

Carl R. Zulauf

Professor Emeritus
Department of Agricultural, Environmental, and Development Economics
The Ohio State University

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Education: Ph.D., Food Research Institute, Stanford University, March 1983
M.A., Food Research Institute, Stanford University, January 1975
M.S., Agricultural Economics, The Ohio State University, August 1973
B.S., Agricultural Economics, The Ohio State University, August 1973

Masters Thesis: *Mobility and Earnings of Ohio Migrant Farm Workers*

Doctoral Thesis: *An Analysis of the Displacement of Private Stocks by Public Stocks and of the Accumulation of Public Stocks by a Loan Program*

Work Experience:

Professor Emeritus, Department of Agricultural, Environmental, and Development Economics, The Ohio State University, 9/1/15 – present.

Professor, Department of Agricultural, Environmental, and Development Economics, The Ohio State University, 7/1/97 – 8/31/15.

McCormick Professor of Agricultural Marketing and Policy, Department of Agricultural, Environmental, and Development Economics, The Ohio State University, 7/1/97 - 6/30/2007.

Associate Professor, Department of Agricultural Economics, The Ohio State University, 7/1/91 – 6/30/97.

Assistant Professor, Department of Agricultural Economics and Rural Sociology, The Ohio State University, 3/14/80 – 6/30/91. [Tenured, July 1987]

Worked for Senator John Glenn's Washington, DC staff on agricultural issues, particularly the 1985 Farm Bill, 1/85 – 6/85 and 9/85 – 12/85.

Research Worker for Dr. Dudley Kirk and Dr. Barry Edmonston, Food Research Institute, Stanford University, 7/74 – 12/74 and 6/76 – 8/76, respectively.

Research Worker and Teaching Assistant for Dr. Bernard Erven, College of Agriculture, Department of Agricultural Economics and Rural Sociology, The Ohio State University, 1/72 – 12/72 and 1/73 – 8/73 respectively.

Awards and Honors:

Honored with Banquet Dedication, College of Food, Agricultural, and Environmental Sciences Celebration of Students Banquet, April 6, 2017.

Distinguished Extension Program Group. 2014 Farm Bill Education and Outreach Program. The Agricultural and Applied Economics Association. August 2016.

Honored by Ohio Corn and Wheat Association, and Ohio Soybean Association for "... outstanding accomplishments and dedicated service to Ohio farmers." December 17, 2015.

Epsilon Sigma Phi Alpha Eta Chapter / Ohio JCEP. Honorable Mention, 5-A Newsletter Team – Internally Produced, December 20, 2014.

Distinguished Extension/Outreach Program: Group. *Farmdoc Daily*. The Agricultural and Applied Economics Association. July 2014.

Member, Team Award for Excellence. College of Agricultural, Consumer and Environmental Sciences, University of Illinois at Urbana-Champaign. March 2013.

Distinguished Service Award, Ohio Corn Growers Association. December 16, 2008

Distinguished Undergraduate Teaching Award, More Than Ten Year's Experience, American Agricultural Economics Association, 1999.

Ohio State University Chapter Gamma Sigma Delta Teacher Award of Merit, 1997.

Ohio State University Alumni Award for Distinguished Teaching, 1996.

Food and Agricultural Sciences Excellence in College and University Teaching Award given by the U.S. Department of Agriculture and the National Association of State Universities and Land-Grant Colleges, 1995.

Outstanding Contribution in Teaching Award, College of Food, Agricultural, and Environmental Sciences, 1994.

Plimpton Outstanding Teaching Award, Ohio State University, College of Agriculture, 1993.

Distinguished Undergraduate Teaching Award, Less Than Ten Years Experience, American Agricultural Economics Association, 1991.

Pomerene Teaching Enhancement Award, Ohio State University, College of Agriculture, April 1990.

Outstanding Young Teacher, Assistant Professor, Ohio State University, College of Agriculture, 1986.

Ohio State University Agribusiness/NAMA Club Outstanding Professor of the Year. April 2015.

Outstanding Academic Advisor, College of Food, Agricultural, and Environmental Sciences, Ohio State University, 2000.

Alpha Tau Zeta Fraternity's Faculty-Staff Appreciation Award, 2000.

Josephine Sitterle Failer Award from Ohio State University's Alumni Association, 1998.

Towers Faculty Award from Ohio State University's College of Food, Agricultural and Environmental Sciences, 1997.

Outstanding Undergraduate Academic Advising Award, College of Food, Agricultural, and Environmental Sciences, 1994.

2015-2016 Tweeten Seminar. Department of AED Economics, Ohio State University. "The 2018/2019 Farm Bill: An Early Assessment." November 6, 2015.

Named McCormick Professor of Agricultural Marketing and Policy, Ohio State University, 1997.

Poster selected as a finalist for outstanding poster at 2001 Annual Meeting of American Agricultural Economics Association, August 5-8, 2001, Chicago, Illinois. (Poster Title: "Comparison of a Price Premium Policy and a Deficiency Price Policy for Turkey's Dairy Industry Using a Spatial Equilibrium Model." Co-Authors: Yavuz, F., S. Tan)

Honorable Mention, Outstanding Journal Article, 2000 issues of *NACTA Journal: The Professional Journal Serving College Teachers of Agriculture*. (article titled, "The Use of Time by Undergraduate Students," Co-Author: Amy Lahmers)

Honorable Mention, Outstanding Journal Article, 1990 issue of *NACTA Journal: The Professional Journal Serving College Teachers of Agriculture*. (Article titled "Information Explosion: Teaching for Critical Thinking and Decision Making Writing." Co-Author: Chuck Meier.)
Award for effective use of visual materials, Bureau of the Census, Fifth Annual Research Conference, March 19-22, 1989.

Honorary Member, Ohio State University's Sphinx Senior Honorary (one of two Honorary Members selected), inducted 1993.
Stanford University Fellowship, 9/73 – 6/77.

Invited guest of Katelyn Moore for Towers Agricultural Honorary Faculty Recognition Reception. February 22, 2013.

Invited guest to "President's Salute to Undergraduate Academic Achievement," Ohio State University, by the following students with year of invitation: Katie King (2010), Chad Endsley (2003), John Chase and Lori Nickles(2000), Julie Kennel (1999), Amy Kay Eyler (1998), Jason Bell (1997), Hope Evans and Don Morgan (1996), and Patricia Lerch (1993)

Invited guest to Sphinx/Mortar Board Senior Honoraries' Faculty/Staff Recognition Reception, Ohio State University, by the following students with year of invitation: Allison Specht (2004), Lindsey Pound (2003), Andrea Grube (2000), Melissa Wright (1999), Amy Gortner (1998), and Patricia Lerch (1993)

Invited guest of Eric Kaufman to Favorite Faculty Reception of Ohio State University Undergraduate Student Ambassadors, 2000.

Phi, Kappa Phi, inducted 1992.

Gamma Sigma Delta, inducted 1973.

Phi Eta Sigma, inducted 1970.

Professional Affiliations: Agricultural and Applied Economics Association, Alpha Tau Zeta Fraternity, Gamma Sigma Delta, Northeastern Agricultural Economics Association, Phi Kappa Phi, Southern Agricultural Economics Association, Western Agricultural Economics Association

Consulting Assignments and Paper Honorariums:

- (12) Zulauf, Carl. "Grain and Outlook." *Northeast Agriculture: 2016 Insights and Perspectives*. Farm Credit East. Pages 18-21.
- (11) Zulauf, Carl. "Grain and Outlook." *Northeast Agriculture: 2015 Insights and Perspectives*. Farm Credit East. Pages 30-32.
- (10) International Center for Trade and Sustainable Development. Contracted to write paper: David Orden and Carl Zulauf. *US Farm Policy and Risk Assistance: The Competing Senate and House Agriculture Committee Bills of July 2012*. 2012
- (9) The Council on Food, Agriculture, Resource, and Environmental Economics. Contracted to write paper: Sumner, Daniel A. and Carl Zulauf. *Economic and Environmental Effects of Agricultural Insurance Programs*. The Council on Food, Agriculture, Resource, and Environmental Economics. July 2012.
- (8) American Farmland Trust. Farm Policy and 2012 Farm Bill. July 2011 – December 2011.
- (7) International Food Policy Research Institute. ACRE in the 2008 Farm Bill and WTO. October 2008 – April 2009.
- (6) National Corn Growers Association. Review of ACRE farm program decision calculator developed by Gary Schnitkey at the University of Illinois. August and September 2008.
- (5) American Farmland Trust. Farm Policy and 2008 Farm Bill. September 2006 – May 2008.
- (4) National Pork Producers Council, Chicago, IL. Bias in Hog Futures. July 1999.

- (3) Commercial Union Insurance Companies, Boston, MA. Upcoming farm bill and its potential implication for land prices. January 1995.
- (2) Member, Advisory Committee for Summit on Risk Management for American Agribusiness, Commodity Futures Trading Commission. 1994.
- (1) National Commission on Dairy Policy. Prepared a report, "A Critique of the Role of Income Support Formulas in U.S. Farm Policy," and presented it to the Commission. 1987.

Non-Hatch Act Grants:

- (14) "Collection and Dissemination of Ohio Grain and Input Price Data." \$54,622. Ohio Corn Marketing Program. Principal Investigators: Matthew Roberts, Barry Ward, and Carl Zulauf. 10/08 – 9/09.
- (13) "Soybean Marketing and Production Economics." \$14,798. Ohio Soybean Council. Principal Investigators: Matthew Roberts, Barry Ward, and Carl Zulauf. 10/08 – 9/09.
- (12) "Role of Counter Cyclical Payments in Stabilizing Farm Incomes." \$12,500. U.S. Department of Agriculture, Economic Research Service. Principal Investigator: Carl Zulauf. 9/04 – 6/07.
- (11) "Corn-Soybean Rotation: Its Impact on Acreage Response to Price." \$38,603. U.S. Department of Agriculture, Economic Research Service. Principal Investigator: Carl Zulauf. 9/04 – 12/04.
- (10) "Collection and Development of Case Studies for Agricultural Economics 200." \$1,500. Pomerene Teaching Enhancement Grant, College of Food, Agricultural, and Environmental Sciences, The Ohio State University. Principal Investigators: Carl Zulauf and Sharon Baxter. 4/1/97 – 9/15/97.
- (9) "New Uses for Agricultural Products." \$124,621. U.S. Department of Agriculture Special Research Grant. Principal Investigators: Thomas Sporleder and Carl Zulauf. 9/1/94 – 8/31/96.
- (8) "New Uses for Agricultural Products." \$132,532. U.S. Department of Agriculture Special Research Grant. Principal Investigator: Thomas Sporleder and Carl Zulauf. 9/1/93 – 8/31/94.
- (7) "New Uses for Agricultural Products." \$132,532. U.S. Department of Agriculture Special Research Grant. Principal Investigators: Thomas Sporleder and Carl Zulauf. 7/1/92 – 8/31/93.
- (6) "New Uses for Agricultural Products." \$132,720. U.S. Department of Agriculture Special Research Grant. Principal Investigators: Thomas Sporleder and Carl Zulauf. 7/1/91 – 6/30/92.
- (5) "Assessing Federal Grade Criteria for Fruits and Vegetables." \$9,000. Office of Technology Assessment, Congress of the United States. Principal Investigators: Thomas Sporleder, Carl Zulauf, Timothy Rhodus, Kurt Wiese, and Eugene Jones. 10/1/90 – 6/15/91.
- (4) "New Uses for Agricultural Products." \$124,188. U.S. Department of Agriculture Special Research Grant. Principal Investigators: Thomas Sporleder and Carl Zulauf. 7/1/90 – 6/30/91.
- (3) "New Uses for Agricultural Products." \$126,084. U.S. Department of Agriculture Special Research Grant. Principal Investigators: Thomas Sporleder and Carl Zulauf. 7/1/89 – 6/30/90.
- (2) "New Uses for Agricultural Products." \$126,084. U.S. Department of Agriculture Special Research Grant. Principal Investigators: Dennis Henderson, Norman Rask, and Carl Zulauf. 9/1/88 – 8/31/89.
- (1) U.S. Department of Agriculture National Needs Fellowships. \$302,904. Co-chair (with Dean Baldwin) of proposal committee. 9/85 – 9/88.

