

Ian M. Sheldon

CURRICULUM VITAE

September 2009

PRESENT POSITION: Andersons Professor, Department of Agricultural, Environmental, and Development Economics, The Ohio State University, 2120 Fyffe Road, Columbus, OH 43210

BORN: United Kingdom, August 28, 1956 **CITIZENSHIP:** US/British.

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EDUCATION

<u>Institution</u>	<u>Degree</u>	<u>Year</u>	<u>Field</u>
University of Salford, UK	B.Sc. (Hons.)	1978	Economics
University of Salford, UK	Ph.D	1981	Economics

MAJOR FIELDS OF INTEREST

Industrial Organization, International Trade, Policy Analysis

CURRENT RESEARCH

- (i) Impact of market structure on biotechnology innovation process and diffusion
- (ii) Interaction between trade and environmental policy in vertical markets
- (iii) Use of the gravity model to discriminate between different theories of trade and effects of exchange rates
- (iv) Product labeling, international trade and vertical product differentiation
- (v) Competition in research and development in agricultural biotechnology and its relation to comparative advantage
- (vi) Successive oligopoly, market access and tariff escalation.

PROFESSIONAL EXPERIENCE

2006-present	Andersons Professor of International Trade, The Ohio State University
1998-2006	Professor of Agricultural Economics, The Ohio State University
1990-1998	Associate Professor of Agricultural Economics, The Ohio State University
1989-1990	Visiting Professor in Agricultural Economics, The Ohio State University
1982-1989	Lecturer in Agricultural Economics and Economics, University of Exeter, UK
1981-1982	Post-Doctoral Researcher, University of Manchester, Institute of Science and Technology, UK

RESEARCH GRANTS AND CONTRACTS

Principal Investigator, "Globalization, Changing Market Structure and the Biotechnology Sector." (\$183,790) (Sponsored by the USDA Cooperative State Research, Education and Extension Service, NRI Competitive Grant). July 2008-June 2010.

Principal Investigator, "Exchange Rate Uncertainty and US Bilateral Fresh Vegetable Trade: An Application of Panel Econometric Methods to the Gravity Model." (\$25,000). (A Cooperative Agreement with the Economic Research Service of USDA). September 2007-August 2009.

Principal Investigator, "Tariff Escalation and the Developing Countries: Improving Market Access when Market Structure Matters." (\$21,520) (Collaborative Proposal, University of Wisconsin and USDA/CSREES). October 2004-September 2007.

Principal Investigator, "Exchange Rate Uncertainty and Trade in Fruit and Vegetables." (\$20,000). (A Cooperative Agreement with the Economic Research Service of USDA). September 2003-August 2006.

Principal Investigator, "Genetically Modified Soybeans: Competitiveness of the U.S. Crushing Industry." (\$75,000) (Sponsored by the USDA Cooperative State Research, Education and Extension Service, NRI Competitive Grant). June 2001-June 2003.

Principal Investigator, "Estimation of Oligopsony Power in U.S. Regional Markets for Live Hogs." (\$18,665). (A Cooperative Agreement with the Economic Research Service of USDA). October 1998-December 2001.

Principal Investigator, "Food and Agricultural Trade and Exchange Rate Uncertainty." (\$36,000). (Sponsored by the USDA Cooperative State Research, Education and Extension Service, NRI Competitive Grant). September 1998-August 2000.

Principal Investigator, "Agricultural Trade and Exchange Rate Uncertainty." (\$17,956). (Seed Grant, OARDC Research Enhancement Competitive Grants Program). April 1998-March 2000.

Principal Investigator, "Vertical Markets, Vertical Ties and Firm Behavior: Implications for the Reform of U.S. Agricultural Policy." (\$20,000). (A Cooperative Agreement with the Economic Research Service of USDA). October 1993-December 1996.

Principal Investigator, "Optimal Use of Export Subsidies in a Vertical Food Marketing System." (\$17,000). (A Cooperative Agreement with the Economic Research Service of USDA). October 1994-September 1996.

Co-Principal Investigator, "Structural Determinants of U.S. Competitiveness in the World Soybean Complex." (\$100,000). (Sponsored by the USDA Cooperative State Research Service, NRI Competitive Grant). October 1993-September 1996.

Principal Investigator, 3 National Needs Fellowships. (\$170,000). (Sponsored by the USDA Cooperative State Research Service). October 1992- September 1997.

Co-Principal Investigator (1990-1992) and Principal Investigator (1993-1995), "The Organization and Performance of World Food Systems." (\$1,250,000). (Sponsored by the USDA Cooperative State Research Service, Special Grants Program). October 1989-May 1995.

Principal Investigator, 1 National Needs Fellowships. (\$54,000). (Sponsored by the USDA Cooperative State Research Service). October 1990-April 1994.

Principal Investigator, "U.S. Inbound Licensing of Branded Food Products." (\$15,000). (A Cooperative Agreement with the Economic Research Service of USDA). October 1992-September 1994.

Principal Investigator, "Licensing of Branded Food Products." (\$13,500). (Sponsored by The Ohio State University Seed Grant Program). October 1992-September 1993.

Principal Investigator, "Product Licensing as a Competitive Strategy in World Food Markets." (\$2,500). (Sponsored by the Farm Income Enhancement Program, The Ohio State University). October 1991-September 1992.

EDITING AND REVIEWING

Featured Articles Editor, Applied Economic Perspectives and Policy, 2009-

Editorial Board Member, European Review of Agricultural Economics, 2009-

Editorial Council, EconoQuantum, 2008-

Editor, American Journal of Agricultural Economics, 2002-2005

Advisory Board Member, Journal of Agricultural and Food Industrial Organization, 2002-

Editorial Board Member, Agribusiness - An International Journal, 1998-2001

Chair, AAEA Committee to pick the Publication of Enduring Quality, 2002

Member, AAEA Committee to pick the Publication of Enduring Quality, 2000, 2001

Associate Editor, American Journal of Agricultural Economics, 1997-2000

Member, AAEA Committee to pick outstanding article in the American Journal of Agricultural Economics, 1998, 1999, 2000

Co-Editor, Commissioned Paper on Tariff-Rate Quotas, International Agricultural Trade Research Consortium, 2000

Aided editor of the American Journal of Agricultural Economics in preparation of a report on electronic submission of manuscripts to the journal, 2000

Co-Editor, April Issue, Agricultural and Resource Economics Review, 2000

Reviewer for: Omega, The European Review of Marketing, Applied Economics, Oxford Economic Papers, The Economic Journal, North Central Journal of Agricultural Economics, International Journal of Industrial Organization, Journal of Agricultural Economics, Journal of Agricultural and Applied Economics, American Journal of Agricultural Economics, Journal of Agricultural and Resource Economics, Journal of Economic Behavior and Organization, Canadian Journal of Agricultural Economics, European Review of Agricultural Economics, Journal of Environmental Economics and Management, Agribusiness: An International Journal, Canadian Journal of Economics, Review of Agricultural Economics, Journal of Agribusiness, Systems Research and Behavioral Science, World Economy, Journal of International Agricultural Trade and Development, Japanese Journal of International Economics, China Economic Review, Journal of Applied Economics, Review of Industrial Organization

Reviewer, Posters for OARDC Annual Research Conference, 2007

Reviewer, Contributed Papers for IATRC Symposium, Bonn, Germany, 2006

Reviewer, Contributed Papers for EAAE Seminar, Helsinki, 2001

Reviewer, Poster Papers for IAAE Meetings, Berlin, Germany, 2000

Reviewer, Organized Symposia and Free Session submissions for AAEA Annual Meetings, Tampa, Florida, 2000

Panel Member, National Research Initiative Competitive Grants Program, 1997

Selected Papers Reviewer, EAAE Meetings, 2008

Selected Papers Reviewer, AAEA Annual Meetings, 1992, 1994, 1996, 1997, 2006

Selected Posters Reviewer, AAEA Annual Meetings, 1997, 2007

Reviewer, Canadian Social Sciences and Humanities Research Council Grant Proposal, 2008

Reviewer, National Science Foundation Grant Proposal, 2003

Reviewer, ERS/USDA Staff Publications, 1995, 1996, 2000

Reviewer, USDA/CSRS National Research Initiative Grant Applications, 1993, 1996, 1998, 1999, 2000, 2001, 2003

Reviewer, USDA/CSRS Small Business Research Initiatives, 1994, 1995, 1996, 1997, 1998

External reviewer, Ph.D. thesis, Faculty of Agriculture, Food and Natural Resources, University of Sydney, Australia, 2006

External reviewer, Ph.D. thesis, Department of Agricultural Economics, University of Saskatchewan, Canada, 2004.

External reviewer, Ph.D. thesis, Department of Economics, University of Melbourne, Australia, 2001

External reviewer, Ph.D. dissertation, Department of Economics and Management, University of Helsinki, Finland, 1996

PROFESSIONAL ACTIVITIES/SERVICE

Chair, IATRC, 2008 –

Member, IATRC Executive Board, 2006-

Joint Organizer, IATRC Theme Day, “Biofuels, Agriculture and Trade”, Scottsdale, Arizona, 2008

Organizer, IATRC Summer Symposium, “China’s Agricultural Trade: Issues and Prospects”, Beijing, China, 2007

Joint Organizer, IATRC Theme Day, “From Farm to Port: The Export Decision in Agricultural and Food Industries”, St. Petersburg, Florida, 2006

Chair, IATRC Program Committee, 2006-2007

Chair of the AAEA Communications and Publications Committee, 2007-2009

Member of AAEA Publication Negotiation Ad Hoc Committee, 2008-2009

Member of the AAEA Communications and Publications Committee, 2006-2007

Member of Journal Task Force of the AAEA Communications and Publications Committee, 2005-2006

External reviewer, candidate for promotion to Full Professor, Cornell University, 2009

External reviewer, candidate for promotion to Full Professor, University of Melbourne, Australia, 2008

External reviewer, candidates for promotion to Associate Professor, Auburn University and University of Massachusetts, 2007

External reviewer, candidates for promotion to a Readership and a Personal Chair, University of Aberdeen, 2006

External reviewer, candidates for promotion to Full Professor, Arizona State University, Iowa State University, and Santa Clara University 2006

External reviewer, candidates for promotion to Associate Professor, Auburn University, and Pennsylvania State University, 2006

External reviewer, candidate for promotion to Full Professor, Oregon State University, 2005

External reviewer, candidate for promotion to Full Professor, Arizona State University, 2004

External reviewer, candidate for tenure at Kansas State University, 2004

External reviewer, candidate for promotion to Full Professor, University of Illinois, 2004

Organizer of Theme Day, "Market Structure, Competition, and International Trade", International Agricultural Trade Research Consortium, Annual Meeting, San Antonio, Texas, 2003

External reviewer, candidate for tenure at Arizona State University, 2003

Chair of Contributed Papers Session, EAAE Meetings, Zaragoza, Spain, 2002

External reviewer, candidate for tenure at the University of Wisconsin-Madison, 2001

Chair of Seminar, Seminar on Development Finance, Heidelberg, Germany, 2001

Participant in Kettering Foundation issue-framing seminar for the National Issues Forums Institute, Columbus, 2001

External reviewer, candidates for promotion and tenure at The University of Arizona, and Oregon State University, 2000

Moderator of Selected Paper Session, Symposium in honor of Luther Tweeten, Columbus, 2000

Discussant of Contributed Papers, IACBR Meetings, Ravello, Italy, 2000

Chair of Poster Sessions, IAAE Meetings, Berlin, Germany, 2000

Member, President's Planning Committee for AAEA Annual Meetings, Tampa Bay, Florida, 1999-2000

Organizer, Contributed Paper Sessions for AAEA Annual Meetings, Tampa Bay, Florida, 2000

Moderator, Selected Papers Session, AAEA Meetings, Nashville, 1999

External reviewer, candidates for promotion to Full Professor, Texas A&M University, and Purdue University 1999

Member, Technical Committee, and Ohio State representative for Regional Research Project, "Private Strategies, Public Policies, and Food System Performance". 1996-2002

