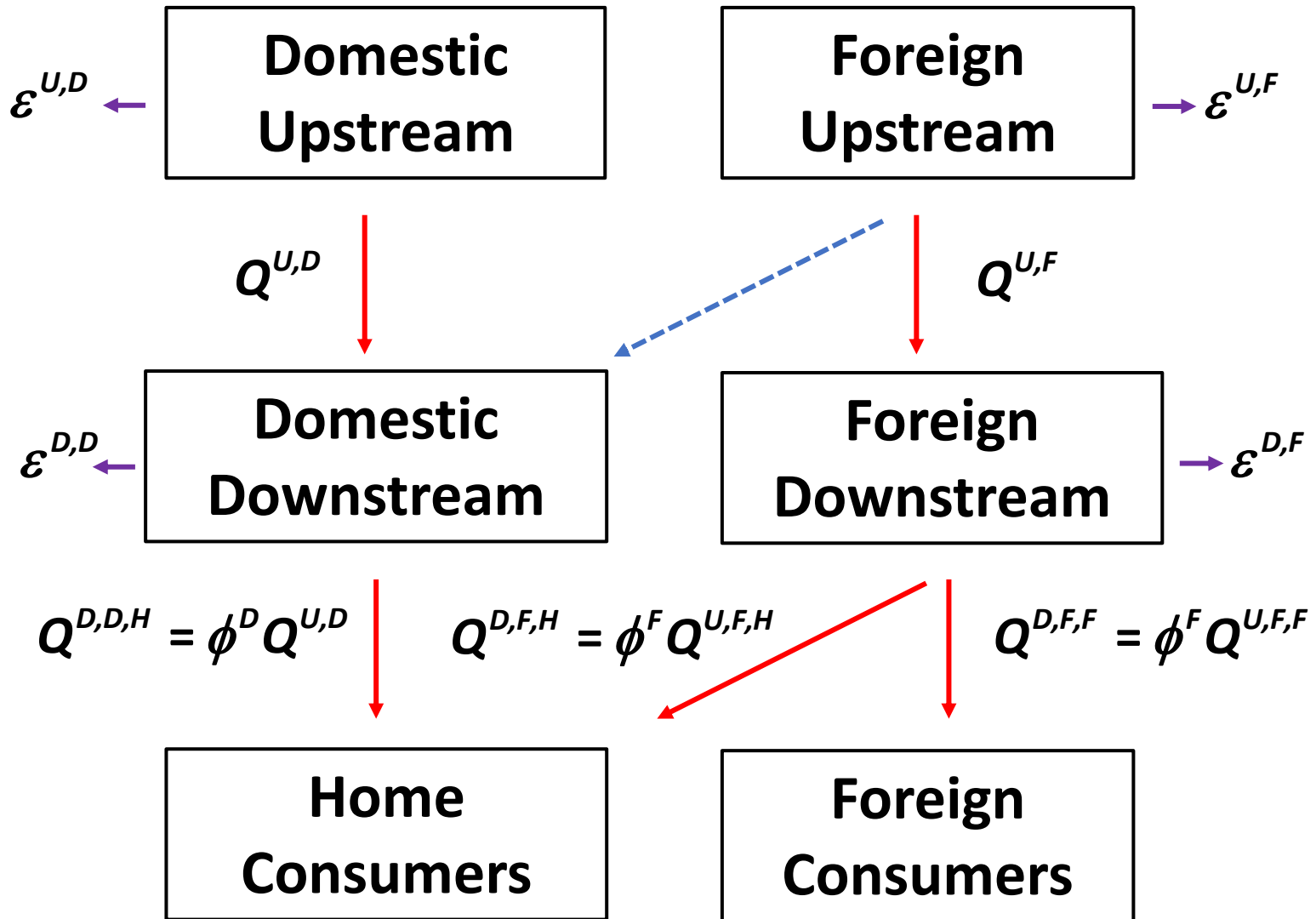
- Key issues in analyzing CBAMs in vertical markets:
  - Input-output technology
  - GHG emissions at successive stages, e.g., electricity generation and fertilizer production
  - Horizontal market competition (Fowlie *et al.*, 2016)
  - Vertical market competition, i.e., double marginalization, pass-through and pass-back (Weyl and Fabinger, 2013)
- Approach: build successive oligopoly model incorporating trade/climate policy (McCorriston and Sheldon, 2010)
- Policy(ies): domestic carbon price  $c_p^D$  combined with  $t^{CBAM}$  targeted at embodied carbon in imports