Hatch Act Projects:

- (10) "Storage and Farm and Nonfarm Commodity Pricing," October 1, 2014–August 31, 2015.
- (9) "Storage and Its Role in Commodity Pricing." October 1, 2009 - September 30, 2014.
- (8) "Agricultural Policy Reform, Market Linkages, and International Competitiveness." Co-investigator with Stan Thompson. October 1, 2003 - September 30, 2009.
- (7) "Evaluating Risk Management Strategies for Hog Producers." Co-investigator with Brian Roe. 10/1/00 – 9/30/04.
- (6) "Trade-Offs and Consequences of U.S. Farm and Food Policy." 10/1/94 – 9/30/98.
- (5) "Economic Consequences of Alternative Food and Agriculture Policies." 1/1/87 – 9/30/92.
- (4) "Determinants of Farm Size and Structure in North Central Areas of the United States." 10/1/85 – 9/30/91.
- (3) "The 1983 Payment-in-Kind Program: Its Impacts and Accomplishments." 5/1/83 – 12/31/86.
- (2) "Analysis of Food and Agricultural Policies in an Uncertain Economic Environment. 10/1/82 – 9/30/85.
- (1) "Economic Analysis of the Ohio Agricultural Input Supply Industry." 1/1/81 – 5/31/83.

Classroom Courses Taught [* includes a section for undergraduates enrolled in honors]:

School Year	Course	<u>Enrollment</u>
2015/16 - 2019/20	Economics of Public Policy Analysis (taught 1 time)	82
2010/11 - 2014/15	Commodity Futures and Options Markets (taught 4 times) Economics of Public Policy Analysis (taught 4 times) Managerial Economics for Agribusiness (taught 4 times)	109 256 245
2005/06 - 2009/10	Commodity Futures and Options Markets (taught 5 times) Economics of Public Policy Analysis (taught 6 times) Managerial Economics for Agribusiness (taught 5 times) Principles of Food and Resource Economics (Honors) (taught 1 time)	42 125 101 8
2000/01 - 2004/05	Commodity Futures and Options Markets (taught 4 times) Economics of Public Policy Analysis (taught 2 times) Managerial Economics for Agribusiness (taught 4 times) Principles of Food and Resource Economics (Honors) (taught 4 times)	50 57 123 41
1995/96 - 1999/00	Commodity Futures and Options Markets (co-taught 3 times; taught 1 time) Career Opportunities in Agribusiness and Applied Econ. (taught 3 times) Economics of Public Policy Analysis (taught 3 times) Principles of Food and Resource Economics* (taught 5 times)	37 63 89 229
1990/91 - 1994/95	Agricultural Futures and Options Markets (co-taught 3 times) Agricultural Policy* (taught 7 times) Career Opportunities in Agribusiness and Applied Econ. (taught 5 times) Contemporary Issues in Agribusiness and Applied Econ. (taught 1 time) Economics of Public Policy Analysis (taught 2 times) Group Studies on Futures and Options (taught 1 time) Principles of Food and Resource Economics (taught 1 time)	67 262 126 7 50 7 53
1985/86 - 1989/90	Agricultural Futures and Options Markets (co-taught 5 times) Agricultural Marketing for Vo-Ag teachers (taught 2 times)	113 31

	Agricultural Policy* (taught 9 times)	259
	World Food Agriculture	23
1979/80 -	Ag Policy* (taught 7 times)	204
1984/85	Marketing Economics in Agriculture (co-taught 2 times)	22
	World Food Agriculture (taught 5 times)	67

Guest Class Lectures: 34

Undergraduate Students Who Have Conducted Individual Research: 42

Advising Students

Undergraduates advised who completed BS:	156
Undergraduate students who completed Honors program:	17
MS advisees (major advisor) who completed MS:	14
MS advisees (committee member) who completed MS:	12
PhD advisees (major advisor) who completed PhD	3
PhD advisees (committee member) who completed PhD:	9
Graduate School/Department Representative:	19

Award-Winning Thesis Advised:

- (2) Sharon Thayer. "Government Farm Programs and Their Interface with the Decision Making Environment at the Farm Level: A Study of Three Interface Situations." Outstanding master's thesis award for 1993 from Department of Agricultural Economics and Rural Sociology, The Ohio State University.
- (1) Robert Johnson. "The Soybean Complex Spread: An Examination of Market Efficiency Using Disaggregated Results." Outstanding master's thesis award for 1989 from Department of Agricultural Economics and Rural Sociology, The Ohio State University.

Advisor to Student Groups:

- (4) SPHINX Senior Honorary: 1994 – 2006
Sphinx Senior Class Honorary received the E. Gordon Gee Spirit of Ohio State Award from the OSU Alumni Association at its annual awards banquet, November 9, 2007.
- (3) Agribusiness/NAMA Club: 1989-01
- (2) Alpha Tau Zeta (formerly Alpha Zeta) Fraternity: 1990-99
- (1) Scott Dormitory: 1986-89

Resident Director, Ohio State University Study Abroad Program:

- (2) Chinese Academy of Agricultural Sciences, Beijing, China. March 26 – May 6, 2001.
- (1) University of Agriculture, Prague, Czech Republic. June 15 – August 1, 1994.

Presentations to Professional Groups on Instruction-Related Topics:

- (23) "Today's Students, Selective Admission and CFAES." 2007 Price Chair Learning Symposium, College of Food, Agricultural, and Environmental Sciences, Ohio State University. Columbus, Ohio. September 14, 2007.
- (22) (with Ian Sheldon) "Our Changing Student Body." OSU Academy of Teaching Roundtable Conversation. Ohio State University. Columbus, Ohio. February 4, 2004.
- (21) (with Kathryn Plank) "Using Student Feedback to Change Your Teaching Practice." OSU Academy of Teaching's Conference on "Evaluation of Teaching: A Faculty Responsibility."

- (Presentation was made twice during the conference.) Ohio State University. Columbus, Ohio. April 19, 2002.
- (20) (with Drs. Bernard Erven and Ian Sheldon) "Finding What Works for You: A Panel Discussion on Excellence in Teaching." Teaching forum sponsored by the Department of Agricultural, Environmental, and Development Economics, Ohio State University. Columbus, Ohio. January 17, 2002.
 - (19) "What Has Worked for Me in the Classroom." Teaching Forum sponsored by the College of Food, Agricultural, and Environmental Sciences, Ohio State University. Columbus, Ohio. One of four presenters. November 26, 2001.
 - (18) (with Amy G. Lahmers) "Incorporating Student Effort into Grading." Poster presented at a session titled "Developing a Learning Environment where all Students Seek to Excel." Teaching Pre-Conference, Annual Meetings of the American Agricultural Economics Association. Chicago, Illinois. August 5, 2001.
 - (17) "Achieving Success in Teaching." Agricultural Economics Young Professionals Conference. Keystone, Colorado. June 12-14, 2001. Published as AEDE-RP-0004-01, Department of Agricultural, Environmental, and Development Economics, Ohio State University, June 2001.
 - (16) "Guiding Learning Beyond the Classroom." North Central Teaching Symposium. Columbus, Ohio. June 4, 2001.
 - (15) "What I Have Learned about Teaching." Presented at the symposium, "What Works in the Classroom: Lessons from the 1999 AAEA Teaching Award Recipients." AAEA annual meeting, Tampa, FL. August 1, 2000. [ESO 2573, Department of Agricultural, Environmental, and Development Economics, Ohio State University, August 2000.]
 - (14) (with Amy K. Gortner). "The Use of Time and Academic Performance of Undergraduate Students: Does Studying Matter?" Presented at the Student-Centered Learning Initiative Workshop. Ohio State University. Columbus, Ohio. February 25, 1999.
 - (13) "Technologies' Impacts upon Learning as a Human Endeavor." Presented at the Gamma Sigma Delta Initiation and Awards Program. Ohio State University. Columbus, Ohio. February 4, 1999.
 - (12) "Achieving Success in Teaching." Presented at the Western Agricultural Economic Association's Achieving Professional and Personal Success in Agricultural Economics and Agribusiness National Conference. Colorado Springs, Colorado. June 9, 1998.
 - (11) "Today's Students: Rational Consumers of Undergraduate Teaching." Presented at the American Agricultural Economics Association Annual Meetings in the Organized Symposium: *Student and Learning Centered Teaching in Undergraduate Agricultural Economics Courses*. Abstract of symposium appears in *American Journal of Agricultural Economics*: 1997 (Number 5): 1700. Toronto, Canada. July 27-30, 1997.
 - (10) "Agricultural Policy Instruction for a New Era." Presented at the American Agricultural Economics Association Annual Meetings in the symposium: *The Changing Content and Role of Agricultural Policy Courses in the Aftermath of the 1996 Farm Bill*. Abstract of the Symposium appears in *American Journal of Agricultural Economics*: 1997 (Number 5): 1695-1696. Toronto, Canada. July 27-30, 1997.
 - (9) "Using Student Groups." Presented with Bernard Erven at the Student Centered Learning Workshop, College of Food, Agricultural, and Environmental Economics, Ohio State University. Columbus, Ohio. October 10, 1997.
 - (8) "Preparation for Post-Tenure Review of Teaching." Organized Symposium paper. American Agricultural Economics Association annual meeting. San Antonio, Texas July 29, 1996.
 - (7) "Avoiding Burnout and Managing Split Appointments." North Central Teaching Symposium. South Dakota State University. Brookings, South Dakota. June 26, 1996.
 - (6) "The Economics of Undergraduate Teaching." Seminar. Department of Agricultural Economics, Ohio State University. Columbus, Ohio. May 9, 1996.
 - (5) Zulauf, Carl and Bernard Erven. "Undergraduate Curriculum Review: Translating Review into Curriculum Change in Agricultural Economics." Abstract of a symposium organized for

- the annual meeting of the American Agricultural Economics Association. *American Journal of Agricultural Economics*. Vancouver, British Columbia. 72 (1990): 1334.
- (4) (with Chuck Meier) "Critical Thinking Through Writing and the Information Explosion: An Agricultural Policy Exercise." Selected poster. American Agricultural Economics Association annual meeting. Baton Rouge, Louisiana. July 30 – August 1, 1989. Abstract appeared in *American Journal of Agricultural Economics*: 71 (1989): 1364.
 - (3) "The Art of Quality Teaching: One Person's View." Teaching workshop. College of Agriculture, Ohio State University. Columbus, Ohio. April 27, 1989.
 - (2) Zulauf, Carl and Mike Woolverton. "The Role of Agribusiness Undergraduate Degree Programs in Departments of Agricultural Economics." Abstract of a symposium organized for the annual meeting of the American Agricultural Economics Association. *American Journal of Agricultural Economics*. 67 (December 1985): 1269.
 - (1) "Improving Market Strategy through Library Instruction." Teaching Colloquium on Library Use in Undergraduate Courses. College of Agriculture, Ohio State University. Columbus, Ohio. February 16, 1983.