Member, Executive Committee for Regional Research Project, "The Organization and Performance of World Food Systems". 1993-1996

Member, Organizing Committee for International Agricultural Trade Research Consortium Conference on "Global Markets for Processed Foods: Theoretical and Practical Issues". 1995-1996

Organizer, NCR-182 Conference on "Political Economy, Trade and the Food Industry", Washington D.C., March 1994

Organizer, AAEA Invited Papers Session on "Empirical Analysis of Imperfect Competition and Trade in the Food Industries", Orlando, Florida, August 1993

Organizer, NC-194 Conference on "Empirical Analysis in Industrial Organization and Trade", Indianapolis, Indiana, April 1993

Chair, Plenary Session, IATRC Symposium, Minneapolis, 1996

Chair, Panel Discussion, NE-165 Conference, Washington D.C., 1996

Chair, Selected Papers Session, AAEA Meetings, San Diego, 1994

Chair, Papers Session, Southern Economics Association Meetings, Orlando, 1994

Discussant, Southern Economics Association Meetings, Orlando, 1994

Rapporteur, IAAE Meetings, Tokyo, 1991

Organizer, NC-194 Workshop on "Industrial Organization and International Trade", Columbus, Ohio, April 1991

Member, Technical Committee for NC-194 Project, "The Organization and Performance of World Food Systems; Implications for US Policies". 1989-1993

Member, NC-194 sub-committees:

EC 1992 and the Food Industry, 1990

Vertical Coordination in the Food Industry, 1990-1993

Industrial Organization and International Trade Workshop, 1990-1991

North American Free Trade Agreement (*ex officio*), 1990-1992

Industrial Organization and International Trade (Chairman), 1991-1993

Membership of Professional Associations:

Agricultural and Applied Economics Association, Agricultural Economics Society, Royal Economics Society, American Economic Association, International Agricultural Trade Research Consortium

AWARDS, HONORS, AND CITATIONS

2007 Advisor to Department of Agricultural Economics, best Ph.D. dissertation in 2006 by Sharon May

2003 Appointed Fellow, Rural Development Research Association

2001 Admitted to The Ohio State University Teaching Academy

2001 The Ohio State University Alumni Award for Distinguished Teaching

- 2000 Ohio Agricultural Research and Development Center, Departmental Research Award, Department of Agricultural, Environmental, and Development Economics
- 1999 College of Food, Agricultural and Environmental Sciences, Outstanding Teacher Award
- 1999 Appointed Associate Faculty Member, The John Glenn Institute for Public Service and Public Policy
- 1998 Admitted for membership of Gamma Sigma Delta, the Honor Society for Agriculture
- 1998 Admitted as Associate Member of Alpha Tau Zeta
- 1998 Advisor to Don Birchler, winner of OARDC William E. Krauss Director's Award for Excellence in Research
- 1998 Advisor to Department of Agricultural Economics, best Ph.D. dissertation in 1997 by Donald Birchler
- 1998 Gamma Sigma Delta Teaching Award of Merit
- 1997 Plimpton Outstanding Teaching Award, College of Food, Agricultural, and Environmental Sciences, The Ohio State University
- 1995 Advisor to Department of Agricultural Economics, best Ph.D. dissertation in 1994 by Satish Deodhar
- 1995 Advisor to winner of the 1995 Food Distribution Research Society's Applebaum Memorial Scholarship for best PhD dissertation, by Satish Deodhar
- 1993 Honorary Award for Distinction from the Agricultural Economics Society for best article in the Society's journal: S. McCorrison and I.M. Sheldon, "Policy-Induced Capacity Constraints and Strategic Interaction in Processed Food Markets", Journal of Agricultural Economics, May 1992.

PUBLICATIONS

I. Books and Monographs

- S. McCorrison and I.M. Sheldon, Handbook on the UK Agricultural Input Industries, Agricultural Economics Unit, University of Exeter, August 1987.
- I.M. Sheldon and D.R. Henderson (eds.), Industrial Organization and International Trade: Methodological Foundations for International Food and Agricultural Market Research, Organization and Performance of World Food Systems: NC-194, Research Monograph Number 1, 1992.
- I.M. Sheldon and P.C. Abbott (eds.), Industrial Organization and Trade: Applications to the Food Industry, Westview Press, 1996.
- D. Pick, J. Kinsey, D.R. Henderson, and I.M. Sheldon, (eds.), Global Markets for Processed Foods: Theoretical and Practical Issues, Westview Press, 1997.
- I.M. Sheldon (ed.), China's Agricultural Trade: Issues and Prospects, IATRC/Chinese Ministry of Agriculture, forthcoming 2009.
- C. A. Carter, I.M. Sheldon and G. Moschini, (eds.), Genetically Modified Food and Global Welfare, Elsevier-Emerald, forthcoming 2010.

II. Book Reviews

- I.M. Sheldon, Review of An Economic Theory of the Entrepreneur, by Mark Casson, R&D Management, July 1984.
- I.M. Sheldon, Review of Fertilizers in UK Farming, by J.L. Jollans, Journal of Agricultural Economics, May 1986.
- I.M. Sheldon, Review of From Farming to Biotechnology, by D. Goodman, B. Sorj and J. Wilkinson, Journal of Agricultural Economics, January 1988.
- I.M. Sheldon, Review of A Competitive Future for Europe? Towards a New European Industrial Policy, by P.R. Beije et.al, Journal of Interdisciplinary Economics, Spring 1988.
- I.M. Sheldon, Review of Competition in Theory and Practice, by T. Burke, A. Genn-Bash and B. Haines, Journal of Interdisciplinary Economics, Spring 1989.
- I.M. Sheldon, Review of Market Response Models: Econometric and Time Series Analysis, by D.M. Hanssens, L.J. Parsons and R.L. Schultz, American Journal of Agricultural Economics, November 1990.
- I.M. Sheldon, Review of Primary industries facing global markets: The supply chains and markets for Norwegian food by F. Asche (ed.), Agricultural Economics, (38) 2008.

III.i Refereed Journal Articles

- I.M. Sheldon, T.A.J. Cockerill and D.F. Ball, "The UK Process Plant Contracting Industry", Industrial Chemistry Bulletin, August 1982.
- J.F. Pickering and I.M. Sheldon, "International Trade Performance and Concentration in British Industry", Applied Economics, 16 (June) 1984.
- I.M. Sheldon, T.A.J. Cockerill and D.F. Ball, "The UK Process Plant Contracting Industry: Aspects of Market Structure", The Journal of Industrial Affairs, August 1984.
- I.M. Sheldon, "The Early Development of the London Meat Futures Exchange: Some Interview Results", Journal of Agricultural Economics, 37 (January) 1986.
- I.M. Sheldon, "Testing for Weak Form Efficiency in New Agricultural Futures Markets: Some UK Evidence", Journal of Agricultural Economics, 38 (January) 1987.
- S. McCorrison and I.M. Sheldon, "Measuring Patterns of Intra-Industry Specialization within the EC", Scottish Journal of Political Economy, 36 (February) 1989.
- S. McCorrison and I.M. Sheldon, "The Welfare Implications of Nitrogen Limitation Policies", Journal of Agricultural Economics, 40 (May) 1989.
- S. McCorrison and I.M. Sheldon, "The UK Agricultural Input Industries: Estimated Effects of EC Accession", Journal of Agricultural Economics, 40 (September) 1989.
- S. McCorrison and I.M. Sheldon, "Imperfect Competition, Trade Policy and Processed Agricultural Products: Some Initial Results", Journal of Food Distribution Research, 21 (June) 1990.
- I.M. Sheldon and D.R. Henderson, "The Importance of and Economic Motivation for the International Licensing of Branded Food and Related Products," Journal of Food Distribution Research, 22 (February) 1991.

- S. McCorrison and I.M. Sheldon, "Intra-Industry Trade and Specialization in Processed Agricultural Products: The Case of the US and EC", Review of Agricultural Economics, 13 (July) 1991.
- S. McCorrison and I.M. Sheldon, "Government Intervention in Imperfectly Competitive Agricultural Input Markets", American Journal of Agricultural Economics, 73 (August) 1991.
- J. Brenes, D.R. Henderson and I.M. Sheldon, "Effectiveness of Alternative Export Promotion Strategies for Food," Journal of Food Distribution Research, 23 (February) 1992.
- S. McCorrison and I.M. Sheldon, "Policy-Induced Capacity Constraints and Strategic Interaction in Processed Food Markets", Journal of Agricultural Economics, 43 (May) 1992.
- D.R. Henderson and I.M. Sheldon, "International Licensing of Branded Food Products", Agribusiness: An International Journal, 8 (September) 1992.
- I.M. Sheldon and D.R. Henderson, "The International Licensing of Branded Food Products: A Game-Theoretic Analysis", Journal of Agricultural Economics, 43 (September) 1992.
- S. McCorrison and I.M. Sheldon, "Optimal Trade Policies: An Application to the UK Fertiliser Market", Oxford Economic Papers, 45 (January) 1993.
- D.A. Hartman, D.R. Henderson and I.M. Sheldon, "A Cross-Section Analysis of Intra-Industry Trade in the U.S. Processed Food and Beverage Sectors", Journal of Food Distribution Research, 24 (February) 1993.
- D.A. Hartman, D.R. Henderson, and I.M. Sheldon, "A Cross-Section Analysis of Intra-Industry Trade in the U.S. Processed Food and Beverage Sectors", Agricultural and Resource Economics Review, 22 (October) 1993.
- S. McCorrison, I.M. Sheldon, and J.G. Hirschberg, "Simulating Changes in Conjectural Variations: The Case of Tariff and Quota Non-Equivalence in Food Processing", American Journal of Agricultural Economics, 26 (December) 1993.
- J.G. Hirschberg, I.M. Sheldon, and J. Dayton, "An Analysis of Bilateral Intra-Industry Trade in the Food Processing Sector", Applied Economics, 26 (February) 1994.
- S. McCorrison and I.M. Sheldon, "Selling Import Quota Licenses: The U.S. Cheese Case", American Journal of Agricultural Economics, 76 (November) 1994.
- S. Deodhar and I.M. Sheldon, "Is Foreign Trade (Im)perfectly Competitive?: An Analysis of the German Market for Banana Imports", Journal of Agricultural Economics, 46 (September) 1995.
- I.M. Sheldon, "Contracting, Imperfect Information and the Food System", Review of Agricultural Economics, 18 (January) 1996.
- S. Deodhar and I.M. Sheldon, "Estimation of Imperfect Competition in Food Marketing: A Dynamic Analysis of the German Banana Market", Journal of Food Distribution Research, 27 (September) 1996.
- S. McCorrison and I.M. Sheldon, "The Effect of Vertical Markets on Trade Policy Reform", Oxford Economic Papers, 48 (October) 1996.
- S. McCorrison and I.M. Sheldon, "Vertical Restraints and Competition Policy in the U.S. and UK Food Marketing Systems", Agribusiness: An International Journal, 13 (March/April) 1997.
- S. Deodhar and I.M. Sheldon, "Econometric Estimation of the Magnitude of Market Power in the Soymeal Export Market", Journal of Agricultural and Resource Economics, 22 (July) 1997.