# Vertical Markets Model

- Domestic and foreign upstream production of intermediate (electricity) used in downstream production (fertilizer)
- Restrict analysis to downstream product being traded, i.e., foreign downstream product exported to domestic market
- Linear inverse (derived) demand system, home consumers treating domestic/foreign products as differentiated
- Leontief-type technology,  $\phi$  is input-output coefficient
- $\theta^S$  captures “intensity of competition” (Ritz, 2024) as perceived by firms at stage  $S$ :

$$\theta^S = \frac{\left(1 + \frac{\partial q_{-i}^S}{\partial q_i^S}\right)}{n^S}, i = 1, \dots, n^S, \theta^S \in [0, 1]$$

# Vertical Market Structure



# Carbon Costs

- Assume carbon cost functions have specific form
- Focusing on downstream production:

$$c_p^D \varepsilon^{D,D} (Q^{D,D,H}) = c_p^D \varepsilon^{D,D} (\alpha^D + \beta^D Q^{D,D,H})$$

$$c_p^F \varepsilon^{D,F} (Q^{D,F,H} + Q^{D,F,F}) = c_p^F \varepsilon^{D,F} [\alpha^F + \beta^F (Q^{D,F,H} + Q^{D,F,F})]$$

$$\text{where } c_p^D \varepsilon^{D,D} (Q^{D,D,H})' = \beta^D c_p^D \varepsilon^{D,D}$$

$$\text{and } c_p^F \varepsilon^{D,F} (Q^{D,F,H} + Q^{D,F,F})' = \beta^F c_p^F \varepsilon^{D,F}$$

- Similar functions can be defined for upstream production

# CBAMS and Carbon Leakage

- CBAMs are adapted border tax adjustments (BTAs)
- BTA analysis about *competitive equality*, e.g., see Poterba and Rotemberg (1995), McCorriston and Sheldon (2005)
- CBAM analysis focuses on *leakage*, e.g., (Böhringer *et al.*, 2018), but typically ignores market structure
- Allowing for vertical market structure, domestic carbon tax has multi-market effect on leakage  $L$ :

$$L = - \left[ \frac{\{\varepsilon^{D,F} \cdot d(Q^{D,F,H} + Q^{D,F,F})\} + \{\varepsilon^{U,F} \cdot dQ^{U,F}\}}{\{\varepsilon^{D,D} \cdot dQ^{D,D,H}\} + \{\varepsilon^{U,D} \cdot dQ^{U,D}\}} \right]$$

- Sheldon and McCorriston (2017) only implicitly capture upstream leakage in analysis of CBAMs in North American aluminum sector

# Definition of CBAMS

- CBAMs targeted at imports of foreign downstream product
- Designed to correct for domestic carbon price  $c_p^D$ , with possible options:

(i)  $CBAM = c_p^D$ ;      (ii)  $CBAM = (c_p^D - c_p^F)$ ;

(iii)  $CBAM = c_p^D \varepsilon^{D,D} (Q^{D,D,H})$ ;      (iv)  $CBAM = (c_p^D - c_p^F) \varepsilon^{D,D} (Q^{D,D,H})$ ;

(v)  $CBAM = (c_p^D - c_p^F) \varepsilon^{D,F} (Q^{D,F,H} + Q^{D,F,F})$

- (i)-(iv) assume foreign emissions are unknown, CBAMs not fully reflecting foreign carbon costs

(v) is “true” CBAM given knowledge of  $\varepsilon^{D,F} (Q^{D,F,H} + Q^{D,F,F})$