Presentations to Professional Groups on Professional Issues:

- (9) "Impactful Scholarship," First Mondays monthly meeting of new assistant professors in CFAES, October 6, 2014.
- (8) "U.S. Farm Policy: A Look into the Future." Joint NACC/NC-1177 session meeting. Federal Reserve Bank of Kansas City, Kansas City, Missouri. October 11, 2013.
- (7) "Ag.Policy Update." Midwest and Great Plains Ag Outlook Conference. Indianapolis, Indiana. August 13, 2013.
- (6) "Achieving Balance: Time Management." Agricultural Economics Young Professionals Conference. Keystone, CO. June 12-14, 2001. Published as AEDE-RP-0003-01, Department of Agricultural, Environmental, and Development Economics, Ohio State University. June 2001.
- (5) "Advice for New Faculty in Preparing Their Dossier on the Scholarship of Teaching." College of Food, Agricultural, and Environmental Economics. Ohio State University. Columbus, OH. February 19, 2001.
- (4) "Being an Effective Faculty Member." Presented at the College of Food, Agricultural, and Environmental Science's New Faculty Workshop. Ohio State University. September 8, 1999.
- (3) "Being an Effective Faculty Member." Presented with A. Ray Miller and J. Robert Warmbrod at the College of Food, Agricultural, and Environmental Science's New Faculty Workshop. Ohio State University. September 10, 1998.
- (2) "Avoiding Burnout." Presented at the Western Agricultural Economic Association's Achieving Professional and Personal Success in Agricultural Economics and Agribusiness National Conference. Colorado Springs, CO. June 10, 1998.
- (1) "Roundtable Discussion on Economic Writing." Presented with Luther Tweeten as a Department of Agricultural, Environmental, and Development Economics' graduate student seminar. Ohio State University. April 9, 1998.

Presentations and Speeches at Public Forums: 172

Notable Examples:

- ▶ "US Farm Bill 2018: Policy, Politics & Potential." Participant on panel, "Commodity Programs, Credit, and Insurance." American University, Washington, DC. March 28, 2017.
- ▶ "Interaction between Crop Insurance and Price Support Programs." MPCl PPLA Committee meeting (national committee), South Charleston, Ohio. September 26, 2012.
- ▶ "2012 Farm Bill." Agriculture and Natural Resources Committee of the Midwestern Legislative Conference of the Council of State Governments. Cleveland, Ohio. July 15, 2012.

- ▶ “*The Future Role of the Federal Government in Agricultural Risk Management.*” Farm Foundation Forum. (one of four panel members). National Press Club. Washington, DC. October 11, 2011.
- ▶ “ACRE and SURE: The Next Farm Bill.” Commodity Classic. Learning Center Session titled, “Can ACRE and SURE Deliver a Better Safety Net.” Organized by DTN. Tampa, Florida. March 4, 2011. Attendance: 150.
- ▶ “How to Make Your ACRE Decision.” DTN WEBINAR. Lead presenter; also presenting, was Brad Karmen and Brent Orr, Farm Service Agency, U.S. Department of Agriculture. Available at http://about.dtnpf.com/ag/news_events/events/webinars/index.cfm, July 1, 2009.
There were 1,013 attendees, the largest number at the time for a WEBINAR hosted by DTN. DTN is a national electronic news service for agriculture, and puts on WEBINARs numbering in double digits during the course of a year.
- ▶ “2008 Farm Bill – Focus on ACRE (Average Crop Revenue Election).” Seminar hosted by USDA Economists Group. Washington, D.C. October 3, 2008.
- ▶ “Farm Policy at a Crossroads: 2007 Farm Bill.” Invited lecture sponsored by the Rosenfield Public Affairs Program and the Center for Prairie Studies, Grinnell College, Iowa. September 20, 2007.
- ▶ “Farm Bill Briefing.” Ohio Delegation Congressional Staff. Longworth House Office Building, room 1300. Washington, D. C. May 11, 2007. (with Bob Moser and Matt Roberts)
- ▶ Testimony before House of Representatives Committee on Agriculture, Subcommittee for General Farm Commodities and Risk Management. “U.S. Agricultural Policy at a Crossroads.” , Washington, D.C. September 21, 2006. (One of five agricultural economists who testified.)
- ▶ Address to Ohio Agricultural Roadmap Summit (a strategic planning exercise for Ohio agriculture formed by Ohio Farm Bureau Federation). “Myths and Reality of Ohio and U.S. Agriculture in the 21st Century.” Columbus, Ohio. June 29, 2004.
- ▶ Invited speaker at the Federal Reserve Bank of Cleveland. “Observations and Recommendations Regarding the Current Farm Situation in Ohio.” June 21, 1999.
- ▶ Testimony before National Commission on Dairy Policy. “The Interface Between U.S. Dairy and Field Crop Agricultural Policy.” Fort Wayne, Indiana. June 16, 1987.
- ▶ Panel participant at the American Agricultural Editors Association meeting. “How Can the Ag Media Best Serve Farmers Through 1997?” Columbus, Ohio. June 30, 1986.
- ▶ Ohio Congressional Legislative Assistants. “History of Farm Policy Legislation.” Washington, DC. March 14, 1985.

Ohio Cooperative Extension Meetings: 305

Professional Editorial Councils:

- (2) *Choices*, 9/02 – 9/04
- (1) *Review of Agricultural Economics*, 2/91 – 12/92

Administrative Position:

- (1) Undergraduate Program Coordinator, Department of Agricultural, Environmental, and Development Economics, Ohio State University (10/98 – 06/02)

Committees:

Departmental Committees:

- (41) Group that reviewed and proposed a new section of the AEDE Pattern of Administration concerning faculty and staff council, **Leader**, (10 and 11/14)

- (40) Group that reviewed and proposed a new section of the AEDE Pattern of Administration concerning performance, promotion, and tenure for regular faculty and performance and promotion for clinical faculty, Member, (10 and 11/14)
- (39) Awards and Alumni Relations Committee, **Chair** (10/08-8/2014)
- (38) Performance Evaluation Advisory Committee, **Chair** (2012)
- (37) Outreach Education, Member (10/05-9/10)
- (36) Performance Evaluation Advisory Committee, Member (1/06-10/09); **Chair** (11/08-10/09)
- (35) Alumni Relations, **Chair** (1/06-9/08)
- (34) Department Council, Elected Member (9/04–8/06)
- (33) Search Committee for Anderson Professor of Agricultural Economics, Member (10/03–2/06)
- (32) CSREES Review, Area Team for Agriculture, Member (10/03–2/04)
- (31) Academic Affairs, **Chair** (10/98–6/02); Member (8/83– /85 and 10/87–9/95)
- (30) Steering Committee for Department Teaching Award, Member (9/00–3/01)
- (29) Undergraduate, **Chair** (8/81–85, 10/92–9/98, 10/99–6/02); Member, otherwise
- (28) Teacher Mentoring Program Committee, Member (2000)
- (27) Planning Committee, Symposium to Honor Luther Tweeten's Retirement, Member (2000)
- (26) Search Committee for Anderson Professor of Agricultural Economics, Member (2000)
- (25) *Ad Hoc* Search Committee for Assistant Professor in Managerial Economics, **Chair** (1999)
- (24) Strategic Planning, Member (3/95–6/97)
- (23) Department Council, Elected Member (7/93–9/95)
- (22) Food Marketing/Management Task Force, Member (1/93–12/94)
- (21) Farm Science Review, Member (8/81–9/84 and 4/87–9/94)
- (20) 1993 Outstanding Ph.D. Thesis Committee, Member (1/94)
- (19) Ad Hoc Committee to develop course on contemporary issues, **Chair** (1/91–12/93)
- (18) Ad Hoc Committee to develop course on policy analysis, Member (1/91–6/91)
- (17) Ad Hoc Committee on Major/Minor in Rural Sociology, Member (9/90–6/91)
- (16) Study Group on Agribusiness Master's Program, Member (11/89–6/90)
- (15) Ad Hoc Committee for Undergraduate Curriculum Revision, **Co-Chair** (11/89-91)
- (14) Agricultural Policy & International Trade Field Faculty, Member (2/89-1/91)
- (13) Marketing Field Faculty, Member (2/89–1/91)
- (12) Ad Hoc Reference Room Committee, Member (4/88–5/88)
- (11) Farm Science Review, **Chair** (1/86–9/86)
- (10) Search Committee for Demand Consumption Position, Member (5/86–9/86)
- (9) Outstanding Agricultural Economics M.S. Thesis, Member (1/86)
- (8) National Needs Fellowship, **Co-Chair** (5/84–7/84)
- (7) Undergraduate Program Excellence, **Subcommittee Chair** (8/84–9/84)
- (6) Marketing Curriculum Review, Member (8/84–10/84)
- (5) Eminent Scholar Proposal, Member (8/83)
- (4) Informal Study Group on Graduate Programs, Member (7/83–12/83)
- (3) Self-Study/Undergraduate Subcommittee, Member (8/82–7/84)
- (2) Seminar, **Chair** (8/81–8/82); Member (8/80–7/81)
- (1) OARDC Research Review-Marketing Subcommittee, **Chair** (3/81–5/81)

College Committees:

- (37) Panel to review current selection process for Outstanding Seniors and explore options for enhancing that process, Member, (3 and 4/14).
- (36) Selection committee for CFAES Outstanding Senior, Ed Johnson Outstanding Student Organization, Outstanding Service to Students, and Meritorious Service to Student awards, which were presented at the CFAES annual banquet, Member, (1-3/14).
- (35) Group to Explore Undergraduate Research Experiences, with focus on first year students, Member (12/12)