- S. McCorrison and I.M. Sheldon, "The (Non)-Equivalence of Tariffs and Quantity Restraints as 'Rent-Shifting' Policies", Canadian Journal of Economics, 30 (November) 1997.
- S. McCorrison and I.M. Sheldon, "Cross-Border Acquisitions and Foreign Direct Investment in the US Food Industry", American Journal of Agricultural Economics, 80 (December) 1998.
- B. Lavoie and I.M. Sheldon, "The Source of Comparative Advantage in Biotechnology: A Real Options Approach," Agribusiness - An International Journal, 16 (Winter) 2000.
- H. de Gorter and I.M. Sheldon, "Issues in the Administration of Tariff-Rate Import Quotas in The Agreement on Agriculture in the WTO", Agricultural and Resource Economics Review, 29 (April) 2000.
- D. S. Boughner, H. de Gorter and I.M. Sheldon, "The Economics of Two-Tier Tariff-Rate Import Quotas in Agriculture", Agricultural and Resource Economics Review, 29 (April) 2000.
- B. Lavoie and I.M. Sheldon, "The (Comparative) Advantage of Real Options: An Explanation for the US Specialization in Biotechnology", AgBioForum, 3 (Winter) 2000.
- I.M. Sheldon, D.H. Pick, and S. McCorrison, "Export Subsidies and Profit-Shifting in Vertical Markets", Journal of Agricultural and Resource Economics, 26 (July) 2001.
- I.M. Sheldon, "Regulation of Biotechnology: Will We Ever Freely Trade GMOs?" European Review of Agricultural Economics, 29 (January) 2002.
- G. Cho, I.M. Sheldon, and S.McCorrison, "Exchange Rate Uncertainty and Agricultural Trade," American Journal of Agricultural Economics, 84 (November) 2002.
- I.M. Sheldon and R. Sperling, "Estimating the Extent of Imperfect Competition in the Food Industry: What have we learned?" Journal of Agricultural Economics, 54 (March) 2003.
- I.M. Sheldon. "Europe's Regulation of Agricultural Biotechnology: Precaution or Protection?" Journal of Agricultural and Food Industrial Organization, 2 (April) 2004.
- A. Katchova, I.M. Sheldon, and M. Miranda, "A Dynamic Model of Oligopoly and Oligopsony in the U.S. Potato Processing Industry," Agribusiness – An International Journal, 21 (July) 2005.
- S. McCorrison and I.M. Sheldon, "Export Competition and the Remission of Domestic Environmental Taxes", International Tax and Public Finance, 12 (September) 2005.
- S. McCorrison and I.M. Sheldon, "Market Access and WTO Border Tax Adjustments for Environmental Excise Taxes under Imperfect Competition", Journal of Public Economic Theory, 7 (September) 2005.
- I.M. Sheldon, "Trade Liberalization: Welfare Distribution and Costs: Discussant Remarks." Review of Agricultural Economics, 28 (Fall) 2006.
- I.M. Sheldon, "Trade and Environmental Policy: A Race to the Bottom?" Journal of Agricultural Economics, 57 (September) 2006.
- I.M. Sheldon, "Monopolistic competition and trade: does the theory carry any 'empirical weight'?" Journal of International Agricultural Trade and Development, 2(1) 2006.
- R. Sexton, I.M. Sheldon, S. McCorrison and H. Wang, "Agricultural Trade Liberalization and Economic Development: The Role of Downstream Market Power," Agricultural Economics, 36 (2) 2007.
- B. Roe and I.M. Sheldon, "Credence Labeling: Efficiency and Distributional Implications of Several Policy Approaches," American Journal of Agricultural Economics, 89 (4) 2007.

- I.M. Sheldon, "Food Principles: Likely Impact of the 2006 WTO Ruling on the Regulatory Environment for GM Crops?" Brown Journal of World Affairs, 14 (1) 2007.
- A. Martinez-Gonzalez, I.M. Sheldon and S. Thompson, "Estimating the Welfare Effects of U.S. Distortions in the Ethanol Market Using a Partial Equilibrium Trade Model," Journal of Agricultural and Food Industrial Organization, 5 (2) 2007.
- I. M. Sheldon and M. Roberts, "US Comparative Advantage in Bioenergy: A Heckscher-Ohlin-Ricardian Approach," American Journal of Agricultural Economics, 90(5), 2008.
- I.M. Sheldon. "Comments on, 'Is the Chinese Growth Miracle Built to Last?' and 'Will the Renminbi become a World Currency?'" China Economic Review, 20(1), 2009.
- I.M. Sheldon and B. Roe, "Vertical Product Differentiation and Credence Goods: Mandatory Labeling and Gains from International Integration," EconoQuantum, forthcoming.
- I.M. Sheldon and B. Roe, "Public vs. Private Eco-Labeling of Environmental Credence Goods: Maximizing the Gains from International Integration," Journal of Agricultural and Food Industrial Organization, forthcoming.

III.ii Articles in Review

- D. Nadolynak, M. Miranda, and I.M. Sheldon, "A Real Options Approach to Valuation of Genetically Modified Products in Different Market and Regulatory Environments," International Journal of Industrial Organization.
- S. McCorrison and I.M. Sheldon, "Tariff De-escalation with Successive Oligopoly," Review of International Economics.

IV. Chapters in Books and Monographs

- S. McCorrison and I.M. Sheldon, "The EC Agricultural Input Industries and European Integration", in European Integration and Industry. Eds. M. Macmillen, D.G. Mayes and P. Van Veen, Tilburg University Press, Tilburg, 1987.
- I.M. Sheldon and H. von Witzke, "EC 1992 and the Food Industry: Food Quality and Market Failure," in Food Marketing and Food Industries in the Single European Market. Eds. H.E. Buchholz and H. Wendt, Institut für landwirtschaftliche Marktforschung, Braunschweig, 1991.
- I.M. Sheldon, "Imperfect Competition and International Trade: The Use of Simulation Techniques," in Industrial Organization and International Trade: Methodological Foundations for International Food and Agricultural Market Research, Organization and Performance of World Food Systems: NC-194, Research Monograph Number 1. Eds. I.M. Sheldon and D.R. Henderson, 1992.
- I.M. Sheldon and D.R. Henderson, "Non-Cooperative Game Theory: An Application to Branded Food Product Licensing," in Competitive Strategy Analysis in the Food System. Ed. R. Cotterill, Westview Press, 1993.
- S. McCorrison and I.M. Sheldon, "International Competitiveness: Implications of New International Economics," in Competitiveness of International Food Markets. Eds. M. Bredahl, P.C. Abbott, and M.R. Reed, Westview Press, 1994.
- S. McCorrison and I.M. Sheldon, "Is Strategic Trade Theory Relevant to Agricultural Trade Policy Research?" in Agricultural Trade and Economic Integration in Europe and in North America. Eds. M. Hartmann, M. Schmitz and H. von Witzke, Wissenschaftsverlag Vauk Kiel KG, 1994.

- S. McCorrison and I.M. Sheldon, "Changes in Firm Behavior and Alternative Trade Policy Instruments," in Industrial Organization and Trade: Applications to the Food Industry. Eds. I.M. Sheldon and P.C. Abbott, Westview Press, 1996.
- I.M. Sheldon and P.C. Abbott, "Introduction," in Industrial Organization and Trade: Applications to the Food Industry. Eds. I.M. Sheldon and P.C. Abbott, Westview Press, 1996.
- S. McCorrison and I.M. Sheldon, "Incorporating Industrial Organization into Agricultural Trade Modelling," in Agricultural Markets: Mechanisms, Failures, Regulations. Ed. D. Martimort, North-Holland (Contributions to Economic Analysis), 1996.*
- D.R. Henderson, I.M. Sheldon, and D.H. Pick, "International Commerce in Processed Foods: Patterns and Curiosities," in Global Markets for Processed Foods: Theoretical and Practical Issues. Eds. D. Pick, J. Kinsey, D.R. Henderson, and I.M. Sheldon, Westview Press, 1997.
- I.M. Sheldon and D.R. Henderson, "Theory and Practice in Perspective," in Global Markets for Processed Foods: Theoretical and Practical Issues. Eds. D. Pick, J. Kinsey, D.R. Henderson, and I.M. Sheldon, Westview Press, 1997.
- S. McCorrison and I.M. Sheldon, "EU Agriculture and the Economics of Vertically-Related Markets", in European Agriculture, Trade and the Environment: The Impact of Liberalization and Sustainable Development. Ed. J. M. Antle, J.N. Lekakis, and G.P Zanias, Edward Elgar, 1998.
- I.M. Sheldon, D.H. Pick, and S. McCorrison, "Export Subsidies in a Vertically-Interrelated Marketing System: The Case of Durum Wheat and Pasta," in Vertical Relationships and Coordination in the Food System. Eds. G. Galizzi and L. Venturini, Physica-Verlag, 1999.
- S. McCorrison and I.M. Sheldon, "Interdependencies between Agriculture and the Food Industry in Transition Economies", in Food Processing and Distribution in Transition Economies: Problems and Perspectives. Eds. M. Hartman and J. Wandel, Wissenschaftsverlag Vauk Kiel KG, 1999.
- H. de Gorter and I.M. Sheldon, "The Economics of Tariff Rate Quotas and the Effects of Trade Liberalization", in Issues in Reforming Tariff-Rate Quotas in the Agreement on Agriculture in the WTO, Eds. H. de Gorter and I.M. Sheldon, International Agricultural Trade Research Consortium, Commissioned Paper Number 13, 2001.
- I.M. Sheldon, "GMO Regulation," in WTO Negotiations on Agriculture: Progress and Challenges on Product Attribute Regulations, Eds. D. Roberts and D. Orden, International Agricultural Trade Research Consortium, Commissioned Paper Number 17, 2001.
- P. Kallio and I.M. Sheldon, Geeniteknikalla muunnetut elintarvikkeet kansainvälisessä kaupassa. Pallervo Economic Research Institute. PTT-Katsaus, 4/2001: 27-35.
- B.Roe and I.M. Sheldon, "The Impacts of Labeling on Trade in Goods that may be Vertically Differentiated According to Quality", in Global Food Trade and Consumer Demand for Quality. Eds. M Bohman, J. Caswell, and B. Krissoff, 2002.
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- I.M. Sheldon, "Trade Reform and Vertically Related Markets," Seminar, University of Connecticut, Storrs, Connecticut, December 1993.
- I.M. Sheldon, "The Non-Equivalence of Tariffs and Quotas," Seminar, University of Portsmouth, Portsmouth, United Kingdom, December 1993.
- I.M. Sheldon, "The (Non-) Equivalence of Tariffs and Quantity Restraints as `Rent-Shifting Policies," Seminar, University of Wisconsin, Madison, Wisconsin, March 1994.
- I.M. Sheldon, "The Economics of Vertical Restraints," Invited Paper, Annual Meetings, Agricultural Economics Society, University of Exeter, Exeter, United Kingdom, April 1994.
- I.M. Sheldon, "Contracting, Imperfect Information and the Food System", Invited Paper at Food and Agricultural Marketing Consortium Conference on "Public Policy in Foreign and Domestic Market Development", Orlando, Florida, January 1995.
- I.M. Sheldon, "The Effect of Vertical Markets on Trade Policy Reform", Seminar, Swedish University of Agricultural Sciences, Uppsala, Sweden, January 1995.
- I.M. Sheldon, "The Economics of Vertical Relationships between Manufacturers and Retailers", Invited Paper, Nordic Risk Project Seminar on "Multiple Criteria Decision Support and Optimal Contracts in Agriculture", Helsinki, Finland, January 1995.
- I.M. Sheldon, "Incorporating Industrial Organization into Agricultural Trade Modelling", Seminar, Humboldt University, Berlin, Germany, January 1995.
- I.M. Sheldon, Invited Panelist, NCR-182 Conference on "Foreign Direct Investment and Processed Food Trade", Arlington, Virginia, March 1995.
- I.M. Sheldon, "Increased Contracting in Agriculture: Its Implications for Public Policy and Consumers", Food Market Review Seminar, USDA, Economic Research Service, Washington D.C., January 1996.
- I.M. Sheldon, "Contracting, Imperfect Information and the Food System", Seminar, Ohio State University, Columbus, Ohio, March 1996.
- S. McCorrison and I.M. Sheldon, "EU Agriculture and the Economics of Vertically-Related Markets", Invited Paper, Conference on "European Agriculture at the Crossroads: Competition and Sustainability", University of Crete, Rethimino, Greece, May 1996.
- I.M. Sheldon, "The (Non-)Equivalence of Tariffs and Quantity Restraints as `Rent-Shifting' Policies", Seminar, Department of Economics, Ohio State University, May 1996.
- I.M. Sheldon, "Market Imperfections - Some Issues for Empirical Analysis", Seminar, Swedish University of Agricultural Sciences, Uppsala, Sweden, December 1996.
- I.M. Sheldon, Invited Discussant at Nordic Risk Project Seminar, Sigtuna, Sweden, December 1996.
- I.M. Sheldon, "Principal-Agent Theory and Applications to Food and Agriculture", Frontier Session, American Association of Agricultural Economists Annual Conference, Toronto, Canada, July 1997.
- I.M. Sheldon, "The Non-Neutrality of Border Tax Adjustments for Environmental Taxes under Imperfect Competition", Seminar, Ohio State University, Columbus, Ohio, October 1997.
- I.M. Sheldon, "Principal-Agent Theory and Applications to Food and Agriculture", Seminar, Ohio State University, Columbus, Ohio, November 1997.