# Solving Model Case 1

- Inverse demand functions:

$$P_1^H = a_1^H - b_1 Q^{D,D,H} - KQ^{D,F,H}$$

$$P_2^H = a_2^H - b_2 Q^{D,F,H} - KQ^{D,D,H}$$

$$P^F = a^F - b^F Q^{D,F,F}$$

- Profit functions for representative firm(s):

$$\pi_i^{D,D,H} = \left[ P_1^H - P_i^D - c_p^D \varepsilon^{D,D} (Q^{D,D,H}) \right] q_i^{D,D,H}$$

$$\pi_j^{D,F} = \pi_j^{D,F,H} + \pi_j^{D,F,F}, \text{ where}$$

$$\pi_j^{D,F,H} = \left[ P_2^H - P_j^F - c_p^f \varepsilon^{D,F} (Q^{D,F,H} + Q^{D,F,F}) - t^{CBAM} \right] q_j^{D,F,H}$$

$$\pi_j^{D,F,F} = \left[ P^F - P_j^F - c_p^f \varepsilon^{D,F} (Q^{D,F,H} + Q^{D,F,F}) \right] q_j^{D,F,F}$$

# Solving Model Case 1

- Derive aggregate first-order conditions, and substitute in inverse demand functions:

$$a_1^H - P_1^D - \left[ b_1(1 + \theta^{D,D,H}) + \beta^D c_p^D \varepsilon^{D,D} (1 + \theta^{D,D,H}) \right] Q^{D,D,H} - KQ^{D,F,H} - c_p^D \varepsilon^{D,D}$$

$$a_2^H - P_1^F - t^{CBAM} - \left[ b_2(1 + \theta^{D,H,F}) + \beta^F c_p^F \varepsilon^{D,F} (1 + \theta^{D,H,F}) \right] Q^{D,F,H} - KQ^{D,D,H} \\ - c_p^F \varepsilon^{D,F} - \beta^F c_p^F \varepsilon^{D,F} Q^{D,F,F} \theta^{D,H,F}$$

$$a^F - P_1^F - \left[ b_2(1 + \theta^{D,F,F}) + \beta^F c_p^F \varepsilon^{D,D} (1 + \theta^{D,H,F}) \right] Q^{D,F,F} - KQ^{D,F,H} \\ - c_p^F \varepsilon^{D,F} - \beta^F c_p^F \varepsilon^{D,F} Q^{D,F,H} \theta^{D,F,H}$$

- Re-arrange into matrix form

# Vertical Markets Model Case 1

## Downstream Only

■ Equilibrium solution:

$$\begin{bmatrix} \chi_1 & K & 0 \\ K & \chi_2 & (1 + \theta^{D,H,F})c_p^F \varepsilon^{D,F} \\ 0 & (1 + \theta^{D,F,F})c_p^F \varepsilon^{D,F} & \chi_3 \end{bmatrix} \begin{bmatrix} Q^{D,D,H} \\ Q^{D,F,H} \\ Q^{D,F,F} \end{bmatrix} = \begin{bmatrix} a_1^H - c_p^D \varepsilon^{D,D} - P_I^D \\ a_2^H - c_p^F \varepsilon^{D,F} - P_I^F - t^{CBAM} \\ a^F - c_p^F \varepsilon^{D,F} - P_I^F \end{bmatrix}$$

$$\chi_1 = \left[ b_1 (1 + \theta^{D,D,H}) + \beta^D c_p^D \varepsilon^{D,D} (1 + \theta^{D,D,H}) \right]$$

where:

$$\chi_2 = \left[ b_2 (1 + \theta^{D,H,F}) + \beta^F c_p^F \varepsilon^{D,F} (1 + \theta^{D,H,F}) \right]$$

$$\chi_3 = \left[ b_2 (1 + \theta^{D,F,F}) + \beta^F c_p^F \varepsilon^{D,F} (1 + \theta^{D,H,F}) \right]$$