- (34) Committee to Evaluate Nominees for the Gamma Sigma Delta Research Award of Merit, Member (3/12).
- (33) Committee Composed of OARDC and other Land Grant University Scientist to Explore Potential for Using Farm GPS Data Gathered by Private Companies, Member (1/12
- (32) Vice-President Bob Moser's Advisory Council, Member (1/06-12/10)
- (31) Search Committee for Chair of Department of Agricultural, Environmental, and Development Economics, Member (1/10-6.10)
- (30) *ad hoc* Select Strategic Planning Committee to advise Vice President Moser on College's Strategic Plan for Provost Joe Aluto, Member (6/08-8/08)
- (29) Academy of Teaching, Member (1997– 2007)
- (28) Selection Committee, for Price Chair Teaching Improvement Grants, Member, (1/05-6/06)
- (27) Selection Committee for New Activity Award - undergraduate student organizations, member (2004)
- (26) Selection Committee for Outstanding Activities Award for Seniors, Member (1997-2001)
- (25) Price Chair Advisory Committee, Member (1/02–6/02)
- (24) Career Services Center Advisory Board, Member (5/01-6/02)
- (23) Gamma Sigma Delta Teaching Award Committee, Member (1997-2001)
- (22) Promotion and Tenure, **Chair** (1999); **Vice Chair** (1998); Member (1997)
- (21) Academic Affairs, Member (9/93– 0/97)
- (20) Undergraduate Reinstatement Petition Committee, Member (9/93–10/97)
- (19) Ad Hoc Agriculture and Natural Resources Curriculum Review, Member (8/96–97)
- (18) Operations Committee for Kellogg Project to Redefine College, **Chair** (5/94–1/96)
- (17) Ag Production Minor Coordinating Committee, **Chair** (4/92–9/95)
- (16) OSU Extension Service Strategic Planning Committee, Member (4/92– 1/92)
- (15) Ohio Drought Task Force, Member (7/1991 – 10/1991)
- (14) Ad Hoc Committee for Agricultural Production Minor, **Chair** (9/90–6/91)
- (13) Ad Hoc Committee for College of Business Minor, Member (5/90-9/90)
- (12) Special Committee for Undergraduate Curriculum Review, Member (9/89–2/91)
- (11) Farm Income Enhancement Program, **Interim Program Leader** (7/88–5/89)
- (10) Farm Income Enhancement Program, Member (3/88– 7/88)
- (9) Learning through Writing Core Faculty, Member (12/87–6/88)
- (8) Ag Library, **Chair** (10/87–9/90); **Secretary** (8/84–1/87); Member, (8/82–7/84)
- (7) Ohio 21 – Phase 2 subcommittee on Market Development, **Chair** (1/86–3/86)
- (6) Ohio 21 – Phase II subcommittee on “Role of Ag Policy,” Member (2/86-3/86)
- (5) Committee to Examine Future of *Ohio Report*, Member (5/86-8/86)
- (4) Farm Science Review Public Relations Subcommittee, Member (7/86-9/86)
- (3) Development of Course for Non-Ag Majors, Member (8/84-1/5)
- (2) Food Technology Curriculum, Member (8/84-1/85 and 8/86-7/88)
- (1) Committee to Assess Merger of Agriculture & Veterinary Medicine Libraries, Member (11/81-2/82)

University Committees:

- (12) Office of Academic Affairs Working Group on “Balancing Affordability, Access and Excellence for Undergraduate Student,” Member — served on the full working group and two subgroups addressing “3-year baccalaureate program, PLA, CC+” and “Domestic Undergraduate College Costs”, (3/14–5/15).
- (11) Senate Fiscal Committee, Member (9/13-5/15)
- (10) Focus group to provide feedback on a survey of campus-wide understanding and recognition of the reputation of OSU's Health Science Programs, Member (11/19/14)
- (9) Committee on Enrollment and Student Progress, Member (10/08-6/13)
 - ▶ Member of subcommittee that developed the calendar for semesters at OSU.

- (8) University-Level Advisory Committee for the General Education Curriculum (ULAC – GEC), Member (9/09-6/10)
 - ▶ Committee reviewed and revised OSU's general education curriculum (2009-2010).
 - ▶ Chaired subcommittee that developed a vision and learning outcomes statement for general education at Ohio State (2009-2010).
- (7) Search Committee for Food Policy Position, John Glenn School of Public Affairs, Member (11/11 –6/12)
- (6) Screening committee for search for Vice Provost and Dean for Undergraduate Education, Member (5/09-6/09)
- (5) 100th Anniversary Steering Committee, Sphinx Senior Honorary, Member (2005-2007)
- (4) Office of Student Organizations Services and Greek Affairs' Focus Group on restructuring the recruitment process for sororities, Member (1996)
- (3) Board of Regents Instructional and Data Processing Equipment Funding Competition, Member (9/96-10/96)
- (2) College of Arts and Sciences Curriculum Committee – Quantitative Skill Panel, Member (9/93-6/96)
- (1) Articulation and Transfer Module Task Force, Member (3/91-1/92)

Professional Committees:

- (11) Council on Food, Agriculture, Resource, and Environmental Economics, Member Blue Ribbon Panel on Global Competitiveness and Profitability of Agriculture (2010-present)
- (10) Organizing committee to form an Applied Risk Analysis section within the American Agricultural Economics Association, Member (4/08-9/08)
- (9) NCR-134, alternate representative from OSU, (2002–present)
- (8) U.S. Department of Agriculture, Cooperative State Research, Education and Extension Service Review Team for the Department of Agricultural Economics, Kansas State University, Member (9/04)
- (7) NCR-134 Executive Committee, Member (1996-2002)
- (6) North Central Regional Policy Committee (NCR-151), **Chair** (1/93-12/94); **Vice-Chair** (9/90-12-92); **Secretary** (8/88-9/90); and Member (1/87-8/88)
- (5) Gamma Sigma Delta (Ohio Chapter), Written Communication, **Chair** (9/89-4/92); Member (9/86-8/88 and 10/92-6/94)
- (4) American Agricultural Economics Association, Undergraduate Teaching Award, **Chair** (9/93-8/94); Member (1/91-9/93)
- (3) Gamma Sigma Delta (Ohio Chapter), Academic Assistance, Member (10/88-9/89)
- (2) North Central Regional Policy Research Committee (NC-169), Member (1984-1986)
- (1) Gamma Sigma Delta (Ohio Chapter), Committee to Develop an Undergraduate Writing Contest, **Co-Chair** (9/84-5/85)

Public Service Committees:

- (6) Ohio Soy 2020 Strategic Planning Steering Committee, Member. (11/07 –12/12)
- (5) Ohio Farm Bureau Advisory Committee on Governor Taft's tax reform proposals, Member, (1/2005-4/2005)
- (4) Ohio Pork Strategic Planning Committee, Member (8/90-2/93)
- (3) Ohio Pork Strategic Planning Subcommittee for Policy and Regulation, **Vice-Chair** and **Secretary** (8/90-4/92)
- (2) 1988 Drought Task Force, State of Ohio, Member (7/88-11/88)
- (1) Advisory Committee for United Methodist Agricultural Chaplaincy, Member (1987-1990)

Committee Reports Chaired:

- (4) "Minor in Production Agriculture." New minor offered by College of Agriculture, Ohio State University, 1991
- (3) "Minor in Agribusiness." New minor offered by the Department of Agricultural Economics and Rural Sociology, College of Agriculture, Ohio State University, 1991
- (2) "Major in Agribusiness and Applied Economics." New major offered by the College of Agriculture, Ohio State University, 1991
- (1) "Current Status and Recommendations for the Future of the Agriculture Library." A report to Frederick E. Hutchinson, Vice-President for Agricultural Administration and Dean, College of Agriculture, Ohio State University, 1988

Conferences Planned:

- (2) National Agricultural Food Policy Workshop. Sponsored by NCR-151 and others. Washington, D.C. November 16-17, 1989. (Secretary of planning committee)
- (1) "Exploratory Conference on Farm Income Enhancement." Sponsored by Farm Income Enhancement Program, Ohio State University. Columbus, Ohio. April 10-11, 1989. (Chair of planning committee)

National Review Panels:

- (2) The Council on Food, Agricultural and Resource Economics. "Improving What America Knows About Its Agricultural Sector: Reviewing the Census of Agriculture." **Chair of subpanel** that addressed the following topics: data editing, imputation, analysis, non-response and coverage adjustments, and data summary. 9/06-2/07.
- (1) U.S. Department of Agriculture Panel for Risk Management Education. Reviewed 107 proposals. 1998.

Paper Themes Managed:

- (1) "Looking Ahead to the Next Farm Bill." *Choices: Online Magazine*. Agricultural and Applied Economics Association. 4th Quarter 2016. <http://www.choicesmagazine.org>. (Set composed of 6 articles.)

Invited Journal Articles:

- (4) Orden, David and Carl Zulauf (senior authorship shared). "Political Economy of the 2014 Farm Bill." *American Journal of Agricultural Economics*. 97:5 (October):1298-1311. Invited paper presented at the AAEA session The 2014 Farm Bill: An Economic Post Mortem, ASSA Annual Meetings, January 4, 2015, Boston, MA.
- (3) Zulauf, Carl, Gary Schnitkey, and Michael Langemeir. "Average Crop Revenue Election, Crop Insurance, and Supplemental Revenue Assistance: Interactions and Overlap for Illinois and Kansas Farm Program Crops." Invited paper presented at the Annual Meeting of the Southern Association of Agricultural Economists. Orlando, Florida. 2010. *Journal of Agricultural and Applied Economics*, 42, 3(August 2010): 501-515.
- (2) Zulauf, Carl R. "Droughts and Farm Policy." *Western Economic Forum*. 1(2003, Fall, Number 2):24-28.
- (1) Tweeten, Luther and Carl Zulauf. "The Challenge of Postmodernism to Applied Economics." Invited paper presented at the American Agricultural Economics Association Meeting, Nashville, TN, August 1999. *American Journal of Agricultural Economics*, 81(No. 5: December 1999, Proceedings Issue): 166-1172.

Peer Reviewed Journal Articles:

- (51) Zulauf, Carl, Chan-Hee Rhew, and Sang-Hyo Kim. "Market Oriented Revenue Assistance for Farmers: A Case Study of the United States ACRE Program." *Journal of Distribution Science*. 2016. 14(11): 29-36.
- (50) Paulson, Nicholas A., Gary D. Schnitkey, Jonathan Coppess, and Carl Zulauf. "An Overview of the Decisions and Changes Made in the 2014 Farm Bill." *Journal of the American Society of Farm Managers and Rural Appraisers (ASFMRA)*. 2016. 97(5): 181-194.
- (49) Binici, Turan , Carl R. Zulauf Remziye Özel, Reşit Sevinç Tamer İşgın. "Assessing Production Efficiency of Dairy Farms in Şanlıurfa Province, Turkey." *Journal of Animal and Veterinary Advances*. 12(2013): issue 5, pages 621-624.
- (48) Joseph Cooper, Carl Zulauf, Michael Langemeier, and Gary Schnitkey. "Implications of Within County Yield Heterogeneity for Modeling Crop Insurance Premiums." *Agricultural Finance Review*. Volume 72(2012), Issue 1, pages 134-155.
- (47) Katie King and Carl Zulauf. "Using Options: The Role of Declining Time Value." *Journal of the American Society of Farm Managers and Rural Appraisers*. 2011. Available at <http://www.asfmra.org/journal-2011/>
- (46) J. Clay Francis and Carl Zulauf. "Analysis of ACRE's Dryland-Irrigated Provision." *Western Economic Forum*. Volume X, Number 1 (SPRING 2011), pages 14-20. Available at <http://waeonline.org/waeawef.htm>
- (45) Demircan V., Binici T., and Zulauf C.R. "Assessing pure technical efficiency of dairy farms in Turkey." *Agric. Econ. – Czech*, 56 (2010): 141-148
- (44) Zulauf, Carl and David Orden. "The Revenue Program Option in the 2008 U.S. Farm Bill: Evaluating Performance Characteristics of the ACRE Program." *Agricultural and Resource Economics Review*. Volume 39, Issue 3, October 2010, pages 517-533.
- (43) Kilic, O. T. Binici, and C. R. Zulauf. "Assessing the Efficiency of Hazelnut Production." *African Journal of Agricultural Research*. 4(8, 2009): 695-700.
- (42) Zulauf, Carl R., Gary Schnitkey, Carl T. Norden, and Erick Davidson. "Price and Profit: Investigating a Conundrum." *Review of Agricultural Economics*. Volume 30, Issue 2 (Summer 2008): 352-359.
- (41) Tweeten, Luther and Carl Zulauf. "Farm Price and Income Policy: Lessons From History." *Agribusiness: an International Journal*. Volume 24, Issue 2 (Spring 2008): pp. 145-160. [lead article]
- (40) Binici, Turan, Carl R. Zulauf, and M. Ali Cullu. "Designing an Incentive Scheme for the Adoption of Crop Rotation in the Harran Plain, Turkey." *Agricultural Journal* 2(2, 2007): 312-318.
- (39) Binici, Turan, Carl R. Zulauf, Ozlem Kacira, and Bahri Karli. "Assessing Pure Technical Inefficiency in Cotton Production in Harran Plain, Turkey." *Outlook on Agriculture*. 36(issue 3 - September, 2006):
- (38) Zulauf, Carl R., Haijiang Zhou, and Matthew C. Roberts. "Updating the Estimation of the Supply of Storage." *The Journal of Futures Markets*. 26(July, issue 7, 2006): 657-676.
- (37) Turan Binici, Vecdi Demircan, and Carl R. Zulauf. "Assessing Production Efficiency of Dairy Farms in Burdur Province, Turkey." *Journal of Agriculture and Rural Development in the Tropics and Subtropics*. 107(Number 1, 2006): 1-10. [Lead article.]
- (36) Binici, Turan and Carl R. Zulauf. "Determining Wheat Crop Insurance Premium Based on Area Yield Insurance Scheme in Konya Province, Turkey." *Turkish Journal of Agriculture and Forestry*. 6(issue 5, 2005): 1148-1152.
- (35) Yavuz, Fahri, Sibel Tan, and Carl R. Zulauf. "Regional Impacts of Alternative Price Policies for Turkey's Dairy Sector." *Turkish Journal of Veterinary and Animal Sciences*. 28(2004): 537-542.
- (34) Yavuz, Fahri and Carl R. Zulauf. "Introducing a New Approach to Estimating Red Meat Production in Turkey." *Turkish Journal of Veterinary and Animal Sciences*. 28(2004): 641-648.

- (33) Zulauf, Carl R., Fahri Yavuz, and Bradley D. Lubben. "Attributes of U.S. Farms by Number of Generations the Farm has been in a Family." *Journal of the American Society of Farm Managers and Rural Appraisers*. 2004: 135-138.
- (32) Binici, Turan, Ali Koc, Carl R. Zulauf, and Ahmet Bayaner. "Risk Attitudes of Farmers in Terms of Risk Aversion: A Case Study of Lower Seyhan Plain Farmers in Adana Province, Turkey." *Turkish Journal of Agriculture and Forestry*. 27(2003): 305-312. [<http://journals.tubitak.gov.tr/agriculture/index.html>]
- (31) Zulauf, Carl R. and E. Neal Blue. "Has the Market's Estimate of Crop Price Variability Increased Since the 1996 Farm Bill?" *Review of Agricultural Economics*. 25(2003, Number 1): 145-153.
- (30) Zulauf, Carl R. and Matthew M. Pullins. "The Changing Mix of Crop and Livestock Production in the U.S. West." *Journal of the West*. 41(Winter 2002): 61-66.
- (29) Zulauf, Carl R., Donald W. Larson, Christopher K. Alexander, and Scott H. Irwin. "Performance of Pre-Harvest Pricing Strategies in Ohio Corn Markets: Their Effect on Price and Cash Flow Risk." *Journal of Agricultural and Applied Economics*. 33(April 2001): 103-115.
- (28) Lahmers, Amy Gortner and Carl R. Zulauf. "Factors Associated with Academic Time Use and Academic Performance of College Students: A Recursive Approach." *Journal of College Student Development*. 41(Number 5, September/October 2000): 544-556.
A synopsis of article appeared in "The Secret to Academic Success." *Psychology Today*. April 2001. Page 18.
- (27) Gortner, Amy and Carl Zulauf. "The Use of Time by Undergraduate Students." *NACTA Journal: the professional journal service college teachers of agricultural, environmental, natural, and life sciences*. 44 (Number 1, March 2000): 22-30.
- (26) Zulauf, Carl R., Jeffrey A. Goodbar, Scott H. Irwin, and Robert P. Leeds. "Returns to Storage for Ohio Corn, 1964-1996 Crop Years." *Journal of the American Society of Farm Managers and Rural Appraisers*. 63(1998-99): 117-126.
- (25) Zulauf, Carl, Scott H. Irwin, Jason Ropp, and Anthony Sberna. "A Reappraisal of the Forecasting Performance of Corn and Soybean New Crop Futures." *The Journal of Futures Markets*. 19(August 1999): 603-618.
- (24) Zulauf, Carl R. and Scott H. Irwin. "Market Efficiency and Marketing to Enhance Income of Crop Producers." *Review of Agricultural Economics*. 20(Fall/Winter 1998): 308-331.
- (23) Tweeten, Luther and Carl Zulauf. "Public Policy for Agriculture After Commodity Programs." *Review of Agricultural Economics*. 19(Fall/Winter 1997): 263-280.
- (22) Colling, Phil L., Scott H. Irwin, and Carl R. Zulauf. "Future Price Responses to USDA's Cold Storage Report." *AGRIBUSINESS: An International Journal*. 13(July/August 1997): 393-400.
- (21) Yavuz, Fahri, Carl Zulauf, Gary Schnitkey, and Mario Miranda. "A Spatial Equilibrium Analysis of Regional Structural Change in the U.S. Dairy Industry." *Review of Agricultural Economics*. 18(1996): 693-703.
- (20) Irwin, Scott H., Carl R. Zulauf, and Thomas E. Jackson. "Monte Carlo Analysis of Mean Reversion in Commodity Futures Prices." *American Journal of Agricultural Economics*. 78(May 1996): 387-399.
- (19) Baxter, Sharon, Carl Zulauf, Gary Schnitkey, and Lynn Forster. "Corn Program Participation and Farm Program Opinions." *Review of Agricultural Economics*. 18(January 1996): 43-51.
- (18) Colling, Phil L., Scott H. Irwin, and Carl R. Zulauf. "Reaction of Wheat, Corn and Soybean Futures Prices to USDA's Export Inspections Report." *Review of Agricultural Economics*. 18(January 1996): 127-136.
- (17) Irwin, Scott H., Carl R. Zulauf, and Barry W. Ward. "The Predictability of Managed Futures Returns." *The Journal of Derivatives*. Vol. 2, No. 2, Winter 1994, pp. 20-27.
- (16) Thayer, Sharon, Carl Zulauf, Gary Schnitkey, and Lynn Forster. "Updating Corn Program Payment Yields: Are Farm Operators Differentially Affected?" *Agricultural and Resource Economics Review*. 23(1994): 236-241.

- (15) Irwin, Scott H., Terry R. Krukemeyer and Carl R. Zulauf. "Investment Performance of Public Commodity Pools: 1979-1990." *The Journal of Futures Markets*. 13(1993): 799-820.
 Article reprinted in *Handbook of Managed Futures: Performance, Evaluation, and Analysis*. Editor: Carl Peters and Ben Warwick. Irwin Professional Publishing, Chicago, Illinois. 1997. Pages 40-76.
 Article reprinted in *The International Library of Critical Writings in Financial Economics, Futures Markets, Volume 1*. Series Editor: Richard Roll. Volume Editor: A.G. Malliaris. Edward Elgar Publishing Limited, Cheltenham, United Kingdom. 1997. Pages 446-470.
 [Article reprinted as "Are Public Commodity Pools a Good Investment?" in *Managed Futures: Performance Evaluation and Analysis of Commodity Funds, Pools and Accounts*. Editor: Carl C. Peters. Probus Publishing Company, Chicago, Illinois. 1992. Pages 403-434.
- (14) Colling, Phil L., Scott H. Irwin, and Carl R. Zulauf. "Weak and Strong-Form Rationality Tests of Market Analysts' Expectations of USDA *Hogs and Pigs* Reports." *Review of Agricultural Economics*. 14(1992): 263-270.
- (13) Gerlow, Mary E., Scott H. Irwin, Carl R. Zulauf, and Jonathan N. Tinker. "The Market Timing Value of Univariate and Multivariate Time Series Models Within the Soybean Complex." *Journal of Agribusiness*. 9(1992): 51-63.
- (12) Johnson, Robert, Carl Zulauf, Scott Irwin, and Mary Gerlow. "The Soybean Complex Spread: An Examination of Market Efficiency from the Viewpoint of a Production Process." *The Journal of Futures Markets*. 11(1991): 25-36.
- (11) Zulauf, Carl and Charles Meier. "Teaching for Critical Thinking and Decision-Making Writing." *NACTA JOURNAL: The Professional Journal of College Teachers of Agriculture*. 34 (Number 4, 1990). pp. 51-54.
- (10) Zulauf, Carl and Gary D. Schnitkey. "Selected U.S. Farm Machinery Market Characteristics and Their Implications for the Future." *AGRIBUSINESS: An International Journal*. 5(1989): 437-447.
- (9) Labine, John G. and Carl R. Zulauf. "Incidence of Internal Accounting Among Ohio Country Grain Elevators." *AGRIBUSINESS: An International Journal* 5(1989): 53-59.
- (8) Zulauf, Carl R. and Allan E. Lines. "The Farm Crisis is Not Over." *AGRIBUSINESS: An International Journal*. 4(1988): 109-118. (Lead article)
- (7) Zulauf, Carl and Kevin King. "An Analysis of the Relationship between the Selling of Seed by Farmers and Seed Price Discount." *North Central Journal of Agricultural Economics*. 9(1987): 163-170.
- (6) Zulauf, Carl R., Harold D. Guither and Dennis R. Henderson. "Government and Agriculture: Views of Agribusiness and Farm Operators Concerning Selected Issues of the 1985 Farm Bill Debate." *North Central Journal of Agricultural Economics*. 9(1987): 85-97.
- (5) Zulauf, Carl R. "Changes in Selected Characteristics of U.S. Farms During the 1970s and Early 1980s: An Investigation Based on Current and Constant Dollar Sales Categories." *Southern Journal of Agricultural Economics*. Volume 18, Number 1 (July 1986): 113-122.
- (4) Zulauf, Carl R., Kevin King, and Wallace Barr. "Provision of Grain Crop Production Services by Farm Operators: A Study of Ohio Farmers." *AGRIBUSINESS: An International Journal*. 1(1985): 333-338.
- (3) Zulauf, Carl R. and Kevin King. "Farm Operators Who Sell Farm Production Inputs: The Case of Ohio Farmers Who Sell Seed." *AGRIBUSINESS: An International Journal*. 1(1985): 193-199.
- (2) Zulauf, Carl R. and Kevin King. "Input Purchasing Advantages Associated with Farm Size." *AGRIBUSINESS: An International Journal*. 1(1985): 44-52.
- (1) Lines, Allan E. and Carl R. Zulauf. "Debt-Asset Ratios of Ohio Farmers: A Polytomous Multivariate Logistic Regression of Associated Factors." *Agricultural Finance Review*. 45(1985): 92-99.