- S. McCorrison and I.M. Sheldon, "Interdependencies between Agriculture and the Food Industry in Transition Economies", Plenary Paper, Conference on "Food Processing and Distribution in Transition Economies: Problems and Prospects", Halle, Germany, December 1997.
- I.M. Sheldon, "Trade and Overseas Investment in the Food Processing Industry", Invited Paper, Conference on "Markets, Prices, Policies and Risks: The Economic Future of Agriculture in the Northern Plains", Bozeman, Montana, May 1998.
- S. McCorrison and I.M. Sheldon, "Cross-Border Acquisitions and Foreign Direct Investment in the US Food Industry", Invited Paper, American Association of Agricultural Economists Annual Conference, Salt Lake City, Utah, August 1998.
- I.M. Sheldon, "Regulatory Approaches to GMOs in the U.S. vs. The European Union", Seminar, Department of Food, Agricultural, and Biological Engineering, Ohio State University, Columbus, Ohio, April 2000.
- I.M. Sheldon, "GMOs and the Future: A Global Perspective", OARDC Annual Conference, "Biotechnology and the Land Grant Universities: What Does the Future Hold?" Wooster, Ohio, April 2000.
- I.M. Sheldon, "Biotechnology: The Key Issues", Ethics Seminar, Ashland University, Ashland, Ohio, July 2000.
- I.M. Sheldon, "European Regulatory Issues and Consumer Concerns in Biotechnology", Invited Paper, "Biotechnology, Food and the Environment", Farm Foundation, National Public Policy Education Conference, Albany, New York, September 2000.
- I.M. Sheldon, "Consumer and Food Labeling Issues with Biotechnology", Invited Paper, The Economics of Identity Preservation Symposium, Ohio Department of Agriculture, Reynoldsburg, Ohio, November 2000.
- I.M. Sheldon, "The Biotechnology Debate: A Clash of "Rights" or Something Else?", Invited Paper, "Advances in Agriculture: Promises and Problems", New York State Agricultural Society, 169th Agricultural Forum, Syracuse, New York, January 2001.
- I.M. Sheldon, "The Impacts of Labeling on Trade in Goods that may be Vertically Differentiated According to Quality", Seminar, Ohio State University, Columbus, Ohio, February 2001.
- I.M. Sheldon, "The Current Status and Perspective on Regulation of GMOs in the US and EU", Invited Paper, "Trade and Regulation of Living Modified Organisms", Korea Institute of Bioscience and Biotechnology, Second Seminar on The Biosafety of Living Modified Organisms, Taejon, Korea, May 2001.
- I.M. Sheldon, "Regulation of Biotechnology: Will We Ever "Freely" Trade GMOs?", Plenary Paper, "International Agricultural Trade: Old and New Challenges for Economic Analysis", 77th EAAE Seminar, Helsinki, Finland, August 2001.
- I.M. Sheldon, "Learning from Visa? Incorporating Insurance Provisions in Micro-Finance Contracts", by Loïc Sadoulet, Invited Discussant, Workshop on Development Finance, Heidelberg, Germany, September 2001.
- I.M. Sheldon and R. Sperling, "Estimating the Extent of Imperfect Competition in the Food Industry: What Have We Learned?", Invited Paper, "Competition in the Food Industry", Symposium, AES Annual Meetings, Newport, England, September 2001.
- I.M. Sheldon and T. Josling, "Biotechnology Regulations and the WTO", Invited Paper, Theme Day, "Globalization, Technology, and Trade", IATRC Meetings, Tucson, Arizona, December 2001.
- I.M. Sheldon, "Finding what Works for You: A Panel Discussion on Excellence in Teaching", McCormick Seminar, Ohio State University, Columbus, Ohio, January 2002.

- I.M. Sheldon, "Regulation of Biotechnology: Will We Ever "Freely" Trade GMOs?", Invited Presentation, Van Buren Farm Management Club, Ohio State University, Columbus, Ohio, January 2002.
- I.M. Sheldon, "How to Write a Good Journal Article", Invited Presentation, PhD Seminar, Ohio State University, Columbus, Ohio, February 2002.
- I.M. Sheldon, "The Non-Neutrality of WTO Border Tax Adjustments for Environmental Excise Taxes under Imperfect Competition", Seminar, University of Wisconsin, Madison, March 2002.
- I.M. Sheldon, "Biotechnology Regulation: Will We Ever "Freely" Trade GMOs?", Seminar, Purdue University, West Lafayette, April 2002.
- I.M. Sheldon, "The Market Effects of Labeling Genetically Modified Foods: Who Bears the Costs?" Workshop, "Labeling Products of Food Biotechnology: Panacea or Hidden Trade Barrier?", The European Forum, IIS, Stanford University, Palo Alto, June 2002.
- R. Sperling and I.M. Sheldon, "Estimation of Oligopsony Power in the U.S. Market for Slaughter Hogs: An Error Correction Approach." Contracting in Agriculture Seminar Program, USDA, Economic Research Service, Washington D.C., September 2002.
- I.M. Sheldon, "The Non-Neutrality of WTO Border Tax Adjustments for Environmental Excise Taxes under Imperfect Competition", Seminar, University of California, Davis, February 2003.
- I.M. Sheldon and S. McCorrison, "Globalization, Food Industry Consolidation and Market Access: Implications for Developing Countries." Invited Paper, at conference on "Globalization, Agricultural Development, and Rural Livelihoods," Cornell University, Ithaca, April 2003.
- I.M. Sheldon, "Globalization, Food Industry Consolidation and Market Access: Implications for Developing Countries", Seminar, Ohio State University, Columbus, Ohio, May 2003.
- I.M. Sheldon, "Exchange Rate Uncertainty and Agricultural Trade", Invited Paper, at conference on "Agricultural Competitiveness and World Trade Liberalization: Implications of the WTO and NAFTA," Fargo, North Dakota, May 2003.
- I.M. Sheldon and S. McCorrison, "Globalization and Food Industry Consolidation: What Does Industrial Organization Have to Say About Market Access?", Invited Paper, at the First Biennial Research Conference, the Food System Research Group, University of Wisconsin, Madison, Wisconsin, June 2003.
- I.M. Sheldon, "The Role of Agriculture in the Failure of the WTO negotiations in Cancun", Invited Presentation, Undergraduate Economics Society, Department of Economics, Ohio State University, October 2003.
- I.M. Sheldon, "Successive Oligopoly, Tariff Escalation, and Market Access", Invited Seminar, University of Nebraska, Lincoln, October 2003.
- I.M. Sheldon, "Europe's Regulation of Agricultural Biotechnology: Precaution or Protection?" Invited Paper, conference on "The Role of GMOs in Trade Disputes," San Antonio, Texas, October 2003.
- R. Sexton, I.M. Sheldon, S. McCorrison and H. Wang, "Analyzing Vertical Market Structure and Its Implications for Trade Liberalization and Market Access," Invited Paper, Theme Day, "Market Structure, Competition, and International Trade", IATRC, San Antonio, Texas, December 2003.
- I.M. Sheldon and C. Zulauf, "Our Changing Student Body," Roundtable Discussion, University Academy of Teaching, Ohio State University, Columbus, Ohio, February 2004.
- I.M. Sheldon, "Analyzing Vertical Market Structure and Its Implications for Trade Liberalization and Market Access," Invited Seminar, University of Sydney, Australia, February 2004.

- I.M. Sheldon, "I.M. Sheldon, "Writing a 'Good' Journal Article and Getting It Published", Invited Seminar, University of Sydney, Australia, February 2004.
- I.M. Sheldon, "Successive Oligopoly, Tariff Escalation, and Market Access", Invited Seminar, Michigan State University, Lansing, April 2004.
- I.M. Sheldon, "Successive Oligopoly, Tariff Escalation, and Market Access", Invited Seminar, Oregon State University, Corvallis, May 2004.
- I.M. Sheldon, "Analyzing Vertical Market Structure and Its Implications for Trade Liberalization", Invited Seminar, North Carolina State University, Raleigh, November 2004.
- I.M. Sheldon, "Evolution of Food and Agricultural Market Structure and the Rise of Product Differentiation", Invited Presentation, Seminar on "All Food is Not Created Equal: Policy for Agricultural Product Differentiation", Berkeley, California, November 2004.
- I.M. Sheldon, "Analyzing Vertical Market Structure and Its Implications for Trade Liberalization", Invited Seminar, Ohio State University, Columbus, February 2005.
- I.M. Sheldon, "Trade and Environmental Policy: A Race to the Bottom?" Opening Plenary Session, Annual Conference, Agricultural Economics Society, University of Nottingham, Nottingham, UK, April 2005.
- I.M. Sheldon, "Agricultural Marketing Channels as Competing Entities: What are the Main Research Needs?" Invited Presentation, FAMPS Conference on "Marketing Channels as Competing Entities: Implications for Agricultural Marketing Policy", Washington DC, May 2005.
- I.M. Sheldon, "Industrial Organization and Product Differentiation", FAMPS Track Session, Symposium on "Agricultural Product Differentiation and Public Policy", AAEA Annual Conference, Providence, Rhode Island, July 2005.
- I.M. Sheldon, "Globalization and the Developing Countries: Is Free Trade Beneficial?" Invited Presentation, Agribusiness Leadership Plus at Purdue, Seminar Three, Washington DC, September 2005.
- I.M. Sheldon, "The Publishing Seminar", Invited Seminar Participant, Ohio State University, Columbus, October 2005.
- I.M. Sheldon, "Outsourcing and Globalization", Invited Presentation, Conference on "Local Impact of Globalization: Ohio Dialogue", John Glenn Institute and Carnegie Council on Ethics and International Affairs, Columbus, November 2005.
- I.M. Sheldon, "Trade and Domestic Policy: A Case of Regulatory Chill?" Invited Seminar, The Ohio State University, Columbus, November, 2005.
- I.M. Sheldon, "Monopolistic competition and trade: does the theory carry any empirical 'weight'?" Invited Paper, Theme Day, "New Dimensions in Modeling Food and Agricultural Markets", IATRC, San Diego, California, December 2005.
- I.M. Sheldon, Invited Discussant, Principal Paper Session, "Trade Liberalization: Welfare Distribution and Costs", Allied Social Sciences Meeting, Boston, Massachusetts, January 2006.
- I.M. Sheldon, "Market Structure, Industrial Concentration, and Price Transmission", Invited Paper, workshop on "Market Integration and Vertical and Spatial Price Transmission in Agricultural Markets", University of Kentucky, Lexington, April 2006.
- I.M. Sheldon, "Credence Goods and Vertical Product Differentiation: The Impact of Labeling Policies", Invited Seminar, North Dakota State University, Fargo, May, 2006.