# Vertical Markets Model – Case 2

## Upstream and Downstream

■ Equilibrium solution:

$$\begin{bmatrix} E_1 & \phi^F K & 0 \\ \phi^D K & E_2 & (1 + \theta^{U,F,F}) c_p^F \varepsilon^{U,F} \\ 0 & (1 + \theta^{U,F,H}) c_p^F \varepsilon^{U,F} & E_3 \end{bmatrix} \begin{bmatrix} Q^{U,D} \\ Q^{U,F,H} \\ Q^{U,F,F} \end{bmatrix} = \begin{bmatrix} a_1^H - c_p^D \varepsilon^{D,D} - P_A^D \\ a_2^H - c_p^F \varepsilon^{D,F} - P_A^F - t^{CBAM} \\ a^F - c_p^F \varepsilon^{D,F} - P_A^F \end{bmatrix}$$

$$E_1 = \left[ \theta^F \chi_1 (1 + \theta^{U,D}) + \beta^{U,D} c_p^D \varepsilon^{U,D} (1 + \theta^{U,D}) \right]$$

where:

$$E_2 = \left[ \phi^F \chi_2 (1 + \theta^{U,F,H}) + \beta^{U,F} c_p^F \varepsilon^{U,F} (1 + \theta^{U,F,H}) \right]$$

$$E_3 = \left[ \phi^F \chi_3 (1 + \theta^{U,F,F}) + \beta^{U,F} c_p^F \varepsilon^{U,F} (1 + \theta^{U,F,F}) \right]$$

# Vertical Markets Model: Example

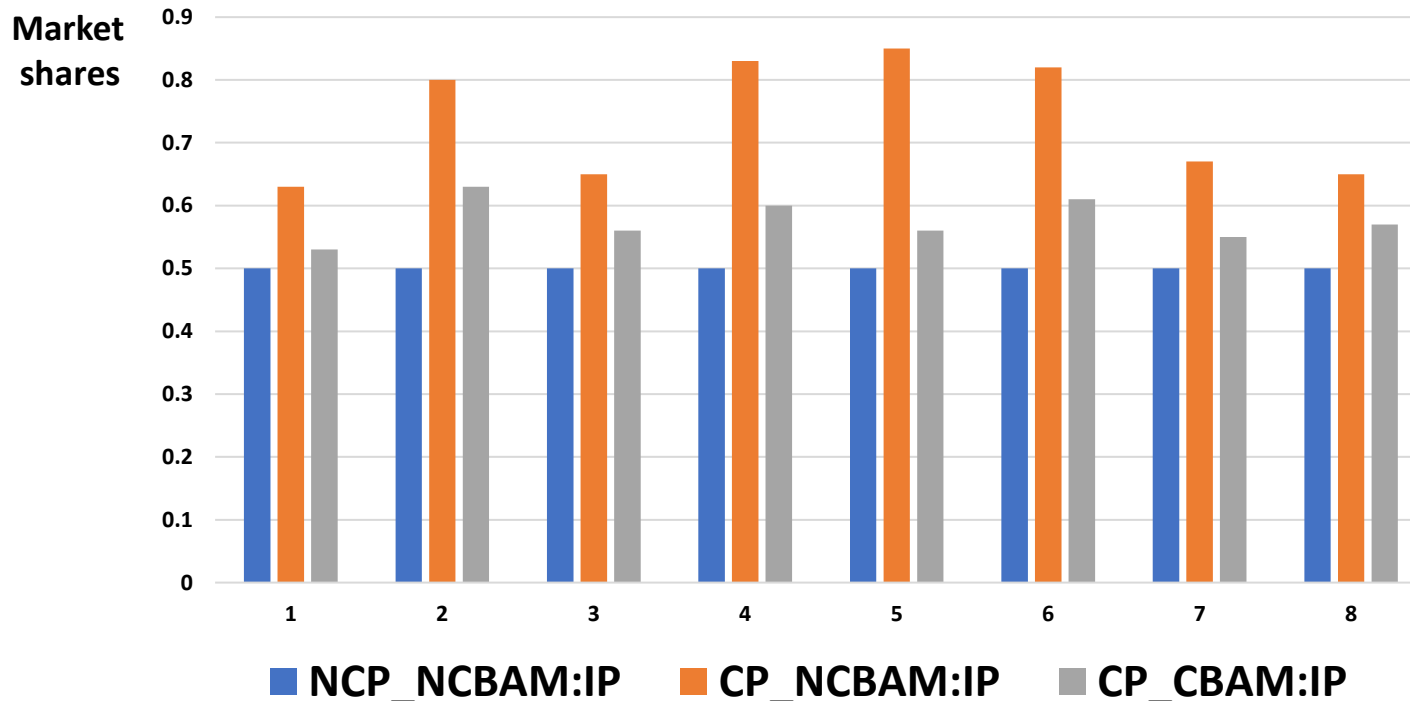
- Across home and foreign markets: (i) symmetric market shares at each stage, and (ii)  $\varepsilon^{U,D} = \varepsilon^{U,F}$ ,  $\varepsilon^{D,D} = \varepsilon^{D,F}$
- Carbon prices  $c_p^D \geq c_p^F$ , and  $t^{CBAM} = (c_p^D - c_p^F)$
- Carbon leakage defined as: 
$$\frac{\Delta Q^F - \Delta Q^D}{Q^F + Q^D}$$
  