Other Peer-Reviewed Professional Articles:

- (20) Zulauf, Carl and David Orden. "80 Years of Farm Bills: Evolutionary Reform." *Choices: Online Magazine*. Included in article theme, "Looking Ahead to the Next Farm Bill." Agricultural and Applied Economics Association. 4th Quarter 2016. <http://www.choicesmagazine.org>.
- (19) Schnitkey, Gary and Carl Zulauf. "The Farm Safety Net for Crops." *Choices: Online Magazine*. Included in article theme, "Looking Ahead to the Next Farm Bill." Agricultural and Applied Economics Association. 4th Quarter 2016. <http://www.choicesmagazine.org>.
- (18) Zulauf, Carl. "The Base vs. Planted Acre Issue: Perspectives, Trade-offs, and Questions." *Choices: The Magazine of Farm, Food, and Resource Issues*. January 2015. Agricultural and Applied Economics Association. <http://www.choicesmagazine.org/choices-magazine>.
- (17) Zulauf, Carl R., Michael R. Dicks, and Jeffrey D. Vitale. "ACRE (Average Crop Revenue Election) Farm Program: Provisions, Policy Background, and Farm Decision Analysis." *Choices*. Volume 23, Issue 3 (3rd Quarter 2008): 29-35. <http://www.choicesmagazine.org/magazine/issue.php?issue=5>
- (16) Zulauf, Carl R., Brent L. Sohngen, Lindsey Pound, and Allan E. Lines. "Conservation Compliance: The Once and Future Farm Environmental Policy Tool." *Choices*. 2003: 4th Quarter. <http://www.choicesmagazine.org/2003-4/index.htm>
- (15) Zulauf, Carl R., "Rethinking Price Supports and Insurance: How Risky is Market Risk?" *Choices*. 17(No. 3, Summer Quarter 2002): 10-14.
- (14) Zulauf, Carl R. and Melissa R. Wright. "FAIR and the Changes in Cropping Patterns: The Law of Unintended Consequences." *Choices*. 16(Second Quarter 2001): 20-23, 26.
- (13) Zulauf, Carl, Luther Tweeten, and Allan Lines. "Farm Income and Farm Programs in the 1990s: Pre-FAIR, Post-FAIR, Fair Enough?" *Choices*. 16(First Quarter 2001): 10-13.
- (12) Tweeten, Luther and Carl Zulauf. "Post-Industrial Agriculture." *Choices*. American Agricultural Economics Association. 13 (Number 2, Second Quarter 1998): 30-33.
- (11) Zulauf, Carl. Comment on "Will Policy Changes Usher in a New Era of Increased Agricultural Market Variability?" [by Keith Collins and Joe Glauber]. *Choices*. American Agricultural Economics Association. 13 (Number 3, Third Quarter 1998) 44.
- (10) Zulauf, Carl, Luther Tweeten, and Allan Lines. "The Federal Agricultural Improvement and Reform (FAIR) Act: Selected Implications and Unanswered Questions." *Choices*. American Agricultural Economics Association. 11 (Number 2, 1996): 40-41.
- (9) Zulauf, Carl and Luther Tweeten. "The Post Commodity-Program World: Production Adjustments of Major U.S. Field Crops." *Choices*. American Agricultural Economics Association. 11 (Number 1, 1996): 8-10.
- (8) Zulauf, Carl. "U.S. Farm and Food Policy: Evolution of a New Covenant." *Choices*. American Agricultural Economics Association. 9 (Number 4, 1994): 35-36.
- (7) Tweeten, Luther and Carl Zulauf. "Is Farm Operator Succession a Problem?" *Choices*. American Agricultural Economics Association. 9 (Number 2, 1994): 33-34.
- (6) Zulauf, Carl and Luther Tweeten. "Reordering the Mission of Agricultural Research at Land Grant Universities." *Choices*. American Agricultural Economics Association. 8 (Number 2, 1993): 31-33.
- (5) Zulauf, Carl and Matthew Krause. "Animal Advocacy in Commercial Agriculture: It's Not New and It has an Economic Dimension." *Choices*. American Agricultural Economics Association. 7 (Number 2, 1992): 20-21.
- (4) Tweeten, Luther, Carl Zulauf and Norman Rask. "Agriculture in the New International Order." *Choices*. American Agricultural Economics Association. 5 (Number 3, 1990): 26-29.
- (3) Zulauf, Carl and Charles Meier. "Brevity in Communication and the Policy Decision Making Process." *Choices*. American Agricultural Economics Association. 5 (Number 2, 1990): 38-39. [Article reprinted in *Journal of Public Communication*. 13 (Number 2, 1990): 39-41.]

- (2) Zulauf, Carl, Luther Tweeten, and Tom Jackson. "Federal Expenditures for Farm Programs: A Historical Picture Since 1950." *Choices*. American Agricultural Economics Association. 4 (Number 4, 1989): 32-33.
- (1) Zulauf, Carl and Dennis Henderson. "Exports May Have Shifted from an Engine of Growth to a Catalyst for Downsizing U.S. Agriculture." *Choices*. American Agricultural Economics Association. 1 (Number 3, 1986): 36-37.

Editor-Reviewed Journal Articles:

- (6) Zulauf, Carl. "Fixed Payments." *The 2007 Farm Bill: Policy Options and Consequences*. Published by Farm Foundation; Agricultural and Food Policy Center, The Texas A&M University System; and National Public Policy Education Committee. July 2007. Available at <http://www.farmfoundation.org/>
- (5) Zulauf, Carl R. "Farming's Changing Role in the Economy." *The Futurist*. 37 (Number 5, September-October 2003):36-38.
- (4) Tweeten, L. and Zulauf, C. "Feeding the World: the Long Term Outlook." *The Futurist*. 36 (No. 2, September-October 2002): 54-59.
- (3) Zulauf, Carl R. and Bruce A. Babcock. "AMTA vs. Counter-Cyclical Payments." *The 2002 Farm Bill: Policy Options and Consequences*. Editors: Joe L. Outlaw and Edward G. Smith. Farm Foundation. September 2001. Pages 27-30.
- (2) Zulauf, Carl R. "U.S. Farm and Food Policy: A Look Back and Ahead." *Proceedings of an International Symposium on WTO New Round Agricultural Negotiation*. Taipei, Taiwan, ROC. December 7-8, 2000. Published in 2001. Pages 23-1 to 24-13.
- (1) Zulauf, Carl R. "Policy Trade-Offs and the 1990 Food and Agricultural Legislation." *Agricultural and Food Policy: Issues and Alternatives for the 1990s*. Robert G. F. Spitze, ed. Urbana, Illinois: Department of Agricultural Economics, University of Illinois at Urbana-Champaign. 1990. pp. 211-222.

Book Chapters: (*peer-reviewed)

- (8) *Orden, David and Carl Zulauf. "The 2014 Farm Bill in Historical Perspective." *The Economic Welfare and Trade Relations Implications of the 2014 Farm Bill*. Editor: Vince Smith. Somerville, MA: Emerald Group Publishing Inc. 2016. Pages
- (7) *Zulauf, Carl and David Orden. "Assessing the Political Economy of the U.S. 2014 Farm Bill." *Trade-Related Agricultural Policy Analysis*. Editor, David Orden. World Scientific Publishing Co. Pte. Ltd. 2016. Pages 233-269.
- (6) *Zulauf, Carl R. "U.S. Farm Policy at a Crossroads." *Perspectives on 21st Century Agriculture: A Tribute to Walter J. Armbruster*. Edited by Ronald D. Knutson, Sharron D. Knutson, and David P. Ernstes. Farm Foundation. 2007. Pages 150 – 157.
- (5) *Zulauf, Carl. "Income Variability of U.S. Crop Farms and Public Policy." *Agricultural Policy for the 21st Century*. Editors: Luther Tweeten and Stanley R. Thompson. Iowa State University Press: Ames. 2002. pages 91-148.
- (4) *Irwin, Scott. Carl R. Zulauf, Mary E. Gerlow, and Jonathan N. Tinker. "A Performance Comparison of a Technical Trading System with ARIMA Models for Soybean Complex Prices." *Advances in Investment Analysis and Portfolio Management*. Cheng F. Lee, editor. JAI Press, Inc. Volume 4 (1997): 193-203.
- (3) Tweeten, Luther and Carl Zulauf. "Farm Succession: Who Will Farm in the Twenty-First Century?" *Research in Domestic and International Agribusiness Management*. Ray A. Goldberg, editor. JAI Press, Inc. Volume 11 (1995): 213-232.
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- (14) Carl Zulauf and David Orden. *The U.S. Agricultural Act of 2014: Overview and Analysis*. International Food Policy Research Institute (IFPRI) Discussion Paper 01393. December 2014. At <http://ebrary.ifpri.org/cdm/singleitem/collection/p15738coll2/id/128802/rec/1>
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- (13) David Orden and Carl Zulauf. *US Farm Policy and Risk Assistance: The Competing Senate and House Agriculture Committee Bills of July 2012*. ICTSD Programme on Agricultural Trade and Sustainable Development Issue Paper No. 44. September 2012. Available at <http://ictsd.org/downloads/2012/09/us-farm-policy-and-risk-assistance.pdf>
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- (8) Bertoli, Roberto, Carl R. Zulauf, Scott H. Irwin, Thomas E. Jackson, and Darrel L. Good. "The Marketing Style of Advisory Services for Corn and Soybeans in 1995." *AgMAS Project Research Report 1999-02*. Champaign, IL. August 1999.
- (7) "Senator Lugar's Farm Bill Questions: Responses From Academia." *CRS Report for Congress*. The Library of Congress, Congressional Research Service. Food and Agricultural Section, Environment and Natural Resources Policy Division. 95-1094 ENR. October 30, 1995. [One of only 16 policy researchers surveyed for this report.]
- (6) Lines, Allan, Carl Zulauf, and Sharon Thayer (contributing authors from Ohio State for a 15 state publication). "U.S. Farmers' Preferences for Agricultural and Food Policy after 1995." North Central Regional Extension Publication 545. November 1994.
- (5) *Sporleder, Thomas, Carl R. Zulauf, Rebecca Boerger, Mark Bennett, James Hoskins, Eugene Jones, Timothy Rhodus, and Kurt Wiese. "Assessing Federal Grade Criteria for Fruits and Vegetables." Monograph commissioned by the Office of Technology Assessment, U.S. Congress. Published by National Technical Information Service, Springfield Virginia. 1992.
- (4) Irwin, Scott H., Robert A. Pelly, and Carl R. Zulauf. "An Investigation of Pricing Models for Live Cattle and Feeder Cattle Futures Options." Virginia Tech, Agricultural Economics, Research Institute on Livestock Pricing Research Bulletin 2-89. September 1989.
- (3) *Zulauf, Carl R. "Displacement of Privately Held Stocks by Public Stocks: A Review of Empirical Studies of the Corn and Wheat Markets" in *The Farmer-Owned Reserve After Eight Years: A Summary of Research Findings and Implications*. William H. Meyers, ed. North Central Regional Research Publication Number 315. July 1988. pp. 253-257.
- (2) *"U.S. Farmers' Views on Agricultural and Food Policy: A Seventeen-State Composite Report." North Central Regional Extension Publication 227. North Central Regional Research Publication 300. December 1984.