- I.M. Sheldon, "Trade and the Environment: What's the Connection?" Invited Presentation, Agribusiness Leadership Plus at Purdue, Seminar Three, Washington DC, September 2006.
- I.M. Sheldon, "Competitiveness of American Agriculture in the Global Economy," Invited Seminar, Food and Agricultural Engineering, The Ohio State University, Columbus, November 2006.
- I.M. Sheldon, "Vertical Product Differentiation and Credence Goods: Labeling and the Gains from Trade", Invited Seminar, University of Nebraska, Lincoln, September 2007.
- I.M. Sheldon, "Vertical Product Differentiation and Credence Goods: Labeling and the Gains from Trade", Invited Seminar, The Ohio State University, Columbus, November 2007.
- I.M. Sheldon, "China and the US Trade Deficit: Who Gains from a Rise in the Yuan?" Invited Seminar, Horticultural and Crop Sciences, OARDC, Wooster, Ohio, November 2007.
- I.M. Sheldon, "Vertical Product Differentiation and Credence Goods: Labeling and the Gains from Trade", Invited Seminar, University of Guadalajara, Mexico, December 2007.
- I.M. Sheldon. "Sustainability of China's Growth and Macroeconomic Policy", Invited Lecture to AEDE 439/IS 439, "China's Economic Reforms and Globalization", Ohio State University, Columbus, Ohio, May 2008
- I.M. Sheldon and M. Roberts, "U.S. Comparative Advantage in Bioenergy: A Heckscher-Ohlin-Ricardian Approach," Principal Paper, American Agricultural Economics Association Annual Conference, Orlando, Florida, July 2008.
- I.M. Sheldon, "The Food vs. Fuel Controversy," Invited Lecture, El Instituto Tecnológico y de Estudios Superiores de Monterrey, Guadalajara, Mexico, August 2008.
- I.M. Sheldon, "The Food vs. Fuel Controversy," Invited Lecture, La Universidad Autónoma de San Luis Potosi . San Luis Potosi, Mexico, September 2008.
- I.M. Sheldon. "Trade Relations between US and Mexico (NAFTA)", Invited Lecture to Mexico Study Abroad Preparation Course, Ohio State University, Columbus, Ohio, November 2008.
- I.M. Sheldon, "China's Financial System: Past, Present and Future", Invited Discussant, in ACES Paper Session "Institutions, Financial Development, and Cluster-Based Industrialization in China and Africa", Allied Social Sciences Meeting, San Francisco, California, January 2009.
- I.M. Sheldon, "Climate Policy and Border Tax Adjustments: What's New?" Invited Seminar/Lecture, Innovation Seminar Series and Johnson-Shoyoma Public Lecture, University of Saskatchewan, Canada, March 2009.
- I.M. Sheldon and B. Roe, "Vertical Product Differentiation and Credence Goods: Mandatory Labeling and Gains from International Integration", Invited Speaker, 2nd International Workshop on, "Quality Promotion through Ecolabeling: Theoretical and Empirical Advances on the Feasibility of Developing Social and Environmental Claims", The Laboratory of Forest Economics, Nancy, France, June 2009.
- I.M. Sheldon, "Issues in Credence Good Labeling", Invited Seminar, Tecnológico de Monterrey, Guadalajara, Mexico, August 2009.
- I.M. Sheldon, "Impact of the Financial Crisis on the Global Economy", Invited Seminar, Tecnológico de Monterrey, Guadalajara, Mexico, August 2009.
- I.M. Sheldon, "Climate Change and Border Tax Adjustments: What's New?" Invited Seminar, Tecnológico de Monterrey, Guadalajara, Mexico, August 2009.

II. Conference Presentations

- J.F. Pickering and I.M. Sheldon, "International Trade Performance and Concentration in British Industry", Social Science Research Council Industrial Economics Study Group Meeting, Warwick University, Warwick, United Kingdom, April 1983.
- I.M. Sheldon, "An Initial Examination of the London Meat Futures Exchange", Agricultural Economics Society Annual Conference, Edinburgh University, Edinburgh, United Kingdom, March 1985.
- S. McCorrison and I.M. Sheldon, "The Agricultural Input Industries and the European Community", Agricultural Economics Society Annual Conference, Newcastle University, Newcastle, United Kingdom, April 1986.
- S. McCorrison and I.M. Sheldon, "Agricultural Policy and the Industrial Organization of the European Agricultural Inputs Sector", Vth European Association of Agricultural Economists Conference, Balaton, Hungary, September 1987.
- S. McCorrison and I.M. Sheldon, "The UK Agricultural Input Industries: Estimated Effects of EC Accession", Agricultural Economics Society Annual Conference, Manchester University, Manchester, United Kingdom, April 1988.
- S. McCorrison and I.M. Sheldon, "Estimating the Effects of Anti-Dumping Policies on the UK Fertilizer Market", American Association of Agricultural Economists Annual Conference, Knoxville, Tennessee, August 1988.
- S. McCorrison and I.M. Sheldon, "The UK Fertilizer Industry and Economic Welfare in Agriculture", International Association of Agricultural Economists Conference, Buenos Aires, Argentine, September 1988.
- S. McCorrison and I.M. Sheldon, "Imperfect Competition, Trade Policy and Processed Agricultural Products", Agricultural Economics Society Annual Conference, Aberystwyth University, Aberystwyth, United Kingdom, April 1989.
- S. McCorrison and I.M. Sheldon, "Intra-Industry Trade and Specialization in Processed Agricultural Products: The Case of the US and EC", American Association of Agricultural Economists Annual Conference, Baton Rouge, Louisiana, August 1989.
- S. McCorrison and I.M. Sheldon, "Imperfect Competition, Trade Policy and Processed Agricultural Products", Food Distribution Research Society Annual Conference, Albuquerque, New Mexico, November 1989.
- I.M. Sheldon and S. McCorrison, "Imperfect Competition and Strategic Trade Policy in the Food Industries", 3rd Annual Symposium on International Competitiveness, Radford University, Radford, Virginia, March 1990.
- I.M. Sheldon and D.R. Henderson, "Motives for the International Licensing of Branded Food and Related Products," American Association of Agricultural Economists Annual Conference, Vancouver, Canada, August 1990.
- S. McCorrison and I.M. Sheldon, "Agricultural Protectionism in a Strategic Trade Policy Context: An Application to the US Cheese Market," American Association of Agricultural Economists Annual Conference, Vancouver, Canada, August 1990.
- H. von Witzke and I.M. Sheldon, "Europaeische Einigung: Auswirkungen auf die internationale Arbeitsteilung", Jahrestagung der Gesellschaft fuer Wirtschafts- und Sozialwissenschaften, Frankfurt, Germany, November 1990.
- I.M. Sheldon and D.R. Henderson, "The Importance of and Economic Motivation for the International Licensing of Branded Food and Related Products," Food Distribution Research Society Annual Conference, University of Maryland, College Park, Maryland, October 1990.

- I.M. Sheldon and D.R. Henderson, "Product Licensing as a Competitive Strategy in World Food Markets," Farm Income Enhancement Conference, Ohio State University, Columbus, Ohio, January 1991.
- S. McCorrison and I.M. Sheldon, "Strategic Interaction, Vertical Market Linkages and Government Intervention in Food Markets," Agricultural Economics Society, Annual Conference, Nottingham University, Nottingham, United Kingdom, March 1991.
- I.M. Sheldon and D.R. Henderson, "Non-Cooperative Game Theory: An Application to Branded Food Product Licensing," NE-165 Conference on Competitive Strategy Analysis in the Food System, Washington D.C., June 1991.
- I.M. Sheldon and H. von Witzke, "EC 1992 and the Food Industry: Food Quality and Market Failure," European Association of Agricultural Economists Conference, Braunschweig, Germany, June 1991.
- I.M. Sheldon and D.R. Henderson, "Branded Product Licensing: An Alternative Marketing Strategy for Food and Beverages," International Association of Agricultural Economists Conference, Tokyo, Japan, September 1991.
- H. von Witzke and I.M. Sheldon, "The Growing Demand for Food Quality: Implications for Agricultural and Trade Policy," International Association of Agricultural Economists Conference, Tokyo, Japan, September 1991.
- S. McCorrison and I.M. Sheldon, "Optimal Import Quotas in Oligopolistic Processed Food Markets," International Association of Agricultural Economists Conference, Tokyo, Japan, September 1991.
- I.M. Sheldon, "Comments on the Interface between Industrial Organization and International Trade," Discussion Group Paper, "National Competition/Industrial Structure Policies and International Trade in Food and Processed Agricultural Commodities", International Association of Agricultural Economists Conference, Tokyo, Japan, September 1991.
- J. Brenes, D.R. Henderson and I.M. Sheldon, "Effectiveness of Alternative Export Promotion Strategies for Food," Food Distribution Research Society Annual Conference, Western Michigan University, Kalamazoo, Michigan, October 1991.
- D.R. Henderson and I.M. Sheldon, "International Licensing of Branded Food Products," International Agribusiness Management Association Symposium, "Evolution of the Food Chain in a Changing International Environment", Oxford, United Kingdom, May 1992.
- I.M. Sheldon, "EC and the Food Industries: Beyond 1992," Discussant, International Agribusiness Management Association Symposium, "Evolution of the Food Chain in a Changing International Environment", Oxford, United Kingdom, May 1992.
- I.M. Sheldon and D.R. Henderson, "An Analysis of Retail Slotting Allowances," American Association of Agricultural Economists Annual Conference, Baltimore, Maryland, August 1992.
- S. McCorrison and I.M. Sheldon, "Auctioning Import Licenses," American Association of Agricultural Economists Annual Conference, Baltimore, Maryland, August 1992.
- J.G. Hirschberg, I.M. Sheldon and J. Dayton, "An Analysis of Bilateral Intra-Industry Trade in the Food Processing Industry," American Association of Agricultural Economists Annual Conference, Baltimore, Maryland, August 1992.
- D.A. Hartman, D.R. Henderson and I.M. Sheldon, "A Cross-Section Analysis of Multilateral Intra-Industry Trade in the U.S. Processed Food and Beverage Sectors," Food Distribution Research Society Annual Conference, Boston, Massachusetts, November 1992.
- J.G. Hirschberg, I.M. Sheldon and J. Dayton, "An Analysis of Bilateral Intra-Industry Trade in the Food Processing Industry," Southern Economics Association Annual Conference, Washington DC, November 1992.

- S. McCorrison and I.M. Sheldon, "Changes in Firm Behavior and Alternative Trade Policy Instruments," NC-194 Conference on Empirical Studies in Industrial Organization and Trade, Indianapolis, Indiana, April 1993.
- S. McCorrison and I.M. Sheldon, "Trade Reform with Vertically-Related Markets," Conference on "New Dimensions in North American-European Agricultural Trade Relations", Calabria, Italy, June 1993.
- S. McCorrison and I.M. Sheldon, "Policy Reform in Vertically-Related Processed Food Markets," VIIth European Association of Agricultural Economists Conference, Stresa, Italy, September 1993.
- J. Ding and I.M. Sheldon, "Toward a Framework for Analyzing Multimarket Contact and Multinational Competition," Food Distribution Research Society Annual Conference, Cincinnati, Ohio, October 1993.
- S. McCorrison and I.M. Sheldon, "The Effect of Vertical Markets on Trade Policy Reform," NE-165 Conference on "Interactions between Public Policies and Private Strategies in the Food Industries", Montreal, Canada, June 1994.
- S. McCorrison and I.M. Sheldon, "Trade Policy Reform with Market Intermediaries: The Case of the European Community Banana Regime", American Association of Agricultural Economists Annual Conference, San Diego, California, August 1994.
- S. McCorrison and I.M. Sheldon, "Trade Reform with Market Intermediaries", International Association of Agricultural Economists, Harare, Zimbabwe, August 1994.
- S. Deodhar and I.M. Sheldon, "Estimation of Dynamic Oligopolistic Interaction: The Case of the Banana Export Market", Southern Economics Association Annual Conference, Orlando, Florida, November 1994.
- S. McCorrison and I.M. Sheldon, "The Economics of Vertical Restraints and its Relevance to Competition Policy in the Food Marketing System", Conference on "Food Retailer-Manufacturer Competitive Relationships in the EU and USA: Emerging Research Issues", University of Reading, Reading, UK, July 1995.
- S. Deodhar and I.M. Sheldon, "Estimation of Dynamic Oligopolistic Interaction: The Case of the Banana Export Market", American Agricultural Economics Association Annual Conference, Indianapolis, Indiana, August 1995.
- S. Deodhar and I.M. Sheldon, "Econometric Estimation of the Magnitude of Market Power in the Soybean Export Market", American Agricultural Economics Association Annual Conference, San Antonio, Texas, July 1996.
- S. McCorrison and I.M. Sheldon, "Vertical Restraints and Competition Policy in the US and UK Food Marketing Systems", American Agricultural Economics Association Annual Conference, San Antonio, Texas, July 1996.
- S. McCorrison and I.M. Sheldon, "Agricultural Policy Reform in Successive-Oligopolistic Markets: A General Framework", VIIIth European Association of Agricultural Economists Conference, Edinburgh, Scotland, September 1996.
- I.M. Sheldon, D. Pick and S. McCorrison, "Export Subsidies in a Vertically-Interrelated Marketing System: The Case of Durum Wheat and Pasta", Conference on "Vertical Relationships and Coordination in the Food System", Universita Cattolica del Sacre Cuore, Piacenza, Italy, June 1997.
- D. Birchler and I.M. Sheldon, "The Effects of Antidumping Laws in Agricultural Markets", American Agricultural Economics Association Annual Conference, Toronto, Canada, July 1997.
- D.A. Hartman, I.M. Sheldon and L. Tweeten, "Vertically Linked Industries and Location under Free Trade: The Case of Tomato Paste in the Western Hemisphere", International Food and Agribusiness Management Association's Pre-Congress on Agribusiness, Punta del Este, Uruguay, June 1998.

