

Margaret Jodlowski

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Current position

Assistant Professor, Department of Agricultural, Environmental, and Development Economics, The Ohio State University

Areas of specialization

Labor economics • Risk management • Agricultural policy

Education

- 2020 **PhD** in Applied Economics and Management, Cornell University
Dissertation: Three Essays on Agricultural Labor and Risk
Advisor: Prof. Jennifer Ifft
- 2014 **MSc** in Agricultural and Applied Economics, University of Illinois at Urbana-Champaign
- 2012 **BS** in Agricultural and Consumer Economics, with Highest Honors, University of Illinois at Urbana-Champaign
- 2012 **BA** in History, *cum laude* and with Highest Distinction, University of Illinois at Urbana-Champaign

Papers & talks

JOURNAL ARTICLES

- 2023 Jennifer Ifft and **Margaret Jodlowski** (2023), “Farm Heterogeneity and Leveraging Federal Crop Insurance for Conservation Practice Adoption”, *Applied Economic Perspectives and Policy*.
- 2022 Jennifer Ifft and **Margaret Jodlowski** (2022), “Is ICE freezing US agriculture? Farm-level adjustment to increased local immigration enforcement”, *Labour Economics*.
- Zoë Plakias, **Margaret Jodlowski**, Taylor Giamo, Parisa Kavousi, and Keith Taylor (2022), “On the money: characterizing banking and lending in the California cannabis industry”, *Agricultural Finance Review* 28(2): 214-246.
- 2016 **Margaret Jodlowski**, Alex Winter-Nelson, Kathy Baylis, and Pete Goldsmith (2016), “Milk in the Data: Food Security Impacts from a Livestock Field Experiment in Zambia”, *World Development* 77: 99-114.

BOOKS AND BOOK CHAPTERS

2016

Margaret Jodlowski (2016), “Labor Demand Estimation in Rural Madagascar: Shadow Wages and Allocative Inefficiency,” *Shifting Fortunes and Enduring Poverty in Madagascar: Recent Findings*, Washington, D.C.: World Bank Group.

TECHNICAL REPORTS

Margaret Jodlowski and Chris Zoller. 2022. “Being an Employee of Choice: Interacting with your Supervisor and Coworkers.” Module for the OSUE Livestock Worker Certification Program.

Margaret Jodlowski. 2021. “Where are the workers at the end of 2021? An agricultural and food sector employment update.” Research report, Department of Agricultural, Environmental, and Development Economics. Online: <https://aede.osu.edu/about-us/publications/where-are-workers-end-2021-agricultural-and-food->

Margaret Jodlowski and Zoë Plakias. 2021. “Unemployment in Ohio at the end of 2021.” Research report, Department of Agricultural, Environmental, and Development Economics. Online: <https://aede.osu.edu/about-us/publications/unemployment-ohio-end-2021>

Margaret Jodlowski. 2021. “Ohio’s H-2A and H-2B workforce: An update.” Research report, Department of Agricultural, Environmental, and Development Economics. Online: https://aede.osu.edu/sites/aede/files/imce/images/Jodlowski_labor_research.pdf

WORKING PAPERS (MANUSCRIPTS AVAILABLE UPON REQUEST)

Daniel P. Bigelow and **Margaret Jodlowski**. “Ricardian analysis using observed farmland transactions”, Revisions requested, *American Journal of Agricultural Economics*

Jiseon Choi and **Margaret Jodlowski**. “Do good intentions make good policy? Insecure tenure status in South Korea”, Under review, *Land Economics*

Elizabeth Berger, Jennifer Ifft, and **Margaret Jodlowski**. “Risk management and capital-labor allocation”

Andinet Woldemichael, **Margaret Jodlowski**, and Abebe Shimeles. “Labor market flexibility and jobs in select African countries.”

Margaret Jodlowski. “Who works “in town” and why? Off-farm labor and farm debt in the US”

Margaret Jodlowski. “Female farm operators and differential access to credit.”

Jennifer Ifft, **Margaret Jodlowski**, Maggie Monast, and Ariel Ortiz-Bobea. “Does agricultural conservation increase resilience to adverse weather and reduce crop insurance indemnities?: Field-level evidence.”