- (1) *Foltz, John, Carl Zulauf, and Michael Woolverton. "The Changing Role of the County Grain Elevator in Ohio, 1970-1979." The Ohio State University, Ohio Agricultural Research and Development Center, Research Circular 277. March 1983.

Multimedia / Databases / Websites

- (3) Orden, David and Carl Zulauf. "The 2014 Farm Bill reaffirmed protection for farmers against low prices, but limits US leadership in trade reform." LSE Blogs. U.S. Centre. The London School of Economics and Political Science. November 9, 2015.
<http://blogs.lse.ac.uk/usappblog/2015/11/09/>
- (2) Created 2014 farm bill crop program decision website for Ohio State University at <http://aede.osu.edu/crop-program-decisions>. Focus of the website is on explaining the programs and particularly the questions FSA owners and operators should be asking themselves. It is not an attempt to duplicate the calculator websites but to help put the calculators and their role in perspective. It contains papers, videos, and PowerPoint slides. Some papers were published on farmdoc daily while some were written for this website. The videos and PowerPoint slides were created for this website.
- (1) Member of program team responsible for leading creation of the Agricultural Policy Analysis System (APAS) website (<http://fsa.usapas.com/>). This was one of two websites funded by a farm bill grant to assist and educate farmers and land owners regarding the three crop program decisions created by the 2014 farm bill. The University of Illinois at Urbana-Champaign, Department of Agricultural and Consumer Economics was the lead organization in this effort. My roles were to (a) provide leadership in writing articles that described the decisions and program options — most of these also appeared on farmdoc daily, (b) to help guide the framework for developing the calculators, and (c) to critique the calculators.

Papers and Posters Presented at Professional Meetings:

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- (85) Kim, S.-H., D.-S. Lee, C. Zulauf, and K.-I. Lee. Consumer Preference for Imported Organic Meat Products in South Korea. Selected Paper at the 2016 CAES & WAEA Joint Annual Meeting. Victoria, BC. June 21-24, 2016.
- (84) Lim, Jinsoo, Sanghyo Kim and Carl Zulauf. "What Explains the Share of Farm Loss Systemic with County Loss?" Selected Poster. Annual Meeting of the Agricultural and Applied Economics Association. San Francisco, California. July 26-28, 2015. Article posted on AgEcon Search, <http://ageconsearch.umn.edu/handle/205804>
- (83) Sanghyo Kim, Carl Zulauf, and Matthew Roberts. "Forecasting Returns to Storage: The Role of Factors other than the Basis Strategy." NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management. St. Louis, Missouri. April 20-21, 2015. Article posted at FarmDoc, University of Illinois, Urbana-Champaign. <http://www.farmdoc.illinois.edu/nccc134/paperarchive.html>.
- (82) Sanghyo Kim, Carl Zulauf, Matthew Roberts, and Kevin Cook. "Performance of 5-Year Olympic Moving Average in Forecasting U.S. Crop Year Revenue for Program Crops." NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management. St. Louis, Missouri. April 20-21, 2015. Article posted at FarmDoc, University of Illinois, Urbana-Champaign, <http://www.farmdoc.illinois.edu/nccc134/paperarchive.html>.
- (81) Zulauf, Carl R. and Sanghyo Kim. "Is Storage Rational When the Price is Expected to Decline? An Initial Study Using Data from U.S. Futures and Options Markets." Selected Paper. Annual Meeting of the Agricultural and Applied Economics Association. Minneapolis, Minnesota. July 27-20, 2014. Article posted on AgEcon Search, <http://ageconsearch.umn.edu/handle/170593>

- (80) Orden, David and Carl Zulauf. "The Political Economy of the 2014 Farm Bill in the Context of U.S. Trade Relations." International Agricultural Trade Research Consortium (IATRC) annual meeting. San Diego, California. December 8, 2014.
- (79) Zulauf, Carl. "2014 Crop Safety Net Decisions: Corn and Soybeans in the Midwest." 2014 Farm Bill Education Conference. Kansas City, Kansas. September 3-4, 2014.
- (78) Zulauf, Carl R., Greg Ibendahl, and Gary Schnitkey. "Examination of Systemic County Risk Using Illinois and Kansas Farm Management Association Data." Agricultural and Applied Economics Association Annual Meeting. July 28, 2014.
- (77) Zulauf, Carl and David Orden. "The 2014 Agricultural Act: Reaffirming Countercyclical Policy." Presented as part of the IFPRI Policy Seminar, *21st Century Agricultural Policies: The 2013 EU CAP and 2014 US Farm Bill*. Washington, D.C. July 16, 2014.
- (76) Sanghyo Kim, Zulauf, Carl, and Matthew Roberts. "Return and Risk Performance of Basis Strategy: A Case Study of Illinois Corn and Soybeans, 1975-2012 Crop Years." NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management. St. Louis, Missouri. April 21-22, 2014. Article posted on AgEcon Search, <http://purl.umn.edu/157812>
- (75) Zulauf, Carl, Vecdi Demircan, Gary Schnitkey, Art Barnaby, and Kevin Herbel. "Examining Contemporaneous Farm and County Losses Using Farm Level Data." Selected Paper for the Agricultural & Applied Economics Association's 2013 Crop Insurance and the Farm Bill Symposium, Louisville, KY, October 8, 2013. Article posted on AgEcon Search, <http://purl.umn.edu/157812>
- (74) Zulauf, C. R. "Reexamining the Interaction Between Private and Public Stocks." Proceedings of the NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management. St. Louis, MO. 2012. <http://www.farmdoc.illinois.edu/nccc134>
- (73) Zulauf, Carl and David Orden. "Managing Risk in Agriculture: An Assessment of Farm Safety Net Proposals for the Next U.S. Farm Bill." Presented at an Informal Dialogue hosted by International Centre for Trade and Sustainable Development. Washington, DC. April 12-13, 2012.
- (72) Caro Zulauf. "Performance of the Average Crop Revenue (ACRE) Program." Presented in Organized Symposium, "Risk Management and U.S. Farm Policy: Experience and Prospects." 2011 American Agricultural Economics Association Annual Meeting. Pittsburg, Pennsylvania. July 25, 2011.
- (71) Katie King and Carl Zulauf. "Are New Crop Futures and Options Prices for Corn and Soybeans Biased? An Updated Appraisal." NCCC-134: Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management: April 19-20, 2010, St. Louis, Missouri. http://www.farmdoc.illinois.edu/nccc134/Year_search.asp?Type=Year&Year=2010
- (70) Daniel Sanders, Matthew Roberts, and Carl Zulauf. "Reexamination of the Impact of the Removal of CBOT Corn and Soybean Futures Contract Delivery from Toledo, OH." NCCC-134: Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management: April 19-20, 2010, St. Louis, Missouri. http://www.farmdoc.illinois.edu/nccc134/Year_search.asp?Type=Year&Year=2010
- (69) Zulauf, Carl R. "Farm Programs." 2009 Midwest/Great Plains/Western Outlook Conference August 18, 2009.
- (68) Cooper, Joseph, Michael Langemeier, Gary Schnitkey, and Carl Zulauf. "Constructing Farm Level Yield Densities from Aggregated Data: Analysis and Implications for Estimating Farm Revenue and Federal Farm Support." Selected paper. Annual meeting of the American Agricultural Economics Association. Milwaukee, Wisconsin. July 26-July 28, 2009.
- (67) Zulauf, Carl R. "The Average Crop Revenue Program (ACRE) and Supplemental Revenue Assistance (SURE) Program." U.S. Department of Agriculture 2009 Agricultural Outlook Forum. Global Agriculture & Rural America in Transition. Washington, DC. February 27, 2009.

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- out of any of the non-plenary sessions and second most overall (Chris Polincinski from Land 'O Lakes had his presentation downloaded 8,787 times).
- (66) "ACRE in the Farm Bill." Annual Meeting of the International Agricultural Trade Research Consortium (IATRC). Scottsdale, Arizona. December 7-9, 2008.
 - (65) "Overview of the New Farm Bill." Presented as part of the organized symposium, "The Future of Farm Policy: Implications of the 2008 Farm Bill." Annual meeting of the American Agricultural Economics Association. Orlando, Florida. July 27-July 30, 2008.
 - (64) Zulauf, Carl R., Gary Schnitkey, and Carl Norden. "Price and Profit: Investigating a Conundrum." Poster presented at annual meeting of the American Agricultural Economics Association, Long Beach, California. July 23-26, 2006.
 - (63) Tweeten, Luther and Carl Zulauf. "Farm Price and Income Policy: Lessons from History." Paper presented in organized symposium, "Domestic Farm and Conservation Policy in Retrospect – Implications for the Future," at the annual meeting of the American Agricultural Economics Association, Long Beach, California. July 23-26, 2006.
 - (62) Zulauf, Carl R., Gary Schnitkey, and Carl Norden. "Price and Profit: Investigating a Conundrum." 2006 NCCC-134 Conference: Applied Commodity Price Analysis, Forecasting, and Market Risk Management, St. Louis, Missouri. April 17-18, 2006.
 - (61) Zulauf, Carl R. "Explaining Storage when Price is Expected to Decline." 2006 NCCC-134 Conference: Applied Commodity Price Analysis, Forecasting, and Market Risk Management, St. Louis, Missouri. April 17-18, 2006.
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 - (59) Hue, Wei, Brent L. Sohngen, and Carl R. Zulauf. "To Adopt or Not to Adopt: Conservation Decisions and Participation in Watershed Groups." Selected Paper presented at the annual meeting of the American Agricultural Economics Association, Denver, Colorado. August 1-4, 2004.
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 - (55) Yavuz, F., S. Tan, and C. R. Zulauf. "Comparison of a Price Premium Policy and a Deficiency Price Policy for Turkey's Dairy Industry Using a Spatial Equilibrium Model." Selected Poster presented the annual meeting of the American Agricultural Economics Association, Chicago, Illinois, August 5-8, 2001.
 - (54) Binici, Turan, Carl Zulauf, and Mario Miranda. "Demand for Area Rainfall Insurance in Turkey." Annual Meeting of Pennsylvania Economic Association. Williamsport, Pennsylvania. June 2001.
 - (53) Zulauf, Carl R. "Price and Income Variability of Agricultural Commodities: Is it a Public Policy Issue?" Presented at "Challenging the Agricultural Economics Paradigm" Symposium honoring the career of Luther Tweeten. Columbus, Ohio. September 2000.
 - (52) Loux, M., C. Zulauf, and R. Shao. "Current and Future Challenges for Weed Control in the United States." Proceedings of 1999 Brighton Conference. Brighton, England. 1999, pp. 989-998.
 - (51) Zulauf, Carl R. and Amy K. Gortner. "Use of Time and Academic Performance of College Students: Does Studying Matter?" Selected paper presented at the annual meeting of the