- D.A. Hartman, I.M. Sheldon and L. Tweeten, "Equilibrium Location of Vertically Linked Industries under Free Trade: A Case Study of Tomato Paste in the Western Hemisphere", American Agricultural Economics Association Annual Conference, Salt Lake City, Utah, August 1998.
- B. Lavoie and I.M. Sheldon, "The Source of Comparative Advantage in Biotechnology: A Real Options Approach," NE-165 Conference on "Transitions in Agbiotech: Economics of Strategy and Policy", Washington D.C., June 1999.
- B. Lavoie and I.M. Sheldon, "The Source of Comparative Advantage in Biotechnology: A Real Options Approach," American Agricultural Economics Association Annual Conference, Nashville, Tennessee, August 1999
- B. Roe and I.M. Sheldon, "The Impacts of Labeling on Trade in Goods that may be Vertically Differentiated According to Quality," IATRC/NE-165 Conference on "Global Food Trade and Consumer Demand for Quality", Montreal, Canada, June 2000.
- B. Lavoie and I.M. Sheldon, "Market Structure in Biotechnology: Implications for Long-Run Comparative Advantage," American Agricultural Economics Association Annual Conference, Tampa, Florida, August 2000.
- G.Cho, I. M. Sheldon, and S. McCorriston, "Exchange Rate Misalignment and Agricultural Trade," American Agricultural Economics Association Annual Conference, Tampa, Florida, August 2000.
- A. Katchova, I.M. Sheldon, and M.Miranda, "A Dynamic Model of Oligopoly and Oligopsony in the Potato Processing Industry," American Agricultural Economics Association Annual Conference, Tampa, Florida, August 2000.
- G.Cho, I. M. Sheldon, and S. McCorriston, "The Effect of Nominal Exchange Rate Misalignment on Agricultural Trade," International Association of Agricultural Economists Conference, Berlin, Germany, August 2000.
- B. Lavoie and I.M. Sheldon, "Market Structure in Biotechnology: Implications for Long-Run Comparative Advantage," International Consortium on Agricultural Biotechnology Research, 4th International Conference on the "Economics of Agricultural Biotechnology", Ravello, Italy, August 2000.
- D. Nadolynak and I.M. Sheldon, "Modeling Distributional Effects of Adoption of Genetically Modified Soybeans in the US," The Hawaii Conference on Business, Honolulu, Hawaii, June 2001.
- D. Nadolynak and I.M. Sheldon, "Simulating the Effects of Adoption of Genetically Modified Soybeans in the United States," American Agricultural Economics Association Annual Conference, Chicago, Illinois, August 2001.
- B. Roe and I.M. Sheldon, "The Impacts of Labeling on the Production and Trade of Vertically Differentiated Goods with Process Attributes," American Agricultural Economics Association Annual Conference, Chicago, Illinois, August 2001.
- M.S. Safavian, I.M. Sheldon, D.H. Graham, and C. Gonzalez-Vega, "The Differential Impact of Corruption on Microenterprises in Russia", American Agricultural Economics Association Annual Conference, Chicago, Illinois, August 2001.
- B. Roe and I.M. Sheldon. "The Impacts of Labeling on the Production and Trade of Vertically Differentiated Goods with Process Attributes," Association of Environmental and Resource Economists 2nd World Congress, Monterey, California, June 2002.
- S. McCorriston and I.M. Sheldon, "The Non-Neutrality of WTO Border Adjustments for Environmental Excise Taxes under Imperfect Competition," American Agricultural Economics Association Annual Conference, Long Beach, California, July 2002.

- D. Nadolynak and I.M. Sheldon, "A Model of Development of Agricultural Biotechnological Innovations: Patent Policy Analysis," American Agricultural Economics Association Annual Conference, Long Beach, California, July 2002.
- D. Nadolynak and I.M. Sheldon, "A Model of Diffusion of Genetically Modified Crop Technology in Concentrated Agricultural Processing – The Case of Soybeans," Xth European Association of Agricultural Economists Conference, Zaragoza, Spain, August 2002.
- D. Nadolynak and I.M. Sheldon, "Valuation of International Patent Rights for Agricultural Biotechnology: A Real Options Approach," American Agricultural Economics Association Annual Conference, Montreal, Canada, July 2003.
- I.M. Sheldon, "Writing a 'Good' Journal Article and Getting It Published," American Agricultural Economics Association Annual Conference, Montreal, Canada, July 2003.
- S. McCorrison and I.M. Sheldon, "Export Competition and the Remission of Domestic Environmental Excise Taxes," American Agricultural Economics Association Annual Conference, Montreal, Canada, July 2003.
- S. McCorrison and I.M. Sheldon, "Successive Oligopoly, Market Access and Tariff Escalation," European Trade Study Group, Madrid, September 2003.
- S. McCorrison, R. J. Sexton, and I.M. Sheldon, "Vertical Market Structure, Commodity Exports and Trade Reform", 7th Annual Conference on Global Economic Analysis – "Trade, Poverty and the Environment", The World Bank, Washington D.C., June 2004.
- S. McCorrison and I.M. Sheldon, "Tariff Escalation and the Developing Countries: How Can Market Access be Improved in the Doha Round of Trade Negotiations?" American Agricultural Economics Association Annual Conference, Denver, Colorado, August 2004.
- R. Sexton, I.M. Sheldon, S. McCorrison and H. Wang, "Analyzing Vertical Market Structure and Its Implications for Trade Liberalization and Market Access," American Agricultural Economics Association Annual Conference, Denver, Colorado, August 2004.
- Y. Xu and I.M. Sheldon, "Pricing to Market, (Seasonal Cointegration) and US Agricultural Exports," American Agricultural Economics Association Annual Conference, Providence, Rhode Island, July 2005.
- S. McCorrison, R. J. Sexton, and I.M. Sheldon, "Vertical Market Structure, Commodity Exports and Trade Reform," XIth European Association of Agricultural Economists Conference, Copenhagen, Denmark, August 2005.
- A. Martinez-Gonzalez, I.M. Sheldon, and S. Thompson, "The effects of trade distortions: The Brazilian sugarcane-ethanol industry vs, the U.S. corn-ethanol industry," OARDC Annual Research Conference – "Ohio's Future in Renewable Energy and the Bioeconomy", Columbus, April 2007
- A. Martinez-Gonzalez, I.M. Sheldon, and S. Thompson, "The effects of trade distortions: The Brazilian sugarcane-ethanol industry vs, the U.S. corn-ethanol industry," Edward Hayes Graduate Research Forum, Ohio State University, Columbus, April 2007
- A. Martinez-Gonzalez, I.M. Sheldon, and S. Thompson, "The effects of trade distortions: The Brazilian sugarcane-ethanol industry vs, the U.S. corn-ethanol industry," University Clean Energy Alliance of Ohio – Inaugural Meeting, Columbus, April 2007
- W. McGuire, B. Fleisher, and I.M. Sheldon, "Off-Farm Employment Opportunities and Educational Attainment in Rural China," Contributed Paper IATRC Summer Symposium – "China's Agricultural Trade: Issues and Prospects", Beijing, China, July 2007.

- A. Martinez-Gonzalez, I.M. Sheldon, and S. Thompson, "Estimating the Effects of U.S. Distortions in the Ethanol Market Using a Partial Equilibrium Trade Model," American Agricultural Economics Association Annual Conference, Portland, Oregon, July 2007.
- I.M. Sheldon and B. Roe, "Vertical Differentiation and Credence Goods: Harmonized Labeling and Gains from International Integration," American Agricultural Economics Association Annual Conference, Orlando, Florida, August 2008.
- I.M. Sheldon, "The Biotechnology Sector: "Bounds" to Market Structure," American Agricultural Economics Association Annual Conference, Orlando, Florida, August 2008.
- M. Ramirez and I.M. Sheldon, "Trade Openness and City Interaction," UNU-WIDER Workshop, "Beyond the Tipping Point: Latin American Development in an Urban World", Buenos Aires, Argentina, May 2009.
- B. Anderson and I.M. Sheldon, "Biotechnology and Competing in Capabilities," CSREES/NRI Project Directors Workshop, Milwaukee, Wisconsin, July 2009.
- I.M. Sheldon, "Increasing Returns and International Trade," in International Track Session, "Paul Krugman: His Contributions to Trade and Economic Geography," American Agricultural Economics Association Annual Conference, Milwaukee, Wisconsin, July 2009.

III. Outreach Presentations

- I.M. Sheldon, "A Vision of the Agri-Economic Landscape for 1996", Invited Presentation, Annual Conference of the Corrugated Polyethylene Pipe Association, San Marco, Florida, March 1996.
- I.M. Sheldon, "Farmers' Information Needs in an Integrated Marketplace", Agricultural Outlook Forum, Washington, D.C., February 1997.
- I.M. Sheldon, "Trends and Issues in the Globalization of the World's, U.S. and Ohio's Economies: Trade, Multinationals and Finance", Invited Presentation, Ohio LEAD Program, Maumee, Ohio, December 1998.
- I.M. Sheldon, "Outlook for International Agricultural Trade", Invited Panelist, Ohio Farm Bureau Federation Policy Development Committee, Columbus, Ohio, September 1999.
- I.M. Sheldon, "Food for Thought", Invited Guest, WOSU Radio, Columbus, Ohio, September 1999.
- I.M. Sheldon, "Economic and Societal Issues Defining Ohio Agriculture", Panelist, OSU Farm Science Review, London, Ohio, September 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", 2000 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, November 1999.
- I.M. Sheldon, "Farm News Today", Invited Guest, WRFD Radio, Columbus, Ohio, November 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", 2000 Agricultural Policy and Outlook, Wooster, Ohio, November 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", 2000 Agricultural Policy and Outlook, Wilmington, Ohio, November 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", 2000 Agricultural Policy and Outlook, Plain City, Ohio, November 1999.

- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", 2000 Agricultural Policy and Outlook, Bucyrus, Ohio, November 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", Presentation to OSU Extension, Grain Marketing Short Course, Newark, Ohio, November 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", 2000 Agricultural Policy and Outlook, Mount Victory, Ohio, December 1999.
- I.M. Sheldon, Interviewed by Bob Zigler, WILO, Lima, for "Ag. Day", also syndicated to "Ag. Report", ABC, December 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", 2000 Agricultural Policy and Outlook, Upper Sandusky, Ohio, December 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", 2000 Agricultural Policy and Outlook, Willard, Ohio, December 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", 2000 Agricultural Policy and Outlook, Van Wert, Ohio, December 1999.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Key Issues", Presentation to Conservation Tillage Club, Mount Victory, Ohio, January 2000.
- I.M. Sheldon, Interviewed by Bob Zigler, WILO, Lima, for "Ag. Day", also syndicated to "Ag. Report", ABC, January 2000.
- I.M. Sheldon, "Bio-Genetics and GMOs - The Future or a Passing Fancy?", Seminar on GMOs for Chadwick Arboretum Volunteers, Columbus, Ohio, January 2000.
- I.M. Sheldon, "Food for Thought", Invited Guest on Biotechnology Panel, WOSU Radio, Columbus, Ohio, January 2000.
- I.M. Sheldon, "GMO Crops - Passing Fancy or Future Market?", 2000 Putnam County Agronomy Night, Kalida, Ohio, January 2000.
- I.M. Sheldon, "GMOs and Regulation", Dean's Advisory Council, Columbus, Ohio, February 2000.
- I.M. Sheldon, "Economic Issues in Biotechnology - Trade, Environment and Food Safety", Muskingum County Agronomy Day, Zanesville, Ohio, February 2000.
- I.M. Sheldon, "The Future of GMOs in US Agriculture", Tri-County Agronomy Day, Dellroy, Ohio, February 2000.
- I.M. Sheldon, "GMOs: Consumer, Trade and Societal Concerns", Understanding the Megtrends of US and Ohio Commercial Agriculture/Horticulture Industries, Columbus, Ohio, March 2000.
- I.M. Sheldon, "GMO Media Information Session", Presenter, Ohio State University, Columbus, OH, March 2000.
- I.M. Sheldon, "Farm News Today", Invited Guest, WRFD Radio, Columbus, Ohio, March 2000.
- I.M. Sheldon, "Bio-Genetics and GMOs", Morrow County Agriculture Breakfast, Mt. Gilead, Ohio, March 2000.
- I.M. Sheldon, "GMOs in US Agriculture", Presentation for Agriculture Day, Columbus, Ohio, March 2000.
- I.M. Sheldon, "The Future of GMOs in US Agriculture", Rural Urban Day, Coshocton, Ohio, April 2000.

I.M. Sheldon, Interviewed by Kenneth Smailes , WTNS, Coshocton, for “Today’s Country”, April 2000.

I.M. Sheldon, “The Coffee Shop”, Invited Guest, WRFD Radio, Columbus, Ohio, April 2000.

I.M. Sheldon, “GMO Media Information Session”, Presenter, Cleveland, OH, May 2000.

I.M. Sheldon, “Biotechnology: What is it and what are the key issues?” Hands on Teaching Conference, ATI, Wooster, Ohio, June 2000.

I.M. Sheldon, “The Future of GMOs in US Agriculture.” Licking County Extension, Newark, Ohio, June 2000.

I.M. Sheldon, “The Economics of Biotechnology.” Ask the Expert Interview with Stan Ernst, OSU Farm Science Review, London, Ohio, September 2000.

I.M. Sheldon, Interviewed about GMOs by Kathiann Kowalski for a book on GMOs to be published by Enslow Publishers, Columbus, OH, September 2000.

I.M. Sheldon, Interviewed about Aventis’ Starlink corn by Channel 10 News, Columbus, OH, October 2000.

I.M. Sheldon, “Economics of GMOs”. Presentation, Nationwide Board Council Meeting, Columbus, OH, November 2000.

I.M. Sheldon, “Exchange Rates and International Trade”, 2001 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, November 2000.

I.M. Sheldon, “Exchange Rates and International Trade”, 2001 Agricultural Policy and Outlook, Wooster, Ohio, November 2000.

I.M. Sheldon, “Exchange Rates and International Trade”, 2001 Agricultural Policy and Outlook, Cincinnati, Ohio, November 2000.

I.M. Sheldon, “Exchange Rates and International Trade”, 2001 Agricultural Policy and Outlook, Hillsboro, Ohio, November 2000.

I.M. Sheldon, “Exchange Rates and International Trade”, 2001 Agricultural Policy and Outlook, Greenville, Ohio, December 2000.

I.M. Sheldon, “Exchange Rates and International Trade”, 2001 Agricultural Policy and Outlook, Wapakoneta, Ohio, December 2000.

I.M. Sheldon, “Exchange Rates and International Trade”, 2001 Agricultural Policy and Outlook, Mount Victory, Ohio, December 2000.

I.M. Sheldon, “Exchange Rates and International Trade”, 2001 Agricultural Policy and Outlook, Bowling Green, Ohio, December 2000.

I.M. Sheldon, “Exchange Rates and International Trade”, 2001 Agricultural Policy and Outlook, Bellvue, Ohio, December 2000.

I.M. Sheldon, “Exchange Rates and International Trade”, 2001 Agricultural Policy and Outlook, Lima, Ohio, December 2000.

I.M. Sheldon, “Exchange Rates and International Trade”, 2001 Agricultural Policy and Outlook, Van Wert, Ohio, December 2000.

- I.M. Sheldon, “Exchange Rates and International Trade”, 2001 Agricultural Policy and Outlook, Urbana, Ohio, December 2000.
- I.M. Sheldon, “Exchange Rates and International Trade”, 2001 Agricultural Policy and Outlook, Sugar Creek, Ohio, December 2000.
- I.M. Sheldon, “The Biotechnology Debate: A Clash of ‘Rights’?”, Kiwanis Club Rural-City Lunch, Mansfield, Ohio, January 2001.
- I.M. Sheldon, “Exchange Rates and International Trade”, 2001 Agricultural Policy and Outlook, Archbold, Ohio, January 2001.
- I.M. Sheldon, Interviewed by Mel Krill, WMTR, Archbold, January 2001.
- I.M. Sheldon, “The Biotechnology Debate: A Clash of ‘Rights’?”, Marion County Chamber of Commerce Agriculture Breakfast, Marion, Ohio, February 2001.
- I. M. Sheldon, “Biotechnology: Societal and Regulatory Issues”, Presentation in, Agriculture: Interdisciplinary 694 “Our Food and Our Land in the 21st Century”, Ohio State University, Columbus, Ohio, February 2001.
- I.M. Sheldon, “Morning Magazine with Ben Failor”, Invited Guest, WMRN^{AM} Radio, Marion, Ohio, March 2001.
- I.M. Sheldon, “Food for Thought”, Invited Guest, WOSU Radio, Columbus, Ohio, March 2001.
- I.M. Sheldon, Interviewed by Marylin Smith on foot and mouth disease, WOSU Radio, Columbus, Ohio, March 2001.
- I.M. Sheldon, “The Biotechnology Debate: A Clash of ‘Rights’?” Farm Credit Services Regional Advisory Meeting, Smithville, Ohio, March 2001.
- I.M. Sheldon, “The Biotechnology Debate: A Clash of ‘Rights’?” Farm Credit Services Regional Advisory Meeting, Sydney, Ohio, March 2001.
- I.M. Sheldon, Interviewed by Eric Clinger on biotechnology, WGTE FM 91 Radio, Toledo, Ohio, April 2001.
- I.M. Sheldon, “The Journal”, Invited Guest, WBGU-TV, Bowling Green, Ohio, April 2001.
- I.M. Sheldon, “Regulation of Biotechnology: Will We Ever “Freely” Trade GMOs?”, Presentation in HNFM-694, “Food Safety: A Comprehensive Approach”, Ohio State University, Columbus, Ohio, May 2001.
- I.M. Sheldon, Interviewed by Court Squires on biotechnology, Columbus CEO Magazine, Columbus, Ohio, October 2001.
- I.M. Sheldon, “Trade and the WTO”, 2002 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, November 2001.
- I.M. Sheldon, “Trade and the WTO”, 2002 Agricultural Policy and Outlook, Wooster, Ohio, November 2001.
- I.M. Sheldon, “Food for Thought”, Invited Guest, WOSU Radio, Columbus, Ohio, November 2001.
- I.M. Sheldon, Interviewed by Mike Prigge on the Argentine Peso and soybean trade, Crescent News, Columbus, Ohio, January 2002.
- I.M. Sheldon, “Consumer and Food Labeling Issues with Biotechnology”, Ohio Certified Seed Growers’ School, Columbus, Ohio, January 2002.
- I.M. Sheldon, Interviewed by Kuma Arasu on China’s biotechnology regulations, Reuters, March 2002.

- I.M. Sheldon, "International Trade: Issues and Challenges for Agriculture", Marion County Chamber of Commerce Agriculture Breakfast, Marion, Ohio, March 2002.
- I.M. Sheldon, Interviewed by Mike Prigge on the farm subsidies and trade, Crescent News, Columbus, Ohio, April 2002.
- I.M. Sheldon, "Economic and Policy Issues Defining Ohio Agriculture – The 2002 Farm Bill & Beyond", Panel Moderator, OSU Farm Science Review, London, Ohio, September 2002.
- I.M. Sheldon, "Anti-Globalization and Free Trade", 2003 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, November 2002.
- I.M. Sheldon, "Anti-Globalization and Free Trade", 2003 Agricultural Policy and Outlook, Hillsboro, Ohio, December 2002.
- I.M. Sheldon, "Anti-Globalization and Free Trade", 2003 Agricultural Policy and Outlook, Circleville, Ohio, December 2002.
- I.M. Sheldon, "Anti-Globalization and Free Trade", 2003 Agricultural Policy and Outlook, Urbana, Ohio, December 2002.
- I.M. Sheldon, "GMOs and Less Developed Countries", Round Table Discussion with US Ambassador to the FAO, April 2003.
- I.M. Sheldon, "Eat what we grow or grow what they'll eat?", Panel Moderator, OSU Farm Science Review, London, Ohio, September 2003.
- I.M. Sheldon, "China: The Giant Awakes?" 2004 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, November 2003.
- I.M. Sheldon, "China: The Giant Awakes?" 2004 Agricultural Policy and Outlook, Plain City, Ohio, November 2003.
- I.M. Sheldon, "Globalization: What does it mean?" Licking County Agronomy Club, Reynoldsburg, Ohio, December 2003.
- I.M. Sheldon, "China: The Giant Awakes?" 2004 Agricultural Policy and Outlook, Lancaster, Ohio, December 2003.
- I.M. Sheldon, "China: The Giant Awakes?" 2004 Agricultural Policy and Outlook, Urbana, Ohio, December 2003.
- I.M. Sheldon, Interviewed by Tim Bucey on China and agricultural trade, Springfield News-Sun, Urbana, Ohio, December 2003.
- I.M. Sheldon, Interviewed by Bob Paschen on WTO and EU retaliatory tariffs, Daily Reporter, Columbus, Ohio, March 2004.
- I.M. Sheldon, Interviewed by Scott Kilman, Wall Street Journal, Chicago Office, on agro-industrialization, September 2004.
- I.M. Sheldon, "Outsourcing – will your job move to Bangalore?" 2005 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, October 2004.
- I.M. Sheldon, Interviewed by Julie McKinnon, Toledo Blade on the WTO negotiations, Columbus, Ohio, November 2004.