Alexandra Hill and **Margaret Jodlowski**. “Agricultural Labor Supply and Citizenship Status.”

Andinet Woldemichael and **Margaret Jodlowski**. “Constraints and firm growth in sub-Saharan Africa.”

WORK IN PROGRESS (MANUSCRIPTS NOT YET AVAILABLE)

Margaret Jodlowski. “Off-farm work and health insurance.”

Alejandro Gutierrez-Li, Jared Hutchins, and **Margaret Jodlowski**. “Labor supply and paths to mechanization in US dairies.”

Colleta Gandidzanwa and **Margaret Jodlowski**. “Evolution of agricultural mechanization and its role in agricultural transformation in South Africa: a provincial analysis.”

SELECT EXTERNAL PRESENTATIONS

2024	Agricultural Policy Research Group Annual Meeting: New Orleans, LA; Agricultural and Applied Economics Association (AAEA) Annual Meeting: New Orleans, LA [scheduled]; European Association of Agricultural Economists (EAAE) Triennial Congress: New Delhi, India [scheduled]
2023	Allied Social Science Association/American Economic Association (ASSA/AEA) Annual Meeting: New Orleans, LA; Agricultural and Applied Economics Association (AAEA) Annual Meeting: Washington, DC; European Association of Agricultural Economists (EAAE) Triennial Congress: Rennes, France; University of California, Berkeley: Department of Agricultural and Resource Economics (ARE) Agriculture & Natural Resources Seminar: Virtual
2022	USDA Economic Research Service (ERS) Brown Bag: Virtual; Kansas State University: Department of Agricultural Economics; Online Agricultural and Resource Economics Seminar (OARES): Virtual
2021	European Association of Agricultural Economists (EAAE) Triennial Congress: Virtual; Agricultural and Applied Economics Association (AAEA) Annual Meeting: Austin, TX
2020	Agricultural Policy Research Group Annual Meeting: Virtual; NC-1177 Multi-state Research Project on Ag Finance: Virtual
2019	EAAE Seminar on Land Use: Berlin, Germany; AAEA Annual Meeting: Atlanta, GA.
2018	EAAE Seminar: Galway, Ireland. SCC-76 (Economics and Management of Risk in Agriculture and Natural Resources) Annual Meeting: Kansas City, MO.
2017	AAEA Annual Meeting: Chicago, IL.
2016	AAEA Annual Meeting: Boston, MA.

Teaching and advising

CLASSROOM TEACHING AT OHIO STATE UNIVERSITY

2021-present	AEDE 4001: Managerial Economics AU2023 Rating: 3.87 [Instructor, overall] SP2023 Rating: 4.20 [Instructor, overall] SP2022 Rating: 4.47 [Instructor, overall] SP2021 Rating: 4.48 [Instructor, overall]
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OTHER CLASSROOM TEACHING

Autumn 2023	HCS 5200: Horticulture and Crop Science Capstone [Guest Lecture]
Summer 2019	AEM 1200: Introduction to Business Management [TA, Cornell University]
Spring 2019	AEM 3040: Dairy Markets and Marketing [TA, Cornell University]
Fall 2013	ACES 101: Contemporary Issues in Agricultural, Consumer, and Environmental Sciences [TA, University of Illinois]
Fall 2012	ACES 101: Contemporary Issues in Agricultural, Consumer, and Environmental Sciences [TA, University of Illinois]

DISSERTATION COMMITTEE LEADERSHIP

2020-present	<i>Jiseon Choi</i>
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DISSERTATION COMMITTEE MEMBERSHIP

2023-present *Kexin Ding*
2023-present *Khyati Malik*

UNDERGRADUATE HONORS RESEARCH ADVISING

SP2023-present *Ryanna Tietje*

Extension & outreach

PRESENTATIONS

Jodlowski, Margaret. 2023 (December 6). “Labor Market Outlook” Great Lakes Agricultural Expo. Attendees: 100 [Grand Rapids, MI]

Jodlowski, Margaret. 2023 (November 30). “Do “climate smart” ag practices improve resilience to extreme weather?” Ohio Climate Smart Ag Conference. Attendees: 50 [Plain City, OH]