(static oligopoly setting, i.e., no entry/exit of firms)

- Scenarios:

1. $\phi = 1; \theta = 1$	5. $\phi = 0.2; \theta^D = 0.2; \theta^U = 0.6$
2. $\phi = 0.2; \theta = 1$	6. $\phi = 0.2; \theta^D = 0.6; \theta^U = 0.2$
3. $\phi = 1; \theta = 0.5$	7. $\phi = 1; \theta^D = 0.2; \theta^U = 0.6$
4. $\phi = 0.2; \theta = 0.5$	8. $\phi = 1; \theta^D = 0.6; \theta^U = 0.2$

# Competitiveness and CBAMs

## Competitiveness with Alternative Scenarios



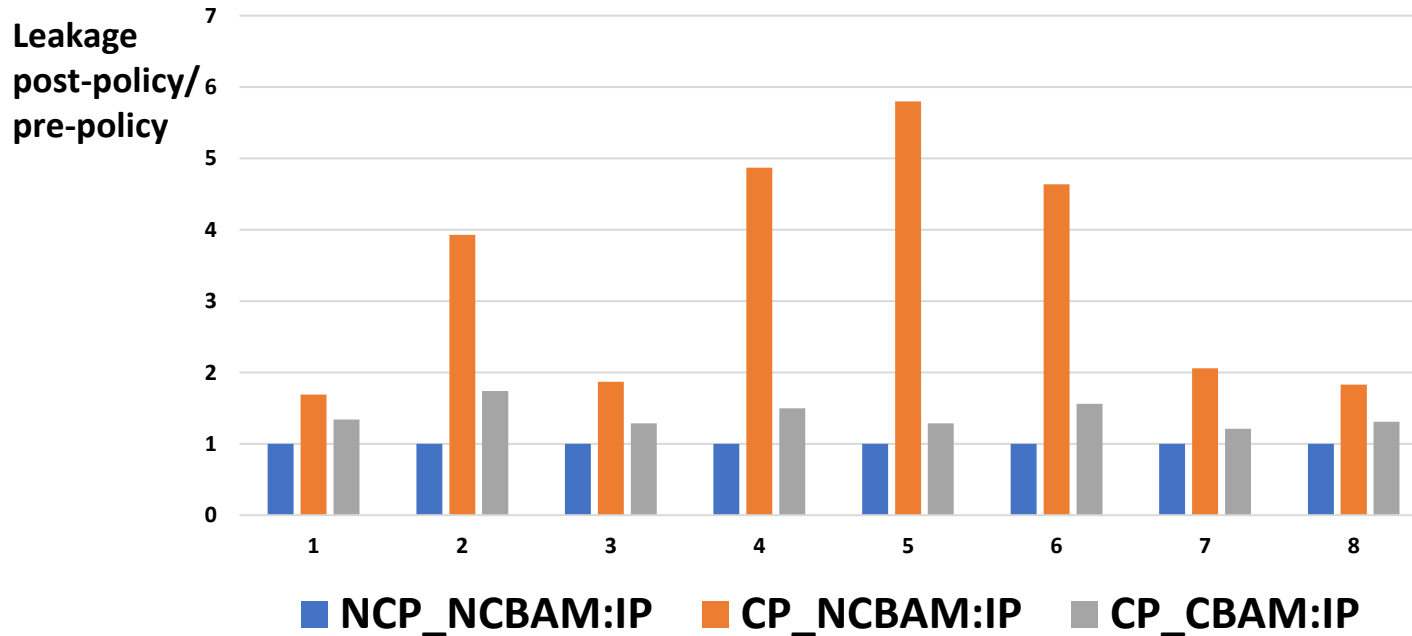
**Domestic firms lose competitiveness with carbon price, not restored with CBAM**  
**Input-output structure matters given downstream firms face higher intermediate costs with carbon price imposed upstream**