- I.M. Sheldon, “Why Does Success in the WTO Trade Negotiations Matter?” Invited Presentation, Ohio LEAD Program, Columbus, Ohio, January 2005.
- I.M. Sheldon, “The Economics of Outsourcing”, Poster Presentation, Economic Update, Columbus, Ohio, January 2005.
- I.M. Sheldon and Stan Thompson, “Why Does Success in the WTO Negotiations Matter?”, Poster Presentation, Economic Update, Columbus, Ohio, January 2005.
- I.M. Sheldon, “Politics, Policy and Money”, Panelist OSU Farm Science Review, London, Ohio, September 2005.
- I.M. Sheldon, “The US current account deficit: will there be a hard landing?” 2006 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, November 2005.
- I.M. Sheldon, “The US current account deficit: Black hole or dark matter?” Globalization Outlook: Its Impacts and our Region’s Response, Shawnee State University, Portsmouth, Ohio, March 2006.
- I.M. Sheldon, “Town Hall Ohio – Importance of International Trade to Ohio”, Invited Guest, WTVN Radio, Columbus, Ohio, August 2006.
- I.M. Sheldon, Interviewed by Matt Reese, Ohio’s Country Journal, on WTO ruling on EU GM crop approvals, October 2006.
- I.M. Sheldon, “Multilateral vs. Regional Free Trade?” 2007 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, October 2006.
- I.M. Sheldon, “Failure in the global trade talks: A lost opportunity?” Invited Presentation, Ohio LEAD Program, Walnut Creek, Ohio, January 2007.
- I.M. Sheldon, “International Trade and Ethanol”, The Future of Renewable Energy in Ohio, Columbus, Ohio, March 2007.
- I.M. Sheldon, “Economist: Trade Barriers Won't Solve Chinese/U.S. Economic Woes”, Interview with Candace Pollock, Columbus, Ohio, September 2007, <http://www.ag.ohio-state.edu/~news/story.php?id=4281>.
- I.M. Sheldon, “Discussion of 2007 US Farm Bill”, Panel Moderator, OSU Farm Science Review, London, Ohio, September 2007.
- I.M. Sheldon, “China and Trade.”, Question the Authorities with Stan Ernst, OSU Farm Science Review, London, Ohio, September 2007.
- I.M. Sheldon, “China and the US Trade Deficit: Who Gains from a Rise in the Yuan?” 2008 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, October 2007.
- I.M. Sheldon, “China and the US Trade Deficit: Who Gains from a Rise in the Yuan?” 2008 Agricultural Policy and Outlook, Ashland, Ohio, December 2007.
- I.M. Sheldon, “China and the US Trade Deficit: Who Gains from a Rise in the Yuan?” 2008 Agricultural Policy and Outlook, Attica, Ohio, December 2007.
- I.M. Sheldon. Interviewed by Jeremy Burton, Scranton Times Tribune, on the US ethanol sector, December 2007.
- I.M. Sheldon, “China and the US Trade Deficit: Who Gains from a Rise in the Yuan?” 2008 Agricultural Policy and Outlook, Lima, Ohio, December 2007.

- I.M. Sheldon, “China and the US Trade Deficit: Who Gains from a Rise in the Yuan?” 2008 Agricultural Policy and Outlook, Versailles, Ohio, December 2007.
- I.M. Sheldon, “China and the US Trade Deficit: Who Gains from a Rise in the Yuan?” 2008 Agricultural Policy and Outlook, Ridgeville Corners, Ohio, January 2008.
- I.M. Sheldon. Interviewed by David Portman, The Seattle Times, on NAFTA and Ohio, March 2008.
- I.M. Sheldon. Interviewed by Abdon Pallasch, The Chicago-Sun Times, on NAFTA and Ohio, March 2008.
- I.M. Sheldon, “China and the US Trade Deficit: Who Gains from a Rise in the Yuan?” 2008 AEDE Extension Educator Update, Columbus, Ohio, March 2008.
- I.M. Sheldon, “The Andersons Program in International Trade: Current Research and Outreach”, The Andersons Lectures on Agriculture, Science, Society, and the Environment, The Andersons, Maumee, Ohio, March 2008.
- I.M. Sheldon, “China and US Trade Relations”, Discussion Facilitator, Foreign Policy Association, Great Decisions Program, Columbus, Ohio, April 2008.
- I.M. Sheldon. Interviewed by Chip Nelson for “Ohio Farm and Country”, Ohio News Network, April 2008.
- I.M. Sheldon. Interviewed by Tom Knox for The Lantern, on the global food crisis, May 2008.
- I.M. Sheldon. Appeared on “Ohio Farm and Country”, Ohio News Network, May 2008.
- I.M. Sheldon. “The Food vs. Fuel Controversy”, presentation to Ohio Congressional Aides, Wooster, Ohio, August 2008.
- I.M. Sheldon, “US-China Trade Policy: Who Gains from a Rise in the Yuan?” Invited Speaker, Foreign Policy Association/Columbus Council on World Affairs, Great Decisions Program, Dublin, Ohio, October 2008.
- I.M. Sheldon, “Economist: Benefits of Country of Origin Labeling Not Quite Clear”, Interview with Candace Pollock, Columbus, Ohio, October 2008, <http://extension.osu.edu/~news/story.php?id=4873>.
- I.M. Sheldon, “The Macro-economy and the Global Financial Crisis”, 2009 Agricultural Policy and Outlook Preview Conference, Columbus, Ohio, October 2008.
- I.M. Sheldon, Interviewed by Gary Jackson for Agri-Broadcast/Buckeye Ag Radio Network on COOL, October 2008.
- I.M. Sheldon, Interviewed by Fran Howard for eDairy on COOL, November 2008.
- I.M. Sheldon. Interviewed by Dean Thorpe for “Agribusiness Report” on COOL, CFCW Radio, Edmonton, Alberta, Canada, November 2008.
- I.M. Sheldon. “US-China Economic Relations: Evolving Rivalry” Invited Speaker, Foreign Policy Association/Columbus Council on World Affairs, Great Decisions Program, Worthington, Ohio, November 2008.
- I.M. Sheldon, “The Global Financial Crisis: To Regulate or not to Regulate?” Invited Speaker, Rotary Club, Worthington, Ohio, November 2008.
- I.M. Sheldon, “The Global Financial Crisis: To Regulate or not to Regulate?” 2009 Agricultural Policy and Outlook, Lancaster, Ohio, December 2008.

- I.M. Sheldon, “The Global Financial Crisis: To Regulate or not to Regulate?” 2009 Agricultural Policy and Outlook, Sidney, Ohio, December 2008.
- I.M. Sheldon, Interviewed by Gary Jackson for Agri-Broadcast/Buckeye Ag Radio Network on global macroeconomic situation, December 2008.
- I.M. Sheldon, Interviewed by Dan Wilson for “In Ohio Country Today” on global macroeconomic situation, December 2008.
- I.M. Sheldon, “The Global Financial Crisis: To Regulate or not to Regulate?” 2009 Agricultural Policy and Outlook, Lima, Ohio, December 2008.
- I.M. Sheldon, “The Global Financial Crisis: To Regulate or not to Regulate?” Invited Presentation, the Ohio Chapter of the American Society of Farm Managers and Rural Appraisers, Worthington, Ohio, January 2009.
- I.M. Sheldon, Interviewed by Robert Arnason for Western Producer, Saskatoon, on protectionism and trade, February 2009.
- I.M. Sheldon, “Town Hall Ohio – Current Economic Challenges”, Invited Guest, Ohio Farm Bureau, Columbus, Ohio, March 2009
- I.M. Sheldon, “The Global Financial Crisis: To Regulate or not to Regulate?” Economic Crisis and Policy Options Webcast, Columbus, Ohio, March 2009.
- I.M. Sheldon, “The Global Financial Crisis: To Regulate or not to Regulate?” Invited Speaker, Ohio State Retirees Association, Columbus, Ohio, March 2009.
- I.M. Sheldon. “The Global Food Crisis” Invited Speaker, Foreign Policy Association/Columbus Council on World Affairs, Great Decisions Program, Dublin, Ohio, May 2009.
- I.M. Sheldon. “The Global Financial Crisis - Any Progress?” Invited Speaker, Swank Advisory Council on Rural-Urban Policy Research and Education, Ohio State University, May 2009.
- I.M. Sheldon, Interviewed by Tim White for Ohio Farmer on global macroeconomic situation, May 2009.
- I.M. Sheldon, Interviewed by Government Accountability Office on concentration and prices in the US food marketing system, May 2009.
- I.M. Sheldon. Invited Speaker, Honors Collegium Economic Roundtable on the Financial Crisis, May 2009.

TEACHING

Ohio State:

Advanced International Trade in Food and Agriculture (AE 934); Political Economy of Trade, Development and Agricultural Policies (AED 834); International Agricultural Trade Policy (AED 734); Economics of Public Policy Analysis (AED 503); Applied Welfare Economics and Public Policy Analysis, (AED 809); China’s Economic Reforms and Globalization (AED 539), 1992-.

Tecnológico de Monterrey, Guadalajara, Mexico:

Lectures on “Evolution of Monetary Policy”, in Programa de Líderes Académicos, August 2009.

Universidad de Guadalajara, Guadalajara, Mexico:

2-week course, “Advanced Topics on International Trade”, August-September 2008.

Universidad de Guadalajara, Guadalajara, Mexico:

3-day short course, “Topics on International Trade”, December 2007.

Universita Cattolica del Sacre Cuore, Cremona, Italy:

2-week course, "Vertical Market Structures in the Food Sector and Implications for Anti-Trust Policy and other Government Policies", June 1997.

University of Exeter, UK:

Economics of the Food and Related Industries, Industrial Organization, Advanced Economic Theory, 1983-1989.

ADMINISTRATION/SERVICE AT OHIO STATE

I. Department

Chair, Performance Evaluation, and Advisory Committee, 2007

Member, Department Academic Affairs Committee, 2007-

Member, Department Scholarship Selection Program, 2007, 2008, 2009

Chair, Undergraduate Taskforce on Teaching Program, 2006-2009

Member of Department Senior Faculty Search Committee, 2006-2007

Chair, Agricultural, Environmental, and Development Economics Seminar Committee, 2005-2008

Chair, Department Junior Faculty Search Committee, 2005-2006

Member Department Junior Faculty Search Committee, 2003-2005

Performance Evaluation, and Advisory Committee, 2003-2006

Member of Mentoring Committee to Assistant Professors, 2003-2006, 2007-

Chair, Editorial Committee, Department Working Paper Series, 2000-2001

Member, Search Committee for Managerial Economics Position, 1999-2000

Member, Search Committee for Environmental Economics Position, 1999

Mentor to Graduate Teaching Associate, 1999

Chair, PhD Program Review Committee, 1998-2000

Member, Department Council, Agricultural, Environmental, and Development Economics, 1996-1998, 1999-2001

Member, Department Academic Affairs Committee, 1998-

Member, Search Committee for Community Economics Position, 1996-1998

Member, Editorial Committee, Ohio's Challenge, 1995-1997

Member, Agricultural, Environmental, and Development Economics Strategic Planning Committee, 1995-1997

Co-Chair, Agricultural, Environmental, and Development Economics Seminar Committee, 1998-2001

Chair, Agricultural, Environmental, and Development Economics Seminar Committee, 1993-1995, 2006-

Member, Agricultural, Environmental, and Development Economics Seminar Committee, 1990-1993, 1997-1998

Thesis/Dissertation Awards Committee, 1992, 1993, 1996, 2006

Chair, Agricultural, Environmental, and Development Economics Qualifier Examination Committee, 2001, 2002

Member, Agricultural, Environmental, and Development Economics Qualifier Examination Committee, 1992, 1994, 1996, 1997, 1999, 2000, 2001

II. College

Chair, OARDC Research Enhancement Grant Committee, 2002- 2004

Vice-Chair, OARDC Research Enhancement Grant Committee, 2000-2002

Member, OARDC Research Enhancement Grant Committee, 1998-2000

Chair, College/University Committee on Biotechnology, 2000-2002

Member, College of Food, Agricultural, and Environmental Sciences Teaching Academy, 1999-

Chair, College Committee to Review Nominations for Gamma Sigma Delta Teaching Award of Merit, 2001

Member, College Committee to Review Nominations for Gamma Sigma Delta Teaching Award of Merit, 1998, 1999, 2000

Member, College Committee to Review Nominations for Plimpton Outstanding Teaching Award, 1998, 1999, 2000

Member, College Academic Affairs Committee, 1997-2000

Member, College Petitions Committee, 1997-2000

III. University

Member of Committee on University Wide Review of Undergraduate Education, 2004-2005

University Alumni Teaching Awards Committee, 2003-2005

Faculty Presenter to OSU Undergraduate Experience, 2003

Faculty Presenter to OSU Honors Program, 2003

Member, Executive Committee, University Teaching Academy, 2002-2005

Member, University Selective Investment Review Committee, 1999 -2001

Member, Review Committee, Program for the Enhancement of Graduate Studies, Graduate School, Ohio State University, 1998, 1999

Faculty Advisor, OSU Honors Students participating in Joseph Kruzel Conference on Global Affairs, 1996

Reviewer, Graduate Research Forum Abstracts, 1994

Reviewer, University Seed Grant Proposals, 1993, 2000