Jodlowski, Margaret. 2023 (November 13). “2024 Labor Market Outlook” AEDE Agricultural Policy and Outlook Conference. Attendees: 90 [Columbus, OH]

Jodlowski, Margaret and Alexandra Hill. 2023 (November 2). “Legal status and farm employee labor supply” Understanding and Addressing Agricultural Labor Challenges in the United States. Attendees: 50 [East Lansing, MI]

Jodlowski, Margaret. 2023 (September 20). “Ask the Expert: Farm Bill 2023” Farm Science Review. Attendees: 10 [London, OH]

Jodlowski, Margaret. 2023 (September 20). “Ask the Expert: Farm Labor” Farm Science Review. Attendees: 15 [London, OH]

Jodlowski, Margaret. 2023 (September 19). “The 2023 Farm Bill” Panelist, The Talk on Friday Avenue at the Farm Science Review. Attendees: 35 [London, OH]

Jodlowski, Margaret. 2023 (June 28). “Efforts to Mitigate Shortages in Agricultural Labor” Presentation and moderator of industry panel: North Central Extension Outlook & Farm Management Conference. Attendees: 45 [Kansas City, MO]

Jodlowski, Margaret. 2023 (June 28). “Stress from on-farm labor issues” Farm Stress 2.0 Training Series: OSU College of Social Work. Attendees: 250 [Virtual]

Jodlowski, Margaret. 2023 (June 28). “Farm Financial Stress: Off-farm work & debt” Farm Stress 2.0 Training Series: OSU College of Social Work. Attendees: 250 [Virtual]

Jodlowski, Margaret. 2023 (May 31). “Farm Bill 2023” AEDE Spring Webinar Series. Attendees: 70 [Virtual]

Jodlowski, Margaret. 2023 (May 1). “Outlook for Ohio’s Rural and Agricultural Labor Markets” Swank Program Advisory Committee Meeting. Attendees: 10 [Columbus, OH]

Jodlowski, Margaret. 2023 (March 3). “Agricultural Labor Market Outlook: Livestock”. West Ohio Live-stock Outlook Meeting. Attendees: 40 [New Bremen, OH]

Jodlowski, Margaret and Anisa Kline. 2023 (February 15). “Agricultural Guestworkers in Ohio: What We Know and Where We’re Going” Self-organized half-day hybrid event (joint with AEDE, OSUE, and OCHLA). Attendees: 100 [Columbus, OH]

Jodlowski, Margaret. 2023 (January 16). “Labor in Ohio after COVID-19” Ohio Produce Network Annual Meeting. Attendees: 10 [Columbus, OH]

Jodlowski, Margaret. 2022 (December 7). “2023 Labor Market Outlook” County Commissioners Association of Ohio Annual Meeting. Attendees: 25 [Columbus, OH]

Jodlowski, Margaret. 2022 (November 15). “2023 Labor Market Outlook” AEDE Agricultural Policy and Outlook Conference. Attendees: 75 [Columbus, OH]

Jodlowski, Margaret. 2022 (November 7). “Farm Labor Requirements” Beginner and Small Farm Program - Greene & Coshocton Counties. Attendees: 15 [Virtual]

Jodlowski, Margaret. 2022 (September 20-22). “Ask the Expert: Farm Labor” Farm Science Review. Attendees: 10 [London, OH]

Jodlowski, Margaret. 2022 (July 18-20). “Labor Access and Trends” Farm Credit MidAmerica Strategic Planning Meeting. Attendees: 50 [Park City, UT]

Jodlowski, Margaret. 2022 (May 18 & 20). “Ohio Ag Labor Update: Summer 2022” Farm Office Live. [Virtual]

Jodlowski, Margaret. 2022 (May 4). “More than a Wage” AEDE Spring Webinar Series. Attendees: 70 [Virtual]

Jodlowski, Margaret. 2022 (March 25). “Being the Boss: 2022 Ag Labor Update” East Ohio Women in Ag Conference. Attendees: 15 [Carrollton, OH]

Jodlowski, Margaret. 2022 (February 26). “H-2A Labor Information” Top Farmers of Ohio Annual Meeting. Attendees: 65 [Plain City, OH]