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- (48) Larson, Donald W., Christopher K. Alexander, Carl R. Zulauf, and Scott H. Irwin. "Performance of Pre-Harvest Pricing Strategies in Ohio Corn Markets: The Role of Cash Flow." Selected Paper presented at the annual meeting of the American Agricultural Economics Association. *American Journal of Agricultural Economics*. 79 (December 1997): 1716.
- (47) Zulauf, Carl, Scott Irwin, Jason Ropp, and Anthony Sberna. "A Reappraisal of the Forecasting Performance of Corn and Soybean New Crop Futures." Selected Paper presented at the annual meeting of the American Agricultural Economics Association. *American Journal of Agricultural Economics*. 79 (December 1997): 1716.
- (46) Zulauf, Carl and Scott Irwin. "Market Efficiency and Marketing to Enhance Income of Crop Producers." *Applied Commodity Price Analysis, Forecasting, and Market Risk Management*. Invited Paper, NCR-134 Conference. Chicago, Illinois. Invited paper. April 21-22, 1997. pp. 1-25.
- (45) Forster, D. Lynn, E. Neal Blue, Marvin T. Batte, and Carl R. Zulauf. "Factor Affecting the Efficiency in Ohio Farms." Selected Paper presented at the annual meeting of the American Agricultural Economics Association. *American Journal of Agricultural Economics* 78 (December 1996): 1409.
- (44) Zulauf, Carl "Market Efficiency and Effective Pricing." Paper presented at a Selected Symposium at the annual meeting of American Agricultural Economics Association, San Antonio, Texas. July 31, 1996.
- (43) Zulauf, Carl, Scott H. Irwin, Jason Ropp, and Anthony Sberna. "A Reappraisal of the Forecasting Performance of Corn and Soybean New Crop Futures." *Applied Commodity Price Analysis, Forecasting, and Market Risk Management*. NCR-134 Conference. Chicago, Illinois. April 22-23, 1996. pp. 377-383.
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- (36) Thayer, Sharon L., Carl R. Zulauf, Gary Schnitkey, and Lynn Forster. "Updating U.S. Corn Program Yields: Who Wins, Who Loses?" Selected Paper presented at the annual meeting of the American Agricultural Economics Association. *American Journal of Agricultural Economics*. 75 (December 1993): 1316.
- (35) Leeds, Robert, Carl Zulauf, Scott Irwin, Thomas Jackson, and William Distad. "Mean Reversion in Corn and Hog Bases." *Applied Commodity Price Analysis, Forecasting, and Market Risk Management*. NCR-134 Conference Proceedings. Chicago, Illinois. April 19-20, 1993. pp. 127-136.
- (34) Irwin, Scott H., Barry A. Ward, and Carl R. Zulauf. "The Predictability of Managed Futures Returns." Selected Paper presented at the Fourth Annual Managed Futures Symposium. Chicago, Illinois. October 1-2, 1992.
- (33) Colling, Phil, Scott Irwin, and Carl Zulauf. "Does Releasing USDA Livestock Reports on Friday Reduce Futures Price Volatility?" Selected Paper presented at the annual meeting of the American Agricultural Economics Association. *American Journal of Agricultural Economics*. 74 (December 1992): 1287.
- (32) Jackson, Tom, Carl Zulauf, and Scott Irwin. "Mean Reversion in Commodity Futures Prices." Selected Paper presented at the Annual Meeting of the American Agricultural Economics Association. *American Journal of Agricultural Economics*. 74 (December 1992): 1277.
- (31) Jackson, Constance Cullman, Carl Zulauf, and Thomas L. Sporleder. "The Search for GATT-Legal Restrictions on Markets: The Case of Corn Gluten Feed." Selected Paper presented at the Second International Business Management Association Symposium. Oxford, England, UK. May 16-19, 1992.
- (30) Jackson, Tom, Carl Zulauf, and Scott Irwin. "Mean Reversion in Commodity Futures Prices." Selected Paper presented at the annual meeting of the Eastern Finance Association, Tampa, Florida, April 22-25, 1992.
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- (28) Colling, Phil, Scott Irwin, and Carl Zulauf. "USDA Hogs and Pigs Reports and Livestock – Futures Price Movements." Selected paper presented at the annual meeting of the American Agricultural Economics Association. *American Journal of Agricultural Economics*. 73 (December 1991): 1549.
- (27) Pelly, Robert, Scott Irwin, and Carl Zulauf. "An Investigation of Pricing Models for Live Cattle Futures Options." Selected Paper presented at the annual meeting of the American Agricultural Economics Association. *American Journal of Agricultural Economics*. 73 (December 1991): 1532.
- (26) Zulauf, Carl, Dee-Yu Pai, and Luther Tweeten. "Wheat Buffer Stock Policy Alternatives." Selected Paper presented at the annual meeting of the American Agricultural Economics Association. *American Journal of Agricultural Economics*. 73 (December 1991): 1554.
- (25) Gerlow, Mary E., Scott H. Irwin, Carl R. Zulauf, and Jonathan N. Tinker. "A Performance Comparison of a Technical Trading System with an ARIMA and VAR Models for Soybean Complex Prices." Selected Paper presented at the International Price Forecasting Symposium. New York, New York. June 10-12, 1991.
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- (22) Jackson, Thomas, Carl Zulauf, and Scott Irwin. "Mean Reversion in Agricultural Futures Prices." *Applied Commodity Price Analysis, Forecasting, and Market Risk Management*. NCR-134 Conference Proceedings. Chicago, Illinois. April 22-23, 1991. pp. 149-170.
- (21) Ward, Barry, Scott Irwin, and Carl Zulauf. "Predictability of Commodity Trading Advisor Returns." *Applied Commodity Price Analysis, Forecasting, and Market Risk Management*. NCR-134 Conference Proceedings. Chicago, Illinois. April 22-23, 1991. pp. 50-61.
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- (18) Ward, Barry W., Scott H. Irwin, and Carl R. Zulauf. "The Predictability of Commodity Trading Advisor Performance." Selected Paper presented at the Second National Conference on Farm Income Enhancement. Columbus, Ohio. February 25-26, 1991.
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- (15) Zulauf, Carl R. "Policy Trade-Offs and the 1990 Food and Agriculture Legislation." Invited Paper presented at the National Agricultural Food Policy Workshop. Washington, D.C. November 16-17, 1989.
- (14) Zulauf, Carl and Rob Leeds. "Corn-Based Plastics: Wave of the Future or a Ripple That Degrades?" Selected Paper presented at the First Annual Conference of the Association for the Advancement of Industrial Crops. Peoria, Illinois. October 2-6, 1989.
- (13) Zulauf, Carl R. and Norman Rask. "New Agricultural Commodities and Products: Promises and Pitfalls." Selected Paper presented at the First Annual Conference of the Association for the Advancement of Industrial Crops. Peoria, Illinois. October 2-6, 1989.
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- (7) Lines, Allan E. and Carl R. Zulauf. "What's a Farm? An Economic Evaluation." Selected Paper presented at the annual meeting of the American Agricultural Economics Association. *American Journal of Agricultural Economics*. 70 (December 1988): 1208.
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- (4) Gladwin, Christina and Carl Zulauf. "The Case for the Disappearing Full-Time Middle." Selected Paper presented at the annual meeting of Society for Economic Anthropology, Riverside, California. April 3, 1987.
- (3) Zulauf, Carl. "Women: Their Role in the Politics of U.S. Agriculture." Paper presented at a Selected Symposium at the annual meeting of American Agricultural Economics Association, Reno, Nevada. July 30, 1986.
- (2) Zulauf, Carl. "Changes in Selected Characteristics of U.S. Farms During the 1970s and Early 1980s: An Investigation Based on Current and Constant Dollar Sales Categories." Selected Paper presented at the annual meeting of the Southern Agricultural Economics Association. *Southern Journal of Agricultural Economics*. 18 (Number 1, July 1986): 187.
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Source for Magazines, Newspapers, Radio and Television (Total = 879):

Outlet	2016--	2011-2015-	2006-2010	2001-2005	1996-2000	1991-1995	1986-1990	1980-1985
Electronic	7	65	19	-----	-----	-----	-----	-----

Magazines	5	79	43	21	24	27	20	16
Newspapers	2	55	43	41	101	82	17	0
Radio	8	29	19	13	29	23	20	25
TV		3	8	2	4	9	15	2

Notable Examples:

- ▶ *The Economist*, Vendeline Von Bredow. Discussed current and prospective farm income and financial situation outlook for vertical farming. March 27, 2017.
- ▶ Delta Farm Press. David Bennett. Extensively quoted for article titled, “Aging U.S. farmer demographic too complex for simple assessment.” October 23, 2015. Page 14.
- ▶ *Washington Post*, Tamar Haspel. Discussed projected cost of ARC and PLC as well cost of crop insurance. January 26, 2015.
- ▶ *The Economist*, Vendeline Von Bredow. Quoted in article, “Farming in the Midwest: Of tech and troughs.” Page 32. December 13, 2014.
- ▶ *Barron’s*, Crystal Kim. Interviewed regarding story about aging of U.S. farmers. May 20, 2014.
- ▶ Voice of America, Steve Baragon (?). Interviewed regarding international implications of the 2014 farm bill. February 19, 2014.
- ▶ *The Atlantic*, Molly Ball. Responded to questions about the current farm bill debate and about the history of farm policy in the U.S. January 8, 2014.
- ▶ *Wall Street Journal*. Discussed Congressional conference process with a reporter in the Chicago Office. November 14, 2013 issue.
- ▶ Harvard Political Review, Matt Shuham. Interviewed for article on the farm bill and the federal budget deficit. September 2013.
- ▶ *CQ Weekly — Weekly Report*, Ellyn Ferguson. Quoted in, Panels Advance Farm Bills. Provided comments on most difficult issues to resolve in the farm bill debate. May 20, 2013. Page 888.
- ▶ CQ Roll Call, Philip Brasher. Provided comments on most difficult issues to resolve in the farm bill debate. May 10, 2013.
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- ▶ *Voice of America*. Internationally syndicated radio program. Provided comments on impact of Midwest floods on U.S. consumers and farm exports. July 29, 1993.
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- ▶ *U.S. Farm Report*. Nationally syndicated TV show. Interviewed on the 1990 farm policy and financial outlook. September 8, 1990.
- ▶ *National Press Conference*. One of three participants in the first press conference sponsored by *Choices*, which is published by the American Agricultural Economics Association, and the American Agricultural Editors Association. Discussed the relationship between U.S. federal budget and farm policy. Washington, D.C. December 6, 1989.
- ▶ *Canadian Radio Network*. Interviewed on the U.S. Agricultural Trade Proposals for GATT. August 14, 1987.
- ▶ *Wallace's Farmer*. Source for article titled, "Marketing Skill is What Makes Storage Pay." September 8, 1984.
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