**Loss of competitiveness greater with more intense competition at each stage, but matters less than input-output structure and passthrough of carbon price**



# Leakage and CBAMs

## 'Traded Leakage' Under Alternative Scenarios



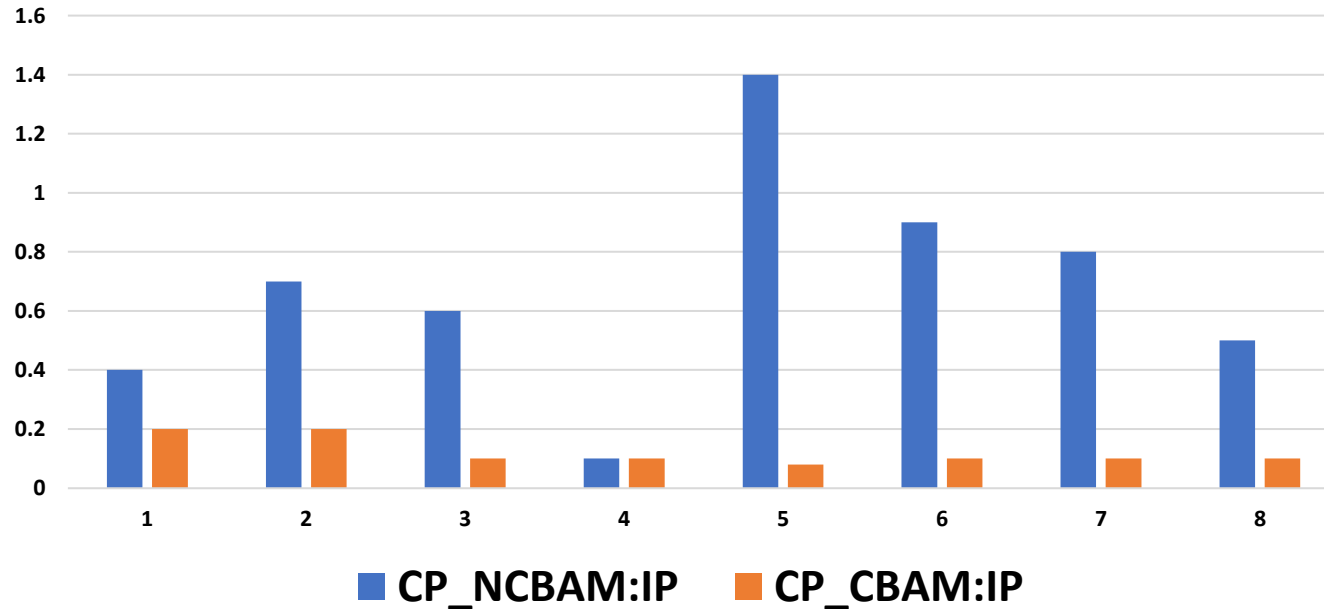
Leakage here only due to home country trade in downstream product

Similar drivers, with input-output structure mattering most

# Leakage and CBAMs

% change from  
no policy benchmark

## Change in Global Leakage Under Alternative Scenarios



Changes in leakage relatively small due to (i) the rest of the world is large relative to imports by the home country, (ii) plus adding on rest of the world upstream emissions minimizes impact of changes in imports by home country



# Summary and Conclusions

- Under revised EU climate policy, “dirty” industries will no longer receive free allowances, carbon leakage being targeted with CBAMs
- Repeated focus by EU Commission on challenge of extending CBAMs along complex value chains
- Objective in paper to analyze CBAMs in context of vertical market structure/imperfect competition
- Analysis important in several dimensions: complexity of value chains; successive oligopoly and pass-through/pass-back; definition of CBAMs
- Next step(s): expand vertical market structures beyond example, and calibrate with actual data