Jodlowski, Margaret. 2022 (February 8). “The Ins and Outs of H-2A” Nursery Growers of Lake County, Ohio. Attendees: 25 [Madison, OH]

Jodlowski, Margaret. 2021 (December 9). “Where are the workers? Food and agricultural labor update” Mid America Cooperative Council virtual CFO & Controller Conference. [Virtual]

Jodlowski, Margaret. 2021 (November 18). “Now Hiring: An Ohio food and agricultural labor update” AEDE Agricultural Policy and Outlook Conference, Columbus, OH. [Virtual]

Jodlowski, Margaret. 2021 (January 19). “Immigrant Labor.” OSU Extension Dairy Labor Certificate Program, Columbus, OH. [Virtual]

Jodlowski, Margaret. 2020 (November 10). “Off-farm income and farm labor trends and outlook.” AEDE Agricultural Policy and Outlook Conference, Columbus, OH. [Virtual]

MEDIA INTERVIEWS

“Immigrants Leaving Florida in Fear’: New Immigration Law Sparks Exodus Of Workers” 2023 (June 30). *Morning Joe* MSNBC. Mode: On-air pre-recorded interview.

“Preserving Farms for the Next Generation.” 2023 (January 1). *Ohio Farm Bureau Podcast* Ohio Farm Bureau, Columbus, OH. Mode: Podcast interview.

“Weather and Labor Forecasts.” 2022 (January 5). *Town Hall Ohio*. Ohio Farm Bureau, Columbus, OH. Mode: Podcast interview.

“Food and Ag Labor.” 2021 (13 December). *Our Ohio Weekly*. Ohio Farm Bureau, Columbus, OH. Mode: Podcast interview.

“College Road Show: The Ohio State University.” 2021 (12 November). *AgriTalk Radio*. Farm Journal. Mode: On-air radio interview.

“The great resignation: Why people are quitting jobs.” 2021 (22 October). NBC 4: Columbus, OH. Mode: Pre-taped TV interview.

“USDA Undersecretary Ted McKinney Talks Trade.” 2020 (20 October). *Our Ohio Weekly*. Ohio Farm Bureau, Columbus, OH. Mode: Podcast interview.

Other professional experience

Summer 2018	Intern, USDA-Economic Research Service (USDA-ERS)
2017-2018	Short Term Consultant, African Development Bank
2015-2016	Short Term Consultant, World Bank
Summer 2013	Access to Finance Intern, USAID AGP-AMDe Project: Addis Ababa, Ethiopia
Summer 2011	Summer Research Intern, College of ACES, University of Illinois at Urbana-Champaign: Dixon Springs, IL

Grants & external funding

2023	“TARDIS: Transformation of American Rubber through Domestic Innovation for Supply security” Key contributor (PI: Judit E. Puskas), proposal submitted to National Science Foundation (NSF) EEC Engineering Research Center (ERC). Amount requested: \$25,996,315 [In review]
2022	“RECON: Rubber Evolution through Crop Optimization for National Security” Key contributor (PI: Katrina Cornish), proposal submitted to USDA-NIFA Specialty Crop Research Initiative (SCRI). Amount requested: \$8,000,000 [Not funded]
	“When It Rains, It Pours: Use of a Cover Crop to Protect Against Extreme Weather Events” Co-PD (PD: Laura Lindsey, Horticulture and Crop Science), proposal re-submitted to USDA-NIFA Agriculture and Food Research Initiative (AFRI). Amount requested: \$749,959 [Not funded]
2021-present	“Thomas A. Wilson Research and Education Program In Agricultural Economics.” Internal Research Endowment. Amount: \$121,607
2021	“When It Rains, It Pours: Use of a Cover Crop to Protect Against Extreme Weather Events” Co-PI, proposal submitted to USDA-NIFA, not funded. Amount requested: \$749,854
2020-2021	“Developing Corelogic Residential Property Database for Hedonic Analysis.” ERS Cooperative Agreement.

Amount: \$25,000

Honors & awards

2022	Emerald Publishing Outstanding Reviewer Award
2020	Award for Best PhD Dissertation: Dyson School of Applied Economics and Management
2019	Award for Best Graduate Student Paper: Applied Risk Analysis Section of the AAEA
2014	Outstanding Masters Thesis Award, Department of Agricultural and Consumer Economics
2012-2013	List of Instructors Rated Excellent by their Students, University of Illinois at Urbana-Champaign
2008-2012	University of Illinois Dean's List
2008-2012	University of Illinois Chancellor's Scholar
2008-2012	University of Illinois Matthews Scholar
2008-2012	University of Illinois College of ACES and College of LAS James Scholar
2012	Martha Belle Barrett Award for Undergraduate Academic Excellence
2012	ACES James Scholar Leadership Achievement Award
2012	Friends of History Undergraduate Research Travel Grant
2012	Campus Honors Program Award for Conference Presentation
2012	College of ACES James Scholar Travel Award for Conference Presentation
2012	Phi Alpha Theta Conference Travel Award
2010	J.M. Leander Haynes Humanities Book Prize, College of ACES
2009	Carol Andreae Haynes Sophomore Achievement Award, College of ACES

Service & memberships

DEPARTMENT SERVICE

2021-present	Seminar Committee: Member (2021-2022); Chair (2022-present)
2023-present	Advisor, AAEA Undergraduate Quiz Bowl Team Advisor
2022-2023	Member, Outreach Committee
2022-2023	Member, Development Economics Faculty Search Committee
2022	Member, AEDE Department Chair Search Committee
2021-2022	Member, Regional/Rural/Urban Economics Faculty Search Committee

COLLEGE SERVICE

2022	CFAES Faculty Volunteer, STEAM Rising Initiative
2022	Outside member, Farm Management Field Specialist Search Committee (Dept. of Extension)
2021-2022	Member, Farm Financial Management and Policy Institute (FFMPI) Director Search Committee

UNIVERSITY SERVICE

2022-present	Faculty Advisor, The Irish Dance Team at The Ohio State University
2021	Graduate Faculty Representative, Dissertation Defense for Kathryn Holt (Department of Dance)

SERVICE TO THE PROFESSION

2023	Lead guest editor, <i>Agricultural Finance Review</i> "New Developments in U.S. Agricultural Lending: Implications for Federal Farm Bill Programs" special issue
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2023	Grant Panel Reviewer, FY24 USDA NIFA-AFRI [program number redacted]
July 2023-present	Member, Employment Services Committee of the AAEA
July 2023-present	Chair, Agricultural Finance and Management (AFM) section of the AAEA and NC-1177 Multi-State Research Group
2021-July 2023	Chair elect, Agricultural Finance and Management (AFM) section of the AAEA and NC-1177 Multi-State Research Group
2021-2022	AAEA Annual Meeting Topic Leader (Agricultural Economics and Management section)
	Journal referee: Agricultural Finance Review; American Journal of Agricultural Economics; Applied Economic Perspectives & Policy; Canadian Journal of Agricultural Economics; Climatic Change; Environment and Development Economics; Journal of Agricultural and Resource Economics; Land Use Policy; World Development
	Abstract reviewer: AAEA Annual Meeting; Cornell University STAARS (Structural Transformation of African Agriculture and Rural Spaces) Fellowship Program
	OTHER SERVICE
2023-present	Ohio Ecological Food and Farm Association (OEFFA) Advisory Council
	SERVICE AT CORNELL UNIVERSITY
2018-2020	Graduate and Professional Student Community Initiative: Transportation Section Chair
2014-2020	Social Sciences Voting Member, Graduate and Professional Student Assembly
2015-2016	Graduate Student Representative, Public Safety Committee
2014-2017	Vice President, Graduate Student Association: Dyson School of Applied Economics and Management
	PROFESSIONAL DEVELOPMENT
2022	CeMENT Workshop, Committee on the Standing of Women in Economics (CSWEP), American Economic Association; NAREA Ag Econ/Policy Scholars' Circle Early Career Professional Mentoring Workshop, Agricultural and Applied Economics Association
2021	
	PROFESSIONAL ASSOCIATION MEMBERSHIPS
	Agricultural and Applied Economics Association; American Economic Association; European Association of Agricultural Economists; Northeastern Agricultural and Resource Economics Association
	MULTI-STATE RESEARCH PROJECT MEMBERSHIPS
	NC-1177: Agricultural and Rural Finance Markets in Transition [Chair]